

Table 3. Operations and Sales by Kind of Business and Value of Sales for the United States: 1998

[Each operation was classified into a kind of business. This classification was based on the commodity that accounted for 50 percent or more of the operation's total sales. For meaning of abbreviations and symbols, see introductory text.]

Kind of business	Total	\$1,000,000 or more	\$500,000 to \$999,999	\$250,000 to \$499,999	\$100,000 to \$249,999	\$50,000 to \$99,999	\$40,000 to \$49,999	\$25,000 to \$39,999	\$20,000 to \$24,999	\$10,000 to \$19,999
Operations.....number	23,758	1,987	1,596	2,391	4,621	4,014	1,378	3,000	1,465	3,306
Sales.....\$1,000	10,599,298	7,410,398	1,097,903	837,091	733,374	284,437	60,836	94,493	32,383	48,383
Wholesale.....\$1,000	8,819,871	6,585,713	890,176	615,024	471,533	148,752	29,715	43,803	15,175	19,980
Annual bedding/garden plants:										
Operations.....number	6,299	307	304	615	1,315	1,258	440	881	360	819
Sales.....\$1,000	1,840,035	1,047,113	208,846	214,813	211,688	89,332	19,649	28,245	8,074	12,276
Wholesale.....\$1,000	1,350,019	932,612	150,327	127,985	95,325	27,173	5,549	6,748	1,789	2,511
Herbaceous perennial plants:										
Operations.....number	1,059	53	42	88	203	214	58	138	78	185
Sales.....\$1,000	262,457	144,229	29,765	30,464	31,485	15,231	2,596	4,296	1,721	2,670
Wholesale.....\$1,000	165,451	99,784	22,184	17,624	16,386	5,636	799	1,511	663	863
Potted flowering plants:										
Operations.....number	944	115	91	126	205	156	44	86	35	86
Sales.....\$1,000	615,771	456,747	63,405	44,858	32,959	11,094	1,960	2,691	782	1,275
Wholesale.....\$1,000	529,247	411,766	53,821	33,423	21,612	5,408	922	1,264	434	597
Foliage plants:										
Operations.....number	926	122	97	145	221	136	41	66	27	71
Sales.....\$1,000	517,898	347,213	68,543	52,044	34,983	9,547	1,827	2,104	587	1,049
Wholesale.....\$1,000	459,720	300,669	65,787	47,913	32,815	8,031	1,550	1,755	426	773
Cut flowers:										
Operations.....number	1,166	113	80	122	237	168	53	159	76	158
Sales.....\$1,000	519,345	363,608	54,901	41,040	36,701	11,963	2,312	4,860	1,664	2,296
Wholesale.....\$1,000	436,529	303,535	50,428	36,035	29,781	9,139	1,621	3,390	1,134	1,465
Cut cultivated greens:										
Operations.....number	367	30	28	54	78	56	19	46	19	37
Sales.....\$1,000	119,728	63,012	18,589	18,546	12,403	3,991	850	1,406	402	530
Wholesale.....\$1,000	116,436	61,318	18,502	17,983	12,026	3,700	787	1,254	381	485
Nursery plants:										
Operations.....number	5,717	584	480	637	1,159	889	308	654	351	655
Sales.....\$1,000	3,155,113	2,300,872	331,613	223,779	184,506	63,050	13,515	20,483	7,699	9,596
Wholesale.....\$1,000	2,754,766	2,072,278	289,997	182,065	137,982	41,728	8,265	12,097	4,892	5,463
Unfinished plants and propagation materials:										
Operations.....number	605	80	53	72	107	110	20	66	42	55
Sales.....\$1,000	419,276	328,187	36,721	25,881	16,343	7,516	878	2,020	933	796
Wholesale.....\$1,000	393,122	315,238	33,270	22,303	13,269	5,611	647	1,514	727	543
Turfgrass sod, sprigs, or plugs:										
Operations.....number	1,094	225	192	181	239	107	32	42	22	54
Sales.....\$1,000	841,294	595,642	131,511	63,473	39,197	7,550	1,357	1,300	479	784
Wholesale.....\$1,000	675,712	503,236	96,801	42,869	26,119	4,730	610	679	185	482
Dried bulbs, corms, rhizomes, or tubers:										
Operations.....number	119	11	11	7	25	12	5	17	7	24
Sales.....\$1,000	50,929	34,614	7,507	2,619	4,104	829	223	539	150	344
Wholesale.....\$1,000	40,387	29,220	4,973	1,984	3,433	358	107	91	113	109
Cultivated mushrooms:										
Operations.....number	255	117	21	27	30	15	4	19	5	17
Sales.....\$1,000	861,498	830,831	14,228	9,180	5,021	1,095	184	601	106	252
Wholesale.....\$1,000	803,265	774,288	14,228	8,004	4,898	942	184	449	85	187
Greenhouse produced food crops:										
Operations.....number	564	34	33	45	82	99	43	85	40	103
Sales.....\$1,000	220,137	158,892	20,733	14,682	11,920	6,934	1,865	2,687	886	1,538
Wholesale.....\$1,000	183,546	134,591	16,978	12,377	9,698	5,483	1,267	1,721	506	924
Transplants for commercial production:										
Operations.....number	116	35	14	6	14	14	7	13	5	8
Sales.....\$1,000	160,468	144,430	9,708	2,063	2,265	1,063	315	386	108	130
Wholesale.....\$1,000	134,281	124,634	5,079	1,494	1,540	811	237	286	90	110
Vegetable seeds:										
Operations.....number	385	14	12	24	94	85	34	57	22	43
Sales.....\$1,000	90,965	49,090	9,039	8,103	14,138	6,150	1,491	1,829	490	635
Wholesale.....\$1,000	85,118	47,152	7,273	8,103	12,776	5,801	1,338	1,693	434	547
Flower seeds:										
Operations.....number	56	4	4	8	9	13	3	6	2	7
Sales.....\$1,000	19,046	10,690	2,982	2,657	1,356	923	124	175	(D)	(D)
Wholesale.....\$1,000	17,520	(D)	2,915	2,553	984	823	(D)	175	(D)	62
Aquatic plants:										
Operations.....number	93	3	6	14	24	12	8	12	3	11
Sales.....\$1,000	21,761	7,700	3,636	4,852	3,725	912	336	375	(D)	(D)
Wholesale.....\$1,000	14,337	(D)	2,639	3,194	2,439	757	(D)	162	(D)	56
Cut Christmas trees:										
Operations.....number	2,514	30	28	68	257	361	178	447	298	847
Sales.....\$1,000	246,123	98,290	18,468	24,418	39,658	24,909	7,775	14,007	6,573	12,024
Wholesale.....\$1,000	190,985	94,341	16,718	20,539	28,300	14,049	3,840	6,685	2,739	3,776
Other:										
Operations.....number	1,479	110	100	152	322	309	81	206	73	126
Sales.....\$1,000	637,454	429,236	67,708	53,619	50,920	22,349	3,583	6,487	1,624	1,927
Wholesale.....\$1,000	469,431	366,315	38,256	28,576	22,150	8,571	1,686	2,328	522	1,026