Table 13. Nonfarm Business Activities Grossing \$1 Million and Over—Percent Distribution by Principal Corporate Business Activity

|  |       |                          | Business-associated firms        |                                  |   |   |   |  |
|--|-------|--------------------------|----------------------------------|----------------------------------|---|---|---|--|
|  | Total | Primary<br>farm<br>firms | Supply-<br>ing<br>farm<br>inputs | Process-<br>ing farm<br>products | Wholesaling<br>or retail-<br>ing farm<br>products | Agricultural<br>services or<br>other<br>business<br>related to<br>agriculture | Other<br>business<br>outside<br>the food<br>and fiber<br>industry |  |
| Nonfarm business activities of   |       |                          |                                  |                                  |   |   |   |  |
| \$1 million and over   | 100.0 | 7.3                      | 8.0                              | 18.7                             | 18.4  | 1.6   | 46.0  |  |
| Supplying farm inputs  | 100.0 | 12.6                     | 56.0                             | 8.7                              | 9.7   | (2)   | 13.0  |  |
| Processing farm products   | 100.0 | 13.7                     | 1.9                              | 62.9                             | 8.6   | (z)   | 12.9  |  |
| Wholesaling or retailing farm products Agricultural services or other business | 100.0 | 7.6                      | 3.4                              | 10.5                             | 70.9  | (Z)   | 7.6   |  |
| related to agriculture   | 100.0 | 20.0                     | (Z)                              | 7.3                              | 3.6   | 52.7  | 16.4  |  |
| Manufacturing nonfarm products   | 100.0 | 1.0                      | 0.4                              | 6.0                              | 5.0   | (Z)   | 87.6  |  |
| Wholesaling or retailing nonfarm products                                      | 100.0 | 3.1                      | 1.2                              | 5.5                              | 6.1   | (z)   | 84.1  |  |
| Services unrelated to agriculture  | 100.0 | 1.9                      | 1.9                              | 7.7                              | 5.8   | (z)   | 82.7  |  |
| Other business unrelated to agriculture  | 100.0 | 2.3                      | 1.2                              | 4.4                              | 2.3   | (z)   | 89.8  |  |

Table 15. Firms and Value of Agricultural Sales—Percent Distribution by Principal Business Activity and Total Corporate Receipts

