

Table 14. Net Cash Income from Agricultural Sales by Operator Characteristics

Characteristics	Total		Less than \$10,000		\$10,000 to \$24,999	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
United States	2,133,909	9,055,204	1,777,929	-22,535,453	136,154	2,234,231
Market value of agricultural products sold:						
Less than \$2,500	681,135	-4,587,666	681,135	-4,587,666	-	-
\$2,500 to \$4,999	230,932	-1,372,740	230,932	-1,372,740	-	-
\$5,000 to \$9,999	249,214	-1,347,303	249,214	-1,347,303	-	-
\$10,000 to \$24,999	288,591	-1,274,984	267,674	-1,560,664	20,917	285,680
\$25,000 to \$49,999	187,105	-844,556	140,640	-1,654,229	40,187	636,132
\$50,000 to \$99,999	152,547	-706,242	88,407	-2,358,728	37,204	644,964
\$100,000 to \$249,999	186,675	2,269,748	74,852	-3,168,203	26,490	467,612
\$250,000 to \$499,999	87,284	2,974,733	28,938	-2,345,262	8,548	150,294
\$500,000 to \$999,999	41,397	3,387,480	9,936	-1,444,896	2,093	36,479
\$1,000,000 or more	29,029	10,556,734	6,201	-2,695,761	715	13,071
Debt to asset ratio:						
No debt	1,151,893	2,101,338	1,021,173	-6,281,762	65,723	1,052,207
10 percent or less	303,528	1,951,107	235,306	-3,348,340	25,153	424,065
11 to 40 percent	458,021	3,665,273	349,318	-7,405,556	33,554	562,132
41 to 70 percent	148,887	1,040,889	113,652	-3,554,226	8,857	147,558
71 to 100 percent	46,236	13,644	38,018	-1,178,498	1,575	25,404
More than 100 percent	25,344	282,953	20,462	-767,070	1,292	22,866
Total net cash income:						
Farms with gains:	2,025,113	18,236,192	1,669,135	(D)	136,154	2,234,231
Less than \$1,000	12,292	-135,636	12,292	-135,636	-	-
\$1,000 to \$9,999	135,313	-940,036	135,313	-940,036	-	-
\$10,000 to \$24,999	350,553	-1,699,414	329,824	-2,013,297	20,729	313,883
\$25,000 to \$49,999	540,864	-1,967,758	490,834	-3,267,756	40,728	652,398
\$50,000 to \$99,999	609,792	677,673	482,512	-3,645,794	56,108	942,584
\$100,000 to \$249,999	290,024	5,784,356	182,364	-2,297,798	16,878	297,122
\$250,000 or more	86,275	16,517,008	45,996	(D)	1,710	28,244
Farms with losses:	108,796	-9,180,988	108,794	(D)	-	-
Less than \$1,000	8,262	-95,324	8,262	-95,324	-	-
\$1,000 to \$9,999	36,989	-771,932	36,989	-771,932	-	-
\$10,000 to \$24,999	23,018	-828,881	23,018	-828,881	-	-
\$25,000 to \$49,999	15,896	-1,164,461	15,896	-1,164,461	-	-
\$50,000 or more	24,631	-6,320,391	24,629	(D)	-	-
Net cash farm income:						
Farms with gains:	1,016,868	28,298,434	660,901	-3,288,314	136,143	(D)
Less than \$1,000	113,294	-120,209	113,294	-120,209	-	-
\$1,000 to \$9,999	347,038	-215,214	346,750	-218,763	282	3,224
\$10,000 to \$24,999	199,671	576,230	117,358	-701,084	82,307	1,276,643
\$25,000 to \$49,999	135,267	1,495,099	48,501	-840,696	36,475	647,461
\$50,000 to \$99,999	117,892	4,061,508	25,513	-622,753	14,097	253,541
\$100,000 or more	103,706	22,501,019	9,485	-784,809	2,982	(D)
