

Table 11. Sales and Purchases: 1970 and 1959

	Sales											
	Total		Establishments						Value, dollars			
			With sales of \$10,000 and over		Percent distribution				Total		Establishments with sales of \$10,000 and over	
	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959
United States.....	12,962	17,999	8,896	9,437	100.0	100.0	100.0	100.0	960,918,447	584,751,415	939,254,885	541,578,815
The Northeast.....	3,633	5,402	2,428	2,818	28.0	30.0	27.3	29.9	225,917,610	155,240,802	219,016,323	142,017,591
The North Central.....	3,454	5,284	2,422	2,706	26.6	29.4	27.2	28.7	229,254,459	160,219,195	223,794,518	146,940,381
The South.....	2,872	4,086	1,904	2,044	22.2	22.7	21.4	21.7	219,574,692	138,060,789	214,658,293	128,212,826
The West.....	3,003	3,227	2,142	1,869	23.2	17.9	24.1	19.8	286,171,686	131,230,629	281,785,751	124,408,017
Geographic Divisions:												
New England.....	881	1,436	555	678	6.8	8.0	6.2	7.2	49,581,921	35,833,874	47,551,569	32,185,063
Middle Atlantic.....	2,752	3,966	1,873	2,140	21.2	22.0	21.1	22.7	176,335,689	119,406,928	171,464,754	109,832,328
East North Central.....	2,684	4,090	1,878	2,074	20.7	22.7	21.1	22.0	174,596,876	123,424,951	170,294,959	113,033,633
West North Central.....	770	1,194	544	632	5.9	6.6	6.1	6.7	54,657,563	36,794,244	53,499,559	33,907,348
South Atlantic.....	1,761	2,458	1,192	1,272	13.6	13.7	13.4	13.5	145,055,115	87,224,622	142,129,206	81,504,960
East South Central.....	517	649	329	329	4.0	3.6	3.7	3.5	37,979,508	23,745,191	37,032,315	22,272,181
West South Central.....	594	979	383	443	4.6	5.4	4.3	4.7	36,540,069	27,090,976	35,496,772	24,435,685
Mountain.....	534	475	361	294	4.1	2.6	4.1	3.1	32,681,632	17,544,502	31,753,812	16,642,018
Pacific.....	2,469	2,752	1,781	1,575	19.0	15.3	20.0	16.7	253,490,054	113,686,127	250,031,939	107,765,999
New England:												
Maine.....	56	122	30	48	0.4	0.7	0.3	0.5	1,321,581	1,782,228	1,213,685	1,421,032
New Hampshire.....	54	84	33	35	0.4	0.5	0.4	0.4	2,367,528	1,904,693	2,256,950	1,664,048
Vermont.....	28	39	14	17	0.2	0.2	0.2	0.2	434,665	547,433	371,438	447,926
Massachusetts.....	439	710	276	362	3.4	3.9	3.1	3.8	20,731,762	16,771,847	19,762,051	15,056,834
Rhode Island.....	34	109	24	46	0.3	0.6	0.3	0.5	3,642,730	2,996,162	3,595,123	2,623,580
Connecticut.....	270	372	178	170	2.1	2.1	2.0	1.8	21,083,655	11,921,511	20,352,322	10,971,643
Middle Atlantic:												
New York.....	882	1,315	545	704	6.8	7.3	6.1	7.5	44,097,709	40,735,042	42,186,781	37,471,313
New Jersey.....	588	885	400	441	4.5	4.9	4.5	4.7	29,863,042	24,170,063	28,892,910	21,822,390
Pennsylvania.....	1,282	1,766	928	995	9.9	9.8	10.4	10.5	102,374,938	54,501,823	100,385,063	50,538,825
East North Central:												
Ohio.....	933	1,403	676	779	7.2	7.8	7.6	8.3	68,155,822	48,719,653	66,768,423	45,497,200
Indiana.....	327	516	199	258	2.5	2.9	2.2	2.7	19,187,560	14,108,904	18,488,835	12,778,542
Illinois.....	444	837	322	452	3.4	4.7	3.6	4.8	37,046,394	28,998,821	36,414,700	26,952,637
Michigan.....	658	942	454	405	5.1	5.2	5.1	4.3	35,748,701	22,474,518	34,663,662	19,786,147
Wisconsin.....	322	392	227	180	2.5	2.2	2.6	1.9	14,458,299	9,123,055	13,959,339	8,018,507
West North Central:												
Minnesota.....	235	332	174	188	1.8	1.8	2.0	2.0	14,421,000	10,086,736	14,101,748	9,294,354
Iowa.....	162	255	128	130	1.2	1.4	1.4	1.4	17,282,210	9,542,291	17,127,952	8,935,139
Missouri.....	202	265	143	145	1.6	1.5	1.6	1.5	12,519,214	9,318,932	12,209,278	8,707,332
North Dakota.....	14	33	9	11	0.1	0.2	0.1	0.1	611,104	525,025	578,572	396,080
South Dakota.....	16	40	7	17	0.1	0.2	0.1	0.2	3,135,197	953,154	3,093,360	848,026
Nebraska.....	47	88	28	43	0.4	0.5	0.3	0.5	2,253,814	2,167,636	2,148,706	1,949,387
Kansas.....	94	181	55	98	0.7	1.0	0.6	1.0	4,435,044	4,200,470	4,239,943	3,777,030
South Atlantic:												
Delaware.....	46	77	37	55	0.4	0.4	0.4	0.6	4,383,705	2,719,054	4,341,033	2,591,361
Maryland.....	190	240	133	148	1.5	1.3	1.5	1.6	12,270,981	7,898,465	11,920,329	7,443,284
Virginia.....	155	234	95	124	1.2	1.3	1.1	1.3	10,410,387	8,987,956	10,091,719	8,420,797
West Virginia.....	56	108	34	52	0.4	0.6	0.4	0.6	2,305,127	2,337,260	2,208,199	2,056,557
North Carolina.....	289	321	170	157	2.2	1.8	1.9	1.7	14,412,714	8,587,720	13,821,246	7,789,495
South Carolina.....	69	113	42	47	0.5	0.6	0.5	0.5	3,478,143	2,243,098	3,325,771	1,925,579
Georgia.....	144	209	84	105	1.1	1.2	0.9	1.1	9,890,491	6,364,155	9,560,721	5,855,989
Florida.....	812	1,156	597	584	6.3	6.4	6.7	6.2	87,903,567	48,086,914	86,788,188	45,421,898
East South Central:												
Kentucky.....	120	144	78	87	0.9	0.8	0.9	0.9	5,906,862	3,972,224	5,710,274	3,711,576
Tennessee.....	210	247	125	115	1.6	1.4	1.4	1.2	14,093,994	9,995,842	13,649,994	9,356,947
Alabama.....	135	184	90	93	1.0	1.0	1.0	1.0	14,031,984	7,826,392	13,800,876	7,427,578
Mississippi.....	52	74	36	34	0.4	0.4	0.4	0.4	3,946,668	1,950,733	3,871,171	1,776,080
West South Central:												
Arkansas.....	51	71	31	36	0.4	0.4	0.3	0.4	2,559,972	1,806,588	2,476,413	1,643,387
Louisiana.....	79	124	54	62	0.6	0.7	0.6	0.7	3,579,029	3,458,566	3,440,343	3,137,315
Oklahoma.....	74	172	47	77	0.6	1.0	0.5	0.8	8,423,909	6,014,815	8,297,246	5,530,654
Texas.....	390	612	251	268	3.0	3.4	2.8	2.8	21,977,159	15,811,007	21,282,770	14,124,329
Mountain:												
Montana.....	27	46	18	24	0.2	0.3	0.2	0.3	1,054,920	1,156,963	999,058	1,043,530
Idaho.....	75	50	29	27	0.6	0.3	0.3	0.3	1,694,511	713,614	1,441,401	609,381
Wyoming.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Colorado.....	345	237	259	175	2.7	1.3	2.9	1.9	24,280,469	9,232,571	23,826,871	8,897,909
New Mexico.....	16	31	9	10	0.1	0.2	0.1	0.1	1,399,409	669,516	1,364,735	567,003
Arizona.....	24	51	19	28	0.2	0.3	0.2	0.3	2,153,927	4,383,625	2,128,322	4,277,859
Utah.....	47	60	27	30	0.4	0.3	0.3	0.3	2,098,396	1,388,213	1,993,425	1,246,336
Nevada.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Pacific:												
Washington.....	350	434	215	204	2.7	2.4	2.4	2.2	19,351,885	11,379,613	18,640,490	10,303,629
Oregon.....	379	530	242	246	2.9	2.9	2.7	2.6	24,793,085	13,619,472	24,108,407	12,249,163
California.....	1,407	1,788	1,188	1,125	10.9	9.9	13.4	11.9	203,681,761	88,687,042	202,508,739	85,213,207
Alaska.....	(2)	(NA)	(2)	(NA)	(2)	(NA)	(2)	(NA)	(NA)	(2)	(NA)	(NA)
Hawaii.....	333	(NA)	136	(NA)	2.6	(NA)	1.5	(NA)	5,663,323	(NA)	4,774,303	(NA)

See footnotes at end of table.

