

HORTICULTURAL SPECIALTIES

Table 7.—TOTAL SALES BY METHOD, VALUE OF CROPS AT WHOLESALE PRICES, RETURNS AND ALLOWANCES, AND COST OF FLOWER, NURSERY, AND BULB STOCK PURCHASED, FOR ALL ESTABLISHMENTS WITH A CROP VALUE OF LESS THAN \$10,000, BY DIVISIONS AND STATES: 1959

Division or State	Total sales					Method of sale						Wholesale sales, value		
	Establishments reporting		Value			Wholesale only		Retail only		Wholesale and retail		Dollars	Percent distribution	Percent of total sales
	Number	Percent distribution	Dollars	Percent distribution	Average per establishment (dollars)	Establishments reporting	Percent of total establishments	Establishments reporting	Percent of total establishments	Establishments reporting	Percent of total establishments			
Conterminous United States.....	8,562	100.0	43,172,600	100.0	5,042	2,308	27.0	2,832	33.1	3,422	40.0	19,839,831	100.0	46.0
Geographic Divisions:														
New England.....	758	8.9	3,648,811	8.5	4,814	99	13.1	332	43.8	327	43.1	1,201,868	6.1	32.9
Middle Atlantic.....	1,826	21.3	9,574,400	22.2	5,243	456	25.0	572	31.3	798	43.7	4,490,137	22.6	46.9
East North Central.....	2,016	23.5	10,391,918	24.1	5,155	415	20.6	710	35.2	891	44.3	4,185,008	21.1	40.3
West North Central.....	562	6.6	2,886,896	6.7	5,137	59	10.5	249	44.3	254	45.2	841,795	4.2	29.2
South Atlantic.....	1,186	13.9	5,719,662	13.2	4,823	376	31.7	409	34.5	401	33.8	2,726,430	13.7	47.7
East South Central.....	320	3.7	1,473,010	3.4	4,603	105	32.8	100	31.3	115	35.9	752,271	3.8	51.1
West South Central.....	536	6.3	2,655,291	6.2	4,954	198	36.9	151	28.2	187	34.9	1,459,422	7.4	55.0
Mountain.....	181	2.1	902,484	2.1	4,986	31	17.1	74	40.9	76	42.0	316,434	1.6	35.1
Pacific.....	1,177	13.7	5,920,128	13.7	5,030	569	48.3	235	20.0	373	31.7	3,866,466	19.5	65.3
New England:														
Maine.....	74	0.9	361,196	0.8	4,881	4	5.4	40	54.1	30	40.5	77,188	0.4	21.4
New Hampshire.....	49	0.6	240,645	0.6	4,911	4	8.2	22	44.9	23	46.9	67,676	0.3	28.1
Vermont.....	22	0.3	99,507	0.2	4,523	...	...	15	68.2	7	31.8	8,630	(¹)	8.7
Massachusetts.....	348	4.1	1,715,013	4.0	4,928	49	14.1	147	42.2	152	43.7	618,053	3.1	36.0
Rhode Island.....	63	0.7	282,582	0.7	4,485	15	23.8	21	33.3	27	42.9	126,033	0.6	44.6
Connecticut.....	202	2.4	949,868	2.2	4,702	27	13.4	87	43.1	88	43.6	304,288	1.5	32.0
Middle Atlantic:														
New York.....	611	7.1	3,263,729	7.6	5,342	139	22.7	199	32.6	273	44.7	1,461,035	7.4	44.8
New Jersey.....	444	5.2	2,347,673	5.4	5,288	123	27.7	147	33.1	174	39.2	1,082,018	5.5	46.1
Pennsylvania.....	771	9.0	3,962,998	9.2	5,140	194	25.2	226	29.3	351	45.5	1,947,084	9.8	49.1
East North Central:														
Ohio.....	624	7.3	3,222,453	7.5	5,164	131	21.0	180	28.8	313	50.2	1,395,146	7.0	43.3
Indiana.....	258	3.0	1,330,362	3.1	5,156	44	17.1	106	41.1	108	42.6	520,783	2.6	39.1
Illinois.....	385	4.5	2,046,184	4.7	5,315	75	19.5	159	41.3	151	39.2	707,543	3.6	34.6
Michigan.....	537	6.3	2,688,371	6.2	5,006	132	24.6	158	29.4	247	46.0	1,212,643	6.1	45.1
Wisconsin.....	212	2.5	1,104,548	2.6	5,210	33	15.6	107	50.5	72	34.0	348,893	1.8	31.6