Farms with losses:	1,117,041	-19,243,230	1,117,028	-19,247,139	11	(D)
Less than \$1,000	138,107	-337,904	138,107	-337,904	-	-
\$1,000 to \$9,999	668,073	-4,179,975	668,073	-4,179,975	-	-
\$10,000 to \$24,999	213,889	-4,120,652	213,889	-4,120,652	-	-
\$25,000 or more	96,972	-10,604,698	96,959	-10,608,607	11	(D)
Government payments received:						
None	1,219,793	3,790,082	1,088,273	-9,223,952	58,297	945,642
\$1 to \$999	162,831	-212,829	150,081	-775,114	6,530	108,655
\$1,000 to \$9,999	402,520	2,025,713	324,801	-2,966,526	32,133	516,897
\$10,000 to \$24,999	160,479	1,514,065	105,957	-2,042,291	20,421	336,319
\$25,000 to \$49,999	85,436	1,046,142	56,851	-2,204,616	12,527	219,875
\$50,000 or more	89,850	892,031	51,966	-5,322,954	6,246	106,843
Net cash income from agricultural sales:						
Farms with gains:	725,686	32,812,735	369,706	1,222,079	136,154	2,234,231
Less than \$1,000	97,414	44,798	97,414	44,798	-	-
\$1,000 to \$9,999	272,292	1,177,280	272,292	1,177,280	-	-
\$10,000 to \$24,999	136,154	2,234,231	-	-	136,154	2,234,231
\$25,000 to \$49,999	86,278	3,065,535	-	-	-	-
\$50,000 to \$99,999	70,731	4,944,693	-	-	-	-
\$100,000 or more	62,817	21,346,196	-	-	-	-
Farms with losses:	1,408,223	-23,757,531	1,408,223	-23,757,531	-	-
Less than \$1,000	140,438	-69,944	140,438	-69,944	-	-
\$1,000 to \$9,999	798,247	-3,599,579	798,247	-3,599,579	-	-
\$10,000 to \$24,999	289,885	-4,455,028	289,885	-4,455,028	-	-
\$25,000 or more	179,653	-15,632,981	179,653	-15,632,981	-	-
Off-farm income:						
None or Loss	173,253	6,126,244	112,134	-4,148,378	17,427	291,954
\$1 to \$999	26,126	679,144	12,668	-251,846	62,237	62,237
\$1,000 to \$9,999	163,543	1,940,584	111,860	-1,472,172	18,382	304,154
\$10,000 to \$24,999	407,723	1,319,796	338,366	-3,159,599	28,430	459,758
\$25,000 to \$49,999	587,875	378,130	502,438	-5,193,984	35,648	577,225
\$50,000 to \$99,999	529,048	-979,641	475,178	-4,843,076	25,743	425,642
\$100,000 or more	246,341	-409,053	225,285	-3,466,398	6,778	113,262
Value of land and buildings:						
\$1 to \$69,999	195,847	-152,745	187,138	-554,341	4,846	78,378
\$70,000 to \$149,999	413,536	-1,011,360	396,061	-1,614,631	10,249	153,753
\$150,000 to \$499,999	935,516	-652,134	807,181	-6,011,665	66,323	1,068,620
\$500,000 to \$999,999	317,969	1,130,961	231,533	-4,292,458	30,664	519,343
\$1,000,000 to \$1,999,999	162,696	2,394,001	95,754	-4,106,971	18,195	312,337
\$2,000,000 to \$4,999,999	87,971	3,485,558	50,169	-3,848,740	5,065	88,765
\$5,000,000 or more	20,374	3,860,922	10,093	-2,106,647	792	13,035
Tenure of operator:						
Full owners	1,273,263	1,137,548	1,139,864	-9,048,019	61,418	979,914
Part owners	698,555	6,231,253	516,671	-11,006,812	59,241	996,278
Tenants	162,091	1,686,403	121,394	-2,480,622	15,495	258,039

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Table 14. Net Cash Income from Agricultural Sales by Operator Characteristics - Con.

