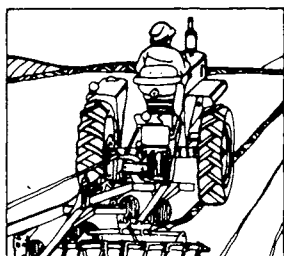
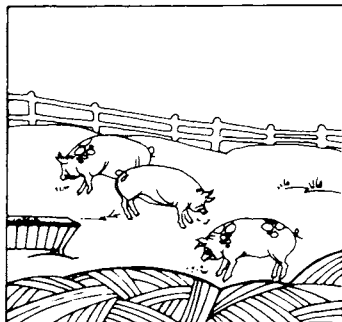


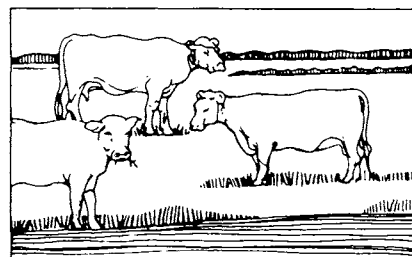
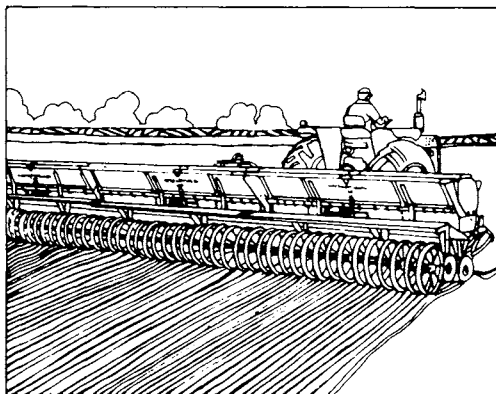
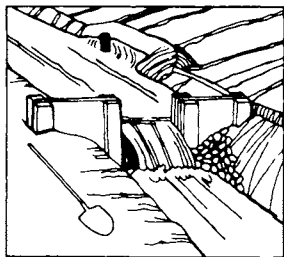
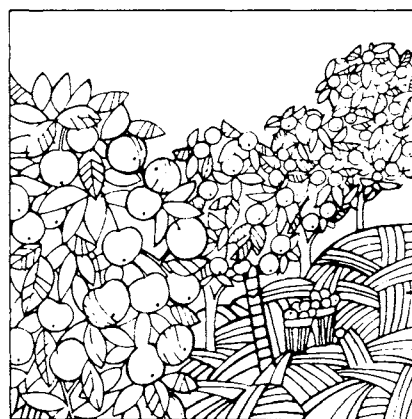
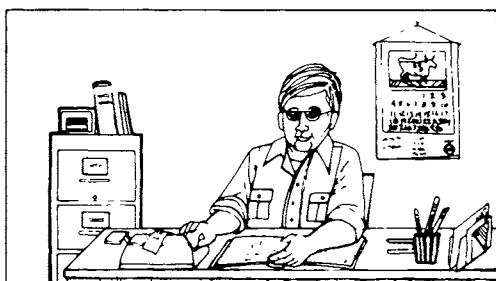
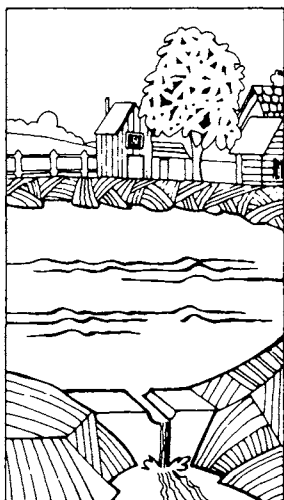
AGRICULTURAL SERVICES

Type of Organization-Gross Receipts-Payroll-Labor

VOLUME III



1969 CENSUS OF AGRICULTURE



Issued June 1972



U. S. DEPARTMENT OF COMMERCE Peter G. Peterson, Secretary
James T. Lynn, Under Secretary
Harold C. Passer, Assistant Secretary for Economic Affairs
and Administrator,
Social and Economic Statistics Administration
BUREAU OF THE CENSUS George Hay Brown, Director



BUREAU OF THE CENSUS

George Hay Brown, Director

Robert L. Hagan, Deputy Director

Walter F. Ryan, Associate Director for Economic Fields

James W. Turbitt, Associate Director for
Economic Operations

AGRICULTURE DIVISION

J. Thomas Breen, Chief

REPORTS OF THE 1969 CENSUS OF AGRICULTURE

Individual County Reports

These eight-page reports are issued for each county and State. They also appear as section 2 of volume I for the State to which they pertain. The tables contain totals for farms, land, production, expenses, income and sales, machinery and equipment, livestock, crops, and nursery, greenhouse, and forest products.

Volume I. Area Reports

A separate report is published for each State, American Samoa, Guam, Puerto Rico, Trust Territory, and the Virgin Islands. The report consists of two sections. Section 1 contains the introduction, State summary data, county summary of selected data, miscellaneous items by counties (crops or livestock appearing in relatively few counties and therefore not listed in the county tables on a nationwide basis), and an appendix giving explanations, definitions, and examples of the report forms used. Section 2 contains the detailed county reports.

Volume II. General Report

Statistics by subject will be presented, with totals for the United States, Regions, and States.

Volume III. Agricultural Services

This is a new report which will contain data relating to agricultural services.

Volume IV. Irrigation

Data will be included on drainage basins, land irrigated, crop production on irrigated land, water conveyed, users, and types of organization.

Volume V. Special Reports

Reports will be based on data obtained from supplemental surveys, such as type of farm, horticulture, and farm finance; and other subjects based on information obtained in the census.

ACKNOWLEDGMENTS—Many persons contributed to the 1969 census of agricultural services. First and foremost are the thousands of agricultural service establishment operators, members of their families and employees who furnished the information.

