

Table 13. Net Cash Income From Agricultural Sales by Operator Characteristics

[Data may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Characteristics	Total		Less than \$10,000		\$10,000 to \$24,999		\$25,000 to \$49,999		\$50,000 to \$99,999		\$100,000 or more	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
United States	1 879 567	21 101 724	1 406 819	-6 251 144	221 603	3 664 637	127 825	4 510 594	75 238	5 258 403	48 082	13 919 234
Market value of agricultural products sold:												
Less than \$2,500	435 320	-1 522 056	435 320	-1 522 056	-	-	-	-	-	-	-	-
\$2,500 to \$4,999	206 056	-356 676	206 056	-356 676	-	-	-	-	-	-	-	-
\$5,000 to \$9,999	223 869	-450 301	223 869	-450 301	-	-	-	-	-	-	-	-
\$10,000 to \$24,999	299 698	309 325	269 946	-78 601	29 752	387 925	-	-	-	-	-	-
\$25,000 to \$49,999	206 146	1 118 495	115 327	-496 146	81 116	1 390 143	9 709	284 498	-	-	-	-
\$50,000 to \$99,999	201 553	2 635 553	76 885	-685 164	66 500	1 155 783	52 301	1 807 516	5 867	357 418	-	-
\$100,000 to \$249,999	207 984	6 307 129	59 247	-1 120 400	35 034	628 316	51 946	1 905 656	50 551	3 515 534	11 206	1 378 022
\$250,000 to \$499,999	68 569	4 362 193	14 786	-580 315	7 764	136 033	11 195	412 349	14 327	1 054 101	20 557	3 340 025
\$500,000 to \$999,999	20 072	2 255 837	3 655	-312 664	1 234	22 794	2 376	87 143	3 570	262 221	9 237	2 196 342
\$1,000,000 or more	10 500	6 442 227	1 928	-648 821	203	3 642	364	13 432	923	69 129	7 082	7 004 845
Debt to asset ratio:												
10 percent or less	280 206	4 471 762	192 360	-662 527	42 416	711 385	22 230	783 940	14 825	1 039 533	8 375	2 599 430
11 to 40 percent	379 927	5 961 674	258 723	-1 880 815	47 845	801 625	34 539	1 230 591	22 396	1 561 800	16 424	4 248 473
41 to 70 percent	214 529	2 758 694	145 464	-1 875 911	24 521	410 345	21 451	768 143	14 743	1 049 137	8 350	2 206 980
71 to 100 percent	81 370	689 324	57 930	-758 162	10 607	176 001	5 517	208 114	4 571	334 381	2 745	728 991
More than 100 percent	36 758	365 744	27 421	-503 974	3 060	54 759	3 060	103 202	1 515	98 934	1 702	612 823
No debt	886 777	6 854 526	724 921	-769 757	93 154	1 510 521	41 028	1 416 604	17 188	1 174 618	10 486	3 522 539
Total net cash income:												
Farms with gains ¹	1 666 478	24 805 596	1 193 880	-2 543 194	221 554	3 663 741	127 724	4 507 412	75 238	5 258 403	48 082	13 919 234
Less than \$1,000	39 059	-52 914	39 059	-52 914	-	-	-	-	-	-	-	-
\$1,000 to \$9,999	247 494	-139 757	247 052	-144 585	442	4 828	-	-	-	-	-	-
\$10,000 to \$24,999	428 943	530 966	355 320	-584 843	73 614	1 115 580	9	229	-	-	-	-
\$25,000 to \$49,999	524 006	2 729 073	369 878	-813 599	95 558	1 614 000	58 570	1 928 672	-	-	-	-
\$50,000 to \$99,999	301 282	5 635 970	150 166	-551 368	44 266	798 435	58 530	2 190 754	48 313	3 197 328	7	821
\$100,000 to \$249,999	106 046	6 856 934	29 189	-288 846	7 174	121 801	9 932	362 006	26 430	2 026 676	33 321	4 635 298
\$250,000 or more	19 648	9 245 323	3 216	-107 039	500	9 096	683	25 751	495	34 399	14 754	9 283 116
Farms with losses	213 089	-3 703 871	212 939	-3 707 950	49	896	101	3 183	-	-	-	-
Less than \$1,000	43 867	-76 026	43 867	-76 026	-	-	-	-	-	-	-	-