|                                |  | <del>-</del>   | <u>-</u> _   |   |   |
|--------------------------------|--|--|--|---|---|
| Total<br>corporate<br>receipts | Under<br>\$100,000   | \$100,000 to<br>\$499,999  | \$500,000 to<br>\$999,999  | \$1,000,000 to<br>\$4,999,999   | \$5,000,000<br>and over   |
| 100.0                          | 100.0  | 100.0  | 100.0  | 100.0   | 100.0   |
|                                |  |  |  |   | 35.5  |
|                                |  |  |  |   | 26.5  |
|                                |  |  |  |   | 4.8   |
|                                |  |  |  |   | 14.3  |
|                                |  |  |  |   | 10.7  |
| 1.,,                           | • • •  | 1.5  | 3.2  | /•-   | 100,  |
| 1.1                            | .3   | 1.9  | 1.6  | 1.5   | .3  |
| 1                              |  |  |  |   |   |
| 4.6                            | .7   | 3.7  | 6.1  | 12.1  | 34.4  |
| 100.0                          | 100.0  | 100.0  | 100.0  | 100.0   | 100.0   |
|                                | 99.3   | 97.9   | 96.7   | 93.1  | 64.6  |
|                                | 97.8   | 92.8   | 85.6   | 76.9  | 43.9  |
|                                | (Z)  | .2   | .7   | 1.0   | 1.9   |
|                                | 0.1  | .3   | .5   | 1.7   | 12.8  |
|                                |  |  | .8   | 2.1   | 6.5   |
| 1                              |  | • •  | •-   |   |   |
| .3                             | .2   | .4   | .3   | .3  | .2  |
|                                |  |  |  |   |   |
| 7.6                            | • •3   | .8   | 1.0  | 1.8   | 14.0  |
|                                | 100.0<br>89.9<br>84.5<br>1.1<br>1.4<br>1.9<br>1.1<br>4.6<br>100.0<br>64.2<br>1.3<br>6.9<br>3.9 | corporate receipts \$100,000  100.0 89.9 98.6 84.5 97.4 1.1 1.4 .1 1.9 .2  1.1 .3 4.6 .7  100.0 100.0 80.0 99.3 64.2 97.8 1.3 (2) 6.9 0.1 3.9 .1 | corporate Under \$100,000 to receipts \$100,000 \$499,999  100.0 100.0 100.0 100.0 89.9 98.6 91.6 84.5 97.4 85.8 1.1 .1 .1 .8 1.4 .1 .5 1.9 .2 1.5  1.1 .3 1.9 .2 1.5  1.1 .3 1.9  4.6 .7 3.7  100.0 100.0 100.0 100.0 80.0 99.3 97.9 64.2 97.8 92.8 1.3 (2) .2 6.9 0.1 .3 3.9 .1 .4  .3 .2 .4 | corporate Under \$100,000 to \$500,000 to \$999,999  100.0 100.0 100.0 100.0 89.9 98.6 91.6 84.3 84.5 97.4 85.8 72.6 1.1 .5 2.0 1.9 .2 1.5 3.2  1.1 .3 1.9 1.6  4.6 .7 3.7 6.1  100.0 100.0 100.0 100.0 100.0 80.0 99.3 97.9 96.7 64.2 97.8 92.8 85.6 6.9 6.9 0.1 .3 .5 3.9 1.1 .4 .8 .8 .8 .8 .8 .8 .8 .8 .8 .8 .8 .8 .8 | corporate receipts         Under \$100,000 to \$499,999         \$500,000 to \$499,999         \$1,000,000 to \$4999,999           100.0         100.0         100.0         100.0         100.0         100.0           89.9         98.6         91.6         84.3         70.0         55.6           1.1         .1         .8         2.8         4.1         1.4         .1         .5         2.0         4.9           1.9         .2         1.5         3.2         7.4         7.4           1.1         .3         1.9         1.6         1.5           4.6         .7         3.7         6.1         12.1           100.0         100.0         100.0         100.0         100.0           80.0         99.3         97.9         96.7         93.1           64.2         97.8         92.8         85.6         76.9           1.3         (2)         .2         .7         1.0           6.9         0.1         .3         .5         1.7           3.9         .1         .4         .8         2.1 |

Table 16. Principal Business Activity—Percent Distribution of Firms and Value of Agricultural Sales by Total Corporate Receipts

|  | Total<br>corporate<br>receipts | Under<br>\$100,000 | \$100,000 to<br>\$499,999 | \$500,000 to<br>\$999,999 | \$1,000,000 to<br>\$4,999,999 | \$5,000,000<br>and over |
|--|--------------------------------|--------------------|---------------------------|---------------------------|-------------------------------|-------------------------|
| All firms  | 100.0                          | 39.3               | 40.0                      | 8.9                       | 8.1                           | 3.7                     |
| Primary farm firms                                 | 100.0                          | 43.1               | 40.7                      | 8.4                       | 6.3                           | 1.5                     |
| Farming only                                       | 100.0                          | 45.3               | 40.5                      | 7.7                       | 5.3                           | 1.2                     |
| Rusiness-associated firms                          | 100.0                          | 5.6                | 33.0                      | 13.8                      | 23.9                          | 23.7                    |
| Supplying farm inputs                              | 100.0                          | 3.0                | 29.0                      | 22.3                      | 29.7                          | 16.0                    |
| Processing farm products                           | 100.0                          | 3.0                | 15.9                      | 12.9                      | 29.2                          | 39.0                    |
| Wholesaling or retailing farm products.            | 100.0                          | 4.2                | 29.5                      | 14.9                      | 30.9                          | 20.5                    |
| Agricultural services or other business            | 100.00                         |                    |                           |                           |                               |                         |
| related to agriculture                             | 100.0                          | 11.5               | 64.9                      | 12.1                      | 10.5                          | 1.0                     |
| Other business outside the food and fiber industry | 100.0                          | 6.1                | 32.5                      | 11.9                      | 21.4                          | 28.1                    |
| Value of agricultural products sold                | 100.0                          | 2.9                | 15.9                      | 9.5                       | 21.3                          | 50.4                    |
| Primary farm firms                                 | 100.0                          | 3.6                | 19.4                      | 11.5                      | 24.8                          | 40.7                    |
| Farming only                                       | 100.0                          | 4.4                | 23.0                      | 12.7                      | 25.5                          | 34.4                    |
| Business-associated firms                          | 100.0                          | .1                 | 1.7                       | 1.6                       | 7.3                           | 89.3                    |
| Supplying farm inputs                              | 100.0                          | .1                 | 2.9                       | 5.4                       | 16.2                          | 75.4                    |
| Processing farm products                           | 100.0                          | (2)                | .6                        | .7                        | 5.2                           | 93.5                    |
| Wholesaling or retailing farm products.            | 100.0                          | ò.í                | 1.8                       | 2.0                       | 11.6                          | 84.5                    |
| Agricultural services or other business            | 100.00                         | ***                |                           |                           |                               |                         |
| related to agriculture                             | 100.0                          | 1.7                | 21.9                      | 9.1                       | 25.9                          | 41.4                    |
| Other business outside the food and fiber industry | 100.0                          | .1                 | 1.7                       | 1.2                       | 4.9                           | 92.1                    |

