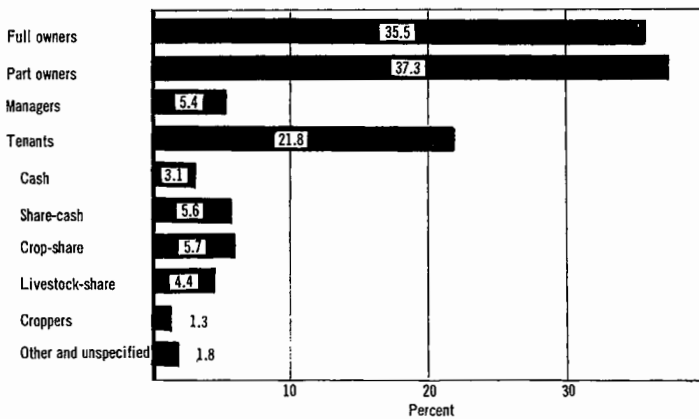


sold for commercial full-owner farms averaged somewhat lower than those from commercial tenant farms (\$9,553 for full owners as compared with \$10,727 for tenants). Among the tenant-operated farms, farms operated on a livestock-share basis had the highest average value of farm products sold per farm (\$15,647). Commercial cropper farms reported the lowest average value of farm products with a per farm average of \$3,794.

Source of Sales.—Owner-operators account for the bulk of sales of those farm products requiring long-range planning and high investments in facilities such as barns, fences, water systems, and other improvements on the land. Owner-operators accounted for 87.4 percent of the sales of poultry products, 81.2 percent of the sales of dairy products, 80.5 percent of the sales of forest products and horticultural specialties, 77.9 percent of the sales of fruits and nuts, and 72.2 percent of the livestock sales other than poultry and dairy.

PERCENT DISTRIBUTION OF VALUE OF FARM PRODUCTS SOLD, BY COMMERCIAL FARMS, BY TENURE OF OPERATOR, FOR THE UNITED STATES: 1959



The bulk of the sales from field crops were from tenant and part-owner farms with 30.3 and 43.6 percent, respectively. For field crops, the rental arrangement was usually a crop-share arrangement with crop-share and share-cash tenants accounting for 65.8 percent of the total value of field crops sold from commercial tenant-operated farms. For vegetables and for forest products and horticultural specialty crops, the rental arrangement was more often on a cash basis with cash tenants accounting for 49.6 and 47.1 percent, respectively, of the value of these groups of crops sold from tenant-operated farms. For fruit and nut crops a crop-share arrangement was the most important with share tenants accounting for 38.3 percent of the sales of such crops from tenant-operated farms. For livestock and livestock products the tenants generally paid cash rentals or had a livestock-share arrangement. Cash and share-cash tenants accounted for 49.3 percent and livestock-share tenants 28.4 percent of the sales of dairy products from commercial tenant farms. For poultry and poultry products, cash and share-cash tenants accounted for 42.8 percent of the total sales of these products from tenant-operated farms. For livestock sales other than dairy and poultry, 33.5 percent of the total for commercial tenant farms was from farms operated on a livestock-share basis, 30.7 percent from farms rented on share-cash basis, and 14.9 percent from farms rented for cash.

Manager-operated farms accounted for a significant proportion of the sales of more specialized products—17.8 percent of the fruits and nuts, 14.7 percent of the vegetables, and 14.7 percent of forest products and horticultural specialties—sold by all commercial farms.

The source of the sales of farm products by tenure varied greatly.

Percent distribution of the value of farm products sold by source for each tenure follows:

Source of farm products sold	All farms	Percent distribution for commercial farms operated by—									
		Full owners	Part owners	Managers	Tenants						
					All	Cash	Share-cash	Crop-share	Livestock share	Croppers (South only)	Other and unspecified
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
All crops sold	44.0	34.8	47.3	52.3	51.3	35.2	47.9	77.8	24.9	89.9	43.2
Field crops other than vegetables, fruits, and nuts sold	34.2	21.6	40.0	23.0	47.7	24.1	46.4	75.2	24.4	88.9	33.7
Vegetables sold	2.5	1.4	3.2	6.8	2.1	7.3	1.1	1.2	0.3	0.6	4.5
Fruits and nuts sold	4.6	7.3	2.7	15.3	0.9	1.8	0.3	1.3	0.1	0.2	2.3
Forest products and horticultural specialty products sold	2.7	4.5	1.4	7.2	0.6	2.0	0.1	0.1	0.1	0.2	2.7
All livestock and livestock products sold	56.0	65.2	52.7	47.7	48.7	64.8	52.1	22.2	75.1	10.1	56.8
Poultry and poultry products sold	7.8	14.7	4.2	5.5	3.1	4.8	2.6	1.7	2.5	2.2	8.8
Dairy products sold	13.3	16.6	13.1	4.5	10.4	23.0	7.3	3.6	14.5	2.2	15.3
Livestock and livestock products other than poultry and dairy sold	34.9	33.8	35.4	37.7	35.2	37.0	42.2	16.9	58.1	5.7	32.7