

**Table 23. Off-Farm Income by Operator Characteristics**

[Data may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Characteristics	Farms with off-farm income		Less than \$5,000		\$5,000 to \$9,999		\$10,000 to \$24,999		\$25,000 to \$49,999		\$50,000 or more	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
<b>United States</b> .....	<b>1 398 820</b>	<b>41 933 156</b>	<b>179 497</b>	<b>365 893</b>	<b>164 001</b>	<b>1 212 861</b>	<b>430 798</b>	<b>7 349 233</b>	<b>412 485</b>	<b>14 475 559</b>	<b>212 039</b>	<b>18 529 610</b>
<b>Market value of agricultural products sold:</b>												
Less than \$2,500 .....	326 180	11 396 445	17 126	35 395	24 096	186 701	101 113	1 750 900	119 252	4 209 356	64 593	5 214 093
\$2,500 to \$4,999 .....	158 756	5 258 858	13 273	26 995	15 347	115 094	48 103	880 353	56 116	2 016 390	25 917	2 220 025
\$5,000 to \$9,999 .....	174 152	5 289 893	17 761	39 459	18 498	132 958	56 070	998 207	53 565	1 931 795	28 258	2 187 474
\$10,000 to \$24,999 .....	229 279	6 862 982	22 583	51 813	28 895	214 286	66 784	1 134 054	77 394	2 651 838	33 623	2 810 991
\$25,000 to \$49,999 .....	157 034	4 833 350	23 202	46 709	19 835	149 526	46 848	777 600	44 216	1 532 921	22 933	2 326 592
\$50,000 to \$99,999 .....	144 277	3 496 043	33 461	62 019	23 819	169 676	45 693	752 990	24 188	828 322	17 116	1 683 025
\$100,000 to \$249,999 .....	143 994	2 922 309	38 146	76 098	23 510	171 624	47 179	748 865	23 450	808 691	11 709	1 117 031
\$250,000 to \$499,999 .....	47 559	1 221 205	10 891	21 223	8 132	59 381	13 838	219 322	10 121	352 533	4 577	568 726
\$500,000 to \$999,999 .....	12 522	406 518	2 940	4 787	1 382	10 228	3 896	65 091	3 000	102 637	2 004	223 775
\$1,000,000 or more .....	5 067	245 554	814	1 396	487	3 384	1 274	21 851	1 183	41 047	1 309	177 877
<b>Debt to asset ratio:</b>												
10 percent or less .....	209 411	6 352 087	28 768	57 265	28 600	214 247	59 969	1 003 978	59 444	2 116 928	32 630	2 959 670
11 to 40 percent .....	299 128	9 089 762	44 770	93 302	33 271	238 918	80 271	1 342 140	91 192	3 204 849	49 624	4 210 554
41 to 70 percent .....	169 847	5 221 075	25 587	45 947	17 236	126 522	47 233	800 000	51 693	1 846 325	28 098	2 402 281
71 to 100 percent .....	65 068	1 911 385	11 200	21 135	4 961	36 528	17 674	310 725	19 997	710 235	11 236	832 762
More than 100 percent .....	28 684	742 069	3 842	7 704	2 429	16 728	9 988	163 005	9 137	317 472	3 288	237 159
No debt .....	626 682	18 616 778	65 330	140 540	77 504	579 917	215 663	3 729 387	181 022	6 279 750	87 163	7 887 184
<b>Total net cash income:</b>												
Farms with gains <sup>1</sup> .....	1 351 004	41 487 040	155 125	328 368	155 545	1 153 994	419 818	7 180 166	409 487	14 376 573	211 029	18 447 939
Less than \$1,000 .....	7 167	34 279	4 674	7 624	1 173	7 559	1 241	16 180	79	2 915	-	-
\$1,000 to \$9,999 .....	144 352	1 113 627	51 992	120 199	56 577	412 404	32 566	470 652	2 736	82 431	481	27 941
\$10,000 to \$24,999 .....	357 746	5 802 587	35 572	67 518	45 108	347 513	229 167	3 954 051	46 747	1 959 630	1 152	73 876
\$25,000 to \$49,999 .....	474 856	13 866 753	32 124	70 242	29 467	215 265	97 400	1 760 106	288 007	10 236 794	27 858	1 584 346
\$50,000 to \$99,999 .....	266 032	11 956 424	20 961	42 104	16 658	122 062	41 534	690 252	57 144	2 172 353	129 735	8 929 652