The census was conducted under the direction of **J. Thomas Breen**, Chief, and **Kenneth R. Norell**, Assistant Chief, Agriculture Division. The planning and taking of the census and the compilation of the statistics were performed under the supervision of **Wilmer R. Maxham**, Chief, Agricultural Services Branch. The edit specifications and the text were prepared by **Sheldon G. Ziman**, Statistician.

Technical assistance in the planning and taking of the census was provided by personnel at the U.S. Department of Agriculture, U.S. Department of Health, Education, and Welfare (Social Security Administration), U.S. Department of Labor, and the Executive Office of the President (Office of Management and Budget).

Members of the Census Advisory Committee on Agriculture Statistics and representatives from public and private agencies and firms gave generously of their time and effort in establishing the data requirements and priorities for collection and publication of the information.

Thomas B. Jabine, Chief, Statistical Research Division, and **Arthur W. Horowitz**, Special Assistant to the Associate Director for Economic Fields, were designated as coordinators for the 1969 Census of Agriculture and participated in much of the overall planning and review of the census operations.

Jervis Braunstein, Economic Census Staff, **Charles Merzel** and **Jack Margolis**, Agriculture Division, and **Richard Bartlett**, Housing Division, working under the supervision of **Sol Dolleck**, Computer Science Division, developed and were responsible for the systems and processing procedures, including clerical procedures and computer programming. **James Kirk**, Economic Statistics and Surveys Division, **William Mocabee**, Foreign Trade Division, and **James Mathews** and **Lawrence Folk**, Demographic Surveys Division, made significant contributions to the computer programming.

A large part of the clerical and data-keying operations were performed at the Jeffersonville Census Operations Office under the supervision of **Joseph Arbena**, Special Assistant to the Associate Director, and **Rex Pullin**, Agriculture Census Operation Manager, assisted by **Don Adams**.

Computer processing was performed in the Computer Facilities Division under the supervision of **Douglas Fahey**, **Richard Bourdon**, and **James W. Shores**.

J. Thomas Miller and **Irvin Holmes**, consultants to the Chief, Agriculture Division, assisted in developing the table format and the text.

Helen D. Turner coordinated the various phases of the publication process for Agriculture Division. Publication planning, editing, and printing were performed in the Publication Services Division, **Raymond J. Koski**, Chief.

These and many others who aided in the 1969 Census of Agriculture are listed with their specific responsibilities in a special report on the Procedural History of the 1969 Census of Agriculture.

SUGGESTED CITATION

U.S. Bureau of the Census, Census of Agriculture, 1969
Volume III AGRICULTURAL SERVICES
U.S. Government Printing Office, Washington, D.C., 1972

LIBRARY OF CONGRESS CARD NO. 72-601370

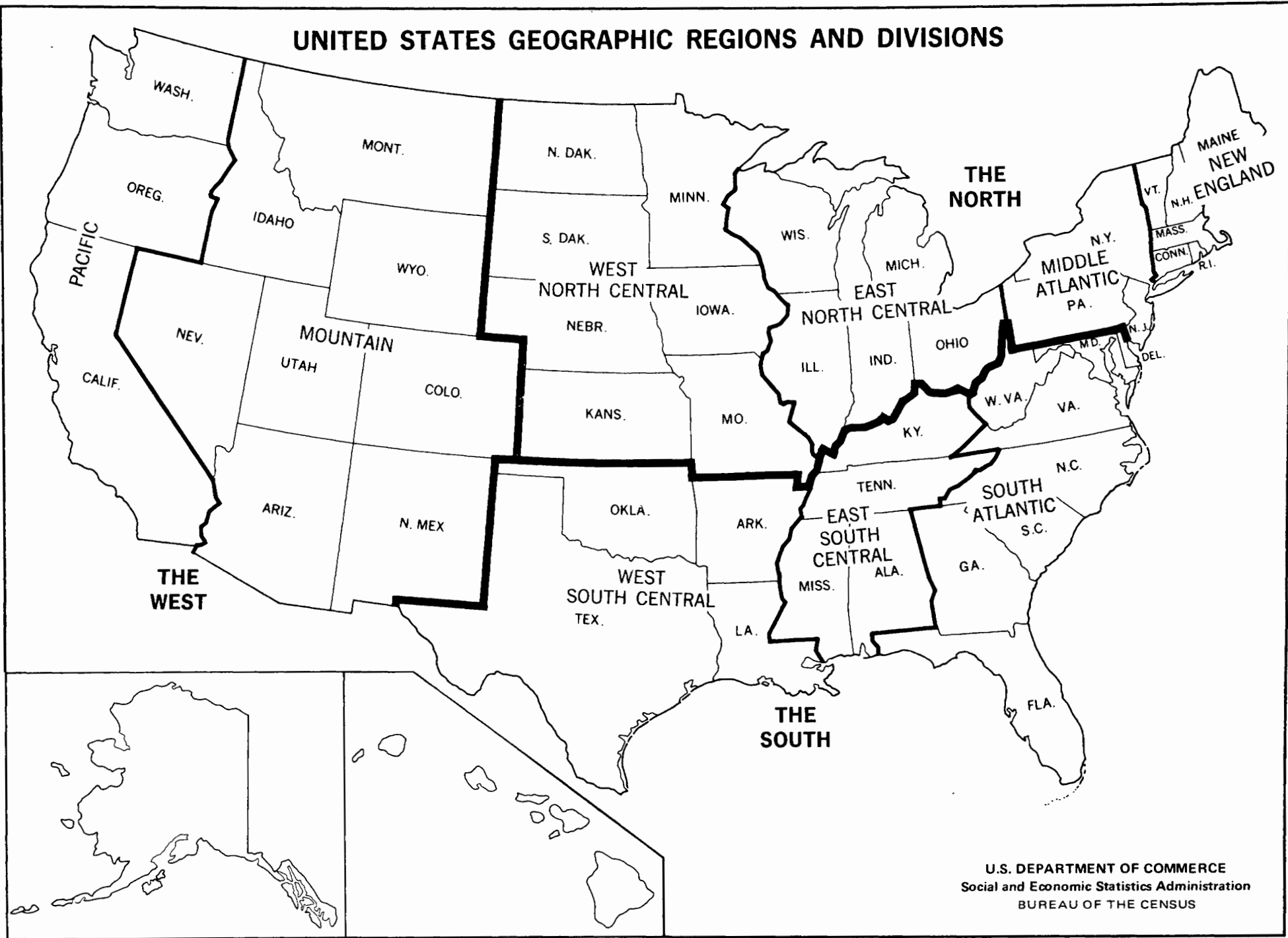
For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C., 20402, or any Department of Commerce field office. Price: \$1 (Paper).