Characteristics	\$25,000 to \$49,999		\$50,000 to \$99,999		\$100,000 or more	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
United States	86,278	3,065,535	70,731	4,944,693	62,817	21,346,196
Market value of agricultural products sold:						
Less than \$2,500	-	-	-	-	-	-
\$2,500 to \$4,999	-	-	-	-	-	-
\$5,000 to \$9,999	-	-	-	-	-	-
\$10,000 to \$24,999	-	-	-	-	-	-
\$25,000 to \$49,999	6,278	173,541	-	-	-	-
\$50,000 to \$99,999	22,646	769,610	4,290	237,912	-	-
\$100,000 to \$249,999	39,980	1,475,619	38,277	2,649,400	7,076	845,320
\$250,000 to \$499,999	11,393	420,023	16,450	1,198,739	21,955	3,550,940
\$500,000 to \$999,999	4,632	173,767	7,863	572,794	16,873	4,049,336
\$1,000,000 or more	1,349	52,975	3,851	285,848	16,913	12,900,600
Debt to asset ratio:						
No debt	29,373	1,000,449	20,496	1,392,062	15,128	4,938,381
10 percent or less	18,192	659,859	13,367	931,167	11,510	3,284,356
11 to 40 percent	26,380	960,151	25,285	1,799,010	23,484	7,749,537
41 to 70 percent	8,772	317,394	9,105	649,469	8,501	3,480,694
71 to 100 percent	2,392	87,384	1,484	105,744	2,767	973,610
More than 100 percent	1,169	40,298	994	67,241	1,427	919,619
Total net cash income:						
Farms with gains:	86,278	3,065,535	70,731	4,944,693	62,815	(D)
Less than \$1,000	-	-	-	-	-	-
\$1,000 to \$9,999	-	-	-	-	-	-
\$10,000 to \$24,999	-	-	-	-	-	-
\$25,000 to \$49,999	19,301	637,600	-	-	-	-
\$50,000 to \$99,999	43,212	1,558,606	27,954	1,821,607	6	672
\$100,000 to \$249,999	22,159	810,983	39,544	2,887,135	29,079	4,086,913
\$250,000 or more	1,606	58,347	3,233	235,952	33,730	(D)
Farms with losses:	-	-	-	-	2	(D)
Less than \$1,000	-	-	-	-	-	-
\$1,000 to \$9,999	-	-	-	-	-	-
\$10,000 to \$24,999	-	-	-	-	-	-
\$25,000 to \$49,999	-	-	-	-	-	-
\$50,000 or more	-	-	-	-	2	(D)
Net cash farm income:						
Farms with gains:	86,278	3,065,535	70,731	4,944,693	62,815	(D)
Less than \$1,000	-	-	-	-	-	-
\$1,000 to \$9,999	-	-	6	325	-	-
\$10,000 to \$24,999	-	-	-	-	6	672
\$25,000 to \$49,999	50,291	1,688,333	-	-	-	-
\$50,000 to \$99,999	28,976	1,120,766	49,306	3,309,955	-	-
\$100,000 or more	7,011	256,436	21,419	1,634,414	62,809	(D)
Farms with losses:	-	-	-	-	2	(D)
Less than \$1,000	-	-	-	-	-	-
\$1,000 to \$9,999	-	-	-	-	-	-
\$10,000 to \$24,999	-	-	-	-	-	-
\$25,000 or more	-	-	-	-	2	(D)
Government payments received:						
None	29,754	1,028,588	22,532	1,571,677	20,937	9,468,128
\$1 to \$999	3,459	116,729	1,778	129,693	983	208,208
\$1,000 to \$9,999	20,230	720,501	15,369	1,055,403	9,987	2,699,437
\$10,000 to \$24,999	14,212	529,347	13,170	922,473	6,719	1,769,217
\$25,000 to \$49,999	11,376	409,910	9,066	636,779	8,616	1,984,195
\$50,000 or more	7,247	260,461	8,816	629,669	15,575	5,218,012
Net cash income from agricultural sales:						
Farms with gains:	86,278	3,065,535	70,731	4,944,693	62,817	21,346,196
Less than \$1,000	-	-	-	-	-	-
\$1,000 to \$9,999	-	-	-	-	-	-
\$10,000 to \$24,999	-	-	-	-	-	-
\$25,000 to \$49,999	86,278	3,065,535	-	-	-	-
