

Table 48. Timing of Contracts for Tomatoes for Processing

(Based on 280 contracts reported)

	Total	Before production period	During production period	At delivery or within one week	After product was marketed	Not applicable
Contract agreed upon.....	275	264	10	1	(NA)	(NA)
Price or payment agreed upon.....	272	237	22	6	7	(NA)
Part cash payment received.....	267	-	59	146	48	14
Final cash payment received.....	256	-	2	116	138	(NA)
Contractor assumed ownership.....	259	27	35	185	12	(NA)

Table 49. Terms of Contracts for Tomatoes for Processing

(Based on 280 contracts reported)

	Total	Terms made by--				Items were specified in contract
		Contractor	Producer	Producer and contractor	A producer organization	
Quantity of production.....	261	78	47	127	9	195
Planting periods.....	256	47	95	111	3	82
Types or varieties of tomatoes.....	261	70	57	131	3	138
Amounts of fertilizer.....	255	6	234	15	-	7
Analysis or types of fertilizer.....	252	8	220	23	1	8
Special types of equipment.....	248	5	227	15	1	10
Frequency/extent of disease control.....	252	17	157	77	1	49
Type of disease control.....	253	25	134	91	3	56
When to harvest.....	260	55	81	119	5	88
Irrigation schedules and/or other cultivation practices.....	240	5	227	8	-	7
Rate of delivery.....	256	146	26	77	7	141
Price terms.....	251	151	8	51	41	176
Other.....	4	3	1	-	-	2

Table 50. Production Items Furnished for Contracts for Tomatoes for Processing

(Based on 280 contracts reported)

	Item was applicable to contract	Contract specified who furnished item	Item furnished by--			Method of payment for items furnished by contractor		
			Producer	Producer and contractor	Contractor	No charge	Open account	Cash on delivery
Seeds or plants.....	276	131	159	7	104	3	87	6
Fertilizer.....	271	24	256	1	5	1	3	-
Chemicals (pesticides, etc.).....	272	48	236	5	22	3	21	-
Labor.....	270	38	258	3	1	-	1	2
Harvesting.....	269	45	258	1	3	1	-	-
Transportation to processing plant...	269	103	162	12	89	39	12	4
Processing and/or packing.....	235	109	7	1	222	75	12	3
Technical assistance.....	185	56	48	53	82	44	7	1
Machinery and/or equipment.....	256	28	243	5	6	1	2	-
Other.....	139	14	131	1	2	-	-	-
Other financial assistance provided by contractor.....	(X)	(X)	(X)	(X)	13	(X)	(X)	(X)

Table 51. Payment Determination by Size of Operation for Tomatoes for Processing

(Based on 280 contracts reported)

	Total	Acres of tomatoes produced under contract in 1977					
		1 to 49 acres	50 to 99 acres	100 to 249 acres	250 to 499 acres	500 to 749 acres	750 acres and over
Open market price at time of delivery	5	3	-	1	-	1	-
Open market price at time contract was entered into.....	39	9	4	11	8	4	3
From price negotiated by contractor when he sells...	12	4	2	-	4	2	-
By negotiation with contractor.....	77	21	17	19	9	5	6
Value of production items furnished by producer.....	5	2	-	1	1	-	1
Set by contractor without negotiation.....	119	66	27	16	4	3	3
Other.....	11	4	-	3	4	-	-
Total reporting size of operation.....	275	113	51	53	30	15	13