

**Table 43. Payment Determination by Size of Operation for Chicken Eggs**

(Based on 557 contracts reported)

	Total	Size of contract laying operation in 1977 <sup>1</sup>					
		Under 8,000 hens	8,000 to 15,999 hens	16,000 to 29,999 hens	30,000 to 59,999 hens	60,000 to 99,999 hens	100,000 hens and over
Open market price at time of delivery.....	78	2	54	13	6	2	1
Open market price at time contract was entered into	15	1	6	4	3	1	-
From futures market price.....	3	-	1	2	-	-	-
From price negotiated by contractor when he sells..	25	-	18	4	2	-	1
By negotiation with contractor.....	141	-	73	34	20	7	7
Value of production item furnished by producer.....	9	-	5	1	3	-	-
Set by contractor without negotiation.....	240	2	123	73	29	5	8
Other.....	6	-	4	-	2	-	-
<b>Total reporting size of operation.....</b>	<b>551</b>	<b>6</b>	<b>302</b>	<b>138</b>	<b>70</b>	<b>18</b>	<b>17</b>

<sup>1</sup>Size of laying flock was obtained by dividing 20 into dozens of eggs reported.

**Table 44. Contract Provisions for Variation in Quantity and Quality for Chicken Eggs**

(Based on 557 contracts reported)

	Farms		Farms
<b>Lesser quantity:</b>		<b>Lower quality:</b>	
Contractor would have accepted eggs delivered.....	194	Contractor would have accepted eggs.....	145
Producer would have purchased deficit amount to fulfill contract.....	3	Producer would have made cash payment to fulfill contract.....	3
Producer would have made a cash payment to fulfill contract.....	2	No payment would have been received for inferior eggs.....	12
Contract would have been invalidated.....	3	Contract would have been invalidated.....	4
Contracts included a natural disaster clause.....	36	Contract included a natural disaster clause.....	15
No provision to cover lesser quantity.....	245	Producer would have received payment based on quality actually delivered.....	78
Other.....	18	Eggs would have been sold on open market.....	4
		Eggs would have been destroyed.....	-
<b>Greater quantity:</b>		Eggs would have been offered to contractor; then sold on open market.....	3
No payment would have been received for excess produced.....	3	No provision to cover lower quality.....	205
Excess would have been sold on open market.....	14	Other.....	12
Producer would have received a reduced payment for excess.....	2	<b>Higher quality:</b>	
Excess would have been offered to contractor; then sold on open market.....	5	No additional payment would have been received.....	125
Eggs would have been destroyed.....	89	Producer would have received an incentive or premium payment....	72
Producer would have received on incentive or premium payment.....	269	Eggs would have been sold on open market.....	6
No provision to cover greater quantity.....	-	Eggs would have been offered to contractor; then sold on open market.....	-
Other.....	-	No provision to cover higher quality.....	217
		Other.....	20

**Table 45. Other Contract Characteristics for Chicken Eggs**

(Based on 557 contracts reported)

	Total	Size of contract laying operation in 1977 <sup>1</sup>					
		Under 8,000 hens	8,000 to 15,999 hens	16,000 to 29,999 hens	30,000 to 59,999 hens	60,000 to 99,999 hens	100,000 hens and over
Other contractors were available for negotiation.....	364	1	182	102	52	11	16
Producer had knowledge of key provisions of other contracts	280	1	136	77	43	9	14
Negotiations were undertaken with more than one contractor.	133	-	67	32	19	5	10
Contract was specified in writing.....	402	3	226	96	48	12	17
Contract covered more than one production period.....	108	2	53	20	13	6	9
Contract specified a specific number of eggs.....	17	-	5	5	5	2	-
Product was pooled with others prior to final payment determination.....	41	1	25	11	2	1	1
Product was under a State or Federal market order.....	40	1	20	10	7	-	2
Contractor was a cooperative.....	98	-	52	23	15	4	4
Producer was a member of this cooperative.....	39	-	18	13	6	1	1
Contract was associated with a joint venture between two or more cooperatives or a cooperative and another firm.....	23	-	11	6	2	2	2
Producer's operation was a part of this joint venture....	12	-	6	3	2	-	1
A bargaining association was involved in negotiating the contract.....	13	-	10	3	-	-	-
Producer was a member of this bargaining association....	8	-	6	2	-	-	3
Contractor provided supply, demand and/or price outlook information.....	99	1	52	28	10	5	3
Producer considered this as main source of market information.....	43	1	27	10	4	1	-
Producer was generally satisfied with production terms of contract.....	438	4	249	101	57	10	17
Producer was generally satisfied with marketing terms of contract.....	366	4	208	82	48	7	17
Producer plans to continue utilization of contracts.....	366	3	188	99	48	12	16
Eggs would have been produced without a contract.....	117	-	61	29	17	4	6
<b>Total reporting size of operation.....</b>	<b>551</b>	<b>6</b>	<b>302</b>	<b>138</b>	<b>70</b>	<b>18</b>	<b>17</b>

<sup>1</sup>Size of laying flock was obtained by dividing 20 into dozens of eggs reported.