West North Central:														
Minnesota.....	144	1.7	792,382	1.8	5,503	13	9.0	78	54.2	53	36.8	188,997	1.0	23.9
Iowa.....	125	1.5	607,152	1.4	4,857	13	10.4	51	40.8	61	48.8	178,656	0.9	29.4
Missouri.....	120	1.4	611,600	1.4	5,097	16	13.3	37	30.8	67	55.8	237,328	1.2	38.8
North Dakota.....	22	0.3	128,945	0.3	5,861	2	9.1	11	50.0	9	40.9	30,576	0.2	23.7
South Dakota.....	23	0.3	105,128	0.2	4,571	...	...	10	43.5	13	56.5	23,256	0.1	22.1
Nebraska.....	45	0.5	218,249	0.5	4,850	2	4.4	21	46.7	22	48.9	50,303	0.3	23.0
Kansas.....	83	1.0	423,440	1.0	5,102	13	15.7	41	49.4	29	34.9	132,679	0.7	31.3
South Atlantic:														
Delaware.....	22	0.3	127,693	0.3	5,804	8	36.4	8	36.4	6	27.3	68,686	0.3	53.8
Maryland.....	92	1.1	455,181	1.1	4,948	23	25.0	31	33.7	38	41.3	204,917	1.0	45.0
District of Columbia.....	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Virginia.....	110	1.3	567,159	1.3	5,156	24	21.8	40	36.4	46	41.8	228,417	1.2	40.3
West Virginia.....	56	0.7	280,703	0.7	5,013	4	7.1	20	35.7	32	57.1	78,698	0.4	28.0
North Carolina.....	164	1.9	798,225	1.8	4,867	47	28.7	52	31.7	65	39.6	378,963	1.9	47.5
South Carolina.....	66	0.8	317,519	0.7	4,811	6	9.1	29	43.9	31	47.0	92,167	0.5	29.0
Georgia.....	104	1.2	508,166	1.2	4,886	29	27.9	31	29.8	44	42.3	234,202	1.2	46.1
Florida.....	572	6.7	2,665,016	6.2	4,659	235	41.1	198	34.6	139	24.3	1,440,380	7.3	54.0
East South Central:														
Kentucky.....	57	0.7	260,648	0.6	4,573	11	19.3	24	42.1	22	38.6	103,374	0.5	39.7
Tennessee.....	132	1.5	638,895	1.5	4,840	64	48.5	28	21.2	40	30.3	382,017	1.9	59.8
Alabama.....	91	1.1	398,814	0.9	4,383	23	25.3	33	36.3	35	38.5	189,127	1.0	47.4
Mississippi.....	40	0.5	174,653	0.4	4,366	7	17.5	15	37.5	18	45.0	77,753	0.4	44.5
West South Central:														
Arkansas.....	35	0.4	163,201	0.4	4,663	4	11.4	13	37.1	18	51.4	66,928	0.3	41.0
Louisiana.....	62	0.7	321,251	0.7	5,181	15	24.2	24	38.7	23	37.1	142,915	0.7	44.5
Oklahoma.....	95	1.1	484,161	1.1	5,096	10	10.5	41	43.2	44	46.3	141,488	0.7	29.2
Texas.....	344	4.0	1,686,678	3.9	4,903	169	49.1	73	21.2	102	29.7	1,108,091	5.6	65.7
Mountain:														
Montana.....	22	0.3	113,433	0.3	5,156	1	4.5	16	72.7	5	22.7	16,529	0.1	14.6
Idaho.....	23	0.3	104,233	0.2	4,532	...	...	9	39.1	14	60.9	20,573	0.1	19.7
Wyoming.....	6	0.1	25,242	0.1	4,207	...	...	6	100.0	...	...	...	...	...
Colorado.....	53	0.6	296,420	0.7	5,593	17	32.1	11	32.1	11	47.2	166,285	0.8	56.1
New Mexico.....	21	0.2	102,313	0.2	4,882	4	19.0	12	20.8	25	57.1	20,959	0.1	20.4
Arizona.....	23	0.3	105,766	0.2	4,599	5	21.7	9	39.1	9	39.1	45,802	0.2	43.3
Utah.....	30	0.4	141,877	0.3	4,729	2	6.7	10	33.3	18	60.0	35,286	0.2	24.9
Nevada.....	3	(¹)	13,000	(¹)	4,333	2	66.7	1	33.3	...	...	11,000	0.1	84.6
Pacific:														
Washington.....	230	2.7	1,075,984	2.5	4,678	53	23.0	62	27.0	115	50.0	492,028	2.5	45.7
Oregon.....	284	3.3	1,370,309	3.2	4,825	127	44.7	61	21.5	96	33.8	859,969	4.3	62.8
California.....	663	7.7	3,473,835	8.0	5,240	389	58.7	112	16.9	162	24.4	2,514,469	12.7	72.4

NA Not available.

