

SUMMARY

Table 6.— TOTAL SALES BY METHOD, VALUE OF CROPS AT WHOLESALE PRICES, RETURNS AND ALLOWANCES, AND COST OF FLOWER, NURSERY, AND BULB STOCK PURCHASED, FOR ALL ESTABLISHMENTS, BY DIVISIONS AND STATES: 1959 AND 1949

Division or State	Total sales							Method of sale, 1959					
	Establishments reporting, 1959		Value				Wholesale only		Retail only		Wholesale and retail		
	Number	Percent distribution	Dollars		Percent distribution		Average per establishment, 1959 (dollars)	Establishments reporting	Percent of total establishments	Establishments reporting	Percent of total establishments	Establishments reporting	Percent of total establishments
			1959	1949	1959	1949							
Conterminous United States.....	17,999	100.0	584,751,415	467,346,986	100.0	100.0	32,488	6,654	37.0	4,045	22.5	7,300	40.6
Geographic Divisions:													
New England.....	1,436	8.0	35,833,874	35,804,799	6.1	7.7	24,954	351	24.4	447	31.1	638	44.4
Middle Atlantic.....	3,966	22.0	119,406,928	105,448,098	20.4	22.6	30,108	1,513	38.1	833	21.0	1,620	40.8
East North Central.....	4,090	22.7	123,424,951	114,405,584	21.1	24.5	30,177	1,242	30.4	976	23.9	1,872	45.8
West North Central.....	1,194	6.6	36,794,244	44,558,883	6.3	9.5	30,816	185	15.5	399	33.4	610	51.1
South Atlantic.....	2,458	13.7	87,224,622	49,303,706	14.9	10.5	35,486	961	39.1	592	24.1	905	36.8
East South Central.....	649	3.6	23,745,191	15,993,412	4.1	3.4	36,587	235	36.2	137	21.1	277	42.7
West South Central.....	979	5.4	27,090,976	24,151,699	4.6	5.2	27,672	382	39.0	217	22.2	380	38.8
Mountain.....	475	2.6	17,544,502	12,707,112	3.0	2.7	36,936	179	37.7	118	24.8	178	37.9
Pacific.....	2,752	15.3	113,686,127	64,973,693	19.4	13.9	41,310	1,606	58.4	326	11.8	820	29.8
New England:													
Maine.....	122	0.7	1,782,228	2,267,795	0.3	0.5	14,608	8	6.6	49	40.2	65	53.3
New Hampshire.....	84	0.5	1,904,693	1,707,925	0.3	0.4	22,675	11	13.1	33	39.3	40	47.6
Vermont.....	39	0.2	547,433	591,344	0.1	0.1	14,037	1	2.6	23	59.0	15	38.5
Massachusetts.....	710	3.9	16,771,847	17,109,513	2.9	3.7	23,622	226	31.8	196	27.6	288	40.6
Rhode Island.....	109	0.6	2,906,162	2,683,015	0.5	0.6	26,662	37	33.9	25	22.9	47	43.1
Connecticut.....	372	2.1	11,921,511	11,445,207	2.0	2.4	32,047	68	18.3	121	32.5	183	49.2
Middle Atlantic:													
New York.....	1,315	7.3	40,735,042	43,043,052	7.0	9.2	30,977	437	33.2	311	23.7	567	43.1
New Jersey.....	885	4.9	24,170,063	23,584,907	4.1	5.0	27,311	317	35.8	214	24.2	354	40.0
Pennsylvania.....	1,766	9.8	54,501,823	38,820,139	9.3	8.3	30,862	759	43.0	308	17.4	699	39.6
East North Central:													
Ohio.....	1,403	7.8	48,719,653	37,473,450	8.3	8.0	34,725	509	36.4	243	17.3	651	46.4
Indiana.....	516	2.9	14,108,904	14,956,156	2.4	3.2	27,343	128	24.8	147	28.5	241	46.7
Illinois.....	837	4.7	28,998,821	31,007,688	5.0	6.6	34,646	249	29.7	224	26.8	364	43.5
Michigan.....	942	5.2	22,474,518	21,014,623	3.8	4.5	23,858	276	29.3	211	22.4	455	48.3
Wisconsin.....	392	2.2	9,123,055	9,953,667	1.6	2.1	23,273	80	20.4	151	38.5	161	41.1
West North Central:													
