

TABLE 2. ESTABLISHMENTS AND SALES BY KIND OF BUSINESS AND VALUE OF SALES

| | | \$2,000 | \$5,000 | \$10,000 | \$15,000 | \$20,000 | \$25,000 | \$50,000 | \$100,000 | \$250,000 | \$500,000 |
|---|-----------|---------|---------|----------|----------|----------|----------|----------|-----------|-----------|-----------|
| | TOTAL | TO | TO | TO | TO | TO | TO | TO | TO | TO | OR |
| | | \$4,999 | \$9,999 | \$14,999 | \$19,999 | \$24,999 | \$49,999 | \$99,999 | \$249,999 | \$499,999 | MORE |
| ESTABLISHMENTS, NUMBER, . . . | 22 347 | 3 221 | 3 272 | 1 937 | 1 371 | 1 147 | 3 196 | 2 892 | 2 812 | 1 248 | 1 251 |
| SALES \$1,000. | 3 211 998 | 10 667 | 22 962 | 23 266 | 23 406 | 25 182 | 112 832 | 204 019 | 436 808 | 432 975 | 1 919 881 |
| WHOLESALE \$1,000. | 2 775 184 | 4 626 | 10 382 | 11 194 | 11 819 | 13 564 | 64 179 | 140 234 | 340 596 | 378 412 | 1 800 178 |
| POTTED FLOWERING PLANTS AND/OR CUT FLOWERS: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 6 486 | 719 | 783 | 473 | 399 | 341 | 1 038 | 1 017 | 963 | 400 | 353 |
| SALES \$1,000. | 867 021 | 2 413 | 5 554 | 5 773 | 6 899 | 7 520 | 36 756 | 71 991 | 147 953 | 140 006 | 442 156 |
| WHOLESALE \$1,000. | 755 464 | 1 347 | 2 767 | 2 630 | 3 629 | 3 968 | 20 643 | 49 593 | 117 369 | 126 168 | 427 350 |
| BEDDING PLANTS: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 3 947 | 856 | 799 | 407 | 261 | 234 | 527 | 393 | 292 | 103 | 75 |
| SALES \$1,000. | 284 241 | 2 816 | 5 672 | 4 951 | 4 473 | 5 120 | 18 598 | 27 587 | 44 032 | 36 788 | 104 204 |
| WHOLESALE \$1,000. | 193 879 | 839 | 1 778 | 1 511 | 1 606 | 2 080 | 8 745 | 16 773 | 30 316 | 33 117 | 97 114 |
| FOLIAGE PLANTS: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 2 347 | 270 | 315 | 197 | 129 | 114 | 322 | 311 | 348 | 154 | 187 |
| SALES \$1,000. | 410 000 | 905 | 2 222 | 2 332 | 2 188 | 2 533 | 11 572 | 22 075 | 54 487 | 52 940 | 258 746 |
| WHOLESALE \$1,000. | 377 463 | 457 | 1 126 | 1 393 | 1 069 | 1 663 | 8 095 | 18 366 | 47 741 | 49 946 | 247 607 |
| SOD: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 973 | 74 | 87 | 69 | 55 | 43 | 148 | 138 | 166 | 108 | 85 |
| SALES \$1,000. | 206 895 | 230 | 598 | 832 | 954 | 928 | 5 256 | 9 758 | 26 369 | 37 474 | 124 496 |
| WHOLESALE \$1,000. | 173 409 | 141 | 299 | 495 | 650 | 598 | 3 345 | 6 144 | 21 465 | 31 060 | 109 212 |
| BULBS, CORMS, OR RHIZOMES: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 159 | 27 | 28 | 12 | 5 | 7 | 18 | 23 | 21 | 8 | 10 |
| SALES \$1,000. | 19 371 | 91 | 206 | 130 | 87 | 148 | 643 | 1 576 | 3 346 | 2 480 | 10 664 |
| WHOLESALE \$1,000. | 17 629 | 14 | 109 | 80 | 50 | 80 | 488 | 1 293 | 3 210 | 2 268 | 10 037 |
| CULTIVATED MUSHROOMS: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 476 | 1 | 11 | 7 | 8 | 11 | 51 | 90 | 140 | 62 | 95 |
| SALES \$1,000. | 348 341 | (D) | (D) | 84 | 132 | 242 | 1 890 | 6 480 | 22 310 | 21 675 | 295 443 |
| WHOLESALE \$1,000. | 346 834 | (D) | (D) | 84 | 132 | 234 | 1 851 | 6 383 | 22 079 | 21 663 | 294 358 |
| NURSERY PRODUCTS: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 6 257 | 1 086 | 982 | 568 | 379 | 289 | 792 | 716 | 693 | 347 | 405 |
| SALES \$1,000. | 956 001 | 3 551 | 6 749 | 6 694 | 6 372 | 6 303 | 27 519 | 50 601 | 108 882 | 118 981 | 620 349 |
| WHOLESALE \$1,000. | 786 738 | 1 435 | 3 057 | 3 374 | 3 130 | 3 352 | 13 888 | 32 039 | 77 629 | 96 340 | 552 494 |
| VEGETABLE AND FLOWER SEEDS: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 441 | 29 | 66 | 70 | 45 | 33 | 82 | 54 | 36 | 15 | 11 |
| SALES \$1,000. | 40 868 | 101 | 468 | 835 | 753 | 732 | 2 874 | 3 601 | 5 590 | 5 523 | 20 391 |
| WHOLESALE \$1,000. | 40 178 | 83 | 422 | 778 | 635 | 708 | 2 785 | 3 582 | 5 521 | 5 273 | 20 391 |
| VEGETABLES GROWN UNDER COVER: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 538 | 101 | 112 | 67 | 48 | 23 | 77 | 51 | 35 | 19 | 5 |
| SALES \$1,000. | 25 202 | 357 | 756 | 806 | 806 | 507 | 2 669 | 3 532 | 5 350 | 6 399 | 4 020 |
| WHOLESALE \$1,000. | 21 981 | 259 | 576 | 597 | 641 | 446 | 2 309 | 3 025 | 4 820 | 5 650 | 3 658 |
| OTHER: | | | | | | | | | | | |
| ESTABLISHMENTS, NUMBER, . . . | 723 | 58 | 89 | 67 | 42 | 52 | 141 | 99 | 118 | 32 | 25 |
| SALES \$1,000. | 84 058 | 200 | 655 | 829 | 742 | 1 149 | 5 055 | 6 818 | 18 489 | 10 709 | 39 412 |
| WHOLESALE \$1,000. | 61 609 | 48 | 201 | 252 | 277 | 435 | 2 030 | 3 036 | 10 446 | 6 927 | 37 957 |

