

**Table 1. U.S. Farm Operator Highlights by Value of Agricultural Products sold**

Characteristics	Total	Sales less than \$10,000	Sales \$10,000 to \$49,999	Sales \$50,000 to \$99,999	Sales \$100,000 to \$249,999	Sales \$250,000 to \$499,999	Sales \$500,000 to \$999,999	Sales \$1,000,000 or more
Number of Farms .....	2,133,909	1,161,281	475,696	152,547	186,675	87,284	41,397	29,029
Land in Farms .....	917,316,337	126,844,552	175,741,699	124,501,195	202,815,203	131,332,264	78,779,855	77,301,569
Average size of farm .....	430	109	369	816	1,086	1,505	1,903	2,663
Owned and Operated Land.....	501,787,565	98,157,213	101,778,176	68,513,033	97,271,047	58,074,084	35,686,967	42,307,045
Land leased from others and Operated: .....	415,528,772	28,687,339	73,963,523	55,988,162	105,544,156	73,258,180	43,092,888	34,994,524
Cash .....	280,503,956	17,938,285	56,329,977	37,695,193	65,855,595	46,283,098	29,141,883	27,259,925
Share .....	115,984,224	2,117,159	12,921,484	16,062,159	38,259,478	25,747,297	13,304,672	7,571,975
Other .....	19,040,592	8,631,895	4,712,062	2,230,810	1,429,083	1,227,785	646,333	162,624
Farms by Size:								
1 to 9 acres .....	133,087	106,412	17,181	3,103	3,792	1,439	724	436
10 to 49 acres .....	542,884	460,184	53,624	9,491	8,246	4,684	3,372	3,283
50 to 179 acres .....	652,039	429,999	161,613	20,683	22,028	7,572	5,921	4,223
180 to 499 acres .....	438,777	133,175	169,667	59,951	51,356	14,392	5,604	4,632
500 to 999 acres .....	177,498	21,554	42,793	29,367	53,221	20,769	5,997	3,797
1,000 acres or more .....	189,624	9,957	30,818	29,952	48,032	38,428	19,779	12,658
Estimated market value of land and buildings (\$1,000): .....	1,257,633,542	306,065,018	222,881,282	121,540,627	222,416,050	157,332,744	102,032,939	125,364,882
Average per farm .....	589,357	263,558	468,537	796,742	1,191,461	1,802,538	2,464,742	4,318,608
Average per acre .....	1,371	2,413	1,258	976	1,097	1,198	1,295	1,622
Total landlords .....	2,289,672	399,336	454,073	287,515	515,124	341,269	177,132	114,623
Farms operated by a hired manager .....	33,357	9,912	5,415	5,722	5,212	3,330	3,102	4,664
Acres managed .....	76,692,559	1,706,873	3,255,994	10,539,154	11,653,611	11,368,227	11,968,415	26,200,285
Land acquired in 1999 .....	13,049,879	3,522,881	2,352,447	1,439,510	2,923,495	961,783	771,113	1,078,650
Land sold or disposed of in 1999 .....	5,062,889	1,425,800	1,160,724	526,935	652,196	200,518	713,755	382,961
Farm Assets \$1,000 .....	1,058,645,232	305,372,586	204,174,660	99,843,237	156,213,177	106,418,968	72,143,602	114,479,002
Farm Debt \$1,000 .....	137,456,197	21,716,473	16,331,831	11,081,373	25,273,748	19,111,060	14,526,524	29,415,189
Debt to Asset Ratio (%) .....	13	7	8	11	16	18	20	26
Percent with Debt (%) .....	46	34	47	63	75	82	83	85
Market Value of Agricultural Products Sold (\$1,000): .....	192,747,616	3,069,461	11,292,952	10,905,421	29,780,003	30,364,302	28,837,070	78,498,408
Operators share (\$1,000) .....	158,093,605	3,019,042	10,711,446	10,057,743	26,660,447	25,475,705	21,770,222	60,398,999
Landlords share (\$1,000) .....	7,018,740	47,391	479,558	721,028	2,144,385	1,882,009	1,010,054	734,314
Contractors share (\$1,000) .....	27,635,271	3,027	101,949	126,651	975,170	3,006,587	6,056,794	17,365,094
Farms with Production Contracts .....	54,589	945	5,075	3,513	11,371	12,875	11,338	9,472
Market Value produced under contract (\$1,000) .....	33,102,471	3,683	133,362	188,640	1,320,479	3,763,312	7,164,469	20,528,525
Total Net Cash Income (\$1,000): .....	155,381,683	70,716,081	27,587,270	8,136,817	14,017,987	11,937,843	8,160,484	14,825,202
Average Net Cash Income .....	72,816	60,895	57,993	53,340	75,093	136,770	197,127	510,703
Net Cash Farm Income (\$1,000) .....	35,318,795	-4,581,552	1,151,825	2,356,927	8,040,047	8,739,186	6,207,155	13,405,206
