

Table 8. Timing of Contracts for Feeder Cattle

(Based on 89 contracts reported)

	Total	Before production period	During production period	At delivery or within one week	After product was marketed	Not applicable
Contract agreed upon.....	89	17	64	8	(NA)	(NA)
Price or payment agreed upon.....	86	12	55	17	2	(NA)
Part cash payment received.....	86	5	55	11	6	9
Final cash payment received.....	88	-	-	76	12	(NA)
Contractor assumed ownership.....	84	5	1	68	10	(NA)

Table 9. Terms of Contracts for Feeder Cattle

(Based on 89 contracts reported)

	Total	Terms made by--				Items were specified in contract
		Contractor	Producer	Producer and contractor	A producer organization	
Number produced.....	84	2	58	23	1	50
Breeding program.....	66	1	59	6	-	7
Breed or type of calf.....	78	5	61	12	-	27
Amount of feed.....	77	2	67	7	1	9
Analysis of feed.....	75	1	67	6	1	6
Special type of equipment.....	73	-	69	4	-	3
Frequency/extent of disease control.....	75	2	69	4	-	3
Type of disease control.....	74	2	67	5	-	1
Ending weight.....	75	4	50	20	1	23
Production practices other than disease control.....	73	-	68	5	-	2
Price terms.....	84	-	7	71	6	65
Other.....	4	-	1	3	-	4

Table 10. Production Items Furnished for Contracts for Feeder Cattle

(Based on 89 contracts reported)

	Item was applicable to contract	Contract specified who furnished item	Item furnished by--			Method of payment for items furnished by contractor		
			Producer	Producer and contractor	Contractor	No charge	Open account	Cash on delivery
Breeding stock.....	55	11	50	-	5	-	2	3
Feed.....	81	20	75	3	2	2	2	1
Chemicals for disease and pest control.....	78	14	75	2	1	1	1	1
Labor.....	82	15	79	1	-	1	-	-
Transportation.....	80	32	55	6	19	19	1	5
Technical assistance.....	47	7	43	3	1	3	1	-
Machinery and/or equipment.....	67	10	64	1	1	2	-	-
Other.....	3	-	2	-	-	-	-	-
Other financial assistance provided by contractor.....	(X)	(X)	(X)	(X)	12	(X)	(X)	(X)

Table 11. Payment Determination by Size of Operation for Feeder Cattle

(Based on 89 contracts reported)

	Total	Feeder cattle produced under contract in 1977					
		1 to 49 cattle	50 to 99 cattle	100 to 199 cattle	200 to 499 cattle	500 to 999 cattle	1,000-cattle and over
Open market price at time of delivery.....	6	2	-	2	1	-	1
Open market price at time contract was entered into	23	2	2	6	6	7	-
From futures market price.....	3	-	1	1	-	1	-
From price negotiated by contractor when he sells..	5	2	-	2	1	-	-
By negotiation with contractor.....	42	2	5	4	16	10	7
Value of production items furnished by producer....	3	1	-	-	2	-	-
Set by contractor without negotiation.....	1	-	-	-	1	-	-
Other.....	1	1	-	-	-	-	-
Total reporting size of operation.....	86	8	8	17	27	18	8