Stock Number 0324-0023

CONTENTS

	<i>page</i>
Map—United States Geographic Regions and Divisions_____	iv
Introduction_____	1
Summary	
Number of Establishments _____	2
Gross Receipts for Agricultural Services _____	4
Labor and Annual Payroll for Agricultural Services_____	5
Type of Organization _____	6
Agricultural Service Activities _____	6
Charts	
Map—Distribution of Agricultural Service Establishments in the United States: 1969_____	2
Map—Distribution of Gross Receipts for Agricultural Services in the United States: 1969 _____	4
I Distribution of Establishments, by Gross Receipts Size Class: 1969 _____	4
II Agricultural Service Establishments, by Type of Organization: 1969_____	6
Summary Tables	
I States Ranked by Number of Establishments_____	3
II Leading States by Number of Establishments, by Establishment Types _____	3
III States Ranked by Gross Receipts_____	5
IV Leading States, by Percent of Annual Payroll_____	5
V Average Gross Receipts and Annual Payroll, by Type of Organization _____	6
VI Leading Areas, by Gross Receipts for Agricultural Service Activities _____	6
VII Leading Agricultural Service Activities _____	8
VIII Gross Receipts, by Farm-Related Classification _____	9
Detailed Tables _____	11
Appendixes _____	57

UNITED STATES GEOGRAPHIC REGIONS AND DIVISIONS



U.S. DEPARTMENT OF COMMERCE
Social and Economic Statistics Administration
BUREAU OF THE CENSUS

Introduction

Authority, Area Covered, and Method

The 1969 Census of Agricultural Services is the first of its kind for the United States. It was conducted as part of the 1969 Census of Agriculture, authorized by the Congress of the United States in "Title 13, United States Code—Census," Section 142(a). The census was conducted primarily by mail, and covers each State and the District of Columbia. Additional background and a description of the procedures followed are presented in appendix A.

Definition of Agricultural Service Establishment

The 1969 Census of Agricultural Services was conducted on an establishment basis, where "establishment" is defined according to the SIC¹ manual. For purposes of this census, an "agricultural service establishment" is defined as an economic unit primarily engaged in any of the activities included in SIC Major Group 07 (see appendix C, section 2). These activities will herein be referred to as "agricultural service activities." "Primarily engaged" in these activities is defined as having received a greater amount of gross receipts for agricultural service activities than for any other SIC major group of activities in which the establishment is engaged.

A business concern or firm engaged in economic activities may consist of one establishment or more, depending upon the size, location, and relationship of its component activities. This census covers only those establishments engaged in agricultural service activities.

¹ Standard Industrial Classification Manual, 1967 edition, Office of Management and Budget (formerly Bureau of the Budget), Executive Office of the President. See appendix A, section 5.

Scope of the Census

The 1969 Census of Agricultural Services was designed to cover the 1969 operations of all agricultural service establishments which were active in the United States at the beginning of that year. The statistics presented in tables 1 through 17 of this volume represent the data collected for these establishments. For a few cases in which respondents' records were kept on a fiscal year basis, data reported for fiscal year 1968–69 were used. Report form A40 (see appendix C, section 1) was used for all parts of the country.

This census was conducted primarily on a mail-out/mail-back basis. The census mailing list included approximately 72,000 names. Coverage is discussed in appendix A, section 4.

The "See Text" References and Other Notes for the Tables

Section 5 of appendix A presents definitions and explanations of most of the terms and items used in the tables of this report. These include footnotes and items that are flagged with a "see text" note.

Abbreviations and Symbols

The following abbreviations and symbols occur in the tables of this volume:

- Zero.
- X Not applicable.
- D Data withheld to avoid disclosing figures for individual establishments.

Summary

This section presents a summary of the data tabulated for the 1969 Census of Agricultural Services. It pertains specifically to the number of agricultural service establishments in the United States for 1969 and their gross receipts, labor, and annual payroll for agricultural service activities. The detailed tabulations are found in tables 1 through 27.