\$1,000 to \$9,999	123 255	-791 331	123 255	-791 331	-	-	-	-	-	-	-	-
\$10,000 to \$24,999	29 577	-722 052	29 528	-722 948	49	896	-	-	-	-	-	-
\$25,000 to \$49,999	8 649	-474 510	8 548	-477 693	-	-	101	3 183	-	-	-	-
\$50,000 or more	7 741	-1 639 952	7 741	-1 639 952	-	-	-	-	-	-	-	-
Net cash farm income:												
Farms with gains ¹	1 143 933	28 200 723	671 695	855 708	221 196	(D)	127 724	4 507 412	75 236	(D)	48 082	13 919 234
Less than \$1,000	119 f59	-17 988	119 659	-17 988	-	-	-	-	-	-	-	-
\$1,000 to \$9,999	424 523	931 084	424 463	930 362	60	723	-	-	-	-	-	-
\$10,000 to \$24,999	248 841	2 539 443	93 892	126 685	154 793	2 408 438	156	4 320	-	-	-	-
\$25,000 to \$49,999	175 810	4 061 000	27 305	-106 087	56 169	1 056 633	92 132	3 110 206	4	247	-	-
\$50,000 to \$99,999	108 082	5 463 314	5 635	-56 985	9 383	180 127	33 274	1 306 440	59 786	4 033 291	4	443
\$100,000 or more	67 218	15 223 870	741	-20 279	791	(D)	2 162	86 446	15 446	(D)	48 078	13 918 791
Farms with losses	735 634	-7 098 999	735 124	-7 106 852	407	(D)	101	3 183	2	(D)	-	-
Less than \$1,000	142 522	-141 122	142 522	-141 122	-	-	-	-	-	-	-	-
\$1,000 to \$9,999	461 654	-2 228 825	461 259	-2 233 071	395	4 247	-	-	-	-	-	-
\$10,000 to \$24,999	95 098	-1 680 884	95 084	-1 681 309	12	(D)	-	-	2	(D)	-	-
\$25,000 or more	36 360	-3 048 167	36 259	-3 051 350	-	-	101	3 183	-	-	-	-
Government payments received:												
None	1 196 891	9 082 785	1 000 972	-3 160 185	101 309	1 642 638	52 047	1 823 805	24 491	1 747 196	18 072	7 029 330
\$1 to \$999	86 955	189 278	74 876	-200 868	8 214	130 492	2 390	86 797	1 031	73 467	444	99 390
\$1,000 to \$9,999	323 816	3 820 895	205 891	-625 223	65 750	1 088 245	30 514	1 049 046	15 937	1 076 774	5 724	1 232 053
\$10,000 to \$24,999	163 848	4 271 221	78 418	-835 104	30 961	532 987	27 410	979 656	18 659	1 287 108	8 400	2 306 574
\$25,000 to \$49,999	76 168	2 284 759	33 405	-684 048	12 490	217 534	11 079	409 050	10 889	767 245	8 305	1 574 978
\$50,000 or more	31 889	1 452 787	13 257	-745 717	2 879	52 740	4 385	162 240	4 231	306 613	7 137	1 676 910
Net cash income from agricultural sales:												
Farms with gains ¹	1 015 235	29 241 444	542 487	1 888 576	221 603	3 664 637	127 825	4 510 594	75 238	5 258 403	48 082	13 919 234
Less than \$1,000	124 188	57 114	124 188	57 114	-	-	-	-	-	-	-	-
\$1,000 to \$9,999	418 299	1 831 461	418 299	1 831 461	-	-	-	-	-	-	-	-
\$10,000 to \$24,999	221 603	3 664 637	-	-	221 603	3 664 637	-	-	-	-	-	-
\$25,000 to \$49,999	127 825	4 510 594	-	-	-	-	127 825	4 510 594	-	-	-	-
\$50,000 to \$99,999	75 238	5 258 403	-	-	-	-	-	-	75 238	5 258 403	-	-
\$100,000 or more	48 082	13 919 234	-	-	-	-	-	-	-	-	48 082	13 919 234
Farms with losses	864 332	-8 139 720	864 332	-8 139 720	-	-	-	-	-	-	-	-
Less than \$1,000	155 067	-74 935	155 067	-74 935	-	-	-	-	-	-	-	-
\$1,000 to \$9,999	526 277	-2 133 393	526 277	-2 133 393	-	-	-	-	-	-	-	-
\$10,000 to \$24,999	122 902	-1 892 232	122 902	-1 892 232	-	-	-	-	-	-	-	-
\$25,000 or more	60 086	-4 039 161	60 086	-4 039 161	-	-	-	-	-	-	-	-
Off-farm income:												
None	480 747	10 003 309	332 962	-1 390 279	64 957	1 057 804	37 076	1 341 036	26 230	1 888 184	19 522	7 106 564