Minnesota.....	332	1.8	10,086,736	10,108,218	1.7	2.2	30,382	46	13.9	136	41.0	150	45.2
Iowa.....	255	1.4	9,542,291	12,854,824	1.6	2.8	37,421	35	13.7	80	31.4	140	54.9
Missouri.....	265	1.5	9,318,932	11,239,061	1.6	2.4	35,166	66	24.9	58	21.9	141	53.2
North Dakota.....	33	0.2	525,025	1,461,967	0.1	0.3	15,910	4	12.1	15	45.5	14	42.4
South Dakota.....	40	0.2	953,154	1,004,671	0.2	0.2	23,829	1	2.5	13	32.5	26	65.0
Nebraska.....	88	0.5	2,167,636	2,832,162	0.4	0.6	24,632	3	3.4	33	37.5	52	99.1
Kansas.....	181	1.0	4,200,470	5,097,980	0.7	1.1	23,207	30	16.6	64	35.4	87	48.1
South Atlantic:													
Delaware.....	77	0.4	2,719,054	2,076,896	0.5	0.4	35,312	46	59.7	13	16.9	18	23.4
Maryland.....	240	1.3	7,898,465	7,237,598	1.4	1.5	32,910	82	34.2	48	20.0	110	45.8
District of Columbia.....	NA	NA	NA	112,268	NA	( <sup>1</sup> )	NA	NA	NA	NA	NA	NA	NA
Virginia.....	234	1.3	8,987,956	6,556,287	1.5	1.4	38,410	55	23.5	67	28.6	112	47.9
West Virginia.....	108	0.6	2,337,260	2,990,963	0.4	0.6	21,641	9	8.3	31	28.7	68	63.0
North Carolina.....	321	1.8	8,587,720	5,852,877	1.5	1.3	26,753	112	34.9	71	24.0	132	41.1
South Carolina.....	113	0.6	2,243,098	1,743,419	0.4	0.4	19,850	18	15.9	35	31.0	60	53.1
Georgia.....	209	1.2	6,364,155	4,193,540	1.1	0.9	30,451	70	33.5	42	20.1	97	46.4
Florida.....	1,156	6.4	48,086,914	18,539,858	8.2	4.0	41,598	569	49.2	279	24.1	308	26.6
East South Central:													
Kentucky.....	144	0.8	3,972,224	3,555,263	0.7	0.8	27,585	29	20.1	38	26.4	77	53.5
Tennessee.....	247	1.4	9,995,842	5,639,190	1.7	1.2	40,469	116	47.0	37	15.0	94	38.1
Alabama.....	184	1.0	7,826,392	5,227,597	1.3	1.1	42,535	70	38.0	40	21.7	74	40.2
Mississippi.....	74	0.4	1,950,733	1,571,362	0.3	0.3	26,361	20	27.0	22	29.7	32	43.2
West South Central:													
Arkansas.....	71	0.4	1,806,588	1,498,243	0.3	0.3	25,445	12	16.9	25	35.2	34	47.9
Louisiana.....	124	0.7	3,458,566	1,904,194	0.6	0.4	27,892	39	31.5	28	22.6	57	46.0
Oklahoma.....	172	1.0	6,014,815	3,851,872	1.0	0.8	34,970	27	15.7	56	32.6	89	51.7
Texas.....	612	3.4	15,811,007	16,897,390	2.7	3.6	25,835	304	49.7	108	17.6	200	32.7
Mountain:													
Montana.....	46	0.3	1,156,963	1,185,020	0.2	0.3	25,151	2	4.3	29	63.0	15	32.6
Idaho.....	50	0.3	713,614	1,000,288	0.1	0.2	14,272	2	4.0	15	30.0	33	66.0
Wyoming.....	15	0.1	231,452	245,688	( <sup>1</sup> )	0.1	15,430	..	..	9	60.0	6	40.0
Colorado.....	211	1.2	8,800,069	7,065,397	1.5	1.5	41,706	134	63.5	19	9.0	58	27.5
New Mexico.....	31	0.2	669,516	792,945	0.1	0.2	21,597	9	29.0	13	41.9	9	29.0
Arizona.....	51	0.3	4,383,625	959,556	0.7	0.2	85,953	16	31.4	14	27.5	21	41.2
Utah.....	60	0.3	1,388,213	1,405,862	0.2	0.3	23,137	7	11.7	17	28.3	36	60.0
Nevada.....	11	0.1	201,050	52,356	( <sup>1</sup> )	( <sup>1</sup> )	18,277	9	81.8	2	18.2	..	..
Pacific:													
Washington.....	434	2.4	11,379,613	8,051,435	1.9	1.7	26,220	142	32.7	85	19.6	207	47.7
Oregon.....	530	2.9	13,619,472	9,592,193	2.3	2.1	25,697	269	50.8	82	15.5	179	33.8
California.....	1,788	9.9	88,687,042	47,330,065	15.2	10.1	49,601	1,195	66.8	199	8.9	434	24.3