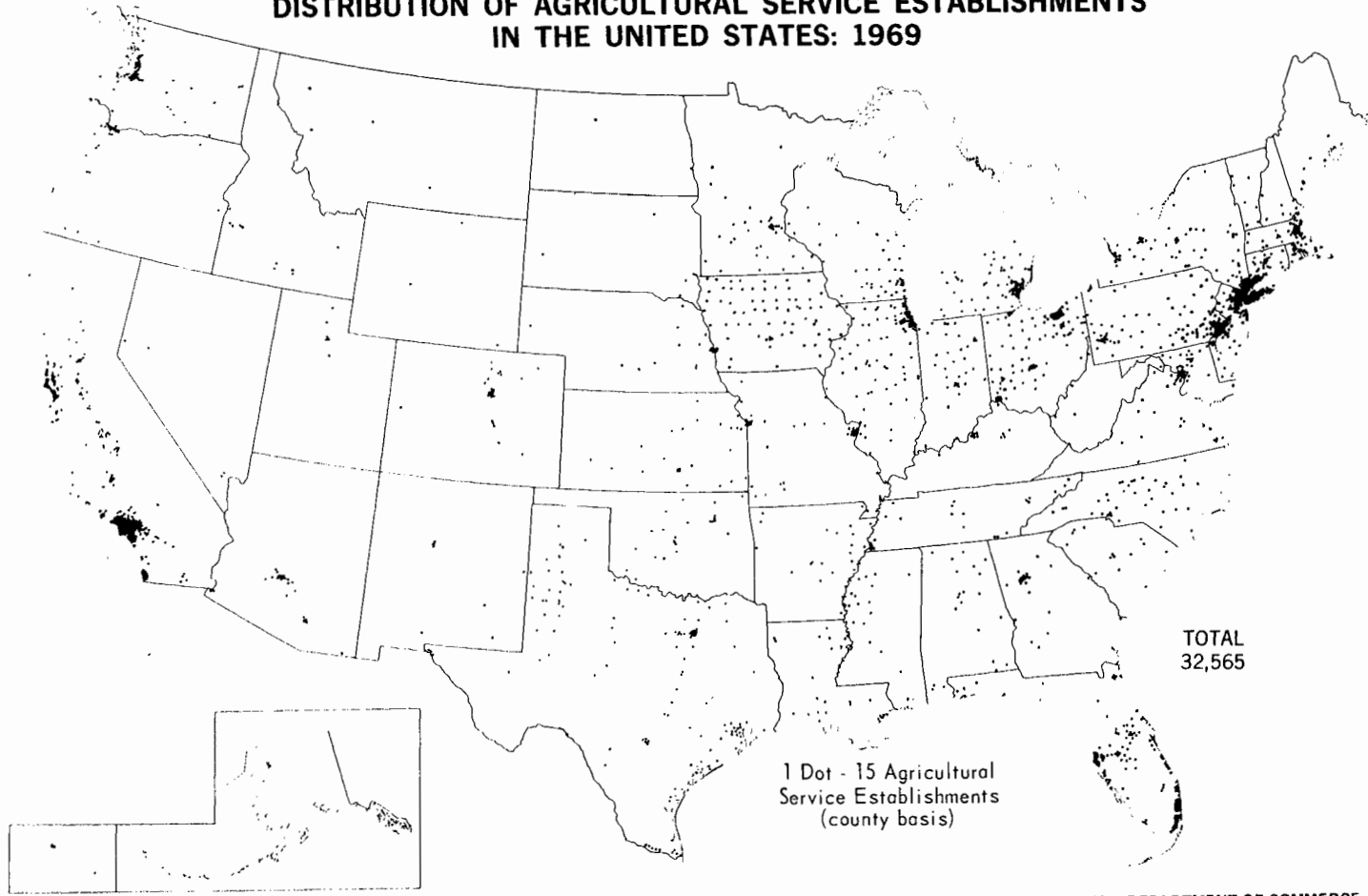
Census codes are used for reference to establishment types and activities in various tables and charts in the summary (see appendix A, section 5).

Number of Establishments

The statistics compiled for this census represent a total of 32,565 agricultural service establishments. The geographic distribution of these establishments is shown on a county basis in the map below.

The number of establishments are shown for each State in Summary table I.

DISTRIBUTION OF AGRICULTURAL SERVICE ESTABLISHMENTS IN THE UNITED STATES: 1969



U.S. DEPARTMENT OF COMMERCE
Social and Economic Statistics Administration
BUREAU OF THE CENSUS

Summary Table I. States Ranked by Number of Establishments

Rank		Number of establishments	Rank		Number of establishments	Rank		Number of establishments
1	California	4,375	18	Georgia	614	35	South Dakota	241
2	New York	2,182	19	Connecticut	576	36	Idaho	176
3	Texas	2,174	20	Kansas	553	37	New Mexico	151
4	Florida	2,056	21	Tennessee	491	38	Rhode Island	141
5	Pennsylvania	1,499	22	Virginia	476	39	Maine	140
6	Illinois	1,495	23	Colorado	470	40	Montana	135
7	Ohio	1,494	24	Nebraska	463	41	North Dakota	123
8	New Jersey	1,076	25	Oklahoma	449	42	Utah	121
9	Michigan	1,006	26	Alabama	405	43	West Virginia	119
10	Iowa	1,002	27	Maryland	400	44	New Hampshire	111
11	Missouri	759	28	Oregon	400	45	Delaware	87
12	Wisconsin	720	29	Louisiana	397	46	Vermont	80
13	Massachusetts	715	30	Arkansas	384	47	Hawaii	77
14	North Carolina	692	31	Mississippi	372	48	Wyoming	77
15	Indiana	674	32	Arizona	369	49	Nevada	68
16	Minnesota	655	33	Kentucky	316	50	Alaska	12
17	Washington	646	34	South Carolina	315			

Note: The District of Columbia shows 36 establishments.

Agricultural service establishments are categorized into four major groups for presentation in the census tabulations. Animal husbandry Service establishments represent 39.7 percent of all agricultural service establishments in the United States. About 42.5 percent are horticultural service establishments and 17.5 percent are agricultural service, other than animal husbandry and horticultural, establishments. Hunting and trapping establishments represent only 0.3 percent of the U.S. total.

The above four groups are further broken down into 13 census establishment types. Predominant of these types is lawn,

garden, tree, shrub, and landscaping service establishments, which make up 98.9 percent of the horticultural services group total and 42.0 percent of all agricultural service establishments in the United States, followed by veterinarians and animal hospitals, which make up 78.0 percent of the animal husbandry service group total and 31.0 percent of the U.S. total.

The three leading States, by number of establishments for individual establishment types or combinations of establishment types, and the corresponding percentages of the totals for each type are shown below.