Table 11. Sales and Purchases: 1970 and 1959—Continued

	Sales—Continued								Establishments by method of sale								
	Value, dollars—Continued								Wholesale								
	Percent distribution				Average per establishments				Total		With sales of \$10,000 and over		Percent of total establishments		With sales of \$10,000 and over		
	Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over		1970	1959	1970	1959	1970	1959	1970	1959	1970
United States.....	100.0	100.0	100.0	100.0	74,134	32,488	105,582	57,389	6,342	6,654	4,825	4,346	48.9	37.0	54.2	46.1	
The Northeast.....	23.5	26.5	23.3	26.2	62,185	28,738	90,204	50,397	1,471	1,864	1,191	1,309	40.5	34.5	49.1	46.5	
The North Central.....	23.9	27.4	23.8	27.1	66,374	30,322	92,401	54,302	1,311	1,427	1,017	953	38.0	27.0	42.0	35.2	
The South.....	22.9	23.6	22.9	23.7	76,454	33,789	112,741	62,726	1,498	1,578	1,058	899	52.2	38.6	55.6	44.0	
The West.....	29.8	22.4	30.0	23.0	95,295	40,666	131,553	66,564	2,062	1,785	1,559	1,185	68.7	55.3	72.8	63.4	
Geographic Divisions:																	
New England.....	5.2	6.1	5.1	5.9	56,279	24,954	85,679	47,471	275	351	207	252	31.2	24.4	37.3	37.2	
Middle Atlantic.....	18.4	20.4	18.3	20.3	64,075	30,108	91,546	51,324	1,196	1,513	984	1,057	43.5	38.1	52.5	49.4	
East North Central.....	18.2	21.1	18.1	20.9	65,051	30,177	90,679	54,500	1,100	1,242	875	827	41.0	30.4	46.6	39.9	
West North Central.....	5.7	6.3	5.7	6.3	70,984	30,816	98,345	53,651	211	185	142	126	27.4	15.5	26.1	19.9	
South Atlantic.....	15.1	14.9	15.1	15.0	82,371	35,486	119,236	64,076	940	961	682	585	53.4	39.1	57.2	46.0	
East South Central.....	4.0	4.1	3.9	4.1	73,461	36,587	112,560	67,697	255	235	169	130	49.3	36.2	51.4	39.5	
West South Central.....	3.8	4.6	3.8	4.5	61,515	27,672	92,681	55,160	303	382	207	184	51.0	39.0	54.0	41.5	
Mountain.....	3.4	3.0	3.4	3.1	61,202	36,936	87,961	56,606	338	179	230	148	63.3	37.7	63.7	50.3	
Pacific.....	26.4	19.4	26.6	19.9	102,669	41,310	140,389	68,423	1,724	1,606	1,329	1,037	69.8	58.4	74.6	65.8	
New England:																	
Maine.....	0.1	0.3	0.1	0.3	23,600	14,608	40,456	29,605	7	8	4	4	12.5	6.6	13.3	8.3	
New Hampshire.....	0.2	0.3	0.2	0.3	43,843	22,675	68,392	47,544	11	11	9	7	20.4	13.1	27.3	20.0	
Vermont.....	(³)	0.1	(³)	0.1	15,524	14,037	26,531	26,349	2	1	1	1	7.1	2.6	7.1	5.9	
Massachusetts.....	2.2	2.9	2.1	2.8	47,225	23,622	71,602	41,593	170	226	132	177	38.7	31.8	47.8	48.9	
Rhode Island.....	0.4	0.5	0.4	0.5	107,139	26,662	149,797	57,034	16	37	12	22	47.1	33.9	50.0	47.8	
Connecticut.....	2.2	2.0	2.2	2.0	78,088	32,047	114,339	64,539	69	68	49	41	25.6	18.3	27.5	24.1	
Middle Atlantic:																	
New York.....	4.6	7.0	4.5	6.9	49,997	30,977	77,407	53,226	309	437	223	298	35.0	33.2	40.9	42.3	
New Jersey.....	3.1	4.1	3.1	4.0	50,787	27,311	72,232	49,484	253	317	201	194	43.0	35.8	50.3	44.0	
Pennsylvania.....	10.7	9.3	10.7	9.3	79,856	30,862	108,174	50,793	634	759	560	565	49.5	43.0	60.3	56.8	
East North Central:																	
Ohio.....	7.1	8.3	7.1	8.4	73,050	34,725	98,770	58,405	396	509	332	378	42.4	36.4	49.1	48.7	
Indiana.....	2.0	2.4	2.0	2.4	58,678	27,343	92,909	49,529	108	128	76	84	33.0	24.8	38.2	32.6	
Illinois.....	3.9	5.0	3.9	5.0	83,438	34,646	113,089	59,630	161	249	134	174	36.3	29.7	41.6	38.5	
Michigan.....	3.7	3.8	3.7	3.7	54,329	23,858	76,352	48,855	317	276	239	144	48.2	29.3	52.6	35.6	