\$50,000 to \$99,999	-	-	70,731	4,944,693	-	-
\$100,000 or more	-	-	-	-	62,817	21,346,196
Farms with losses:	-	-	-	-	-	-
Less than \$1,000	-	-	-	-	-	-
\$1,000 to \$9,999	-	-	-	-	-	-
\$10,000 to \$24,999	-	-	-	-	-	-
\$25,000 or more	-	-	-	-	-	-
Off-farm income:						
None or Loss	12,923	463,505	14,099	985,773	16,670	8,533,389
\$1 to \$999	4,379	157,768	3,023	215,921	2,310	495,064
\$1,000 to \$9,999	14,455	516,359	9,798	685,111	9,048	1,907,132
\$10,000 to \$24,999	17,753	655,902	13,951	977,040	9,223	2,386,696
\$25,000 to \$49,999	21,028	725,671	16,377	1,140,715	12,384	3,128,503
\$50,000 to \$99,999	12,047	424,803	9,004	632,566	7,076	2,380,424
\$100,000 or more	3,693	121,528	4,479	307,567	6,106	2,514,988
Value of land and buildings:						
\$1 to \$69,999	2,231	76,254	936	63,064	696	183,899
\$70,000 to \$149,999	4,353	145,173	1,473	99,886	1,400	204,460
\$150,000 to \$499,999	34,520	1,193,394	19,397	1,301,698	8,095	1,795,819
\$500,000 to \$999,999	21,079	780,584	22,194	1,557,319	12,499	2,566,173
\$1,000,000 to \$1,999,999	15,533	563,810	16,559	1,181,344	16,655	4,443,481
\$2,000,000 to \$4,999,999	7,534	269,227	8,091	585,873	17,092	6,390,434
\$5,000,000 or more	1,028	37,094	2,081	155,509	6,380	5,761,931
Tenure of operator:						
Full owners	33,031	1,134,161	21,479	1,495,958	17,471	6,575,534
Part owners	44,191	1,600,326	41,285	2,915,518	37,167	11,725,943
Tenants	9,056	331,048	7,967	533,217	8,179	3,044,719

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Table 14. Net Cash Income from Agricultural Sales by Operator Characteristics - Con.

Characteristics	Total		Less than \$10,000		\$10,000 to \$24,999	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
Size of farm:						
Less than 50 acres	675,971	-947,027	633,987	-3,827,034	20,696	329,712
50 to 99 acres	323,605	106,553	297,770	-1,633,184	11,493	186,309
100 to 179 acres	328,434	533,818	286,200	-1,846,828	20,723	327,951
180 to 259 acres	199,726	846,146	161,952	-1,383,840	17,259	293,361
260 to 499 acres	239,051	2,359,304	171,286	-2,430,981	27,561	450,156
500 to 999 acres	177,498	2,423,487	111,687	-3,304,387	21,081	350,649
1,000 to 1,999 acres	111,614	1,921,990	67,592	-3,369,429	10,768	185,441
2,000 acres or more	78,010	1,810,932	47,455	-4,739,769	6,573	110,652
Operated by a hired manager	33,357	2,573,603	21,890	-2,194,936	1,163	19,046
Use of professional management services....	356,734	5,766,794	261,011	-6,326,041	25,601	429,130
Owned land in Conservation or Wetlands Reserve Programs	204,396	-598,551	181,838	-2,708,812	8,479	144,643
North American Industry Classification System (NAICS):						
Oilseed and grain farming (1111)	426,370	-188,676	328,653	-6,482,519	39,772	654,853
Vegetable and melon farming (1112)	36,779	774,806	26,931	-717,435	3,299	56,831
Fruit and tree nut farming (1113)	92,468	2,233,737	69,262	-1,357,995	8,783	148,297
Greenhouse, nursery, and floriculture production (1114)	51,675	1,858,519	38,195	-579,769	3,690	58,832