activity, whether or not it was their principal business activity, are included in tables 46 thru 60.

Although only 10 percent of the corporations were classified as business-associated firms, 76 percent of parent corporations fit this classification. There was considerable variation in the size of

agricultural production activities by parent corporations. Almost 19 percent of them had relatively minor farming operations with agricultural sales of less then \$50,000. For 88 percent in this size group, agricultural sales accounted for less than 10 percent of total corporate receipts. At the other extreme, 38 per-

Table 14. Firm Classification—Percent Distribution by Kind of Corporation

|  | All<br>cor-<br>pora-<br>tions | Family           | Inde-<br>pend-<br>ent | Parent                      |
|--|-------------------------------|------------------|-----------------------|-----------------------------|
| Total firms Primary farm firms Value of agricultural products sold:                        | 100.0<br>89.9                 | 100.0<br>93.3    |                       | 100.0<br>23.6               |
| Under \$50,000<br>\$50,000 to \$499,999<br>\$500,000 to \$999,999.<br>\$1,000,000 and over | 24.8<br>51.0<br>7.4<br>6.7    |                  | 8.3                   | (Z)<br>3.3<br>4.1<br>16.2   |
| Business-associated firms<br>Value of agricultural<br>products sold:                       | 10.1                          | 6.7              | 14.8                  | 76.4                        |
| Under \$50,000<br>\$50,000 to \$499,999<br>\$500,000 to \$999,999.<br>\$1,000,000 and over | 4.3<br>4.2<br>.6<br>1.0       | 3.2<br>2.9<br>.3 | 6.1                   | 18.7<br>28.5<br>7.2<br>22.0 |

cent of the parent corporations had agricultural sales of \$1 million or more. For almost a third of them, \$1 million in agricultural sales represented less than 10 percent of their total corporate receipts.

As noted earlier, 998 large-scale corporations with total corporate receipts of \$5 million or more accounted for 3.7 percent of the firms and 50.4 percent of the value of agricultural products sold by corporations. Almost 36 percent of these corporations were primary farm firms and accounted for 65 percent of the agricultural sales in this size group. The remaining 64 percent were businessassociated firms whose average agricultural sales were smaller than those of large-scale primary firms. The difference between percent of firms and percent of agricultural sales was particularly apparent for corporations whose principal business activities were outside the food and fiber industry. They accounted for more than 34 percent of the firms but only 14 percent of the farm sales by large-scale corporations.

For corporations with total receipts of less than \$5 million, the percentage of business-associated firms declined with each decrease in the size of total corporate receipts and their share of agricultural sales was proportionally even smaller.

Business-associated corporations with total corporate receipts of \$5 million or more accounted for almost 90 percent of the agricultural sales by firms whose principal business activity was other than farming.

There was a strong relationship between the size of nonfarm business sales and the value of agricultural prod-