Wisconsin.....	1.5	1.6	1.5	1.5	44,902	23,273	61,495	44,547	118	80	94	47	36.6	20.4	41.4	26.1	
West North Central:																	
Minnesota.....	1.5	1.7	1.5	1.7	61,366	30,382	81,045	49,438	63	46	49	33	26.8	13.9	28.2	17.6	
Iowa.....	1.8	1.6	1.8	1.6	106,680	37,421	133,812	68,732	33	35	25	22	20.4	13.7	19.5	16.9	
Missouri.....	1.3	1.6	1.3	1.6	61,976	35,166	85,380	60,051	62	66	45	50	30.7	24.9	31.5	34.5	
North Dakota.....	0.1	0.1	0.1	0.1	43,650	15,910	64,286	36,007	1	4	1	2	7.1	12.1	11.1	18.2	
South Dakota.....	0.3	0.2	0.3	0.2	195,950	23,829	441,909	49,884	2	1	1	1	12.5	2.5	14.3	5.9	
Nebraska.....	0.2	0.4	0.2	0.4	47,953	24,632	76,740	45,335	18	3	4	1	38.3	3.4	14.3	2.3	
Kansas.....	0.5	0.7	0.5	0.7	47,181	23,207	77,090	38,541	32	30	17	17	34.0	16.6	30.9	17.3	
South Atlantic:																	
Delaware.....	0.5	0.5	0.5	0.5	95,298	35,312	117,325	47,116	27	46	24	38	58.7	59.7	64.9	69.1	
Maryland.....	1.3	1.4	1.3	1.4	64,584	32,910	90,168	50,292	88	82	65	59	46.3	34.2	48.9	39.9	
Virginia.....	1.1	1.5	1.1	1.6	67,164	38,410	106,229	67,910	52	55	33	31	33.5	23.5	34.7	25.0	
West Virginia.....	0.2	0.4	0.2	0.4	41,163	21,641	64,947	39,549	9	9	5	5	16.1	8.3	14.7	9.6	
North Carolina.....	1.5	1.5	1.5	1.4	49,871	26,753	81,301	49,615	133	112	77	65	46.0	34.9	45.3	41.4	
South Carolina.....	0.4	0.4	0.4	0.4	50,408	19,850	79,185	40,970	13	18	9	12	18.8	15.9	21.4	25.5	
Georgia.....	1.0	1.1	1.0	1.1	68,684	30,451	113,818	55,771	73	70	49	41	50.7	33.5	58.3	39.0	
Florida.....	9.1	8.2	9.2	8.4	108,256	41,598	145,374	77,777	545	569	420	334	67.1	49.2	70.4	57.2	
East South Central:																	
Kentucky.....	0.6	0.7	0.6	0.7	49,224	27,585	73,209	42,662	40	29	27	18	33.3	20.1	34.6	20.7	
Tennessee.....	1.5	1.7	1.5	1.7	67,114	40,469	109,200	81,365	114	116	64	52	54.3	47.0	51.2	45.2	
Alabama.....	1.5	1.3	1.5	1.4	103,941	42,535	153,343	79,866	76	70	56	47	56.3	38.0	62.2	50.5	
Mississippi.....	0.4	0.3	0.4	0.3	75,897	26,361	107,533	52,238	25	20	22	13	48.1	27.0	61.1	38.2	
West South Central:																	
Arkansas.....	0.3	0.3	0.3	0.3	50,196	25,445	79,884	45,650	28	12	15	8	54.9	16.9	48.4	22.2	
Louisiana.....	0.4	0.6	0.4	0.6	45,304	27,892	63,710	50,602	43	39	36	24	54.4	31.5	66.7	38.7	
Oklahoma.....	0.9	1.0	0.9	1.0	113,837	34,970	176,537	71,827	26	27	17	17	35.1	15.7	36.2	22.1	
Texas.....	2.3	2.7	2.3	2.6	56,352	25,835	84,792	52,703	206	304	139	135	52.8	49.7	55.4	50.4	
Mountain:																	
Montana.....	0.1	0.2	0.1	0.2	39,071	25,151	55,503	43,480	4	2	3	1	14.8	4.3	16.7	4.2	
Idaho.....	0.2	0.1	0.2	0.1	22,593	14,272	49,703	22,570	51	2	13	2	68.0	4.0	44.8	7.4	
Wyoming.....	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	
Colorado.....	2.5	1.6	2.5	1.6	70,378	38,956	91,996	50,845	238	143	183	124	69.0	60.3	70.7	70.9	
New Mexico.....	0.1	0.1	0.1	0.1	87,463	21,597	151,637	56,700	9	9	6	5	56.3	29.0	66.7	50.0	
Arizona.....	0.2	0.7	0.2	0.8	89,747	85,953	112,017	152,781	14	16	10	11	58.3	31.4	52.6	39.3	
Utah.....	0.2	0.2	0.2	0.2	44,647	23,137	73,831	41,545	22	7	15	5	46.8	11.7	55.6	16.7	
Nevada.....	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	
Pacific:																	
Washington.....	2.0	1.9	2.0	1.9	55,291	26,220	86,700	50,508	178	142	120	89	50.9	32.7	55.8	43.6	
Oregon.....	2.6	2.3	2.6	2.3	65,417	25,697	99,622	49,793	225	269	154	142	59.4	50.8	63.6	57.7	
California.....	21.2	15.2	21.6	15.7	144,763	49,601	170,462										