NA Not available. <sup>1</sup>Less than 0.05 percent.

## HORTICULTURAL SPECIALTIES

Table 6.—TOTAL SALES BY METHOD, VALUE OF CROPS AT WHOLESALE PRICES, RETURNS AND ALLOWANCES, AND COST OF FLOWER, NURSERY, AND BULB STOCK PURCHASED, FOR ALL ESTABLISHMENTS, BY DIVISIONS AND STATES: 1959 AND 1949—Continued

Division or State	Wholesale sales, value						Retail sales, value					
	Dollars		Percent distribution		Percent of total sales		Dollars		Percent distribution		Percent of total sales	
	1959	1949	1959	1949	1959	1949	1959	1949	1959	1949	1959	1949
Conterminous United States.....	435,052,807	249,814,924	100.0	100.0	74.4	53.5	149,698,608	217,532,062	100.0	100.0	25.6	46.5
Geographic Divisions:												
New England.....	24,596,164	17,199,062	5.7	6.9	68.6	48.0	11,237,710	18,605,737	7.5	8.6	31.4	52.0
Middle Atlantic.....	90,379,415	62,511,346	20.8	25.0	75.7	59.3	29,027,513	42,936,752	19.4	19.7	24.3	40.7
East North Central.....	90,046,860	59,373,689	20.7	23.8	73.0	51.9	33,378,091	55,031,895	22.3	25.3	27.0	48.1
West North Central.....	18,067,556	14,719,997	4.2	5.9	49.1	33.0	18,726,688	29,838,886	12.5	13.7	50.9	67.0
South Atlantic.....	66,784,883	25,614,772	15.4	10.3	76.6	52.0	20,439,739	23,688,934	13.7	10.9	23.4	48.0
East South Central.....	17,672,947	8,246,476	4.1	3.3	74.4	51.6	6,072,244	7,746,936	4.1	3.6	25.6	48.4
West South Central.....	18,100,301	9,901,082	4.2	4.0	66.8	41.0	8,990,675	14,250,617	6.0	6.6	33.2	59.0
Mountain.....	12,674,111	6,392,471	2.9	2.6	72.2	50.3	4,870,391	6,314,641	3.3	2.9	27.8	49.7
Pacific.....	96,730,570	45,856,029	22.2	18.4	85.1	70.6	16,955,557	19,117,664	11.3	8.8	14.9	29.4
New England:												
Maine.....	730,469	529,333	0.2	0.2	41.0	23.3	1,051,799	1,738,462	0.7	0.8	59.0	76.7
New Hampshire.....	1,248,018	699,802	0.3	0.3	65.5	41.0	696,675	1,008,123	0.4	0.5	34.5	59.0
Vermont.....	105,616	46,705	( <sup>1</sup> )	( <sup>1</sup> )	19.3	7.9	441,817	544,639	0.3	0.3	80.7	92.1
Massachusetts.....	11,816,905	8,644,508	2.7	3.5	70.5	50.5	4,954,942	8,465,005	3.3	3.9	29.5	49.5
Rhode Island.....	2,249,793	1,165,313	0.5	0.5	77.4	43.4	656,369	1,517,700	0.4	0.7	22.6	56.6