Average Net Cash Farm Income .....	16,551	-3,945	2,421	15,451	43,070	100,124	149,942	461,787
Net Farm-Related Income (\$1,000) .....	26,263,591	2,726,157	3,271,364	3,063,170	5,770,299	5,764,452	2,819,676	2,848,472
Government payments received .....	16,711,821	1,110,330	1,887,308	2,097,177	4,368,316	3,561,355	2,138,514	1,548,821
Net cash income from agricultural sales (\$1,000) .....	9,055,204	-7,307,709	-2,119,540	-706,242	2,269,748	2,974,733	3,387,480	10,556,734
Average net cash income from agricultural sales .....	4,243	-6,293	-4,456	-4,630	12,159	34,081	81,829	363,662
Off Farm Income (\$1,000) .....	120,062,888	75,297,633	26,435,446	5,779,889	5,977,940	3,198,657	1,953,328	1,419,996
Average off farm income <sup>1</sup> .....	56,264	64,840	55,572	37,889	32,023	36,647	47,185	48,916
Production Expenditures (\$1,000) .....	149,038,401	10,326,752	12,830,985	10,763,985	24,390,699	22,500,971	18,382,743	49,842,266
Capital Purchases (\$1,000) .....	26,737,412	5,022,176	4,410,045	2,354,411	4,209,488	3,530,731	2,302,440	4,908,120
Household Assets (\$1,000) .....	405,862,339	231,859,514	85,879,844	26,924,238	26,601,125	15,704,087	9,587,870	9,305,662
Household Debt (\$1,000) .....	49,070,895	28,433,324	10,864,998	2,818,860	2,593,542	2,141,272	963,807	1,255,093
Tenure of operator:								
Full owners .....	1,273,263	899,844	241,631	48,622	43,535	18,095	11,799	9,737
Part owners .....	698,555	203,872	192,974	85,565	118,940	57,202	24,988	15,014
Tenants .....	162,091	57,565	41,091	18,360	24,200	11,987	4,610	4,278
Type of organization:								
Individual or family (sole proprietorship) .....	1,930,618	1,109,690	430,433	132,017	154,740	64,336	24,648	14,754
Partnership .....	123,696	35,686	34,413	10,970	18,358	10,789	8,036	5,444
Corporation:								
Family held .....	66,820	9,692	8,772	7,318	12,345	11,778	8,325	8,590
Other than family held .....	60,038	8,422	7,993	6,877	11,316	10,265	7,899	7,266
Other cooperatives, estate or trust, institutional, etc. ....	6,782	1,270	779	441	1,029	1,513	426	1,324
Operators by place of residence:								
On farm operated .....	1,737,532	957,061	388,105	123,778	151,099	68,829	29,670	18,990
Not on farm operated .....	396,377	204,220	87,591	28,769	35,576	18,455	11,727	10,039
Operators by age:								
Under 25 years .....	15,378	6,666	4,679	1,960	1,318	527	145	83
25 to 34 years .....	112,154	52,068	26,833	9,895	13,749	5,431	2,465	1,713
35 to 44 years .....	403,509	195,136	84,530	28,875	52,908	25,123	9,168	7,769
45 to 49 years .....	267,191	134,058	55,647	21,063	28,195	15,223	8,029	4,976
50 to 54 years .....	276,731	160,862	49,925	18,888	24,191	12,548	6,254	4,063
55 to 59 years .....	266,606	144,605	61,433	20,131	21,863	9,027	5,660	3,887
60 to 64 years .....	249,880	144,250	55,885	17,061	17,486	8,151	4,349	2,698
65 to 69 years .....	186,897	103,774	50,245	11,901	11,750	4,900	2,562	1,765
70 years and over .....	355,563	219,862	86,519	22,773	15,215	6,354	2,765	2,075
Operators by Gender:								
Male .....	1,957,042	1,031,826	444,719	145,754	180,927	85,457	40,239	28,120
Female .....	176,867	129,455	30,977	6,793	5,748	1,827	1,158	909
Operators by race:								
White .....	2,053,505	1,106,496	461,454	149,465	182,424	85,996	39,949	27,721
Black and other races .....	80,404	54,785	14,242	3,082	4,251	1,288	1,448	1,308
Operators by Spanish, Hispanic, or Latino origin:								
.....	36,566	23,322	7,142	1,964	1,168	1,357	937	676
Operators by principal occupation:								
Farming .....	936,364	273,194	238,730	116,126	166,696	80,692	36,058	24,868
Other .....	1,197,545	888,087	236,966	36,421	19,979	6,592	5,339	4,161

<sup>1</sup> Average off farm income calculated by dividing total off farm income by total number of farms, rather than the farms with off farm income.