Table 11. Sales and Purchases: 1970 and 1959—Continued

Establishments by method of sale—Continued

	Retail																Wholesale and retail							
	Total		With sales of \$10,000 and over				Percent of total establishments				Total		With sales of \$10,000 and over				Percent of total establishments							
			Total		With sales of \$10,000 and over		Total		With sales of \$10,000 and over				Total		With sales of \$10,000 and over		Total		With sales of \$10,000 and over					
	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959						
United States.....	2,152	4,045	1,126	1,213	16.6	22.5	12.7	12.9	4,468	7,300	2,945	3,878	34.5	40.6	33.1	41.1								
The Northeast.....	765	1,280	374	376	21.1	23.7	15.4	13.3	1,397	2,258	863	1,133	38.5	41.8	35.5	40.2								
The North Central.....	667	1,375	368	416	19.3	26.0	15.2	15.4	1,476	2,482	1,037	1,337	42.7	47.0	42.8	49.4								
The South.....	440	946	241	286	15.3	23.2	12.7	14.0	934	1,562	605	859	32.5	38.2	31.8	42.0								
The West.....	280	444	143	135	9.3	13.8	6.7	7.2	661	998	440	549	22.0	30.9	20.5	29.4								
Geographic Divisions:																								
New England:																								
New England.....	211	447	104	115	24.0	31.1	18.7	17.0	395	638	244	311	44.8	44.4	44.0	45.9								
Middle Atlantic.....	554	833	270	261	20.1	21.0	14.4	12.2	1,002	1,620	619	822	36.4	40.8	33.0	38.4								
East North Central.....	504	976	269	266	18.8	23.9	14.3	12.8	1,080	1,872	734	981	40.2	45.8	39.1	47.2								
West North Central.....	163	399	99	150	21.2	33.4	18.2	23.7	396	610	303	356	51.4	51.1	55.7	56.3								
South Atlantic.....	276	592	152	183	15.7	24.1	12.8	14.4	545	905	358	504	30.9	36.8	30.0	39.6								
East South Central.....	89	137	33	37	13.3	21.1	10.0	11.2	193	277	127	162	37.3	42.7	38.6	49.2								
West South Central.....	95	217	56	66	16.0	22.2	14.6	14.9	196	380	120	193	33.0	38.8	31.3	43.6								
Mountain.....	51	118	29	44	9.6	24.8	8.0	15.0	145	178	102	102	27.2	37.5	28.3	34.7								
Pacific.....	229	326	114	91	9.3	11.8	6.4	5.8	516	820	338	447	20.9	29.8	19.0	28.4								
New England:																								
Maine.....	19	49	8	9	33.9	40.2	26.7	18.8	30	65	18	35	53.6	53.3	60.0	72.9								
New Hampshire.....	14	33	8	11	25.9	39.3	24.2	31.4	29	40	16	17	53.7	47.6	48.5	48.6								
Vermont.....	8	23	5	8	28.6	59.0	35.7	47.1	18	15	8	8	64.3	38.5	57.1	47.1								
Massachusetts.....	88	196	36	49	20.0	27.6	13.0	13.5	181	288	108	136	41.2	40.6	39.1	37.6								
Rhode Island.....	5	25	2	4	14.7	22.9	8.3	8.7	13	47	10	20	38.2	43.1	41.7	43.5								
Connecticut.....	77	121	45	34	28.5	32.5	25.3	20.0	124	183	84	95	45.9	49.2	47.2	55.9								
Middle Atlantic:																								
New York.....	201	311	107	112	22.8	23.7	19.6	15.9	372	567	215	294	42.2	43.1	39.4	41.8								
New Jersey.....	145	214	75	67	24.7	24.2	18.8	15.2	190	354	124	180	32.3	40.0	31.0	40.8								
Pennsylvania.....	208	308	88	82	16.2	17.4	9.5	8.2	440	699	280	348	34.3	39.6	30.2	35.0								
East North Central:																								
Ohio.....	169	243	90	63	18.1	17.3	13.3	8.1	368	651	254	338	39.4	46.4	37.6	43.4								
Indiana.....	63	147	22	41	19.3	28.5	11.1	15.9	156	241	101	133	47.7	46.7	50.8	50.8								
Illinois.....	99	224	59	65	22.3	26.8	18.3	14.4	184	364	129	213	41.4	43.5	40.1	47.1								
Michigan.....	104	211	58	53	15.8	22.4	12.8	13.1	237	455	157	208	36.0	48.3	34.6	51.4								
Wisconsin.....	69	151	40	44	21.4	38.5	17.6	24.4	135	161	93	89	41.9	41.1	41.0	49.4								
West North Central:																								
Minnesota.....	49	136	29	58	20.9	41.0	16.7	30.9	123	150	96	97	52.3	45.2	55.2	51.6								
Iowa.....	37	80	24	29	22.8	31.4	18.8	22.3	92	140	79	79	56.8	54.9	61.7	60.8								
Missouri.....	46	58	27	21	22.8	21.9	18.9	14.5	94	141	71	74	46.5	53.2	49.7	51.0								
North Dakota.....	3	15	2	4	21.4	45.5	22.2	36.4	10	14	6	5	71.4	42.4	66.7	45.5								
South Dakota.....	3	13	2	3	18.8	32.5	28.6	17.6	11	26	4	13	68.8	85.0	57.1	76.5								
Nebraska.....	6	33	5	12	12.8	37.5	17.9	27.9	23	52	19	30	48.9	59.1	67.9	69.8								
Kansas.....	19	64	10	23	20.2	35.4	18.2	23.5	43	87	28	58	45.7	48.1	50.9	59.2								
South Atlantic:																								
Delaware.....	6	13	5	5	13.0	16.9	13.5	9.1	13	18	8	12	28.3	23.4	21.6	21.8								
Maryland.....	36	48	18	17	18.9	20.0	13.5	11.5	66	110	50	72	34.7	45.8	37.6	48.6								
Virginia.....	34	67	19	27	21.9	28.6	20.0	21.8	69	112	43	66	44.5	47.9	45.3	53.2								
West Virginia.....	9	31	6	11	16.1	28.7	17.6	21.2	38	68	23	36	67.9	63.0	67.6	69.2								
North Carolina.....	34	77	20	25	11.8	24.0	11.8	15.9	122	132	73	67	42.2	41.1	42.9	42.7								
South Carolina.....	11	35	5	6	15.9	31.0	11.9	12.8	45	60	28	29	65.2	53.1	68.7	61.7								
Georgia.....	21	42	7	11	14.6	20.1	8.3	10.5	50	97	28	53	34.7	46.4	33.3	50.5								
Florida.....	125	279	72	81	15.4	24.1	12.1	13.9	142	308	105	169	17.5	26.8	17.6	28.9								
East South Central:																								
Kentucky.....	19	38	11	14	15.8	26.4	14.1	16.1	61	77	40	55	50.8	53.5	51.3	63.2								
Tennessee.....	33	37	15	9	15.7	15.0	12.0	7.8	63	94	46	54	30.0	38.1	36.8	47.0								
Alabama.....	12	40	4	7	8.9	21.7	4.4	7.5	47	74	30	39	34.8	40.2	33.3	41.9								
Mississippi.....	5	22	3	7	9.6	29.7	8.3	20.6	22	32	11	14	42.3	43.2	30.6	41.2								
West South Central:																								
Arkansas.....	3	25	2	12	5.9	35.2	6.5	33.3	20	34	14	16	39.2	47.9	45.2	44.4								
Louisiana.....	13	28	4	4	16.5	22.6	7.4	6.5	23	57	14	34	29.1	46.0	25.9	54.8								
Oklahoma.....	12	56	9	15	16.2	32.6	19.1	19.5	36	89	21	45	48.6	51.7	44.7	58.4								
Texas.....	67	108	41	35	17.2	17.6	16.3	13.1	117	200	71	98	30.0	32.7	28.3	36.6								
Mountain:																								
Montana.....	8	29	6	13	29.6	63.0	33.3	54.2	15	15	9	10	55.6	32.6	50.0	41.7								
Idaho.....	9	15	3	6	12.0	30.0	10.3	22.2	15	33	13	19	20.0	66.0	44.8	70.4								
Wyoming.....	-	(1)	-	(1)	-	(1)	-	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)							
Colorado.....	21	30	13	12	6.1	12.7	5.0	6.9	86	64	63	39	24.9	27.0	24.3	22.3								
New Mexico.....	3	13	2	1	18.8	41.9	22.2	10.0	4	9	1	4	25.0	29.0	11.1	40.0								
Arizona.....	2	14	2	5	8.3	27.5	10.5	17.9	8	21	7	12	33.3	41.2	36.8	42.9								
Utah.....	8	17	3	7	17.0	28.3	11.1	23.3	17	36	9	18	36.2	60.0	33.3	60.0								
Nevada.....	-	(1)	-	(1)	-	(1)	-	(1)	-	-	-	-	-	-	-	-	-							
Pacific:																								
Washington.....	66	85	31	23	18.9	19.6	14.4	11.3	108	207	64	92	30.3	47.7	29.8	45.1								
Oregon.....	43	82	20	21	11.3	15.5	8.3	8.5	111	179	68	83	29.3	33.8	28.1	33.7								
California.....	87	159	48	47	6.2	8.9	4.0	4.2	217	434	167	272	15.4											