Connecticut.....	8,445,363	6,113,399	1.9	2.4	70.8	53.4	3,476,148	5,331,808	2.3	2.5	29.2	46.6
Middle Atlantic:												
New York.....	29,040,499	23,593,343	6.7	9.4	71.3	54.8	11,694,543	19,449,709	7.8	8.9	28.7	45.2
New Jersey.....	18,023,567	14,135,038	4.1	5.7	74.6	59.9	6,146,496	9,449,869	4.1	4.3	25.4	40.1
Pennsylvania.....	43,315,349	24,782,965	10.0	9.9	79.5	63.8	11,186,474	14,037,174	7.5	6.5	20.5	36.2
East North Central:												
Ohio.....	39,111,622	22,147,502	9.0	8.9	80.3	59.1	9,608,031	15,325,948	6.4	7.0	19.7	40.9
Indiana.....	9,956,551	7,862,658	2.3	3.1	70.6	52.6	4,152,353	7,093,498	2.8	3.3	29.4	47.4
Illinois.....	20,331,755	17,190,138	4.7	6.9	70.1	55.4	8,667,066	13,817,550	5.8	6.4	29.9	44.6
Michigan.....	15,488,825	8,659,320	3.6	3.5	68.9	41.2	6,985,693	12,355,303	4.7	5.7	31.1	58.8
Wisconsin.....	5,158,107	3,514,071	1.2	1.4	56.5	35.3	3,964,948	6,439,596	2.6	3.0	43.5	64.7
West North Central:												
Minnesota.....	4,491,246	2,967,762	1.0	1.2	44.5	29.4	5,595,490	7,140,456	3.7	3.3	55.5	70.6
Iowa.....	4,525,733	4,806,200	1.0	1.9	47.4	37.4	5,016,598	8,048,624	3.4	3.7	52.6	62.6
Missouri.....	5,463,065	4,437,451	1.3	1.8	58.6	39.5	3,855,867	6,801,610	2.6	3.1	41.4	60.5
North Dakota.....	253,564	108,061	0.1	( <sup>1</sup> )	48.3	7.4	271,461	1,353,906	0.2	0.6	51.7	92.6
South Dakota.....	322,178	244,834	0.1	0.1	33.8	24.4	630,976	759,837	0.4	0.3	66.2	75.6
Nebraska.....	759,806	549,889	0.2	0.2	35.1	19.4	1,407,830	2,282,273	0.9	1.0	64.9	80.6
Kansas.....	2,251,964	1,605,800	0.5	0.6	53.6	31.7	1,948,506	3,452,180	1.3	1.6	46.3	68.3
South Atlantic:												
Delaware.....	2,228,620	1,212,424	0.5	0.5	82.0	58.4	490,434	864,472	0.3	0.4	18.0	41.6
Maryland.....	4,995,190	2,937,256	1.1	1.2	63.2	40.6	2,903,275	4,300,342	1.9	2.0	36.8	59.4
District of Columbia.....	NA	12,430	NA	( <sup>1</sup> )	NA	11.1	NA	99,838	NA	( <sup>1</sup> )	NA	88.9
Virginia.....	5,617,358	1,687,865	1.3	0.7	62.5	25.7	3,370,598	4,868,422	2.3	2.2	37.5	74.3
West Virginia.....	1,268,047	765,274	0.3	0.3	54.3	25.6	1,069,213	2,225,689	0.7	1.0	45.7	74.4
North Carolina.....	6,397,208	2,633,664	1.5	1.1	74.5	45.0	2,190,512	3,219,213	1.5	1.5	25.5	55.0