Summary Table II. Leading States by Number of Establishments, by Establishment Types

States ranked by number of establishments

Type of establishment (census code)	First State		Second State		Third State	
	Name	Percent of U.S. total	Name	Percent of U.S. total	Name	Percent of U.S. total
Cotton ginning and compressing (0712)	Texas	40.0	Mississippi	13.7	Arkansas	10.2
Grist mills (0713)	Iowa	10.3	North Carolina	9.3	Illinois	8.2
Corn shelling, hay baling, and threshing (0714)	Texas	15.9	Iowa	11.7	California	10.1
Fruit and vegetable contract sorting, grading, and packing (0715)	California	28.7	Florida	21.0	Washington	6.5
Other selected (0719) and miscellaneous (0799) agricultural services	California	19.6	Florida	14.2	Texas	12.0
Veterinarians and animal hospitals (0722)	California	8.2	New York	6.4	Texas	6.3
Poultry hatcheries (0723)	Minnesota	6.7	Georgia	6.2	Iowa	6.0
Other selected (0729) and miscellaneous (0759) animal husbandry services	California	7.8	New York	7.1	Texas	6.2
Lawn, garden, tree, shrub, and landscaping (0731) and miscellaneous horticultural (0739) services	California	18.4	New York	9.5	Florida	7.8
Hunting, trapping, and game propagation (0741)	Texas	9.3	Minnesota	7.5	New York	5.6
					Louisiana	5.6

Gross Receipts for Agricultural Services

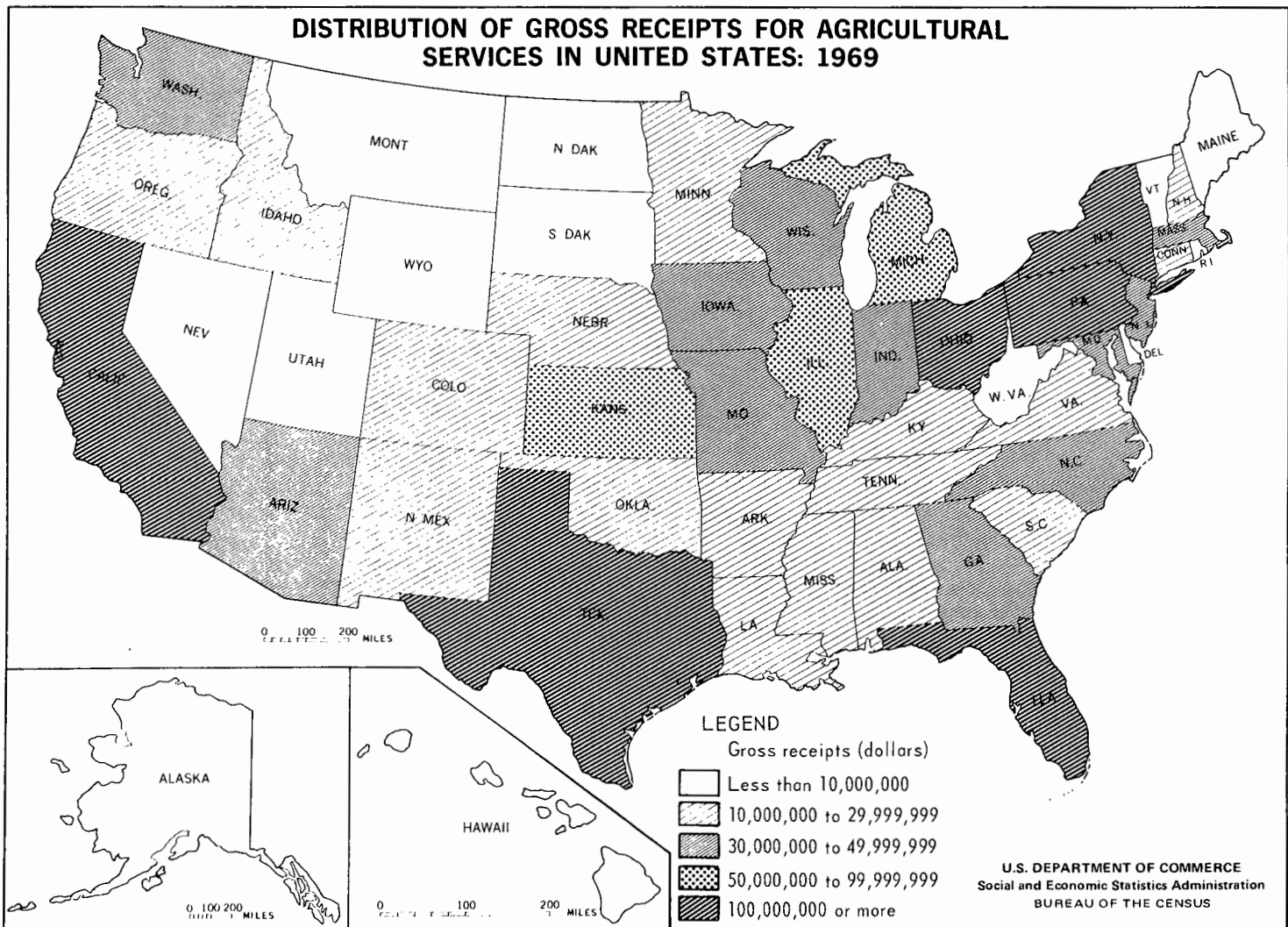
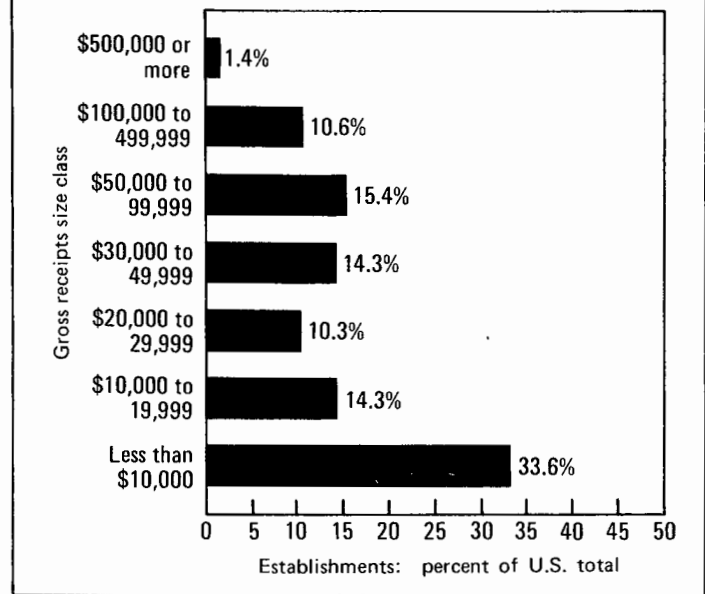
The amount of gross receipts for agricultural services performed by U.S. agricultural service establishments during 1969 is nearly \$2.1 billion. This averages out to about \$64,000 per establishment. The median amount per establishment is roughly \$22,000. When distributed by gross receipts size class, the greatest concentration of establishments is in the smallest class—less than \$10,000. In fact, this modal class accounts for over one third of the total number of establishments. The distribution of agricultural service establishments, by gross receipts size classes, is illustrated in chart 1.