Table 11. Sales and Purchases: 1970 and 1959—Continued

	Dollars				Percent Distribution				Percent of total sales			
	Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over	
	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959
United States.....	781,036,860	435,052,807	769,332,521	415,212,976	100.0	100.0	100.0	100.0	81.3	74.4	81.9	76.7
The Northeast.....	182,058,945	114,975,579	178,978,973	109,283,574	23.3	26.4	23.3	26.3	80.6	74.1	81.7	77.0
The North Central.....	163,722,948	108,114,416	161,297,718	103,087,613	21.0	24.9	21.0	24.8	71.4	67.5	72.1	70.2
The South Central.....	180,977,492	102,558,131	177,902,948	97,620,008	23.2	23.6	23.1	23.5	82.4	74.3	82.9	76.1
The West.....	254,277,475	109,404,681	251,152,882	105,221,781	32.6	25.1	32.6	25.3	88.9	83.4	89.1	84.6
Geographic Divisions:												
New England:												
Maine.....	36,853,431	24,598,164	35,913,523	23,394,296	4.7	5.7	4.7	5.6	74.3	68.6	75.5	72.7
Middle Atlantic.....	145,205,514	90,379,415	143,085,450	85,889,278	18.6	20.8	18.6	20.7	82.3	75.7	83.4	78.2
East North Central.....	133,031,117	80,046,860	131,135,974	85,861,852	17.0	20.7	17.0	20.7	76.2	73.0	77.0	76.0
West North Central.....	30,691,831	18,067,556	30,161,744	17,225,761	3.9	4.2	3.9	4.1	56.2	49.1	56.4	50.8
South Atlantic.....	121,941,622	66,784,883	120,132,499	64,058,453	15.6	15.4	15.6	15.4	84.1	76.6	84.5	78.6
East South Central.....	32,041,735	17,672,947	31,419,228	16,920,676	4.1	4.1	4.1	4.1	84.4	74.4	84.8	76.0
West South Central.....	26,994,135	18,100,301	26,351,221	16,640,879	3.5	4.2	3.4	4.0	73.9	68.8	74.2	68.1
Mountain.....	27,709,860	12,674,111	27,024,993	12,357,677	3.5	2.9	3.5	3.0	84.8	72.2	85.1	74.3
Pacific.....	226,567,615	96,730,570	224,127,889	92,864,104	29.0	22.2	29.1	22.4	89.4	85.1	89.6	86.2
New England:												
Maine.....	567,061	730,469	526,822	653,281	0.1	0.2	0.1	0.2	42.9	41.0	43.4	46.0
New Hampshire.....	1,526,660	1,248,018	1,492,858	1,180,342	0.2	0.3	0.2	0.3	64.5	65.5	66.1	70.9
Vermont.....	57,871	105,616	39,837	96,986	(³)	(³)	(³)	(³)	13.3	19.3	10.7	21.7
Massachusetts.....	15,206,041	11,816,905	14,833,989	11,198,852	1.9	2.7	1.9	2.7	73.3	70.5	75.1	74.4
Rhode Island.....	3,059,899	2,249,793	3,029,586	2,123,760	0.4	0.5	0.4	0.5	84.0	77.4	84.3	80.9
Connecticut.....	16,435,899	8,445,363	15,990,431	8,141,075	2.1	1.9	2.1	2.0	78.0	70.8	78.6	74.2
Middle Atlantic:												
New York.....	33,122,828	29,040,499	32,186,272	27,579,464	4.2	6.7	4.2	6.6	75.1	71.3	76.3	73.6
New Jersey.....	24,168,390	18,023,567	23,754,013	16,941,549	3.1	4.1	3.1	4.1	80.9	74.6	82.2	77.6
Pennsylvania.....	87,914,296	43,315,349	87,125,165	41,368,265	11.3	10.0	11.3	10.0	85.9	79.5	86.8	81.9
East North Central:												
Ohio.....	53,426,968	39,111,622	52,855,865	37,716,476	6.8	9.0	6.9	9.1	78.4	80.3	79.2	82.9
Indiana.....	15,527,034	9,956,551	15,258,476	9,435,768	2.0	2.3	2.0	2.3	80.9	70.6	82.5	73.8
Illinois.....	28,248,528	20,331,755	27,985,906	19,624,212	3.6	4.7	3.6	4.7	76.3	70.1	76.9	72.8
Michigan.....	27,430,282	15,488,825	26,840,980	14,276,182	3.5	3.6	3.5	3.4	76.7	68.9	77.4	72.2
Wisconsin.....	8,398,305	5,158,107	8,194,747	4,809,214	1.1	1.2	1.1	1.2	58.1	56.5	58.7	60.0
West North Central:												
Minnesota.....	8,112,206	4,491,246	7,995,967	4,302,249	1.0	1.0	1.0	1.0	56.3	44.5	56.7	46.3
Iowa.....	10,873,363	4,525,733	10,820,202	4,347,077	1.4	1.0	1.4	1.0	62.9	47.4	63.2	48.7
Missouri.....	7,005,867	5,463,065	6,863,849	5,225,737	0.9	1.3	0.9	1.3	56.0	58.6	56.2	60.0
North Dakota.....	370,874	253,564	359,461	222,988	(³)	0.1	(³)	0.1	60.7	48.3	62.1	56.3
South Dakota.....	364,590	322,178	350,546	298,922	(³)	0.1	(³)	0.1	11.6	33.8	11.3	35.2
Nebraska.....	965,666	759,806	881,875	709,503	0.1	0.2	0.1	0.2	42.8	35.1	41.0	36.4
Kansas.....	2,999,265	2,251,964	2,889,844	2,119,285	0.4	0.5	0.4	0.5	67.6	53.6	68.2	56.1
South Atlantic:												
Delaware.....	3,816,832	2,228,620	3,795,700	2,159,934	0.5	0.5	0.5	0.5	87.1	82.0	87.4	83.4
Maryland.....	9,433,118	4,995,190	9,285,603	4,790,273	1.2	1.1	1.2	1.2	76.9	63.2	77.4	64.4
Virginia.....	6,195,417	5,617,358	6,006,333	5,388,941	0.8	1.3	0.8	1.3	59.5	62.5	59.5	64.0
West Virginia.....	1,061,369	1,268,047	1,006,789	1,189,349	0.1	0.3	0.1	0.3	46.0	54.3	45.6	57.8
North Carolina.....	11,090,054	6,397,208	10,713,782	6,018,245	1.4	1.5	1.4	1.4	76.9	74.5	77.5	77.3
South Carolina.....	2,531,593	1,339,185	2,459,234	1,247,018	0.3	0.3	0.3	0.3	72.8	59.7	73.9	64.8
Georgia.....	8,893,641	5,053,802	8,691,229	4,819,600	1.1	1.2	1.1	1.2	89.9	79.4	90.9	82.3
Florida.....	78,919,598	39,885,473	78,173,829	38,445,093	10.1	9.2	10.2	9.3	89.8	82.9	90.1	84.6
East South Central:												
Kentucky.....	3,596,375	1,963,680	3,492,772	1,860,306	0.5	0.5	0.5	0.4	60.9	49.4	61.2	50.1
Tennessee.....	11,883,796	8,064,071	11,551,993	7,682,054	1.5	1.9	1.5	1.9	84.3	80.7	84.6	82.1
Alabama.....	13,064,893	6,472,748	12,913,207	6,283,621	1.7	1.5	1.7	1.5	93.1	82.7	93.6	84.6
Mississippi.....	3,496,671	1,172,448	3,461,256	1,094,695	0.4	0.3	0.4	0.3	88.6	60.1	89.4	61.6
West South Central:												
Arkansas.....	1,956,695	1,079,822	1,886,344	1,012,894	0.3	0.2	0.2	0.2	76.4	59.8	76.2	61.6
Louisiana.....	2,911,804	2,261,039	2,845,638	2,118,124	0.4	0.5	0.4	0.5	81.4	65.4	82.7	67.5
Oklahoma.....	5,468,499	3,091,317	5,397,793	2,949,829	0.7	0.7	0.7	0.7	64.9	51.4	65.1	53.3
Texas.....	16,657,137	11,666,123	16,221,446	10,560,032	2.1	2.7	2.1	2.5	75.8	73.8	76.2	74.8
Mountain:												
Montana.....	414,723	345,271	405,676	328,742	0.1	0.1	0.1	0.1	39.3	29.8	40.6	31.5
Idaho.....	1,069,115	271,993	847,915	251,420	0.1	0.1	0.1	0.1	63.1	38.1	58.8	41.3
Wyoming.....	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)
Colorado.....	21,464,769	8,144,783	21,103,585	7,967,498	2.7	1.9	2.7	1.9	88.4	88.2	88.6	89.5
New Mexico.....	1,214,190	517,247	1,188,007	496,288	0.2	0.1	0.2	0.1	86.8	77.3	87.1	87.5
Arizona.....	1,912,294	2,553,927	1,892,121	2,508,125	0.2	0.6	0.2	0.6	88.8	58.3	88.9	58.6
Utah.....	1,634,769	840,890	1,587,689	805,604	0.2	0.2	0.2	0.2	77.9	60.6	79.6	64.6
Nevada.....	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)
Pacific:												
Washington.....	14,662,321	8,406,653	14,276,767	7,914,625	1.9	1.9	1.9	1.9	75.8	73.9	76.6	76.8
Oregon.....	21,559,641	10,851,926	21,076,065	9,991,957	2.8	2.5	2.7	2.4	87.0	79.7	87.4	81.6
California.....	185,985,532	77,471,991	185,152,068	74,957,522	23.8	17.8	24.1	18.1	91.3	87.4	91.4	88.0
Alaska.....	(²)	(NA)	(²)	(NA)	(²)	(NA)	(²)	(NA)	(²)	(NA)	(²)	(NA)
Hawaii.....	4,360,121	(NA)	3,622,989	(NA)	0.6	(NA)	0.5	(NA)	77.0	(NA)	75.9	(NA)

See footnotes at end of table.