South Carolina.....	1,339,185	638,643	0.3	0.3	59.7	36.6	903,913	1,104,776	0.6	0.5	40.3	63.4
Georgia.....	5,053,802	890,990	1.2	0.4	79.4	21.2	1,310,353	3,302,550	0.9	1.5	20.6	78.8
Florida.....	39,885,473	14,836,226	9.2	5.9	82.9	80.0	8,201,441	3,703,632	5.5	1.7	17.1	20.0
East South Central:												
Kentucky.....	1,963,680	894,657	0.5	0.4	49.4	25.2	2,008,544	2,660,606	1.3	1.2	50.6	74.8
Tennessee.....	8,064,071	3,248,943	1.9	1.3	80.7	57.6	1,931,771	2,390,247	1.3	1.1	19.3	42.4
Alabama.....	6,472,748	3,656,059	1.5	1.5	82.7	69.9	1,353,644	1,571,538	0.9	0.7	17.3	30.1
Mississippi.....	1,172,448	446,817	0.3	0.2	60.1	28.4	778,285	1,124,545	0.5	0.5	39.9	71.6
West South Central:												
Arkansas.....	1,079,822	755,247	0.2	0.3	59.8	50.4	726,766	742,996	0.5	0.3	40.2	49.6
Louisiana.....	2,261,039	827,405	0.5	0.3	65.4	43.5	1,197,527	1,076,789	0.8	0.5	34.6	56.5
Oklahoma.....	3,091,317	1,283,868	0.7	0.5	51.4	33.3	2,923,498	2,568,004	2.0	1.2	48.6	66.7
Texas.....	11,668,123	7,034,562	2.7	2.8	73.8	41.6	4,142,884	9,862,828	2.8	4.5	26.2	58.4
Mountain:												
Montana.....	345,271	184,450	0.1	0.1	29.8	15.6	811,692	1,000,570	0.5	0.5	70.2	84.4
Idaho.....	271,993	170,883	0.1	0.1	38.1	17.1	441,621	829,405	0.3	0.4	61.9	82.9
Wyoming.....	11,284	13,097	( <sup>1</sup> )	( <sup>1</sup> )	4.9	5.3	220,168	232,631	0.1	0.1	95.1	94.7
Colorado.....	7,954,449	5,225,366	1.8	2.1	90.4	74.0	845,620	1,840,031	0.6	0.8	9.6	26.0
New Mexico.....	517,247	112,586	0.1	( <sup>1</sup> )	77.3	14.2	152,269	680,359	0.1	0.3	22.7	85.8
Arizona.....	2,553,927	178,278	0.6	0.1	58.3	18.6	1,829,698	781,278	1.2	0.4	41.7	81.4
Utah.....	840,890	506,456	0.2	0.2	60.6	36.0	547,323	899,406	0.4	0.4	39.4	64.0
Nevada.....	179,050	1,395	( <sup>1</sup> )	( <sup>1</sup> )	89.1	2.7	22,000	50,961	( <sup>1</sup> )	( <sup>1</sup> )	10.9	97.3
Pacific:												
Washington.....	8,406,653	5,040,003	1.9	2.0	73.9	62.6	2,972,960	3,011,432	2.0	1.4	26.1	37.4
Oregon.....	10,851,926	6,885,214	2.5	2.8	79.7	71.8	2,767,546	2,706,979	1.8	1.2	20.3	28.2
California.....	77,471,991	33,930,812	17.8	13.6	87.4	71.7	11,215,051	13,399,253	7.5	6.2	12.6	28.3

NA Not available.

<sup>1</sup>Less than 0.05 percent.