Other crop farming (1119):	339,964	-591,786	305,826	-3,433,747	12,690	205,454
Tobacco farming (1119)	63,892	344,616	52,874	-176,553	4,997	80,667
Cotton farming (1119)	20,508	-96,431	13,171	-1,129,002	1,252	20,746
Sugarcane farming, hay farming, and all other crop farming (11193,11194,11199)	255,564	-839,971	239,781	-2,128,192	6,441	104,041
Beef cattle ranching and farming (11211)	774,895	-1,588,854	708,824	-5,305,358	37,435	597,886
Cattle feedlots (11212)	31,121	174,215	26,562	-655,460	1,812	28,653
Dairy cattle and milk production (11212)	97,195	6,446,652	29,743	-816,246	15,022	255,804
Hog and pig farming (1122)	41,651	516,173	30,349	-468,669	3,555	58,871
Poultry and egg production (1123)	32,440	1,418,824	12,569	-227,775	4,950	89,998
Sheep and goat farming (1124)	45,197	-236,708	44,135	-293,204	408	8,400
Animal aquaculture and other animal production (1125,1129)	164,154	-1,761,697	156,880	-2,197,275	4,738	70,353
Type of organization:						
Individual or family (sole proprietorship)	1,930,618	1,731,323	1,645,973	-16,877,364	118,031	1,911,039
Partnership	123,696	3,235,650	81,932	-2,262,493	12,964	229,600
Corporation:	66,820	4,063,411	39,200	-3,173,826	5,050	91,827
Family held	60,038	3,255,627	35,714	-2,698,096	4,701	86,344
Other than family held	6,782	807,784	3,486	-475,730	349	5,483
Other cooperatives, estate or trust, institutional, etc.	12,775	24,820	10,824	-221,770	109	1,765
Operators by place of residence:						
On farm operated	1,737,532	5,271,358	1,449,593	-16,821,365	112,736	1,847,220
Not on farm operated	396,377	3,783,845	328,336	-5,714,088	23,418	387,011
Operators by age:						
Under 25 years	15,378	33,172	12,890	-117,113	1,321	24,842
25 to 34 years	112,154	720,701	89,200	-1,215,267	8,506	141,036
35 to 44 years	403,509	3,277,097	318,743	-4,880,771	26,310	426,135
45 to 49 years	267,191	1,429,841	217,071	-3,598,614	15,278	252,795
50 to 54 years	276,731	654,188	234,987	-3,136,537	13,821	235,219
55 to 59 years	266,606	1,111,776	221,054	-2,896,496	19,318	330,464
60 to 64 years	249,880	1,028,566	209,410	-2,286,373	17,366	292,096
65 to 69 years	186,897	454,771	161,087	-1,588,316	11,869	189,221
70 years and over	355,563	345,092	313,487	-2,815,966	22,365	342,422
Operators by Gender:						
Male	1,957,042	9,658,785	1,614,376	-21,147,098	128,954	2,117,590
Female	176,867	-603,581	163,553	-1,388,355	7,200	116,642
Operators by race:						
White	2,053,505	8,253,811	1,707,072	-21,800,197	132,927	2,183,132
Black and other races	80,404	801,393	70,857	-735,256	3,227	51,100
Operators by Spanish, Hispanic, or Latino origin:	36,566	258,834	32,585	-400,591	1,070	19,210
Operators by principal occupation:						
Farming	936,364	12,718,664	648,770	-14,034,936	95,677	1,589,423
Other	1,197,545	-3,663,460	1,129,159	-8,500,516	40,477	644,809

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Table 14. Net Cash Income from Agricultural Sales by Operator Characteristics - Con.