Table 11. Sales and Purchases: 1970 and 1959—Continued

	Dollars				Percent distribution				Percent of total sales			
	Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over	
	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959
United States.....	179,881,587	149,698,608	169,922,364	126,365,839	100.0	100.0	100.0	100.0	18.7	25.6	18.1	23.3
The Northeast.....	43,858,665	40,265,223	40,037,350	32,734,017	24.4	26.9	23.6	25.9	19.4	25.9	18.3	23.0
The North Central.....	65,531,511	52,104,779	62,496,800	43,852,768	36.4	34.8	36.8	34.7	28.6	32.5	27.9	29.8
The South.....	38,597,200	35,502,658	36,755,345	30,592,818	21.5	23.7	21.6	24.2	17.6	25.7	17.1	23.9
The West.....	31,894,211	21,825,948	30,632,869	19,186,236	17.7	14.6	18.0	15.2	11.1	16.6	10.9	15.4
Geographic Divisions:												
New England.....	12,728,490	11,237,710	11,638,046	8,790,767	7.1	7.5	6.8	7.0	25.7	31.4	24.5	27.3
Middle Atlantic.....	31,130,175	29,027,513	28,399,304	23,943,250	17.3	19.4	16.7	18.9	17.7	24.3	16.6	21.8
East North Central.....	41,565,759	33,378,091	39,158,985	27,171,181	23.1	22.3	23.0	21.5	23.8	27.0	23.0	24.0
West North Central.....	23,965,752	18,726,688	23,337,815	16,681,587	13.3	12.5	13.7	13.2	43.8	50.9	43.6	49.2
South Atlantic.....	23,113,493	20,439,739	21,996,707	17,446,507	12.8	13.7	12.9	13.8	15.9	23.4	15.5	21.4
East South Central.....	5,937,773	6,072,244	5,613,087	5,351,505	3.3	4.1	3.3	4.2	15.6	25.6	15.2	24.0
West South Central.....	9,545,934	8,990,675	9,145,551	7,794,806	5.3	6.0	5.4	6.2	26.1	32.2	25.8	31.9
Mountain.....	4,971,772	4,870,391	4,728,819	4,284,341	2.8	3.3	2.8	3.4	15.2	27.8	14.9	25.7
Pacific.....	26,922,439	16,955,557	25,904,050	14,901,895	15.0	11.3	15.2	11.8	10.6	14.9	10.4	13.8
New England:												
Maine.....	754,520	1,051,759	686,863	767,751	0.4	0.7	0.4	0.6	57.1	59.0	56.6	54.0
New Hampshire.....	840,868	656,675	764,092	483,706	0.5	0.4	0.4	0.4	35.5	34.5	33.9	29.1
Vermont.....	376,794	441,817	331,601	350,940	0.2	0.3	0.2	0.3	86.7	80.7	89.3	78.3
Massachusetts.....	5,525,721	4,954,942	4,928,062	3,857,982	3.1	3.3	2.9	3.1	26.7	29.5	24.9	25.6
Rhode Island.....	582,831	656,369	565,537	499,820	0.3	0.4	0.3	0.4	16.0	22.6	15.7	19.1
Connecticut.....	4,647,756	3,476,148	4,361,891	2,830,568	2.6	2.3	2.6	2.2	22.0	29.2	21.4	25.8
Middle Atlantic:												
New York.....	10,974,881	11,694,543	10,000,509	9,891,849	6.1	7.8	5.9	7.8	24.9	28.7	23.7	26.4
New Jersey.....	5,694,652	6,146,496	5,138,897	4,880,841	3.2	4.1	3.0	3.9	19.1	25.4	17.8	22.4
Pennsylvania.....	14,460,642	11,186,474	13,259,898	9,170,560	8.0	7.5	7.8	7.3	14.1	20.5	13.2	18.1
East North Central:												
Ohio.....	14,728,854	9,608,031	13,912,558	7,780,724	8.2	6.4	8.2	6.2	21.6	19.7	20.8	17.1
Indiana.....	3,660,626	4,152,353	3,230,359	3,342,774	2.0	2.8	1.9	2.6	19.1	29.4	17.5	26.2
Illinois.....	8,797,866	8,667,066	8,428,794	7,328,425	4.9	5.8	5.0	5.8	23.7	29.9	23.1	27.2
Michigan.....	8,318,419	6,985,693	7,822,682	5,509,965	4.6	4.7	4.6	4.4	23.3	31.1	22.6	27.8
Wisconsin.....	6,059,994	3,964,948	5,764,592	3,209,293	3.4	2.6	3.4	2.5	41.9	43.5	41.3	40.0
West North Central:												
Minnesota.....	6,308,794	5,595,490	6,105,751	4,992,105	3.5	3.7	3.6	4.0	43.7	55.5	43.3	53.7
Iowa.....	6,408,847	5,016,558	6,307,750	4,588,052	3.6	3.4	3.7	3.6	37.1	52.6	36.8	51.3
Missouri.....	5,513,347	3,855,867	5,345,429	3,481,595	3.1	2.6	3.1	2.8	44.0	41.4	43.8	40.0
North Dakota.....	240,230	271,461	219,111	173,092	0.1	0.2	0.1	0.1	39.3	51.7	37.9	43.7
South Dakota.....	2,770,607	630,976	2,742,814	549,104	1.5	0.4	1.6	0.4	88.4	66.2	88.7	64.8
Nebraska.....	1,288,148	1,407,830	1,266,831	1,239,894	0.7	0.9	0.7	1.0	57.2	64.9	59.0	63.6
Kansas.....	1,435,779	1,948,506	1,350,099	1,657,745	0.8	1.3	0.8	1.3	32.4	46.3	31.8	43.9
South Atlantic:												
Delaware.....	566,873	490,434	545,333	431,427	0.3	0.3	0.3	0.3	12.9	18.0	12.6	16.6
Maryland.....	2,837,863	2,903,275	2,706,726	2,653,011	1.6	1.9	1.6	2.1	23.1	36.8	22.6	35.6
Virginia.....	4,214,970	3,370,598	4,085,386	3,031,856	2.3	2.3	2.4	2.4	40.5	37.5	40.5	36.0
West Virginia.....	1,243,758	1,069,213	1,201,410	867,208	0.7	0.7	0.7	0.7	54.0	45.7	54.4	42.2
North Carolina.....	3,322,660	2,190,512	3,107,464	1,771,250	1.8	1.5	1.8	1.4	23.1	25.5	22.5	22.7
South Carolina.....	946,550	903,913	866,537	678,561	0.5	0.6	0.5	0.5	27.2	40.3	26.1	35.2
Georgia.....	996,850	1,310,353	869,492	1,036,389	0.6	0.9	0.5	0.8	10.1	20.6	9.1	17.7
Florida.....	8,983,969	8,201,441	8,614,359	6,976,805	5.0	5.5	5.1	5.5	10.2	17.1	9.9	15.4
East South Central:												
Kentucky.....	2,310,487	2,008,544	2,217,502	1,851,270	1.3	1.3	1.3	1.5	39.1	50.6	38.8	49.9
Tennessee.....	2,210,198	1,931,771	2,098,001	1,674,893	1.2	1.3	1.2	1.3	15.7	19.3	15.4	17.9
Alabama.....	967,091	1,353,644	887,669	1,143,957	0.5	0.9	0.5	0.9	6.9	17.3	6.4	15.4
Mississippi.....	449,997	778,285	409,915	681,385	0.3	0.5	0.2	0.5	11.4	39.9	10.6	38.4
West South Central:												
Arkansas.....	603,277	726,766	590,069	630,493	0.3	0.5	0.3	0.5	23.6	40.2	23.8	38.4
Louisiana.....	667,225	1,197,527	594,705	1,019,191	0.4	0.8	0.3	0.8	18.6	34.6	17.3	32.5
Oklahoma.....	2,955,410	2,923,498	2,899,453	2,580,825	1.6	2.0	1.7	2.0	35.1	48.6	34.9	46.7
Texas.....	5,320,022	4,142,884	5,061,324	3,564,297	3.0	2.8	3.0	2.8	24.2	26.2	23.8	25.2
Mountain:												
Montana.....	640,197	811,692	593,382	714,788	0.4	0.5	0.3	0.6	60.7	70.2	59.4	68.5
Idaho.....	625,396	441,621	593,486	357,961	0.3	0.3	0.3	0.3	36.9	61.9	41.2	58.7
Wyoming.....	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)
Colorado.....	2,815,700	1,087,788	2,723,286	930,411	1.6	0.7	1.6	0.7	11.6	11.8	11.4	10.5
New Mexico.....	185,219	152,269	176,728	70,715	0.1	0.1	0.1	0.1	13.2	22.7	12.9	12.5
Arizona.....	241,633	1,829,698	236,201	1,769,734	0.1	1.2	0.1	1.4	11.2	41.7	11.1	41.4
Utah.....	463,627	547,323	405,736	440,732	0.3	0.4	0.2	0.3	22.1	39.4	20.4	35.4
Nevada.....	-	(¹)	-	(¹)	-	(¹)	-	(¹)	-	(¹)	-	(¹)
Pacific:												
Washington.....	4,689,564	2,972,960	4,363,723	2,389,004	2.6	2.0	2.6	1.9	24.2	26.1	23.4	23.2
Oregon.....	3,233,444	2,767,546	3,032,342	2,257,206	1.8	1.8	1.8	1.8	13.0	20.3	12.6	18.4
California.....	17,696,229	11,215,051	17,356,671	10,255,685	9.8	7.5	10.2	8.1	8.7	12.6	8.6	12.0
Alaska.....	(²)	(NA)	(²)	(NA)	(²)	(NA)	(²)	(NA)	(²)	(NA)	(²)	(NA)
Hawaii.....	1,303,202	(NA)	1,151,314	(NA)	0.7	(NA)	0.7	(NA)	23.0	(NA)	24.1	(NA)

See footnotes at end of table.