TABLE 3. LABOR BY KIND OF BUSINESS

| | TOTAL | POTTED FLOWERING PLANTS AND/OR CUT FLOWERS | BEDDING PLANTS | FOLIAGE PLANTS | SOD | BULBS, CORMS, OR RHIZOMES | MUSH-ROOMS | NURSERY PRODUCTS | VEGE-TABLE AND FLOWER SEEDS | VEGE-TABLES GROWN UNDER COVER | OTHER |
|--|---------|--|----------------|----------------|--------|---------------------------|------------|------------------|-----------------------------|-------------------------------|--------|
| HIRED LABOR: | | | | | | | | | | | |
| ESTABLISHMENTS NUMBER, . . . | 15 944 | 4 882 | 2 424 | 1 691 | 820 | 113 | 462 | 4 340 | 324 | 342 | 546 |
| WORKERS NUMBER, | 223 892 | 52 603 | 21 285 | 33 626 | 9 833 | 2 304 | 16 846 | 76 508 | 3 251 | 2 284 | 5 352 |
| PAYROLL \$1,000. | 934 783 | 247 296 | 63 313 | 123 522 | 44 989 | 5 505 | 118 036 | 294 523 | 9 615 | 6 177 | 21 807 |
| WORKERS BY NUMBER OF DAYS WORKED: | | | | | | | | | | | |
| 150 DAYS OR MORE: | | | | | | | | | | | |
| ESTABLISHMENTS NUMBER, . . . | 9 623 | 3 303 | 998 | 1 156 | 510 | 60 | 390 | 2 565 | 155 | 169 | 317 |
| WORKERS NUMBER, | 95 066 | 26 852 | 5 780 | 12 214 | 4 646 | 386 | 10 305 | 30 885 | 1 020 | 650 | 2 328 |
| PAYROLL \$1,000. | 768 386 | 211 401 | 45 645 | 95 715 | 37 139 | 3 617 | 108 725 | 236 769 | 7 543 | 4 417 | 17 415 |
| LESS THAN 150 DAYS: | | | | | | | | | | | |
| ESTABLISHMENTS NUMBER, . . . | 12 123 | 3 574 | 2 135 | 1 154 | 625 | 95 | 296 | 3 291 | 216 | 273 | 464 |
| WORKERS NUMBER, | 128 826 | 25 751 | 15 505 | 21 412 | 5 187 | 1 918 | 6 541 | 45 623 | 2 231 | 1 634 | 3 024 |
| PAYROLL \$1,000. | 166 395 | 35 895 | 17 668 | 27 806 | 7 849 | 1 889 | 9 311 | 57 754 | 2 072 | 1 759 | 4 392 |
| UNPAID FAMILY LABOR: | | | | | | | | | | | |
| ESTABLISHMENTS NUMBER, . . . | 4 997 | 1 719 | 934 | 498 | 139 | 41 | 109 | 1 184 | 39 | 140 | 194 |
| WORKERS NUMBER, | 10 239 | 3 458 | 2 033 | 994 | 289 | 92 | 225 | 2 358 | 71 | 293 | 426 |