Loss	105	4 431	47	-345	37	660	-	-	4	256	17	3 860
\$1 to \$999	56 550	880 142	33 064	-108 645	10 231	178 319	7 867	272 470	3 843	260 194	1 545	277 803
\$1,000 to \$9,999	286 843	3 914 446	182 818	-725 899	47 073	796 382	32 169	1 121 358	16 679	1 146 930	8 104	1 575 676
\$10,000 to \$24,999	430 798	3 708 587	326 749	-1 116 335	49 503	816 890	28 894	1 015 181	17 280	1 198 180	8 372	1 794 671
\$25,000 to \$49,999	412 485	1 858 107	348 174	-1 288 915	35 960	580 883	13 807	487 653	7 659	527 245	6 885	1 551 241
\$50,000 to \$99,999	164 323	732 580	144 455	-958 303	9 268	160 009	5 413	190 401	2 845	188 214	2 342	1 152 259
\$100,000 or more	47 716	122	38 550	-662 424	4 574	73 690	2 599	82 496	698	49 199	1 295	457 161
Value of land and buildings:												
\$1 to \$99,999	503 364	623 875	466 841	-331 753	28 421	436 511	4 776	161 871	2 532	175 838	794	181 408
\$70,000 to \$149,999	469 839	1 823 934	404 826	-670 673	41 289	667 565	16 990	574 795	4 843	358 488	1 791	893 761
\$150,000 to \$499,999	119 782	6 758 336	402 627	-1 752 827	108 033	1 789 813	68 370	2 417 945	29 660	2 023 828	11 092	2 279 576
\$500,000 to \$999,999	181 711	4 370 843	87 173	-1 477 042	32 184	551 847	24 529	878 470	24 182	1 695 464	13 643	2 722 105
\$1,000,000												

Table 13. Net Cash Income From Agricultural Sales by Operator Characteristics—Con.

[Data may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Characteristics	Total		Less than \$10,000		\$10,000 to \$24,999		\$25,000 to \$49,999		\$50,000 to \$99,999		\$100,000 or more	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
Size of farm:												
Less than 50 acres	474 136	700 691	432 672	-1 010 623	26 369	414 230	8 861	301 565	3 922	277 127	2 312	718 392
50 to 99 acres	290 588	1 017 335	261 833	-570 768	15 669	245 411	7 855	264 645	3 061	208 217	2 170	869 830
100 to 179 acres	317 339	1 626 326	264 522	-533 228	30 143	502 727	13 839	484 326	6 324	460 281	2 511	712 219
180 to 259 acres	192 318	1 709 931	136 137	-309 951	34 733	561 988	14 556	510 670	4 172	281 911	2 720	665 312
260 to 499 acres	265 826	4 132 411	155 045	-852 021	53 609	907 804	31 148	1 085 282	19 436	1 335 756	6 588	1 655 591
500 to 999 acres	181 217	4 452 198	84 603	-1 095 440	36 508	606 200	28 817	1 052 747	19 590	1 371 293	11 699	2 517 399
1,000 to 1,999 acres	95 328	3 583 764	43 223	-900 531	17 479	307 212	13 345	470 322	11 456	804 555	9 825	2 902 206
2,000 acres or more	62 815	3 879 069	28 784	-978 583	7 093	119 065	9 404	341 037	7 277	519 263	10 257	3 878 287
Farm or ranch operated by a hired manager	204 978	4 822 943	126 948	-1 194 674	30 957	523 760	22 243	790 297	13 932	969 314	10 898	3 734 247
Farm or ranch used any professional management services	131 261	3 596 216	67 867	-1 226 236	21 597	375 584	16 622	580 406	13 440	940 382	11 735	2 926 080
Reported owned land in Federal Conservation Reserve	121 569	2 085 452	84 294	-553 049	16 355	271 723	10 770	386 707	5 279	363 023	4 871	1 617 049
Standard Industrial Classification²:												
Cash grain (011)	407 503	4 409 720	275 343	-1 490 477	67 106	1 106 626	32 531	1 126 558	20 519	1 422 082	12 004	2 244 931