Horticultural Specialties

Table 11. Sales and Purchases: 1970 and 1959—Continued

	Returns and allowances											
	Establishments				Dollars				Average per establishment (dollars)			
	Total		With sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over	
1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	
United States.....	863	1,943	715	1,372	3,764,326	5,205,920	3,610,617	4,838,055	4,362	2,679	5,050	3,526
The Northeast.....	225	514	175	345	800,603	1,792,318	730,253	1,642,820	3,558	3,487	4,173	4,762
The North Central.....	269	557	231	375	683,956	1,116,174	651,533	1,025,139	2,543	2,004	2,820	2,734
The South.....	188	478	149	347	933,805	1,020,468	904,553	940,616	4,967	2,135	6,071	2,711
The West.....	181	394	160	305	1,345,962	1,276,960	1,324,278	1,229,480	7,436	3,241	8,277	4,031
Geographic Divisions:												
New England.....	73	124	59	85	307,405	237,955	287,776	206,281	4,211	1,919	4,878	2,427
Middle Atlantic.....	152	390	116	260	493,198	1,554,363	442,477	1,436,539	3,245	3,986	3,814	5,525
East North Central.....	189	409	157	285	496,473	650,354	475,635	577,803	2,627	1,590	3,030	2,180
West North Central.....	80	148	74	110	187,483	465,820	175,898	447,336	2,344	3,147	2,377	4,067
South Atlantic.....	106	270	86	192	563,840	613,505	553,990	582,386	5,319	2,272	6,442	3,033
East South Central.....	36	97	25	70	162,615	219,489	147,805	195,146	4,517	2,263	5,912	2,788
West South Central.....	46	111	38	85	207,350	187,474	202,758	163,084	4,508	1,689	5,336	1,919
Mountain.....	24	67	20	44	75,474	48,710	71,684	39,052	3,145	727	3,584	888
Pacific.....	157	327	140	261	1,270,488	1,228,250	1,252,594	1,190,428	8,092	3,756	8,947	4,561
New England:												
Maine.....	5	9	2	6	5,804	8,659	2,529	7,501	1,161	962	1,265	1,250
New Hampshire.....	4	4	4	4	435	6,847	435	6,847	109	1,712	109	1,712
Vermont.....	5	6	2	2	9,240	1,993	1,611	878	1,848	332	806	439
Massachusetts.....	29	53	25	40	42,104	54,725	40,270	36,524	1,452	1,033	1,611	913
Rhode Island.....	4	11	4	7	6,654	8,663	6,654	6,814	1,664	788	1,664	973
Connecticut.....	26	41	22	26	243,168	157,068	236,277	147,717	9,353	3,831	10,740	5,681
Middle Atlantic:												
New York.....	61	127	50	82	264,766	497,894	239,431	475,077	4,340	3,920	4,789	5,794
New Jersey.....	33	116	24	72	61,966	391,679	58,171	350,694	1,878	3,377	2,424	4,871
Pennsylvania.....	58	147	42	106	166,466	664,790	144,875	610,768	2,870	4,522	3,449	5,762
East North Central:												
Ohio.....	77	119	62	80	299,297	139,910	286,598	121,827	3,887	1,176	4,623	1,523
Indiana.....	27	40	21	31	18,276	75,850	17,645	70,006	677	1,896	840	2,258
Illinois.....	34	116	31	74	72,423	165,602	72,239	146,794	2,130	1,428	2,330	1,984
Michigan.....	26	91	23	57	47,932	118,502	45,890	98,031	1,844	1,302	1,995	1,720
Wisconsin.....	25	43	20	23	58,545	150,490	53,263	141,145	2,342	3,500	2,663	6,137
West North Central:												
Minnesota.....	36	41	35	34	70,083	116,381	69,183	113,514	1,947	2,839	1,977	3,339
Iowa.....	14	31	14	24	64,019	144,718	64,019	140,375	4,573	4,668	4,573	5,849
Missouri.....	20	22	16	15	40,949	42,648	30,464	41,665	2,047	1,939	1,904	2,778
North Dakota.....	2	4	1	2	2,200	982	2,000	223	1,100	246	2,000	112
South Dakota.....	2	6	2	4	2,370	4,339	2,370	3,539	1,185	723	1,185	885
Nebraska.....	1	17	1	11	8	135,912	8	129,532	8	7,995	8	11,776
Kansas.....	5	27	5	20	7,854	20,840	7,854	18,488	1,571	772	1,571	924
South Atlantic:												
Delaware.....	3	7	2	7	19,906	24,596	19,706	24,596	6,635	3,514	9,853	3,514
Maryland.....	13	26	13	20	20,883	110,311	20,883	107,606	1,606	4,243	1,606	5,380
Virginia.....	9	30	6	22	14,852	114,205	12,422	109,606	1,650	3,807	2,070	4,982
West Virginia.....	5	12	5	5	25,350	18,995	25,350	13,859	5,070	1,583	5,070	2,772
North Carolina.....	14	29	9	17	25,168	37,231	23,840	30,069	1,798	1,284	2,649	1,769
South Carolina.....	4	15	2	6	4,247	15,305	474	13,200	1,062	1,020	237	2,200
Georgia.....	4	27	4	23	3,801	60,432	3,801	58,824	950	2,238	950	2,558
Florida.....	54	124	45	92	449,633	232,430	447,514	224,626	8,327	1,874	9,945	2,442
East South Central:												
Kentucky.....	8	15	5	9	10,088	37,632	6,938	32,586	1,261	2,509	1,388	3,621
Tennessee.....	16	35	12	28	121,754	86,765	119,904	76,190	7,610	2,479	9,992	2,721
Alabama.....	9	38	6	25	30,273	74,179	20,663	65,557	3,364	1,952	3,444	2,622
Mississippi.....	3	9	2	8	500	20,913	300	20,813	167	2,324	150	2,602
West South Central:												
Arkansas.....	1	6	1	5	9	4,170	9	4,070	9	695	9	814
Louisiana.....	2	14	2	11	1,100	10,341	1,100	9,600	550	739	550	873
Oklahoma.....	8	23	7	15	49,794	54,655	47,294	45,726	6,224	2,376	6,756	3,048
Texas.....	35	68	28	54	156,447	118,308	154,355	103,688	4,470	1,740	5,513	1,920
Mountain:												
Montana.....	2	11	2	6	1,400	4,549	1,400	2,439	700	414	700	407
Idaho.....	4	16	4	10	2,600	7,185	2,600	5,910	650	449	650	591
Wyoming.....	-	(1)	-	(1)	-	(1)	-	(1)	-	(1)	-	(1)
Colorado.....	14	20	11	13	20,605	21,555	17,165	15,963	1,472	1,078	1,560	1,228
New Mexico.....	1	1	-	1	350	2,000	-	2,000	350	2,000	-	2,000
Arizona.....	1	6	1	4	(D)	6,149	(D)	5,849	(D)	1,025	(D)	1,462
Utah.....	2	13	2	10	(D)	7,272	(D)	6,891	(D)	559	(D)	689
Nevada.....	-	-	-	-	-	-	-	-	-	-	-	-
Pacific:												
Washington.....	22	73	19	60	94,396	170,100	94,151	164,359	4,291	2,330	4,955	2,739
Oregon.....	24	58	20	37	44,002	59,843	38,780	44,490	1,833	1,032	1,939	1,202
California.....	102	196	97	164	1,122,687	998,307	1,111,363	981,579	11,007	5,093	11,457	5,985
Alaska.....	-	(NA)	-	(NA)	-	-	-	(NA)	-	(NA)	-	(NA)
Hawaii.....	9	(NA)	4	(NA)	9,403	(NA)	8,300	(NA)	1,045	(NA)	2,075	(NA)

See footnotes at end of table.