\$100,000 to \$249,999 .....	86 809	6 577 678	8 583	18 241	5 642	42 560	15 517	249 892	12 332	436 084	44 735	5 830 901
\$250,000 or more .....	14 042	2 135 693	1 219	2 441	920	6 632	2 393	39 033	2 442	86 364	7 068	2 001 223
Farms with losses .....	47 816	446 116	24 372	37 525	8 456	58 867	10 980	169 067	2 998	98 986	1 010	81 671
Less than \$1,000 .....	4 788	19 901	3 373	6 097	1 044	7 352	344	4 539	3	84	24	1 829
\$1,000 to \$9,999 .....	21 802	155 273	12 373	19 915	3 444	23 942	4 707	67 857	1 202	38 324	76	5 234
\$10,000 to \$24,999 .....	12 240	113 163	5 759	5 868	2 861	19 478	2 842	45 904	490	16 627	288	25 287
\$25,000 to \$49,999 .....	5 303	71 778	1 761	3 438	644	4 921	2 216	35 621	498	16 202	184	11 597
\$50,000 or more .....	3 683	86 001	1 106	2 208	463	3 174	871	15 146	805	27 749	438	37 724
<b>Net cash farm income:</b>												
Farms with gains <sup>1</sup> .....	828 459	20 213 343	142 027	288 187	119 982	882 338	274 025	4 583 794	207 142	7 162 771	85 283	7 296 253
Less than \$1,000 .....	87 767	2 422 454	6 911	18 255	11 445	81 362	32 166	556 916	24 350	858 898	12 895	907 022
\$1,000 to \$9,999 .....	321 381	8 300 070	42 594	88 204	41 247	306 871	107 661	1 841 197	94 399	3 285 779	35 480	2 778 018
\$10,000 to \$24,999 .....	177 644	4 344 063	32 395	58 162	26 381	195 340	55 743	938 616	46 214	1 560 317	16 911	1 591 628
\$25,000 to \$49,999 .....	126 460	2 648 600	31 627	65 745	21 650	158 754	41 046	648 048	21 801	763 303	10 336	1 012 749
\$50,000 to \$99,999 .....	72 832	1 359 426	18 897	37 918	13 552	98 007	24 289	388 881	11 025	368 447	5 069	466 173
\$100,000 or more .....	42 375	1 138 732	9 603	19 903	5 707	42 004	13 120	210 135	9 353	326 026	4 592	540 663
Farms with losses .....	570 361	21 719 812	37 470	77 706	44 019	390 523	156 773	2 765 440	205 343	7 312 788	126 756	11 233 356
Less than \$1,000 .....	103 443	3 282 954	7 692	16 481	10 905	82 990	33 253	562 381	35 979	1 307 674	15 614	1 313 430
\$1,000 to \$9,999 .....	360 201	12 399 182	20 201	45 421	26 332	199 309	101 141	1 816 276	142 860	5 074 515	69 667	5 263 661
\$10,000 to \$24,999 .....	77 761	3 754 380	6 544	9 597	5 284	37 302	16 285	282 785	21 516	753 315	28 152	2 671 381
\$25,000 or more .....	28 956	2 283 297	3 033	6 207	1 498	10 922	6 114	103 998	4 988	177 284	13 323	1 984 885
<b>Government payments received:</b>												
None .....	872 094	29 688 799	79 631	167 335	86 031	639 049	266 201	4 583 625	281 220	9 937 939	159 011	14 360 852
\$1 to \$999 .....	74 710	2 486 904	8 319	11 702	5 641	44 163	20 848	375 489	26 123	923 404	13 779	1 132 145
\$1,000 to \$9,999 .....	256 579	5 975 277	40 098	81 871	39 959	296 836	81 266	1 368 769	68 995	2 372 868	26 261	1 854 930
\$10,000 to \$24,999 .....	117 287	2 246 408	30 321	62 568	19 984	141 104	38 429	630 396	20 678	719 332	7 875	693 009
\$25,000 to \$49,999 .....	55 120	1 021 873	14 956	30 915	9 244	67 703	16 852	272 060	10 977	368 367	3 091	282 808
\$50,000 or more .....	23 030	513 895	6 172	11 501	3 142	24 005	7 202	118 874	4 492	153 649	2 022	205 865
<b>Net cash income from agricultural sales:</b>												
Farms with gains <sup>1</sup> .....	722 909	17 436 213	124 824	252 545	105 045	771 949	243 001	4 066 886	178 418	6 165 570	71 621	6 179 263
Less than \$1,000 .....	92 759	2 575 905	6 872	17 680	10 804	78 684	36 142	633 726	24 798	867 268	14 143	978 546