Characteristics	\$25,000 to \$49,999		\$50,000 to \$99,999		\$100,000 or more	
	Farms	\$1,000	Farms	\$1,000	Farms	\$1,000
Size of farm:						
Less than 50 acres	9,636	326,799	6,234	442,589	5,418	1,780,906
50 to 99 acres	6,726	249,349	5,206	352,691	2,410	951,388
100 to 179 acres	11,285	379,958	6,192	425,021	4,034	1,247,716
180 to 259 acres	9,183	318,772	7,256	507,405	4,076	1,110,448
260 to 499 acres	17,874	634,802	13,443	922,339	8,887	2,782,987
500 to 999 acres	16,397	606,452	14,814	1,042,881	13,519	3,727,892
1,000 to 1,999 acres	9,138	338,112	10,907	762,665	13,209	4,005,201
2,000 acres or more	6,039	211,291	6,679	489,102	11,264	5,739,657
Operated by a hired manager	2,594	94,576	2,463	186,512	5,247	4,468,405
Use of professional management services....	23,115	842,612	22,872	1,621,531	24,135	9,199,561
Owned land in Conservation or Wetlands Reserve Programs	5,327	190,960	4,097	297,095	4,655	1,477,562
North American Industry Classification System (NAICS):						
Oilseed and grain farming (1111)	24,534	868,507	17,881	1,266,671	15,530	3,503,813
Vegetable and melon farming (1112)	2,212	80,088	1,330	88,487	3,007	1,266,834
Fruit and tree nut farming (1113)	5,514	184,354	4,524	328,873	4,385	2,930,208
Greenhouse, nursery, and floriculture production (1114)	2,766	90,785	2,541	176,156	4,483	2,112,515
Other crop farming (1119):	8,656	298,519	5,734	399,694	7,058	1,938,294
Tobacco farming (11191)	3,464	118,195	1,374	96,013	1,183	226,294
Cotton farming (11192)	1,302	48,254	1,880	124,534	2,903	839,037
Sugarcane farming, hay farming, and all other crop farming (11193, 11194, 11199)	3,890	132,070	2,480	179,147	2,972	872,963
Beef cattle ranching and farming (11211)	12,712	430,534	10,052	670,652	5,872	2,017,432
Cattle feedlots (11212)	1,475	52,156	296	21,435	976	727,430
Dairy cattle and milk production (11212)	18,283	675,326	18,144	1,270,243	16,003	5,061,525
Hog and pig farming (1122)	3,032	115,828	2,824	203,914	1,891	606,230
Poultry and egg production (1123)	5,921	222,229	6,596	462,148	2,404	872,224
Sheep and goat farming (1124)	338	11,628	206	12,820	110	23,647
Animal aquaculture and other animal production (1125, 1129)	835	35,581	603	43,601	1,098	286,044
Type of organization:						
Individual or family (sole proprietorship)	72,348	2,556,675	56,649	3,925,308	37,617	10,215,665
Partnership	8,717	315,265	7,736	564,826	12,347	4,388,452
Corporation:	4,496	170,868	5,738	409,186	12,336	6,565,356
Family held	3,629	135,807	5,216	366,240	10,778	5,365,332
Other than family held	867	35,061	522	42,947	1,558	1,200,024
Other cooperatives, estate or trust, institutional, etc.	717	22,728	608	45,373	517	176,723
Operators by place of residence:						
On farm operated	70,032	2,499,445	58,846	4,088,487	46,325	13,657,571
Not on farm operated	16,246	566,090	11,885	856,206	16,492	7,688,626
Operators by age:						
Under 25 years	381	15,511	560	37,367	226	72,564
25 to 34 years	7,055	244,564	3,829	275,479	3,564	1,274,889
35 to 44 years	20,853	739,768	20,295	1,421,185	17,308	5,570,780
45 to 49 years	12,752	461,408	10,981	778,721	11,109	3,535,530
50 to 54 years	11,376	410,958	9,533	668,645	7,014	2,475,903
55 to 59 years	10,497	380,526	8,221	572,613	7,516	2,724,669
60 to 64 years	9,103	307,725	6,716	471,767	7,285	2,243,351
65 to 69 years	5,356	190,197	4,812	331,110	3,773	1,332,560
70 years and over	8,905	314,879	5,784	387,806	5,022	2,115,950
Operators by Gender:						
Male	83,511	2,973,675	68,852	4,815,770	61,349	20,898,848
Female	2,767	91,861	1,879	128,923	1,468	447,348
Operators by race:						
White	84,056	2,992,426	68,832	4,810,860	60,618	20,067,591
Black and other races	2,222	73,110	1,899	133,834	2,199	1,278,605
Operators by Spanish, Hispanic, or Latino origin:	642	23,822	544	35,635	1,725	580,759
Operators by principal occupation:						
Farming	72,364	2,586,193	63,168	4,413,904	56,385	18,164,081
Other	13,914	479,343	7,563	530,790	6,432	3,182,116