There is little difference between the distribution for the United States and that for the individual geographic regions—North, South, and West. The West does have a slightly higher concentration of establishments in the “less than \$10,000” class and a lower concentration in the classes between \$10,000 and \$100,000.

The distribution, by States, of gross receipts for agricultural services performed by these establishments is shown in the map below. The rank of each State is presented in summary table III.

Of the four groups of agricultural service establishments, animal husbandry services account for 49.3 percent of gross receipts for the industry. Horticultural service establishments account for

CHART 1. Distribution of Establishments, by Gross Receipts Size Class: 1969



Summary Table III. States Ranked by Gross Receipts

Rank		Gross receipts for agricultural services	Rank		Gross receipts for agricultural services	Rank		Gross receipts for agricultural services
1	California	299,804,538	18	Georgia	32,633,132	35	Idaho	12,331,657
2	Texas	206,239,151	19	Indiana	30,578,193	36	New Hampshire	12,168,977
3	Florida	171,048,189	20	Maryland	30,116,410	37	South Carolina	11,905,034
4	Pennsylvania	125,766,215	21	Minnesota	28,636,375	38	Maine	8,217,594
5	New York	123,602,203	22	Oklahoma	28,415,841	39	South Dakota	7,843,079
6	Ohio	104,971,310	23	Colorado	27,942,249	40	Utah	7,280,236
7	Illinois	80,791,871	24	Alabama	26,806,417	41	Montana	7,191,387
8	Michigan	57,222,855	25	Connecticut	25,913,995	42	Rhode Island	5,346,083
9	Kansas	57,077,349	26	Mississippi	24,831,151	43	Nevada	5,129,930
10	Arizona	49,892,243	27	Oregon	24,800,553	44	Hawaii	4,340,372
11	New Jersey	48,587,396	28	Arkansas	24,541,570	45	West Virginia	4,286,877
12	Wisconsin	46,925,527	29	Louisiana	23,615,208	46	Delaware	4,267,093
13	Washington	45,380,523	30	Virginia	23,367,026	47	North Dakota	3,911,143
14	Iowa	39,431,222	31	Tennessee	22,028,174	48	Vermont	3,178,645
15	Massachusetts	37,634,172	32	Nebraska	20,613,911	49	Wyoming	3,042,773
16	Missouri	34,991,330	33	Kentucky	19,165,732	50	Alaska	419,850
17	North Carolina	33,094,952	34	New Mexico	13,772,760			

Note: District of Columbia establishments reported \$2,979,163 in gross receipts.

26.0 percent of the total, and agricultural services, other than animal husbandry and horticultural, account for 24.6 percent. Hunting and trapping establishments represent less than 0.1 percent of the total.

The census establishment type with the largest proportion of gross receipts for agricultural services is lawn, garden, tree, shrub, and landscaping service establishments, with 98.7 percent of the horticultural services group total and 25.7 percent of the U.S. total of gross receipts for agricultural services; veterinarians and animal hospitals are a close second with 52.0 percent of the animal husbandry services group total and 25.6 percent of the U.S. total.

Labor and Annual Payroll for Agricultural Services

The annual payroll for agricultural services performed by these establishments during 1969 is over \$590 million. This amount covers about 110,000 paid employees working more than half of the year and over 310,000 working less than half. The total number of unpaid workers includes over 30,000 working more than half of the year and about 6,000 working less. Some of these persons working less than half of the year during 1969 may have been reported by two establishments or more; therefore, the total number of persons engaged in agricultural service work for these establishments during 1969 is probably somewhat less than the total of 456,000.

Thirteen states reporting an annual payroll for agricultural services of \$12 million or more account for three-fourths of the National total. Their rank and relative share of the U.S. agricultural services payroll are presented in summary table IV.

The census establishment group, horticultural services, represents the largest proportion, 36.0 percent, of annual payroll for the industry. However, this group accounts for only 25.3 percent of the total number of paid employees. Lawn, garden, tree, shrub, and landscaping service establishments account for nearly all of the payroll and paid employees for this group.

Agricultural services, other than animal husbandry and horticultural, establishments account for 32.4 percent of the total agricultural services annual payroll, the second largest proportion among the four establishment groups, but they have the largest share, 59.1 percent, of all agricultural service paid employees. The census establishment type, other selected agricultural services, contributes the most to these proportions, representing 18.9 percent of the annual payroll and 41.4 percent of the paid employees for the industry.

The animal husbandry services group of establishments account for 31.5 percent of the annual payroll, but only 15.6 percent of

Summary Table IV. Leading States,
by Percent of Annual Payroll

Rank		Percent of annual payroll for agricul- tural services
	United States	100.0
1	California	18.0
2	Florida	11.5
3	Pennsylvania	9.6
4	New York	6.9
5	Texas	6.5
6	Ohio	5.3
7	Illinois	3.5
8	Michigan	2.7
9	New Jersey	2.6
10	Wisconsin	2.4
11	Arizona	2.3
12	Massachusetts	2.2
13	Washington	2.1
	Total, 13 leading States	75.6

the total number of paid employees for the industry. The census type, veterinarians and animal hospitals, contributes the most to this group, representing 18.5 percent of the annual payroll and 9.6 percent of the paid employees for the industry.

Hunting and trapping establishments account for less than 0.1 percent of both the annual payroll and paid employees for the industry.