Wheat (0111)	68 986	348 478	51 489	-296 779	9 584	159 105	4 892	169 373	1 780	123 490	1 241	193 290
Corn (0115)	110 468	1 175 400	75 169	-522 707	17 901	288 406	8 251	280 944	5 853	394 473	3 294	734 284
Soybeans (0116)	105 717	801 089	78 641	-230 070	15 968	261 846	6 100	205 058	2 725	198 496	2 283	365 759
Rice and cash grains, n.e.c. (0112, 0119)	122 332	2 084 753	70 044	-440 921	23 653	397 268	13 288	471 183	10 161	705 624	5 186	951 599
Field crops, except cash grains (013)	211 053	1 913 124	171 663	-456 966	17 095	266 909	11 241	390 034	6 461	448 031	4 593	1 265 116
Cotton (0131)	22 841	481 593	11 702	-161 619	4 167	60 490	3 501	127 348	1 736	120 294	1 735	335 081
Tobacco (0132)	80 421	432 437	67 727	32 126	8 304	134 542	2 552	79 605	1 391	95 488	447	90 676
Sugarcane and sugar beets, Irish potatoes, and field crops, except cash grains, n.e.c. (0133, 0134, 0139)	107 791	999 094	92 234	-327 472	4 624	71 877	5 188	183 082	3 334	232 248	2 411	839 359
Vegetables and melons (016)	25 375	726 654	17 251	-114 690	3 311	56 001	2 091	76 546	1 027	69 878	1 695	638 919
Fruits and tree nuts (017)	89 369	1 380 688	69 353	-503 384	7 312	119 016	4 874	168 280	4 152	303 537	3 678	1 293 239
General farms, primarily crop (019)	47 857	207 202	40 358	-176 254	3 057	54 000	1 892	71 472	1 814	118 264	736	139 720
Livestock, except dairy, poultry, and animal specialties (021)	843 597	6 691 567	696 136	-2 425 903	76 031	1 264 947	36 931	1 330 512	19 784	1 404 260	14 715	5 117 752
Beef cattle feedlots (0211)	65 888	1 566 549	51 781	-469 198	4 896	78 129	4 091	146 274	2 273	161 110	2 867	1 650 233
Beef cattle, except feedlots (0212)	626 366	2 976 839	543 752	-1 517 808	49 208	814 950	17 773	663 804	8 794	637 976	6 839	2 377 917
Hogs (0213)	93 256	1 568 954	59 329	-250 601	13 039	216 660	10 634	368 081	6 331	441 206	3 923	793 607
Sheep and goats, and general livestock, except dairy, poultry, and animal specialties (0214, 0219)	58 087	579 226	41 294	-188 296	8 888	155 208	4 433	152 352	2 386	163 968	1 086	295 995
Dairy farms (024)	131 542	4 240 299	44 355	-234 148	32 944	555 103	29 825	1 059 780	16 704	1 153 641	7 714	1 705 922
Poultry and eggs (025)	36 410	1 537 926	14 898	-154 060	10 429	174 281	6 655	228 806	2 539	173 709	1 889	1 115 191
Animal specialties (027)	68 384	-256 045	64 303	-671 356	2 612	40 630	399	13 091	574	41 305	496	320 286
General farms, primarily livestock and animal specialties (029)	18 477	250 589	13 159	-23 907	1 706	27 125	1 386	45 515	1 664	123 696	562	78 159
Type of organization²:												
Individual or family	1 648 420	12 551 026	1 275 548	-4 400 721	183 996	3 034 274	104 103	3 642 273	56 894	3 937 587	27 879	6 337 613
Partnership	170 559	4 011 565	98 503	-788 860	30 198	504 379	17 976	654 951	12 556	923 178	11 026	2 717 917
Corporation	50 782	4 387 884	24 892	-1 049 334	6 286	110 258	5 458	203 554	5 244	381 616	8 902	4 741 791
Family held	47 367	3 080 484	23 201	-894 335	6 125	107 362	5 285	197 516	5 043	366 801	7 713	3 303 139
Other than family held	3 415	1 307 401	1 691	-154 999	161	2 895	173	6 037	201	1 481	1 189	1 438 652
