

## GENERAL EXPLANATIONS Continued

varies greatly from commodity to commodity. Large-scale farms accounted for almost 83 percent of the value of vegetables, sweet corn, and melons sold and more than three-quarters of the sales of other field crops, nursery and greenhouse products, and poultry and poultry products. In comparison, less than one-fifth of tobacco sales were accounted for by these large farms (table 34).

All value of sales categories showed large proportional increases in amounts from 1969 to 1974. Sales from cash grains showed the largest increase, \$9.2 billion, and cattle and calves showed the next largest increase, over \$5 billion. Both items had large per unit price increases in the same period (table 35).

Large-scale farms, along with other farms with sales of \$2,500 and over, were classified into the commodity group from which 50 percent or more of the sales were derived using the 1972 SIC Manual.

One-third of the farms with sales of \$1,000,000 and over were classified as

primarily livestock, other than dairy, poultry, and animal specialties. Cattle sales were the most frequent activity for this group and poultry and egg sales were the next most frequent with 16 percent of these farms.

Of the 240 farms reporting sales of \$10 million and over, three-fourths were classed as livestock, other than dairy, poultry, and animal specialties, with cattle feeding the primary activity.

Less than 700 of the farms with sales of \$1,000,000 and over reported poultry and egg sales, but they represented \$1.6 billion in sales and one-third of poultry and egg values on all large-scale farms. About 2,000 of these farms reported \$6.5 billion or 55 percent of all cattle and calf sales on large-scale farms. Over two-thirds of the 21.7 million fed cattle reported on large-scale farms were on farms with sales of \$1,000,000 and over.

Large-scale farms were most heavily concentrated in the North Central region, with Iowa the leading State

having 14,273 such farms. However, it should be noted that almost three-quarters of the 69,000 large-scale farms in the North Central region had sales of less than \$200,000. In comparison, the West accounted for over 40 percent of the farms with sales of \$500,000 and over and 47 percent of those with sales of \$1,000,000 and over. California accounted for almost 30 percent of all farms with sales of \$1,000,000 and over followed by Texas and Florida (tables 36 and 37).

Of the \$43.7 billion in sales of agricultural products from large-scale farms, over 30 percent were from the 4,000 farms with sales of \$1,000,000 and over and almost 16 percent of the sales were from the 565 farms having sales of \$5 million and over. Sales are more concentrated on the larger size farms in the South and West than in the other regions. Almost one-half of the sales from large-scale farms in the West are from farms with sales of \$1,000,000 and over (table 38).

Of the 152,599 large-scale farms, 71 percent were operated as individual or family, 18 percent were partnerships, 10 percent were corporate, and less than 1 percent were other types of organizations (table 39).

The proportion of farms operated by corporations gets progressively larger as the amount of sales increases, while the number of individual or family farms and farm partnerships reveal a reverse relationship.

**Table 33. Large-Scale Farms by Value of Sales: 1974 and 1969**

	Farms				Sales			
	Number		Percent		Total (billions)		Percent	
	1974	1969	1974	1969	1974	1969	1974	1969
Farms.....	152,599	51,995	100.0	100.0	43.7	15.3	100.0	100.0
\$100,000 to \$199,999.....	101,153	35,308	66.3	67.9	13.8	4.7	31.5	31.0
\$200,000 to \$299,999.....	25,091	7,926	16.4	15.2	6.0	1.9	13.8	12.4
\$300,000 to \$499,999.....	14,943	4,682	9.8	9.0	5.6	1.8	12.9	11.5
\$500,000 to \$699,999.....	4,660	1,531	3.1	2.9	2.7	.9	6.2	5.8
\$700,000 to \$999,999.....	2,711	962	1.8	1.9	2.2	.8	5.1	5.2
\$1,000,000 to \$4,999,999.....	3,486	.....	2.3	.....	6.5	.....	14.9	.....
\$5,000,000 to \$9,999,999.....	315	1,586	.2	3.0	2.1	.....	4.8	.....
\$10,000,000 and over.....	240	.....	.2	.....	4.7	.....	10.7	.....

**Table 34. Comparison of Market Value of Agricultural Products Sold: 1974**

	Farms with sales of \$2,500 and over		Large-scale farms			
	Farms	Sales (billion dollars)	Farms	Sales (billion dollars)	Percent of farms with sales of \$2,500 and over	
					Farms	Sales
Total market value of agricultural products sold.....	1,695,047	80.6	152,599	43.7	9.0	54.2
Crops, excluding forest products.....	1,306,512	41.5	(NA)	21.4	(NA)	51.6
Grains.....	1,017,933	24.6	105,330	10.3	10.3	41.9
Tobacco.....	150,665	1.7	4,979	.3	3.3	17.6
Cotton and cottonseed.....	80,025	2.3	13,694	1.5	17.1	65.2
Field seeds, hay, forage, and silage.....	347,972	2.0	28,647	.8	8.2	39.9
Other field crops.....	70,690	3.9	17,200	3.2	24.3	82.1
Vegetables, sweet corn, and melons.....	55,736	2.3	9,710	1.9	17.4	82.6
Fruits, nuts, and berries.....	67,639	2.9	8,584	1.9	12.9	65.5
Nursery and greenhouse products.....	23,942	1.7	4,080	1.3	17.0	76.5
Forest products.....	56,164	.2	4,274	.1	7.6	30.3
Livestock, poultry, and their products.....	1,968,862	38.9	179,075	22.2	9.1	57.1
Poultry and poultry products.....	125,041	6.2	20,461	4.9	16.4	79.0
Dairy products.....	246,973	8.2	20,571	3.0	8.3	36.6
Cattle and calves.....	1,071,913	18.3	90,697	11.9	8.5	65.0
Hogs.....	393,279	5.4	37,424	2.0	9.5	37.0
Sheep.....	81,394	.4	5,968	.2	7.3	53.0
Other livestock and livestock products.....	50,262	.4	3,934	.2	7.9	54.3

**Table 35. Large-Scale Farms by Value of Agricultural Products Sold: 1974 and 1969**

	(Billion dollars)	
	1974	1969
Farms With Sales of \$100,000 and Over		
Total value of agricultural products sold	43.7	15.3
All crops, excluding forest products.....	21.4	4.8
Grains.....	10.3	1.1
Tobacco.....	.3	.1
Cotton and cottonseed.....	1.5	.3
Field seeds, hay, forage, and silage.....	.8	.2
Other field crops.....	3.2	.8
Vegetables, sweet corn, and melons.....	1.9	.9
Fruits, nuts, and berries.....	1.9	.8
Nursery and greenhouse products.....	1.3	.6
Forest products.....	.1	(2)
All livestock, poultry, and their products.....	22.3	10.5
Poultry and poultry products.....	4.9	2.1
Dairy products.....	2.9	.9
Cattle and calves.....	11.9	6.8
Hogs, sheep, and other livestock and their products.....	2.5	.7