Type of Organization

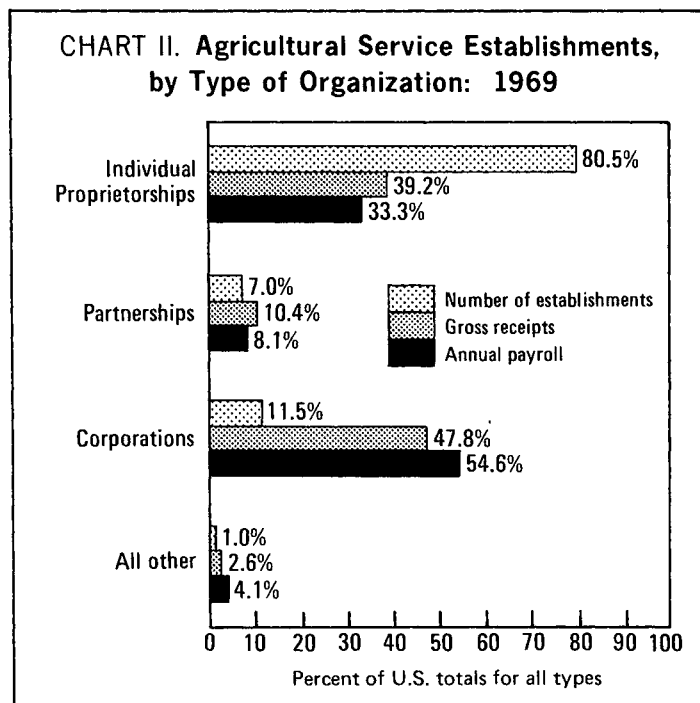
Agricultural service establishments are classified by four types of organization—individual proprietorships, partnerships, corporations, and all other. Chart II presents a comparison of these types, by number of agricultural service establishments, gross receipts and annual payroll, as percentages of the U.S. totals.

The average gross receipts and annual payroll for agricultural services for the four types of organization are shown below.

Summary Table V. Average Gross Receipts and Annual Payroll, by Type of Organization

Type of organization	Average gross receipts for agricultural services	Average annual payroll for agricultural services
Individual proprietorships	31,306	7,523
Partnerships	95,931	20,945
Corporations	266,602	86,220
Other	170,177	76,308

While individual proprietorships account for 80.5 percent of the total number of agricultural service establishments, they account for only 39.2 percent of the gross receipts and 33.3 percent of the annual payroll for the industry. On the other hand,



corporations account for 47.8 percent of the gross receipts and 54.6 percent of the annual payroll, while representing only 11.5 percent of the total number of establishments.

Agricultural Service Activities

This section presents a summary of the gross receipts for agricultural service activities: (1) by geographic distribution, (2) for ranking activities, and (3) by classification as related to farming.

The geographic distribution of gross receipts for each activity and corresponding percentages of activity totals are shown in the table below, for leading regions and States.

Summary Table VI. Leading Areas, by Gross Receipts for Agricultural Service Activities

Areas ranked by amount of gross receipts

Census code	Agricultural service activity	Leading geo-graphic region	Name	Percent of U.S. total	Leading States			
					First State		Second State	
					Name	Percent of U.S. total	Name	Percent of U.S. total
07121	Cotton ginning, with/without compressing	South	South	72.2	Texas	36.4	California	14.2
07122	Cotton ginning and warehousing, combined	South	South	83.0	Texas	29.5	Mississippi	19.1
07123	Cotton delinting services	South	South	89.9	Texas	77.3	California	(D)
07131	Custom grain grinding and milling	South	South	47.7	North Carolina	10.8	Wisconsin	10.0
07141	Corn harvesting, drying, and shelling services	North	North	55.7	Iowa	23.6	Alabama	(D)
07142	Hay mowing, raking, and baling services	West	West	59.3	California	34.6	Texas	23.2
07143	Combining and threshing services	West	West	44.2	California	30.9	Texas	18.0
07151	Hulling and shelling edible tree nuts for others, with/without picking	South	South	93.9	Georgia	(D)	Tennessee	(D)

Summary Table VI. Leading Areas, by Gross Receipts for Agricultural Service Activities—Con.

Areas ranked by amount of gross receipts

Census code	Agricultural service activity	Leading geo-graphic region		Leading States			
		Name	Percent of U.S. total	First State		Second State	
				Name	Percent of U.S. total	Name	Percent of U.S. total
	Sorting, grading, packing, and shipping, with/without picking:						
07152	Fruits and berries for others	West	48.0	Florida	40.9	California	32.2
07153	Vegetables for others	West	64.1	California	50.3	Illinois	(D)
07190	Crew leaders and farm labor contractors, primarily supplying labor	West	87.9	California	84.2	Florida	6.8
07191	Farm management services	North	44.9	California	20.7	Florida	17.0
	Picking only:						
07192	Edible tree nuts for others	West	95.0	California	(D)	Texas	(D)
07193	Fruits and berries for others	South	62.3	Florida	61.1	California	32.3
07194	Vegetables for others	West	85.3	California	71.7	Arizona	8.7
07195	Crop drying, other than corn	South	74.9	Texas	33.1	Louisiana	17.5
07196	Citrus grove cultivation and maintenance, with/without picking	South	86.1	Florida	81.8	California	13.1
07197	Crop dusting and spraying	South	47.5	California	21.7	Texas	19.0
07198	Lime and fertilizer hauling and spreading	South	52.0	Florida	17.0	Illinois	12.1
07199	Plowing and seed bed preparation	West	49.2	Arizona	23.7	California	19.0
07999	Miscellaneous agricultural services	South	47.8	California	27.2	North Carolina	24.0
07221	Services provided by veterinarians and animal hospitals for livestock and farm animals	North	63.3	Iowa	12.0	Illinois	6.6
07222	Services provided by veterinarians and animal hospitals for pets and small animals	North	48.2	California	12.8	New York	8.5
07223	Boarding kennels and dog grooming shops	North	51.7	New York	11.1	California	10.1
07230	Poultry hatcheries—chickens, turkeys, game birds, etc.	South	45.2	Alabama	8.8	Minnesota	6.2
07291	Boarding, showing, or training horses, including race horses	North	45.9	New York	25.3	Florida	13.6
07292	Animal training and showing, other than horses	North	53.8	Ohio	17.8	New York	12.3
07293	Artificial insemination and animal breeding	North	82.2	Wisconsin	35.0	New York	12.3
07294	Testing of dairy cows	North	72.4	New York	28.8	Wisconsin	9.5
07295	Cattle feed lots and stockyards, exclusively for fattening	South	42.2	Texas	36.8	Kansas	15.6
07599	Other animal husbandry services	South	49.6	Arkansas	15.8	Idaho	10.2
07311	Landscape planning and counseling	North	49.7	California	15.4	New York	12.5
07312	Lawn and garden services, including planting, mowing, spraying, fertilizing, etc.	North	59.7	California	12.9	New York	12.2
07313	Shrub and tree services, including planting, spraying, trimming, and surgery	North	76.2	Pennsylvania	28.6	Ohio	12.2
07399	Other horticultural services	North	51.1	Florida	21.3	Illinois	17.0
07411	Game or wildlife management, on contract	South	41.1	Maryland	(D)	Pennsylvania	21.4
07412	Operation of game retreats or hunting preserves	South	68.7	Tennessee	20.0	Texas	16.9
07413	Commercial hunting and trapping	North	42.2	South Carolina	(D)	Minnesota	13.3
07499	Other hunting, etc., operations	South	57.9	Oklahoma	(D)	California	(D)