Other	9 806	151 248	7 876	-12 229	1 123	15 726	288	9 817	244	16 022	275	121 913
Residence of operator²:												
On farm operated	1 381 784	14 392 634	1 012 552	-4 518 493	168 162	2 782 774	104 662	3 689 607	60 260	4 181 705	36 148	8 257 041
Not on farm operated	378 091	5 811 371	295 699	-1 445 283	41 330	684 127	19 229	684 855	12 114	878 108	9 719	5 009 565
Not reported	119 692	897 719	98 568	-287 368	12 111	197 736	3 934	136 133	2 864	198 590	2 215	652 628
Age of operator²:												
Under 25 years	26 001	177 580	17 341	-67 234	5 847	97 396	2 072	74 520	555	38 689	186	34 210
25 to 34 years	219 198	2 254 253	157 180	-775 509	28 856	506 110	17 309	599 285	11 118	786 936	4 735	1 137 431
35 to 44 years	346 851	4 429 339	254 606	-1 470 261	39 242	645 515	25 459	908 104	15 037	1 041 485	12 507	3 304 495
45 to 49 years	207 879	1 930 461	159 150	-913 294	22 359	374 262	11 582	417 577	9 002	601 960	5 786	1 449 955
50 to 54 years	213 199	3 154 627	153 819	-879 015	24 652	404 848	19 369	696 407	10 069	732 819	5 290	2 199 569
55 to 59 years	233 552	2 787 854	171 606	-769 417	24 894	406 028	18 236	633 344	11 968	845 912	6 848	1 671 986
60 to 64 years	222 750	3 264 983	161 421	-681 658	30 035	498 955	14 896	527 767	10 043	701 662	6 355	2 118 256
65 to 69 years	178 432	1 734 865	137 754	-326 172	21 920	366 834	10 719	364 398	4 397	293 277	3 642	1 036 527
70 years and over	231 705	1 367 762	193 942	-368 585	23 798	364 688	8 183	289 192	3 049	215 661	2 733	866 805
Sex of operator²:												
Male	1 770 013	20 997 597	1 309 790	-5 894 760	213 422	3 537 538	125 053	4 409 782	74 215	5 191 794	47 533	13 753 244
Female	109 554	104 127	97 029	-356 364	8 181	127 099	2 772	100 813	1 023	66 609	549	165 991
Race of operator²:												
White	1 839 940	20 865 490	1 372 331	-6 125 970	219 169	3 624 237	126 339	4 461 381	74 489	5 203 036	47 612	13 702 806
Black and other races	39 627	236 234	34 488	-125 174	2 434	40 400	1 486	49 214	749	55 367	470	216 428
Operators of Spanish origin ²	16 112	691 434	11 120	-102 120	3 647	59 016	753	25 280	268	15 729	324	693 529
Principal occupation of operator²:												
Farming	1 048 402	19 929 725	645 853	-3 762 820	174 320	2 917 845	113 677	4 043 105	69 602	4 849 108	44 950	11 882 486
Other	831 165	1 172 000	760 966	-2 488 325	47 283	746 792	14 148	467 489	5 636	409 294	3 132	2 036 748
Operators by days worked off farm²:												
None	768 761	15 883 157	473 426	-2 592 385	121 661	2 011 350	85 284	3 032 109	53 877	3 762 849	34 513	9 669 234
Any	999 438	3 824 886	853 125	-3 290 589	83 815	1 383 354	35 293	1 221 681	17 624	1 222 305	9 581	3 288 135
1 to 99 days	199 913	1 989 357	137 953	-763 239	31 078	526 684	17 780	636 503	9 223	632 894	3 879	956 515
100 to 199 days	161 772	533 390	136 479	-520 979	14 780	243 692	5 667	190 229	2 651	180 870	2 195	439 578
200 days or more	637 753	1 302 138	578 693	-2 006 371	37 957	612 978	11 846	394 949	5 750	408 541	3 007	1 892 042
Not reported	111 368	1 393 681	80 268	-368 170	16 127	269 934	7 248	256 804	3 737	273 248	3 988	961 865

¹Zero return is considered a gain.

²Classification carried forward from 1987 Census of Agriculture.