\$1,000 to \$9,999 .....	305 187	7 526 556	45 714	92 473	38 910	298 981	102 810	1 764 936	89 309	3 093 324	28 444	2 286 841
\$10,000 to \$24,999 .....	156 646	3 668 352	29 734	56 944	27 607	202 401	49 503	807 396	35 960	1 237 179	13 842	1 364 433
\$25,000 to \$49,999 .....	90 749	1 868 380	24 589	48 029	15 447	113 282	28 894	449 762	13 807	465 148	8 012	792 159
\$50,000 to \$99,999 .....	49 008	947 876	12 107	25 569	8 419	60 902	17 280	278 267	7 659	260 428	3 543	322 709
\$100,000 or more .....	28 560	849 144	5 808	11 849	3 858	27 698	8 372	132 799	6 885	242 224	3 637	434 574
Farms with losses .....	675 911	24 496 943	54 673	113 348	58 956	440 912	187 797	3 282 347	234 067	8 309 989	140 418	12 350 347
Less than \$1,000 .....	112 781	3 571 286	8 357	18 557	12 708	96 994	36 596	617 662	37 156	1 348 655	17 964	1 489 418
\$1,000 to \$9,999 .....	412 617	13 665 257	28 042	57 697	34 662	257 386	114 791	2 048 733	160 144	5 690 357	74 978	5 611 084
\$10,000 to \$24,999 .....	104 257	4 600 075	10 774	22 082	7 824	59 583	25 529	431 519	27 276	943 610	32 854	3 143 282
\$25,000 or more .....	46 256	2 680 324	7 500	15 011	3 762	26 950	10 881	184 433	9 491	327 367	14 622	2 106 564
<b>Off-farm income:</b>												
None .....	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Loss .....	105	-1 923	105	-1 923	-	-	-	-	-	-	-	-
\$1 to \$999 .....	56 550	25 107	56 550	25 107	-	-	-	-	-	-	-	-
\$1,000 to \$9,999 .....	286 843	1 555 571	122 842	342 709	164 001	1 212 861	-	-	-	-	-	-
\$10,000 to \$24,999 .....	430 798	7 349 233	-	-	-	-	430 798	7 349 233	-	-	-	-
\$25,000 to \$49,999 .....	412 485	14 475 55										

**Table 23. Off-Farm Income by Operator Characteristics—Con.**

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Characteristics	Farms with off-farm income		Less than \$5,000		\$5,000 to \$9,999		\$10,000 to \$24,999		\$25,000 to \$49,999		\$50,000 or more	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
<b>Size of farm:</b>												
Less than 50 acres	356 568	12 119 148	29 303	69 627	26 252	194 180	103 142	1 836 569	132 122	4 666 722	65 749	5 352 050
50 to 99 acres	224 109	6 978 679	18 706	35 161	20 875	157 152	75 476	1 314 983	72 672	2 557 157	36 380	2 914 225
100 to 179 acres	237 966	6 892 226	25 947	48 271	30 649	229 207	70 979	1 180 619	75 862	2 628 034	34 529	2 806 094
180 to 259 acres	141 416	3 804 218	17 338	39 163	18 954	141 672	49 574	871 118	37 952	1 328 955	17 598	1 423 311
260 to 499 acres	195 094	5 315 462	36 449	68 063	31 189	229 764	56 815	930 455	43 239	1 528 256	27 402	2 558 924
500 to 999 acres	131 604	3 134 876	27 696	55 408	20 281	147 106	44 119	713 890	27 374	938 894	12 134	1 279 578
1,000 to 1,999 acres	70 846	2 461 700	16 570	35 021	9 992	70 966	18 466	300 718	14 135	507 895	11 683	1 547 100
2,000 acres or more	41 217	1 226 847	7 488	15 180	5 809	42 814	12 227	200 880	9 129	319 645	6 564	648 328
<b>Farm or ranch operated by a hired manager</b>	155 826	4 997 534	21 998	44 664	19 374	141 600	43 084	723 593	43 902	1 537 837	27 468	2 549 839
<b>Farm or ranch used any professional management services</b>	105 736	3 418 783	18 623	37 516	14 422	104 140	26 284	428 831	28 316	951 824	18 091	1 896 471
<b>Reported owned land in Federal Conservation Reserve</b>	94 746	2 495 864	15 169	27 843	13 594	99 274	29 612	522 201	24 515	845 031	11 856	1 001 516
