

Table 59. Payment Determination by Size of Operation for Potatoes

(Based on 359 contracts reported)

	Acres of potatoes produced under contract in 1977						
	Total	1 to 49 acres	50 to 99 acres	100 to 249 acres	250 to 499 acres	500 to 749 acres	750 acres and over
Open market price at time of delivery.....	11	2	5	2	2	-	-
Open market price at time contract was entered into	16	4	3	4	3	1	1
From Futures market price.....	2	1	1	-	-	-	-
From price negotiated by contractor when he sells..	12	1	4	5	1	1	-
By negotiation with contractor.....	204	43	55	52	32	13	9
Value of production items furnished by producer....	9	2	2	3	2	-	-
Set by contractor without negotiation.....	60	14	21	18	5	-	2
Other.....	32	16	5	8	3	-	-
Total reporting size of operation.....	356	86	99	94	50	15	12

Table 60. Contract Provisions for Variation in Quantity and Quality for Potatoes

(Based on 359 contracts reported)

	Farms		Farms
Lesser quantity:		Lower quality:	
Contractor would have accepted potatoes delivered.....	184	Contractor would have accepted potatoes.....	49
Producer would have purchased deficit amount to fulfill contract.....	21	Producer would have made cash payment to fulfill contract.....	4
Producer would have made a cash payment to fulfill contract.....	5	No payment would have been received for inferior potatoes.....	62
Contract would have been invalidated.....	4	Contract would have been invalidated.....	37
Contract included a natural disaster clause.....	145	Contract included a natural disaster clause.....	52
No provision to cover lesser quantity.....	44	Producer would have received payment based on the quality actually delivered.....	165
Other.....	20	Potatoes would have been sold on open market.....	20
		Potatoes would have been destroyed.....	4
Greater quantity:		Potatoes would have been offered to contractor, then sold on open market.....	35
No payment would have been received for excess produced.....	21	No provision to cover lower quality.....	17
Excess would have been sold on open market.....	96	Other.....	18
Producer would have received a reduced payment for excess.....	41	Higher quality:	
Excess would have been offered to contractor, then sold on open market.....	86	No additional payment would have been received.....	134
Potatoes would have been destroyed.....	1	Producer would have received an incentive or premium payment.....	156
Producer would have received an incentive or premium payment.....	12	Potatoes would have been sold on open market.....	4
No provision to cover greater quantity.....	82	Potatoes would have been offered to contractor, then sold on open market.....	12
Other.....	-	No provision to cover higher quality.....	29
		Other.....	8

Table 61. Other Contract Characteristics for Potatoes

(Based on 359 contracts reported)

	Total	Acres of potatoes under contract in 1977					
		1 to 49 acres	50 to 99 acres	100 to 249 acres	250 to 499 acres	500 to 749 acres	750 acres and over
Other contractors were available for negotiation.....	247	51	69	64	38	14	11
Producer had knowledge of key provisions of other contracts.....	203	45	56	52	31	11	8
Negotiations were undertaken with more than one contractor.....	111	16	30	25	23	8	9
Contractor was specified in writing.....	340	84	90	91	48	15	12
Contract covered more than one production period.....	49	11	17	12	8	-	1
Contract specified a specific amount of potatoes.....	223	50	60	65	27	14	7
Product was pooled with others prior to final payment determination.....	56	11	20	16	8	-	1
Product was under a State or Federal market order.....	80	17	22	26	13	2	-
Contractor was a cooperative.....	52	9	18	13	8	2	2
Producer was a member of this cooperative.....	41	8	13	12	5	1	2
Contract was associated with a joint venture between two or more cooperatives or a cooperative and another firm.....	22	2	12	4	2	2	-
Producer's operation was a part of this joint venture.....	12	2	6	1	1	2	-
A bargaining association was involved in negotiating the contract	212	57	62	50	28	10	5
Producer was a member of this bargaining association.....	142	34	41	34	20	8	5
Contractor provided supply, demand and/or price outlook information.....	73	16	24	14	11	4	4
Producer considered this as main source of market information..	33	12	9	7	2	2	1
Producer was generally satisfied with production terms of contract.....	265	66	71	70	39	10	9
Producer was generally satisfied with marketing terms of contract.....	212	47	57	61	31	10	6
Producer plans to continue utilization of contracts.....	279	65	71	75	45	13	10
Potatoes would have been produced without a contract.....	187	32	56	50	34	8	7
Total reporting size of operation.....	356	86	99	94	50	15	12