

**Table 8. Timing of Contracts for Feeder Cattle**

(Based on 89 contracts reported)

	Total	Before production period	During production period	At delivery or within one week	After product was marketed	Not applicable
Contract agreed upon.....	89	17	64	8	(NA)	(NA)
Price or payment agreed upon.....	86	12	55	17	2	(NA)
Part cash payment received.....	86	5	55	11	6	9
Final cash payment received.....	88	-	-	76	12	(NA)
Contractor assumed ownership.....	84	5	1	68	10	(NA)

**Table 9. Terms of Contracts for Feeder Cattle**

(Based on 89 contracts reported)

	Total	Terms made by--				Items were specified in contract
		Contractor	Producer	Producer and contractor	A producer organization	
Number produced.....	84	2	58	23	1	50
Breeding program.....	66	1	59	6	-	7
Breed or type of calf.....	78	5	61	12	-	27
Amount of feed.....	77	2	67	7	1	9
Analysis of feed.....	75	1	67	6	1	6
Special type of equipment.....	73	-	69	4	-	3
Frequency/extent of disease control.....	75	2	69	4	-	3
Type of disease control.....	74	2	67	5	-	1
Ending weight.....	75	4	50	20	1	23
Production practices other than disease control.....	73	-	68	5	-	2
Price terms.....	84	-	7	71	6	65
Other.....	4	-	1	3	-	4

**Table 10. Production Items Furnished for Contracts for Feeder Cattle**

(Based on 89 contracts reported)

	Item was applicable to contract	Contract specified who furnished item	Item furnished by--			Method of payment for items furnished by contractor		
			Producer	Producer and contractor	Contractor	No charge	Open account	Cash on delivery
Breeding stock.....	55	11	50	-	5	-	2	3
Feed.....	81	20	75	3	2	2	2	1
Chemicals for disease and pest control.....	78	14	75	2	1	1	1	1
Labor.....	82	15	79	1	-	1	-	-
Transportation.....	80	32	55	6	19	19	1	5
Technical assistance.....	47	7	43	3	1	3	1	-
Machinery and/or equipment.....	67	10	64	1	1	2	-	-
Other.....	3	-	2	-	-	-	-	-
Other financial assistance provided by contractor.....	(X)	(X)	(X)	(X)	12	(X)	(X)	(X)

**Table 11. Payment Determination by Size of Operation for Feeder Cattle**

(Based on 89 contracts reported)

	Total	Feeder cattle produced under contract in 1977					
		1 to 49 cattle	50 to 99 cattle	100 to 199 cattle	200 to 499 cattle	500 to 999 cattle	1,000-cattle and over
Open market price at time of delivery.....	6	2	-	2	1	-	1
Open market price at time contract was entered into	23	2	2	6	6	7	-
From futures market price.....	3	-	1	1	-	1	-
From price negotiated by contractor when he sells..	5	2	-	2	1	-	-
By negotiation with contractor.....	42	2	5	4	16	10	7
Value of production items furnished by producer....	3	1	-	-	2	-	-
Set by contractor without negotiation.....	1	-	-	-	1	-	-
Other.....	1	1	-	-	-	-	-
Total reporting size of operation.....	86	8	8	17	27	18	8