The 10 leading activities of agricultural service establishments, by gross receipts as percentages of the agricultural services total for the United States, are shown in summary table VII.

These 10 activities represent nearly 80 percent of the gross receipts for agricultural services performed by agricultural service establishments in the United States during 1969.

Summary Table VII. Leading Agricultural Service Activities

Rank	Agricultural service activity (census code)	Percent of gross receipts for agricultural services
	United States	100.0
1	Veterinary services for pets and small animals (07222)	16.1
2	Shrub and tree services (07313)	11.9
3	Cattle feedlots and stockyards, exclusively for fattening (07295)	11.8
4	Lawn and garden services (07312)	10.6
5	Veterinary services for livestock and farm animals (07221)	8.1
6	Poultry hatcheries (07230)	6.9
7	Sorting, grading, packing, and shipping, with/without picking: fruits and berries for others (07152)	4.1
8	Cotton ginning, with/without compressing (07121) ...	3.4
9	Landscape planning and counseling (07311)	3.2
10	Crop dusting and spraying (07197)	3.2

The agricultural service activities tabulated for this census can be reclassified according to the relationship of each to the general concept of farming. This alternative classification is illustrated in summary table VIII. Amounts of gross receipts corresponding to the various agricultural service activities are drawn from existing tables.

Using the classification system shown, the distribution of gross receipts for agricultural services performed by agricultural service establishments is approximately 55 percent for farm-related services and 45 percent for nonfarm-related services.

Summary Table VIII. Gross Receipts, by Farm-Related Classification

Agricultural service groups, subgroups, and activities (census codes)	Gross receipts	Agricultural service groups, subgroups, and activities (census codes)	Gross receipts
U.S. total	2,094,079,636	Other farm-related services—Con.	
Farm-related services	1,141,824,166	Picking only—fruits and berries for others (07193)	39,912,666
Services for farm animals	626,083,216	Picking only—vegetables for others (07194)	9,475,758
Services provided by veterinarians and animal hospitals for livestock and farm animals (07221)	168,989,738	Crop drying, other than corn (07195) ..	8,333,581
Poultry hatcheries (07230)	144,635,791	Citrus grove cultivation and main- tenance, with/without picking (07196)	34,446,773
Artificial insemination and animal breeding (07293)	47,670,255	Crop dusting and spraying (07197)	66,170,286
Testing of dairy cows (07294)	7,961,497	Lime and fertilizer hauling and spreading (07198)	22,954,642
Cattle feedlots and stockyards, exclusively for fattening (07295)	246,681,176	Plowing and seedbed preparation (07199)	2,553,034
Other animal husbandry services (07599)	10,144,759	Miscellaneous agricultural services (07999)	13,333,801
Other farm-related services	515,740,950	Nonfarm-related services	952,255,470
Cotton ginning, with/without com- pressing (07121)	70,670,231	Services for nonfarm animals	405,947,069
Cotton ginning and warehousing, combined (07123)	5,578,714	Services provided by veterinarians and animal hospitals for pets and small animals (07222)	337,861,937
Cotton delinting services (07123)	3,895,999	Boarding kennels and dog grooming shops (07223)	26,745,467
Custom grain grinding and milling (07131)	24,660,324	Boarding, showing, or training horses, including race horses (07291)	36,587,025
Corn harvesting, drying, and shelling services (07141)	4,357,073	Animal training and showing, other than horses (07292)	4,752,640
Hay mowing, raking, and baling services (07142)	4,703,806	Horticultural services	545,040,819
Combining and threshing services (07143)	8,456,159	Landscape planning and counseling (07311)	66,471,389
Hulling and shelling edible tree nuts for others, with/without picking (07151)	6,137,740	Lawn and garden services (07312)	222,647,110
Sorting, grading, packing, and shipping, with/without picking:		Shrub and tree services (07313)	248,344,228
Fruits and berries for others (07152)	86,001,662	Other horticultural services (07399)	7,578,092
Vegetables for others (07153)	52,481,052	Hunting, trapping, and game propagation ...	1,267,582
Crew leaders and farm labor contractors, primarily supplying labor (07190)	40,899,353	Game or wildlife management, on contract (07411)	127,620
Farm management services (07191)	10,482,399	Operation of game retreats or hunting preserves (07412)	901,953
Picking only—edible tree nuts for others (07192)	235,897	Commercial hunting and trapping (07413)	114,035
		Other hunting, etc., operations (07499) .	123,974