

**Table 48. Timing of Contracts for Tomatoes for Processing**

(Based on 280 contracts reported)

	Total	Before production period	During production period	At delivery or within one week	After product was marketed	Not applicable
Contract agreed upon.....	275	264	10	1	(NA)	(NA)
Price or payment agreed upon.....	272	237	22	6	7	(NA)
Part cash payment received.....	267	-	59	146	48	14
Final cash payment received.....	256	-	2	116	138	(NA)
Contractor assumed ownership.....	259	27	35	185	12	(NA)

**Table 49. Terms of Contracts for Tomatoes for Processing**

(Based on 280 contracts reported)

	Total	Terms made by--				Items were specified in contract
		Contractor	Producer	Producer and contractor	A producer organization	
Quantity of production.....	261	78	47	127	9	195
Planting periods.....	256	47	95	111	3	82
Types or varieties of tomatoes.....	261	70	57	131	3	138
Amounts of fertilizer.....	255	6	234	15	-	7
Analysis or types of fertilizer.....	252	8	220	23	1	8
Special types of equipment.....	248	5	227	15	1	10
Frequency/extent of disease control.....	252	17	157	77	1	49
Type of disease control.....	253	25	134	91	3	56
When to harvest.....	260	55	81	119	5	88
Irrigation schedules and/or other cultivation practices.....	240	5	227	8	-	7
Rate of delivery.....	256	146	26	77	7	141
Price terms.....	251	151	8	51	41	176
Other.....	4	3	1	-	-	2

**Table 50. Production Items Furnished for Contracts for Tomatoes for Processing**

(Based on 280 contracts reported)

	Item was applicable to contract	Contract specified who furnished item	Item furnished by--			Method of payment for items furnished by contractor		
			Producer	Producer and contractor	Contractor	No charge	Open account	Cash on delivery
Seeds or plants.....	276	131	159	7	104	3	87	6
Fertilizer.....	271	24	256	1	5	1	3	-
Chemicals (pesticides, etc.).....	272	48	236	5	22	3	21	-
Labor.....	270	38	258	3	1	-	1	2
Harvesting.....	269	45	258	1	3	1	-	-
Transportation to processing plant.....	269	103	162	12	89	39	12	4
Processing and/or packing.....	235	109	7	1	222	75	12	3
Technical assistance.....	185	56	48	53	82	44	7	1
Machinery and/or equipment.....	256	28	243	5	6	1	2	-
Other.....	139	14	131	1	2	-	-	-
Other financial assistance provided by contractor.....	(X)	(X)	(X)	(X)	13	(X)	(X)	(X)

**Table 51. Payment Determination by Size of Operation for Tomatoes for Processing**

(Based on 280 contracts reported)

	Total	Acres of tomatoes produced under contract in 1977					
		1 to 49 acres	50 to 99 acres	100 to 249 acres	250 to 499 acres	500 to 749 acres	750 acres and over
Open market price at time of delivery.....	5	3	-	1	-	1	-
Open market price at time contract was entered into.....	39	9	4	11	8	4	3
From price negotiated by contractor when he sells.....	12	4	2	-	4	2	-
By negotiation with contractor.....	77	21	17	19	9	5	6
Value of production items furnished by producer.....	5	2	-	1	1	-	1
Set by contractor without negotiation.....	119	66	27	16	4	3	3
Other.....	11	4	-	3	4	-	-
Total reporting size of operation.....	275	113	51	53	30	15	13