<b>Standard Industrial Classification<sup>2</sup>:</b>												
Cash grain (011)	302 368	6 919 213	54 076	102 518	44 844	332 109	93 612	1 571 630	80 206	2 771 037	29 630	2 141 918
Wheat (0111)	52 090	1 157 188	9 516	17 118	8 734	62 912	15 262	250 585	13 825	465 949	4 753	360 624
Corn (0115)	81 536	1 957 387	14 653	27 927	13 329	100 607	24 596	412 111	19 009	654 723	9 949	762 019
Soybeans (0116)	79 525	2 016 480	9 773	18 199	9 745	69 983	24 492	424 252	28 068	992 664	7 447	511 380
Rice and cash grains, n.e.c. (0112, 0119)	89 217	1 788 158	20 134	39 274	13 036	98 607	29 262	484 681	19 304	657 701	7 481	507 895
Field crops, except cash grains (013)	160 862	4 676 534	20 686	45 026	19 658	141 984	48 191	825 958	51 355	1 769 551	20 972	1 894 015
Cotton (0131)	15 416	358 165	1 961	4 162	3 055	20 106	4 337	65 069	4 767	162 321	1 296	106 507
Tobacco (0132)	60 235	1 226 461	10 693	27 400	9 134	67 182	18 653	310 425	18 843	621 488	2 912	199 965
Sugarcane and sugar beets, Irish potatoes, and field crops, except cash grains, n.e.c. (0133, 0134, 0139)	85 211	3 091 907	8 032	13 463	7 469	54 695	25 201	450 464	27 745	985 743	16 764	1 587 542
Vegetables and melons (016)	17 786	524 830	1 412	3 829	1 314	9 245	7 069	116 282	5 587	196 443	2 404	199 032
Fruits and tree nuts (017)	66 828	3 018 227	4 047	8 181	5 206	38 839	14 375	246 770	21 901	790 103	21 299	1 934 333
General farms, primarily crop (019)	35 111	1 032 127	3 206	5 543	3 185	23 264	12 574	213 494	9 320	314 735	6 826	475 092
Livestock, except dairy, poultry, and animal specialties (021)	637 968	20 504 730	58 795	128 776	66 459	497 153	204 385	3 550 946	202 765	7 203 151	105 564	9 124 703
Beef cattle feedlots (0211)	47 494	1 441 030	4 847	11 627	4 606	32 857	14 204	264 351	16 902	609 098	6 935	523 098
Beef cattle, except feedlots (0212)	477 295	16 119 185	36 230	77 672	45 876	346 774	154 866	2 692 710	156 589	5 575 654	83 734	7 426 374
Hogs (0213)	70 044	1 654 097	11 949	25 859	9 697	68 857	20 961	355 796	19 655	662 193	7 782	541 391
Sheep and goats, and general livestock, except dairy, poultry, and animal specialties (0214, 0219)	43 135	1 290 418	5 769	13 618	6 280	48 665	14 354	238 089	9 619	356 205	7 113	633 840
Dairy farms (024)	88 268	1 318 237	29 566	55 437	15 061	109 534	28 877	464 312	10 925	369 307	3 839	319 647
Poultry and eggs (025)	23 871	612 223	3 474	7 067	3 454	25 073	7 577	125 123	6 763	229 107	2 603	225 853
Animal specialties (027)	52 416	3 030 381	1 020	1 736	2 857	20 054	10 329	179 334	20 144	715 358	18 066	2 113 899
General farms, primarily livestock and animal specialties (029)	13 342	296 655	3 215	7 779	1 963	15 606	3 809	55 383	3 519	116 768	836	101 118
<b>Type of organization<sup>2</sup>:</b>												
Individual or family	1 242 260	37 232 509	158 027	321 099	144 290	1 064 662	383 815	6 557 728	367 136	12 913 129	188 992	16 375 893
Partnership	117 926	3 351 233	18 574	38 596	13 819	104 401	36 491	615 485	32 542	1 108 450	16 500	1 484 302
Corporation	31 992	1 126 955	2 626	5 159	5 179	38 131	8 475	144 520	9 886	346 517	5 826	592 628
Family held	30 382	1 064 019	2 583	5 028	4 791	35 839	8 216	139 659	9 310	328 330	5 482	555 162
Other than family held	1 610	62 936	43	130	388	2 292	259	4 860	576	18 187	344	76 466
