

**Table 2. Market Value of Agricultural Products Sold and Direct Sales: 1997, 1992, and 1987**

[For meaning of abbreviations and symbols, see introductory text]

Item	1997	Percent of total in 1997	1992	1987
Total sales (see text) .....	2 937	100.0	2 445	2 515
\$1,000..	149 467	100.0	114 070	107 102
Average per farm .....	50 891	(X)	46 654	42 585
Value of sales:				
Less than \$1,000 (see text) .....	580	19.7	526	535
\$1,000..	138	.1	111	144
\$1,000 to \$2,499 .....	541	18.4	402	485
\$1,000..	861	.6	656	776
\$2,500 to \$4,999 .....	460	15.7	343	371
\$1,000..	1 639	1.1	1 215	1 326
\$5,000 to \$9,999 .....	388	13.2	325	320
\$1,000..	2 663	1.8	2 246	2 263
\$10,000 to \$19,999 .....	306	10.4	217	189
\$1,000..	4 240	2.8	3 001	2 641
\$20,000 to \$24,999 .....	57	1.9	71	45
\$1,000..	1 251	.8	1 558	1 014
\$25,000 to \$39,999 .....	126	4.3	111	93
\$1,000..	3 972	2.7	3 510	2 942
\$40,000 to \$49,999 .....	61	2.1	41	38
\$1,000..	2 676	1.8	1 841	1 674
\$50,000 to \$99,999 .....	143	4.9	143	175
\$1,000..	10 253	6.9	10 140	12 667
\$100,000 to \$249,999 .....	157	5.3	170	184
\$1,000..	24 185	16.2	25 928	27 472
\$250,000 to \$499,999 .....	73	2.5	64	54
\$1,000..	25 015	16.7	21 810	17 814
\$500,000 to \$999,999 .....	31	1.1	21	16
\$1,000..	21 261	14.2	14 083	11 508
\$1,000,000 or more .....	14	.5	11	10
\$1,000..	51 315	34.3	27 971	24 861
\$1,000,000 to \$2,499,999 .....	9	.3	8	(NA)
\$1,000..	(D)	(D)	11 798	(NA)
\$2,500,000 to \$4,999,999 .....	2	.1	2	(NA)
\$1,000..	(D)	(D)	(D)	(NA)
\$5,000,000 or more .....	3	.1	1	(NA)
\$1,000..	29 761	19.9	(D)	(NA)
Sales by commodity or commodity group:				
Crops, including nursery and greenhouse crops .....	1 923	65.5	1 414	1 345
\$1,000..	73 728	49.3	45 724	35 327
Grains .....	25	.9	16	12
\$1,000..	202	.1	(D)	67
Corn for grain .....	13	.4	13	6
\$1,000..	172	.1	204	53
Wheat .....	—	—	—	—
\$1,000..	—	—	—	—
Soybeans .....	3	.1	—	1
\$1,000..	(D)	(Z)	—	(D)
Sorghum for grain .....	—	—	—	—
\$1,000..	—	—	—	—
Barley .....	1	(Z)	—	1
\$1,000..	(D)	(Z)	—	(D)
Oats .....	2	.1	2	5
\$1,000..	(D)	(Z)	(D)	8
Other grains .....	9	.3	3	1
\$1,000..	(D)	(Z)	(D)	(D)
Cotton and cottonseed .....	—	—	—	—
\$1,000..	—	—	—	—
Tobacco .....	—	—	—	—
\$1,000..	—	—	—	—
Hay, silage, and field seeds .....	865	29.5	841	864
\$1,000..	6 949	4.6	5 591	4 270
Vegetables, sweet corn, and melons .....	339	11.5	327	283
\$1,000..	8 614	5.8	5 249	3 447
Fruits, nuts, and berries .....	315	10.7	294	277
\$1,000..	10 760	7.2	10 399	8 862
Nursery and greenhouse crops .....	619	21.1	322	217
\$1,000..	44 957	30.1	24 069	18 410
Other crops .....	427	14.5	55	43
\$1,000..	2 246	1.5	(D)	271
Livestock, poultry, and their products .....	1 343	45.7	1 281	1 516
\$1,000..	75 739	50.7	68 346	71 775
Poultry and poultry products .....	266	9.1	225	248
\$1,000..	19 224	12.9	12 309	15 319
Dairy products .....	239	8.1	314	398
\$1,000..	46 974	31.4	46 861	46 366
Cattle and calves .....	760	25.9	766	969
\$1,000..	4 720	3.2	6 324	6 950
Hogs and pigs .....	137	4.7	173	180
\$1,000..	1 264	.8	819	555
Sheep, lambs, and wool .....	312	10.6	297	345
\$1,000..	384	.3	502	499
Other livestock and livestock products (see text) .....	310	10.6	247	308
\$1,000..	3 174	2.1	1 531	2 086
Value of agricultural products sold directly to individuals for human consumption (see text) <sup>1</sup> .....	690	23.5	511	(NA)
\$1,000..	8 653	5.8	4 174	(NA)
Average per farm .....	12 541	(X)	8 169	(NA)
Value of sales:				
\$1 to \$499 .....	151	5.1	141	(NA)
\$1,000..	33	(Z)	31	(NA)
\$500 to \$999 .....	80	2.7	52	(NA)
\$1,000..	55	(Z)	34	(NA)
\$1,000 to \$4,999 .....	261	8.9	178	(NA)
\$1,000..	598	.4	392	(NA)

