

**Table 37. Other Contract Characteristics for Broilers**

(Based on 1,056 contracts reported)

	Total	Broilers produced under contract in 1977					
		Under 8,000 broilers	8,000 to 15,999 broilers	16,000 to 29,999 broilers	30,000 to 59,999 broilers	60,000 to 99,999 broilers	100,000 broilers and over
Other contractors were available for negotiation.....	708	3	9	13	80	156	447
Producer had knowledge of key provisions of other contracts.....	470	2	7	8	55	89	309
Negotiations were undertaken with more than one contractor.....	182	1	6	1	22	38	114
Contract was specified in writing.....	947	6	10	23	101	221	586
Contract covered more than one production period.....	511	5	3	14	54	112	323
Contract specified a specific number of broilers.....	529	3	6	19	61	112	328
Product was pooled with others prior to final payment determination.....	578	2	3	12	52	131	378
Product was under a State or Federal market order.....	156	-	3	3	21	31	98
Contractor was a cooperative.....	173	2	3	5	23	38	102
Producer was a member of this cooperative.....	72	1	-	1	7	11	52
Contract was associated with a joint venture between two or more cooperatives or a cooperative and another firm.....	38	-	-	-	3	10	25
Producer's operation was a part of this joint venture.....	16	-	-	-	-	4	12
A bargaining association was involved in negotiating the contract.....	31	-	-	1	1	6	23
Producer was a member of this bargaining association.....	11	-	-	1	-	2	8
Contractor provided supply, demand and/or price outlook information.....	183	1	6	-	29	41	106
Producer considered this as main source of market information..	109	1	4	-	19	28	57
Producer was generally satisfied with production terms of contract.....	759	6	10	21	87	178	457
Producer was generally satisfied with marketing terms of contract.....	647	5	9	20	82	149	382
Producer plans to continue utilization of contracts.....	719	3	7	15	77	158	459
Broilers would have been produced without a contract.....	153	2	3	1	15	31	101
Total reporting size of operation.....	1,038	8	13	31	123	243	620

**Table 38. Extent of Contract Usage for Broilers**

(Based on 1,056 contracts reported. Producer's opinion of broilers produced under contract)

	1977					1972					1967				
	Farms	Region I	Region II	Region III	Region IV	Farms	Region I	Region II	Region III	Region IV	Farms	Region I	Region II	Region III	Region IV
Total reporting.....	814	102	230	207	275	760	90	217	191	262	673	75	194	174	230
Percent of broilers in area contracted:															
None.....	-	-	-	-	-	8	1	1	4	2	13	1	2	6	4
Under 25 percent.....	14	1	2	3	8	8	1	1	2	4	17	3	2	5	7
25 to 49 percent.....	7	2	-	5	-	7	3	1	2	1	17	7	4	4	2
50 to 74 percent.....	7	-	2	1	4	25	7	3	8	7	40	8	16	5	11
75 percent and over.....	786	99	226	198	263	712	78	211	175	248	586	56	170	154	206

**Table 39. Operator Characteristics by Size of Operation for Broilers**

(Based on 1,056 contracts reported)

	Total	Broilers produced under contract in 1977					
		Under 8,000 broilers	8,000 to 15,999 broilers	16,000 to 29,999 broilers	30,000 to 59,999 broilers	60,000 to 99,999 broilers	100,000 broilers and over
Years grown under contract:							
1 to 5 years.....	180	1	2	2	16	47	112
6 to 10 years.....	282	3	2	9	28	64	176
10 years and over.....	533	3	9	17	72	119	313
Type of organization:							
Individual.....	901	7	12	25	102	210	545
Partnership.....	65	-	1	2	10	17	35
Corporation.....	20	-	-	-	1	1	18
Other.....	7	-	-	-	1	3	3
Value of products sold in 1977:							
Under \$10,000.....	5	4	1	-	-	-	-
\$10,000 to \$39,999.....	86	1	10	30	41	4	-
\$40,000 to \$99,999.....	363	4	-	-	76	230	53
\$100,000 to \$499,999.....	544	-	2	1	2	5	534
\$500,000 and over.....	39	-	-	-	3	4	32
Primary business of contractor:							
Feed company.....	263	6	9	15	43	57	133
Processor.....	319	-	2	3	28	80	206
Other.....	396	1	1	10	39	93	252
Total reporting size of operation.....	1,038	8	13	31	123	243	620