Other	6 642	222 459	270	1 040	713	5 666	2 017	31 502	2 921	107 463	721	37 788
<b>Residence of operator<sup>2</sup>:</b>												
On farm operated	1 057 791	30 299 967	136 223	279 221	126 035	930 176	342 902	5 891 143	309 798	10 870 773	142 833	12 328 654
Not on farm operated	278 587	10 345 693	30 910	61 127	26 020	193 497	69 272	1 162 275	87 557	3 098 979	64 828	5 829 815
Not reported	62 442	1 287 496	12 364	25 545	11 946	89 188	18 624	295 815	15 130	505 807	4 378	371 140
<b>Age of operator<sup>2</sup>:</b>												
Under 25 years	16 665	281 005	4 757	8 329	3 950	30 536	4 361	70 115	2 890	90 379	717	81 646
25 to 34 years	171 889	4 032 996	33 921	57 725	16 996	122 520	52 379	900 736	52 191	1 753 239	16 462	1 198 776
35 to 44 years	278 944	9 062 821	32 818	62 127	22 181	160 795	67 386	1 183 193	105 622	3 787 718	50 937	3 868 988
45 to 49 years	162 750	6 107 239	16 824	31 728	9 812	72 576	38 978	686 286	59 570	2 147 086	37 566	3 169 583
50 to 54 years	160 339	5 898 080	20 675	41 159	15 285	113 632	39 738	683 127	46 825	1 701 630	37 816	3 358 532
55 to 59 years	172 733	5 194 733	22 260	42 296	18 251	128 113	59 852	1 021 360	46 485	1 623 006	25 885	2 379 956
60 to 64 years	160 268	4 083 854	19 935	50 321	26 753	205 986	56 073	917 386	38 218	1 297 468	19 289	1 612 684
65 to 69 years	128 702	3 807 778	11 334	31 491	20 901	155 881	53 875	941 555	28 241	984 032	14 351	1 694 819
70 years and over	146 530	3 464 660	16 973	40 717	29 932	222 822	58 156	945 495	32 453	1 091 001	9 016	1 164 615
<b>Sex of operator<sup>2</sup>:</b>												
Male	1 319 877	39 323 967	171 042	346 441	154 151	1 141 109	403 370	6 891 320	391 435	13 776 913	199 879	17 168 184
Female	78 943	2 609 188	8 455	19 452	9 850	71 752	27 428	457 913	21 050	698 645	12 160	1 361 426
<b>Race of operator<sup>2</sup>:</b>												
White	1 369 696	41 165 285	175 201	357 994	161 536	1 196 033	421 889	7 199 587	403 564	14 178 754	207 506	18 232 918
Black and other races	29 124	767 870	4 296	7 899	2 465	16 828	8 909	149 646	8 921	296 805	4 533	296 691
<b>Operators of Spanish origin<sup>2</sup></b>	11 773	353 994	910	735	853	6 842	4 964	77 233	2 580	98 887	2 466	170 297
<b>Principal occupation of operator<sup>2</sup>:</b>												
Farming	736 938	15 229 031	158 002	315 820	129 650	950 339	260 747	4 282 054	136 776	4 636 123	51 763	5 044 695
Other	661 882	26 704 125	21 495	50 073	34 351	262 522	170 051	3 067 180	275 709	9 839 436	160 276	13 484 915
<b>Operators by days worked off farm<sup>2</sup>:</b>												
None	514 286	11 318 222	109 015	207 926	92 455	681 003	180 682	2 926 621	93 815	3 130 058	38 319	4 372 614
Any	815 513	29 417 553	54 179	124 585	60 950	454 309	220 493	3 935 891	309 859	11 033 172	170 032	13 869 596
1 to 99 days	156 392	3 539 191	32 218	69 496	24 717	182 799	49 104	823 392	35 893	1 261 487	14 520	1 202 017
100 to 199 days	129 616	3 981 794	10 271	25 910	13 798	102 915	41 716	729 579	44 644	1 567 894	19 187	1 555 496
200 days or more	529 505	21 896 568	11 690	29 179	22 435	168 595	129 673	2 382 919	229 382	8 203 791	136 325	11 112 083
Not reported	69 021	1 197 381	16 303	33 382	10 596	77 549	29 623	486 721	8 811	312 328	3 688	287 400

<sup>1</sup>Zero return is considered a gain.

<sup>2</sup>Classification carried forward from 1987 Census of Agriculture.