## **SUMMARY OF FINDINGS**

## All Expenditures

In 1969, one or more of the 11 items of farm production expenditure applicable to all farm data were reported by nearly all of the 2,730,250 farms in the United States. The total of \$37.6 billion for all farm production expenses represented 82.4 percent of the value of all farm products sold in 1969. The proportion of farms having each item of expenditure varied

from 97 percent for gasoline and other petroleum products to 13 percent for lime. The graph, page 86, shows the relationship of individual 1969 expenditures to the total and compares 1969 to 1964 for similar items.

Expenditures varied considerably by class of farm and by type of farm. The relationship of each expenditure item to total expenditures and to the total value of agricultural products sold is shown in table 3 by value of sales and in table 4 by type of farm.

Table 3. Farm Production Expenses by Value of Sales, United States: 1969

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	All farms	\$100,000 and over	\$40,000 to \$39,999	\$20,000 to \$39,999	\$10,000 to \$19,999	\$5,000 to \$9,999	\$2,500 to \$4,999	Under \$2,500	Abnormal— no limit on value of sales	
Total value of sales (\$1,000)	45,609,090	15,327,298	10,073,830	9,267,476	5,693,030	2,814,078	1,345,546	935,276	152,556	
Total farm production expenses (\$1,000) Percent of total value of sales	37,581,597	13,665,600	7,839,296	6,788,141	4,203,060	2,188,266	1,563,092	1,201,361	132,780	
	82.4	89.2	77.8	73.2	73.8	77.8	116.2	128.4	87.0	
Livestock and poultry purchases (\$1,000)	8,081,639	4,472,578	1,568,781	955,710	489,681	243,131	186,834	149,731	15,194	
Percent of total production expenses	21.5	/ 32.7	20.0	14.1	11.7	11.1	12.0	12.5	11.4	
Feed for livestock and poultry (\$1,000) Percent of total production expenses	7,100,396	2,959,750	1,630,174	1,240,649	614,438	275,869	170,698	181,545	27,272	
	18.9	21.7	20.8	18.3	14.6	12.6	10.9	15.1	20.5	
Seeds, bulbs, plants, and trees (\$1,000)	871,471	196,536	194,183	198,592	135,995	70,146	43,000	30,992	2,028	
Percent of total production expenses	2.3	1.4	' 2.5	2.9	3.2	3.2	2.8	2.6	1.5	
Commercial fertilizer (\$1,000)	2,209,185	436,113 3.2	513,546 6.6	520,326 7.7	337,464 8.0	183,537 8.4	115,895 7.4	95,636 8.0	6,669 5.0	
Gasoline and other petroleum fuel and oil (\$1,000)  Percent of total production expenses	1,906,579	265,488 1.9	356,365 4.5	435,070 6.4	347,927 8.3	209,4 <b>85</b> 9.6	143,387 9.2	143,914 12.0	4,943 3.7	
Agricultural Chemicals (\$1,000)	805,939	265,534	197,368	162,082	93,609	44,847	24,951	15,010	2,538	
	2.1	1.9	2.5	2.4	2.2	2.0	1.6	1.2	1.9	
Lime (\$1,000)  Percent of total production expenses	102,097	12,952	21,608	23,122	16,284	10,527	8,007	9,131	466	
	0.3	0.1	0.3	0.3	0.4	0.5	0.5	0.8	0.4	
Hired labor (\$1,000)  Percent of total production expenses	3,375,203	1,629,836	697,601	467,891	247,809	125,775	93,953	76,049	36,290	
	9.0	11.9	8.9	6.9	5.9	5.7	6.0	6.3	27.3	
Contract labor, machine hire, and customwork (\$1,000)	1,405,259	436,793	245,033	247,534	194,396	125,657	88,188	64,811	2,847	
	3.7	3.2	3.1	3.6	4.6	5.7	5.6	5.4	2.1	
All other production expenses (\$1,000) Percent of total production expenses	11,723,828 31.2	2,990,020 21.9	2,414,638	2,537,165 37.4	1,725,456 41.1	899,292 41.1	688,180 44.0	434,543 36.2	34,534 26.0	

Table 4. Farm Production Expenses by Type of Farm, United States: 1969

	Total all terms	Cash grain	lobacco	Cotton	Other field crop	<u>Vegetable</u>
Total value of sales (\$1,000)	44,521,258	6,631,130	941,283	813,748	1,358,226	1,174,981
Total farm production expenses (\$1,000) Percent of total value of sales	36,247,455 81.4	4,793,760 72.3	575,125 61.1	816,973 100.4	1,124,122 82.8	980,168 83.4
Livestock and poultry (\$1,000) Percent of total production expenses	7,916,714 21.8	251,066 5.2	19,456 3.4	13,845 1.7	23,325 2.1	8,986 0.9
Feed for livestock and poultry (\$1,000) Percent of total production expenses	6,891,579 19.0	168,586 3.5	20,773 3.6	7,955 1.0	13,772 1.2	5,851 0.6
Seeds, bulbs, plants, and trees (\$1,000) Percent of total production expenses	838,452	242,038 5.0	11,678 2.0	31,464 3.9	69,752 6.2	34,427 3.5
Commercial fertilizer (\$1,000)  Percent of total production expenses	2,106,881 5.8	600,360 12.5	78,874 13.7	73,132 9.0	133,527 11.9	88,666 9.0
Gasoline and other petroloum fuel and oil (\$1,000)	1,757,722	454,846 9.5	67,788 11.8	68,497 8.4	56,592 5.0	33,990 3.5
Agricultural Chemicals (\$1,000)	788,391 2.2	200,620 4.2	17,292 3.0	75,571 9.3	55,975 5.0	57,314 5.8
Lime (\$1,000)  Percent of total production expenses	92,500	22,432 0.5	2,803 0.5	2,717 0.3	3,488 0.3	2,167 0.2
Hired labor (\$1,000)  Percent of total production expenses	3,262,865 9.0	337,189 7.0	117,329 20.4	135,763 16.6	235,494 20.9	261,847 26.7
Contract labor, machine hire, and customwork (\$1,000)	1,337,601	253,770 5.3	21,427 3.7	63,825 7.8	75,001 6.7	123,362 12.6
All other production expenses (\$1,000) Percent of total production expenses	11,254,751	2,262,851 47.2	217,704 37.9	344,203 42.1	457,197 40.7	363,558 37.1