¹Less than 0.05 percent.

SUMMARY

Table 7.— TOTAL SALES BY METHOD, VALUE OF CROPS AT WHOLESALE PRICES, RETURNS AND ALLOWANCES, AND COST OF FLOWER, NURSERY, AND BULB STOCK PURCHASED, FOR ALL ESTABLISHMENTS WITH A CROP VALUE OF LESS THAN \$10,000, BY DIVISIONS AND STATES: 1959—Continued

Division or State	Retail sales, value			Value of crops at wholesale prices			Returns and allowances (discounts and value of returned products)			Cost of flower, nursery, and bulb stock purchased			
	Dollars	Percent distribution	Percent of total sales	Dollars	Percent distribution	Percent of total sales	Estab-lish-ments reporting	Dollars	Average per estab-lishment reporting (dollars)	Estab-lish-ments reporting	Dollars	Average per estab-lishment reporting (dollars)	Percent of total sales for all estab-lishments
Conterminous United States.....	23,332,769	100.0	54.0	33,634,164	100.0	77.9	571	367,865	644	5,134	14,791,961	2,881	34.3
Geographic Divisions:													
New England.....	2,446,943	10.5	67.1	2,691,207	8.0	73.8	39	31,674	812	573	1,819,587	3,176	49.9
Middle Atlantic.....	5,084,263	21.8	53.1	7,640,293	22.7	79.8	130	117,824	906	1,170	3,415,035	2,919	35.7
East North Central.....	6,206,910	26.6	59.7	7,869,423	23.4	75.7	144	72,551	504	1,250	3,699,208	2,959	35.6
West North Central.....	2,045,101	8.8	70.8	1,995,756	5.9	69.2	38	18,484	486	376	1,466,499	3,900	50.8
South Atlantic.....	2,993,232	12.8	52.3	4,511,849	13.4	78.9	78	31,119	399	632	1,419,148	2,245	24.8
East South Central.....	720,739	3.1	48.9	1,137,027	3.4	77.2	27	24,343	902	201	469,602	2,336	31.9
West South Central.....	1,195,869	5.1	45.0	2,135,973	6.4	80.4	26	24,390	938	285	731,695	2,567	27.6
Mountain.....	586,050	2.5	64.9	607,586	1.8	67.3	23	9,658	420	112	415,479	3,710	46.0
Pacific.....	2,053,662	8.8	34.7	5,045,050	15.0	85.2	66	37,822	573	535	1,355,708	2,534	22.9
New England:													
Maine.....	284,008	1.2	78.6	242,171	0.7	67.0	3	1,158	386	61	187,973	3,082	52.0
New Hampshire.....	172,969	0.7	71.9	166,187	0.5	69.1	...	...	...	39	129,660	3,325	53.9
Vermont.....	90,877	0.4	91.3	56,345	0.2	56.6	4	1,115	279	17	41,625	2,449	41.8
Massachusetts.....	1,096,960	4.7	64.0	1,317,362	3.9	76.8	13	18,201	1,400	259	827,704	3,196	48.3
Rhode Island.....	156,549	0.7	55.4	210,704	0.6	74.6	4	1,849	462	44	169,717	3,857	60.1
Connecticut.....	645,580	2.8	68.0	698,438	2.1	73.5	15	9,351	623	153	462,908	3,026	48.7
Middle Atlantic:													
New York.....	1,802,694	7.7	55.2	2,529,159	7.5	77.5	45	22,817	507	376	1,046,697	2,784	32.1
New Jersey.....	1,265,655	5.4	53.9	1,945,302	5.8	82.9	44	40,985	931	304	1,213,514	3,992	51.7
Pennsylvania.....	2,015,914	8.6	50.9	3,165,832	9.4	79.9	41	54,022	1,318	490	1,154,824	2,357	29.1
East North Central:													
Ohio.....	1,827,307	7.8	56.7	2,508,014	7.5	77.8	39	18,083	464	395	1,071,266	2,712	33.2
Indiana.....	809,579	3.5	60.9	1,007,054	3.0	75.7	9	5,844	649	160	400,803	2,505	30.1
Illinois.....	1,338,641	5.7	65.4	1,465,560	4.4	71.6	42	18,808	448	243	994,096	4,091	48.6
Michigan.....	1,475,728	6.3	54.9	2,080,801	6.2	77.4	34	20,471	602	309	796,674	2,578	29.6
Wisconsin.....	755,655	3.2	68.4	807,994	2.4	73.2	20	9,345	467	143	436,369	3,052	39.5