See footnotes at end of table.

**Table 2. Market Value of Agricultural Products Sold and Direct Sales: 1997, 1992, and 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text]

Item	1997	Percent of total in 1997	1992	1987
Total sales (see text)—Con.				
Value of agricultural products sold directly to individuals for human consumption (see text) <sup>1</sup> —Con.				
Value of sales—Con.				
\$5,000 to \$9,999 ..... farms..	77	2.6	49	(NA)
..... \$1,000..	522	.3	326	(NA)
\$10,000 to \$24,999 ..... farms..	64	2.2	55	(NA)
..... \$1,000..	964	.6	853	(NA)
\$25,000 to \$49,999 ..... farms..	25	.9	18	(NA)
..... \$1,000..	899	.6	616	(NA)
\$50,000 or more ..... farms..	32	1.1	18	(NA)
..... \$1,000..	5 583	3.7	1 922	(NA)

<sup>1</sup>Data for 1987 were not collected.

**Table 3. Farm Production Expenses: 1997, 1992, and 1987**

[Data are based on a sample of farms. For meaning of abbreviations and symbols, see introductory text]

Item	1997		1992	1987
	Farms	Expenses (\$1,000)		
Total farm production expenses ..... farms..	2 921	(X)	2 440	2 512
..... \$1,000..	(X)	126 098	95 755	91 948
Average per farm ..... dollars..	(X)	43 169	39 244	36 604
Farms with expenses of—				
\$1 to \$4,999 .....	847	2 407	783	880
\$5,000 to \$9,999 .....	809	5 862	607	576
\$10,000 to \$24,999 .....	688	10 859	573	486
\$25,000 to \$49,999 .....	177	6 094	123	178
\$50,000 to \$99,999 .....	166	11 584	146	196
\$100,000 to \$249,999 .....	142	21 952	139	141
\$250,000 to \$499,999 .....	59	20 433	44	32
\$500,000 or more .....	33	46 905	25	23
\$500,000 to \$999,999 .....	20	13 520	16	(NA)
\$1,000,000 to \$2,499,999 .....	9	14 342	7	(NA)
\$2,500,000 or more .....	4	19 044	2	(NA)
Livestock and poultry purchased ..... farms..	706	(X)	732	832
..... \$1,000..	(X)	3 031	2 968	3 647
..... percent of total..	(X)	2.4	3.1	4.0
Farms with expenses of—				
\$1 to \$999 .....	421	132	407	482
\$1,000 to \$4,999 .....	162	360	206	180
\$5,000 to \$9,999 .....	52	351	50	71
\$10,000 to \$24,999 .....	45	656	44	71
\$25,000 to \$49,999 .....	15	499	12	18
\$50,000 to \$99,999 .....	6	384	10	9
\$100,000 to \$249,999 .....	5	648	3	1
\$250,000 or more .....	—	—	—	—
\$250,000 to \$499,999 .....	—	—	—	(NA)
\$500,000 to \$999,999 .....	—	—	—	(NA)
\$1,000,000 or more .....	—	—	—	(NA)
Feed for livestock and poultry ..... farms..	1 415	(X)	1 265	1 647
..... \$1,000..	(X)	22 257	18 649	19 529
..... percent of total..	(X)	17.7	19.5	21.2
Farms with expenses of—				
\$1 to \$999 .....	592	260	470	662
\$1,000 to \$4,999 .....	521	1 065	479	533
\$5,000 to \$9,999 .....	61	415	49	86
\$10,000 to \$24,999 .....	46	781	49	130
\$25,000 to \$49,999 .....	71	2 519	102	140
\$50,000 to \$99,999 .....	68	4 807	78	66
\$100,000 or more .....	56	12 409	38	30
\$100,000 to \$249,999 .....	40	5 801	31	(NA)
\$250,000 to \$499,999 .....	11	3 254	5	(NA)
\$500,000 to \$999,999 .....	5	3 355	2	(NA)
\$1,000,000 or more .....	—	—	—	(NA)
Commercially mixed formula feeds ..... farms..	1 023	(X)	820	937
..... \$1,000..	(X)	17 869	13 610	14 580
..... percent of total..	(X)	14.2	14.2	15.9
Farms with expenses of—				
\$1 to \$999 .....	474	197	330	381
\$1,000 to \$4,999 .....	282	558	225	194
\$5,000 to \$9,999 .....	40	279	40	35
\$10,000 to \$24,999 .....	47	784	50	130
\$25,000 to \$49,999 .....	72	2 475	87	128
\$50,000 to \$79,999 .....	52	3 186	53	43
\$80,000 or more .....	56	10 390	35	26
\$80,000 to \$99,999 .....	19	1 696	13	(NA)
\$100,000 to \$249,999 .....	29	4 668	18	(NA)
\$250,000 to \$499,999 .....	4	1 302	2	(NA)
\$500,000 or more .....	4	2 723	2	(NA)

