TABLE 18. SELECTED CHARACTERISTICS--METHOD OF MARKETING

	GOVERNMENT LOAN		LOCAL BUYERS		MILLS		FARMER COOPERATIVES		OTHER	
	FARMS	BALES	FARMS	BALES	FARMS	BALES	FARMS	BALES	FARMS	BALES
ALABAMA										
PRINCIPAL	4	1 305	615	196 476	55	15 774	16	4 278	32	10 430
SECONDARY	1	1	198	59 954	35	8 972	31	12 957	18	6 390
UNDER $10,000	24	696	1 056	59 592	40	3 704	8	272	24	1 992
ARIZONA										
PRINCIPAL	10	1 523	205	113 297	53	21 147	137	61 528	6	2 170
SECONDARY	3	256	97	45 624	23	12 679	143	56 984	11	2 255
UNDER $10,000	-	-	16	112	-	-	8	368	-	-
ARKANSAS										
PRINCIPAL	26	8 402	1 376	349 323	357	105 992	55	16 138	67	16 052
SECONDARY	13	3 564	818	221 468	185	67 850	38	11 638	26	9 355
UNDER $10,000	40	2 960	1 120	47 392	80	3 632	8	560	8	304
CALIFORNIA										
PRINCIPAL	11	2 095	299	109 480	40	33 384	377	84 287	32	19 631
SECONDARY	24	4 529	362	223 788	51	31 071	681	216 231	31	11 475
UNDER $10,000	16	720	112	6 088	-	-	72	1 904	8	392
FLORIDA										
PRINCIPAL	1	(D)	9	1 884	-	-	-	-	-	-
SECONDARY	-	-	4	2 018	1	(D)	-	-	-	-
UNDER $10,000	-	-	-	-	-	-	-	-	-	-
GEORGIA										
PRINCIPAL	3	970	169	37 906	18	3 756	1	98	8	2 186
SECONDARY	10	2 565	324	89 295	41	12 090	1	145	23	4 876
UNDER $10,000	-	-	208	6 400	8	2 800	-	-	-	-
KENTUCKY										
PRINCIPAL	-	-	-	-	1	(D)	-	-	-	-
SECONDARY	-	-	12	2 441	-	-	-	-	1	(D)
UNDER $10,000	-	-	-	-	-	-	-	-	-	-
LOUISIANA										
PRINCIPAL	10	2 942	877	230 590	79	27 892	21	7 781	25	6 226
SECONDARY	9	1 307	233	73 029	20	8 003	25	6 619	5	1 629
UNDER $10,000	80	2 576	904	34 688	24	360	16	336	-	-
MISSISSIPPI										
PRINCIPAL	31	11 625	1 083	379 122	358	185 744	383	233 709	89	44 809
SECONDARY	21	4 753	383	121 749	153	67 637	184	76 715	35	13 478
UNDER $10,000	136	2 960	1 688	64 672	136	6 944	112	5 328	8	120
MISSOURI										
PRINCIPAL	6	864	412	86 244	71	13 536	3	561	9	1 681
SECONDARY	-	-	419	98 420	53	15 900	2	(D)	18	5 641
UNDER $10,000	8	576	208	11 000	-	-	-	-	-	-
NEVADA										
PRINCIPAL	5	286	-	-	-	-	5	724	-	-
SECONDARY	-	-	-	-	-	-	-	-	-	-
UNDER $10,000	-	-	-	-	-	-	-	-	-	-
NEW MEXICO										
PRINCIPAL	17	2 959	93	11 851	18	1 045	112	15 721	27	4 332
SECONDARY	7	1 193	111	19 656	12	3 021	136	25 269	19	5 057
UNDER $10,000	-	-	40	1 136	24	304	112	4 280	-	-
NORTH CAROLINA										
PRINCIPAL	6	830	34	8 566	4	1 600	11	1 848	3	102
SECONDARY	12	1 865	74	11 201	17	5 292	30	9 150	4	405
UNDER $10,000	-	-	72	2 912	40	856	-	-	-	-
OKLAHOMA										
PRINCIPAL	-	-	150	12 496	7	1 354	80	7 324	12	410
SECONDARY	2	185	126	14 466	9	885	69	5 930	10	429
UNDER $10,000	24	1 232	224	6 744	8	312	104	3 352	-	-
SOUTH CAROLINA										
PRINCIPAL	11	1 921	154	36 725	43	15 298	10	1 128	5	162
SECONDARY	4	720	200	51 148	40	14 823	15	2 733	15	4 147
UNDER $10,000	-	-	240	7 896	-	-	-	-	-	-
TENNESSEE										
PRINCIPAL	18	1 495	395	71 089	18	5 016	8	188	8	1 568
SECONDARY	8	1 883	325	81 293	26	6 859	5	406	12	4 667
UNDER $10,000	16	432	800	30 352	16	656	-	-	32	1 424
TEXAS										
PRINCIPAL	81	7 848	3 926	614 302	404	81 310	1 409	200 952	300	48 885
SECONDARY	10	1 929	1 553	284 126	104	25 429	320	52 968	137	22 994
UNDER $10,000	96	3 016	3 984	171 632	136	10 448	752	30 008	96	4 560
VIRGINIA										
PRINCIPAL	-	-	-	-	-	-	-	-	-	-
SECONDARY	-	-	-	-	-	-	3	(D)	-	-
UNDER $10,000	-	-	-	-	-	-	-	-	-	-