Table 11. Sales and Purchases: 1970 and 1959—Continued

Costs of plants, seeds, bulbs, and nursery stock purchased

	Establishments		Dollars								Average per establishment (dollars)				Percent of total sales			
	Total		With sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over		Total		Establishments with sales of \$10,000 and over			
	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959	1970	1959		
United States.....	10,593	11,369	7,531	6,235	132,264,858	95,313,734	126,082,412	80,521,773	12,486	8,384	16,742	12,914	13.8	16.3	13.4	14.9		
The Northeast.....	3,188	3,600	2,155	1,857	31,024,531	25,275,293	28,744,478	20,040,671	9,732	7,021	13,339	10,792	13.7	16.3	13.1	14.1		
The North Central.....	2,994	3,472	2,150	1,846	35,329,862	29,950,088	33,639,236	24,784,381	11,800	8,626	15,646	13,426	15.4	18.7	15.0	16.9		
The South.....	2,149	2,506	1,472	1,388	31,860,411	23,499,707	30,548,083	20,879,262	14,826	9,377	20,753	15,043	14.5	17.0	14.2	16.3		
The West.....	2,262	1,791	1,754	1,144	34,050,054	16,588,646	33,150,615	14,817,459	15,053	9,262	18,900	12,952	11.9	12.6	11.8	11.9		
Geographic Divisions:																		
New England.....	811	1,100	522	527	8,964,924	7,867,198	8,298,909	6,047,611	11,054	7,152	15,898	11,476	18.1	22.0	17.5	18.8		
Middle Atlantic.....	2,377	2,500	1,633	1,330	22,059,607	17,408,095	20,445,569	13,993,060	9,280	6,963	12,520	10,521	12.5	14.6	11.9	12.7		
East North Central.....	2,346	2,606	1,676	1,356	24,787,843	19,685,643	23,371,799	15,986,435	10,566	7,554	13,945	12,413	14.2	15.9	13.7	13.0		
West North Central.....	648	866	474	490	10,542,019	10,264,445	10,267,437	8,797,946	16,269	11,853	21,661	17,955	19.3	27.9	19.2	25.9		
South Atlantic.....	1,292	1,466	918	834	18,226,231	13,628,694	17,592,129	12,209,546	14,107	9,297	19,164	14,640	12.6	15.6	12.4	15.0		
East South Central.....	423	444	272	243	6,543,809	3,905,242	6,270,363	3,435,640	15,470	8,796	23,053	14,138	17.2	16.4	16.9	15.4		
West South Central.....	434	596	282	311	7,090,371	5,965,771	6,685,591	5,234,076	16,337	10,010	23,708	16,830	19.4	22.0	18.8	21.4		
Mountain.....	441	291	326	179	4,355,526	2,066,954	4,138,967	1,651,475	9,876	7,103	12,696	9,226	13.3	11.8	13.0	9.9		
Pacific.....	1,821	1,500	1,428	965	29,694,528	14,521,692	29,011,648	13,165,984	16,307	9,681	20,316	13,644	11.7	12.8	11.6	12.2		
New England:																		
Maine.....	53	103	28	42	384,727	522,698	300,094	334,725	7,259	5,075	10,718	7,970	29.1	29.3	24.7	23.6		
New Hampshire.....	52	69	32	30	370,195	396,863	328,346	267,203	7,119	5,752	10,261	8,907	15.6	20.8	14.5	16.1		
Vermont.....	25	30	13	13	122,009	144,501	110,854	102,876	4,880	4,817	8,527	7,914	28.1	26.4	29.8	23.0		
Massachusetts.....	405	523	259	264	4,348,912	3,838,066	4,034,697	3,010,362	10,738	7,339	15,578	11,403	21.0	22.9	20.4	20.0		
Rhode Island.....	33	63	24	39	402,873	485,547	370,615	315,830	12,208	5,850	15,442	8,098	11.1	16.7	10.3	12.0		
Connecticut.....	243	292	166	139	3,336,208	2,479,523	3,154,303	2,016,615	13,729	8,492	19,002	14,508	15.8	20.8	15.5	18.4		
Middle Atlantic:																		
New York.....	734	872	462	496	7,871,626	6,553,554	7,292,710	5,506,857	10,724	7,516	15,785	11,103	17.9	16.1	17.3	14.7		
New Jersey.....	527	627	365	323	5,558,187	4,519,577	5,085,577	3,306,063	10,547	7,208	13,933	10,235	18.6	18.7	17.6	15.1		
Pennsylvania.....	1,116	1,001	806	511	8,629,794	6,334,964	8,067,282	5,180,140	7,733	6,329	10,009	10,137	8.4	11.6	8.0	10.2		
East North Central:																		
Ohio.....	812	840	596	445	8,788,244	5,448,000	8,394,881	4,376,734	10,823	6,486	14,085	9,835	12.9	11.2	12.6	9.6		
Indiana.....	295	344	190	184	2,707,485	2,242,028	2,534,187	1,841,225	9,178	6,518	13,338	10,007	14.1	15.9	13.7	14.4		
Illinois.....	404	570	299	327	5,908,934	5,162,912	5,529,645	4,168,816	14,626	9,058	18,494	12,749	16.0	17.8	15.2	15.5		
Michigan.....	563	585	397	276	5,339,708	4,714,030	5,045,769	3,917,356	9,484	8,058	12,710	14,193	14.9	21.0	14.6	19.8		
Wisconsin.....	272	267	194	124	2,043,472	2,118,673	1,867,317	1,682,304	7,509	7,935	9,625	13,567	14.1	23.2	13.4	18.4		
West North Central:																		
Minnesota.....	193	248	149	144	3,227,605	2,575,045	3,163,745	2,182,507	16,723	10,383	21,233	15,156	22.4	25.5	22.4	23.5		
Iowa.....	140	181	113	100	3,011,441	3,812,231	2,969,179	3,421,671	21,510	21,062	26,276	34,217	17.4	40.0	17.3	38.3		
Missouri.....	177	188	128	111	2,441,949	1,593,853	2,342,296	1,345,711	13,796	8,478	18,299	12,124	19.5	17.1	19.2	15.5		
North Dakota.....	12	31	8	10	56,439	226,790	51,720	118,385	4,703	7,316	6,465	11,839	9.2	43.2	8.9	29.9		
South Dakota.....	14	27	7	12	595,866	324,070	587,777	293,025	42,562	12,003	83,968	24,419	19.0	34.0	19.0	34.6		
Nebraska.....	37	61	24	33	462,516	612,287	439,449	481,620	12,500	10,037	18,310	14,595	20.5	28.2	20.5	24.7		
Kansas.....	75	130	45	80	746,203	1,120,169	713,271	955,027	9,949	8,617	15,850	11,938	16.8	26.7	16.8	25.3		
South Atlantic:																		
Delaware.....	40	34	32	21	449,039	583,748	441,235	518,194	11,226	17,169	13,789	24,676	10.2	21.5	10.2	20.0		
Maryland.....	151	169	112	110	2,034,423	1,767,988	1,994,639	1,606,930	13,473	10,461	17,809	14,608	16.6	22.4	16.6	21.6		
Virginia.....	123	166	81	97	1,519,111	1,031,911	1,465,123	905,493	12,350	6,216	18,088	9,335	14.6	11.5	14.5	10.8		
West Virginia.....	47	81	29	47	521,246	579,891	494,437	483,592	11,090	7,159	17,050	10,289	22.6	24.8	22.4	23.5		
North Carolina.....	244	233	154	119	2,650,782	1,617,520	2,543,709	1,431,355	10,864	6,942	16,518	12,028	18.4	18.8	18.4	18.4		
South Carolina.....	61	84	38	38	605,020	428,424	563,216	343,605	9,918	5,100	14,821	9,042	17.4	19.1	16.9	17.8		
Georgia.....	110	124	67	67	1,930,898	1,166,568	1,845,364	850,618	17,554	9,408	27,543	12,696	19.5	18.3	19.3	14.5		
Florida.....	516	575	405	335	8,515,712	6,452,644	8,244,406	6,069,759	16,503	11,222	20,357	18,119	9.7	13.4	9.5	13.4		
East South Central:																		
Kentucky.....	101	98	66	64	1,349,539	956,187	1,317,833	803,868	13,362	9,757	19,967	12,560	22.8	24.1	23.1	21.7		
Tennessee.....	179	165	107	88	2,983,394	1,492,695	2,827,314	1,365,719	16,667	9,047	26,423	15,520	21.2	14.9	20.7	14.6		
Alabama.....	102	137	71	69	1,668,199	1,180,328	1,610,646	1,025,120	16,355	8,616	22,685	14,857	11.9	15.1	11.7	13.8		
Mississippi.....	41	44	28	22	542,677	276,032	514,570	240,933	13,236	6,273	18,378	10,952	13.8	14.2	13.3	13.6		
West South Central:																		
Arkansas.....	46	52	28	29	353,376	643,245	341,405	595,118	7,682	12,370	12,193	20,521	13.8	35.6	13.8	36.2		
Louisiana.....	60	84	38	50	518,298	802,473	467,607	714,491	8,638	9,553	12,305	14,290	14.5	23.2	13.6	22.8		
Oklahoma.....	57	113	39	57	1,785,160	1,014,496	1,715,439	869,469	31,319	8,978	43,986	15,254	21.2	16.9	20.7	15.7		
Texas.....	271	347	177	175	4,433,537	3,505,557	4,161,140	3,054,998	16,360	10,102	23,509	17,457	20.2	22.2	19.6	21.6		
Mountain:																		
Montana.....	24	31	17	15	203,756	191,012	193,801	155,776	8,490	6,162	11,400	10,385	19.3	16.5	19.4	14.9		
Idaho.....	42	43	20	23	178,438	293,833	158,403	194,696	4,249	6,833	7,920	8,465	10.5	41.2	11.0	31.9		
Wyoming.....	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)	(¹)		
Colorado.....	307	125	242	95	3,170,063	849,256	3,011,603	787,277	10,326	6,794	12,445	8,287	13.1	9.2	12.6	8.8		
New Mexico.....	14	21	7	9	93,843	223,895	89,053	123,540	6,									