West North Central:													
Minnesota.....	603,385	2.6	76.1	534,022	1.6	67.4	7	2,867	410	104	392,538	3,774	49.5
Iowa.....	428,496	1.8	70.6	417,396	1.2	68.7	7	4,343	620	81	390,560	4,822	64.3
Missouri.....	374,272	1.6	61.2	437,479	1.3	71.5	7	983	140	77	248,142	3,223	40.6
North Dakota.....	98,369	0.4	76.3	82,786	0.2	64.2	2	759	380	21	108,405	5,162	84.1
South Dakota.....	81,872	0.4	77.9	63,683	0.2	60.6	2	800	400	15	31,045	2,070	29.5
Nebraska.....	167,946	0.7	77.0	151,699	0.5	69.5	6	6,380	1,063	28	130,667	4,667	59.9
Kansas.....	290,761	1.2	68.7	308,691	0.9	72.9	7	2,352	336	50	165,142	3,303	39.0
South Atlantic:													
Delaware.....	59,007	0.3	46.2	101,065	0.3	79.1	...	...	...	13	65,554	5,043	51.3
Maryland.....	250,264	1.1	55.0	349,970	1.0	76.9	6	2,705	451	59	161,058	2,730	35.4
District of Columbia.....	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Virginia.....	338,742	1.5	59.7	384,604	1.1	67.8	8	4,599	575	69	126,418	1,832	22.3
West Virginia.....	202,005	0.9	72.0	199,843	0.6	71.2	7	5,136	734	34	96,299	2,832	34.3
North Carolina.....	419,262	1.8	52.5	616,340	1.8	77.2	12	7,162	597	114	186,165	1,633	23.3
South Carolina.....	225,352	1.0	71.0	218,670	0.7	68.9	9	2,105	234	46	84,819	1,844	26.7
Georgia.....	273,964	1.2	53.9	438,932	1.3	86.4	4	1,608	402	57	315,950	5,543	62.2
Florida.....	1,224,636	5.2	46.0	2,202,425	6.5	82.6	32	7,804	244	240	382,885	1,595	14.4
East South Central:													
Kentucky.....	157,274	0.7	60.3	207,354	0.6	79.6	6	5,046	841	34	152,319	4,480	58.4
Tennessee.....	256,878	1.1	40.2	489,123	1.5	76.6	7	10,575	1,511	77	126,976	1,649	19.9
Alabama.....	209,687	0.9	52.6	307,875	0.9	77.2	13	8,622	663	68	155,208	2,282	38.9
Mississippi.....	96,900	0.4	55.5	132,675	0.4	76.0	1	100	100	22	35,099	1,595	20.1
West South Central:													
Arkansas.....	96,273	0.4	59.0	121,969	0.4	74.7	1	100	100	23	48,127	2,092	29.5
Louisiana.....	178,336	0.8	55.5	245,153	0.7	76.3	3	741	247	34	87,982	2,588	27.4
Oklahoma.....	342,673	1.5	70.8	337,741	1.0	69.8	8	8,929	1,116	56	145,027	2,590	30.0
Texas.....	578,587	2.5	34.3	1,431,110	4.3	84.8	14	14,620	1,044	172	450,559	2,620	26.7
Mountain:													
Montana.....	96,904	0.4	85.4	69,629	0.2	61.4	5	2,110	422	16	35,236	2,202	31.1
Idaho.....	83,650	0.4	80.3	66,196	0.2	63.5	6	1,275	213	20	99,137	4,957	95.1
Wyoming.....	25,242	0.1	100.0	14,158	(¹)	56.1	1	10	10	2	1,900	950	7.5
Colorado.....	130,135	0.6	43.9	217,201	0.6	73.3	6	5,582	930	28	60,079	2,146	20.3
New Mexico.....	81,554	0.3	79.6	60,982	0.2	59.5	...	...	...	12	100,355	8,363	97.9
Arizona.....	59,964	0.3	56.7	76,741	0.2	72.6	2	300	150	17	52,258	3,074	49.4
Utah.....	106,591	0.5	75.1	90,369	0.3	63.7	3	381	127	17	66,514	3,913	46.9
Nevada.....	2,000	(¹)	15.4	12,310	(¹)	94.7	...	...	...	...	...	...	...
Pacific:													
Washington.....	583,956	2.5	54.3	827,611	2.5	76.9	13	5,741	442	137	365,857	2,670	34.0
Oregon.....	510,340	2.2	37.2	1,154,281	3.4	84.2	21	15,353	731	125	251,092	2,009	18.3
California.....	959,366	4.1	27.6	3,063,198	9.1	88.2	32	16,728	523	273	738,759	2,706	21.3

NA Not available.
¹Less than 0.05 percent.