**Table 3. Farm Production Expenses: 1997, 1992, and 1987—Con.**

[Data are based on a sample of farms. For meaning of abbreviations and symbols, see introductory text]

Item	1997		1992	1987
	Farms	Expenses (\$1,000)		
Total farm production expenses—Con.				
Seeds, bulbs, plants, and trees .....	farms.. 970	(X)	831	803
	\$1,000.. (X)	6 287	3 271	2 508
	percent of total.. (X)	5.0	3.4	2.7
Farms with expenses of—				
\$1 to \$499 .....	479	100	411	404
\$500 to \$999 .....	131	95	122	117
\$1,000 to \$4,999 .....	233	519	212	234
\$5,000 to \$9,999 .....	56	361	33	24
\$10,000 to \$24,999 .....	37	569	38	14
\$25,000 or more .....	34	4 645	15	10
\$25,000 to \$49,999 .....	13	431	8	(NA)
\$50,000 or more .....	21	4 213	7	(NA)
Commercial fertilizer .....	farms.. 1 400	(X)	1 287	1 352
	\$1,000.. (X)	2 931	2 868	2 834
	percent of total.. (X)	2.3	3.0	3.1
Farms with expenses of—				
\$1 to \$499 .....	602	115	521	640
\$500 to \$999 .....	284	199	252	185
\$1,000 to \$4,999 .....	389	799	364	368
\$5,000 to \$9,999 .....	57	381	81	101
\$10,000 to \$24,999 .....	53	794	61	45
\$25,000 to \$49,999 .....	12	379	5	12
\$50,000 to \$99,999 .....	2	(D)	3	1
\$100,000 or more .....	1	(D)	—	—
Agricultural chemicals .....	farms.. 829	(X)	811	1 014
	\$1,000.. (X)	1 717	1 528	1 499
	percent of total.. (X)	1.4	1.6	1.6
Farms with expenses of—				
\$1 to \$499 .....	488	81	482	613
\$500 to \$999 .....	104	66	111	157
\$1,000 to \$4,999 .....	177	408	167	197
\$5,000 to \$9,999 .....	31	210	27	19
\$10,000 to \$24,999 .....	16	229	13	17
\$25,000 to \$49,999 .....	9	362	6	8
\$50,000 or more .....	4	361	5	3
\$50,000 to \$99,999 .....	3	(D)	4	(NA)
\$100,000 or more .....	1	(D)	1	(NA)
Petroleum products .....	farms.. 2 686	(X)	2 271	2 305
	\$1,000.. (X)	5 148	4 171	3 979
	percent of total.. (X)	4.1	4.4	4.3
Farms with expenses of—				
\$1 to \$999 .....	1 805	571	1 530	1 542
\$1,000 to \$4,999 .....	693	1 508	555	611
\$5,000 to \$9,999 .....	111	773	111	103
\$10,000 to \$24,999 .....	54	768	62	35
\$25,000 to \$49,999 .....	16	496	9	11
\$50,000 or more .....	7	1 032	4	3
Electricity .....	farms.. 2 015	(X)	1 614	1 876
	\$1,000.. (X)	3 772	3 249	3 141
	percent of total.. (X)	3.0	3.4	3.4
Farms with expenses of—				
\$1 to \$499 .....	1 171	232	954	1 084
\$500 to \$999 .....	305	210	195	248
\$1,000 to \$4,999 .....	371	838	320	423
\$5,000 to \$9,999 .....	93	607	99	77
\$10,000 to \$24,999 .....	60	864	33	35
\$25,000 or more .....	15	1 022	13	9
\$25,000 to \$49,999 .....	9	312	9	(NA)
\$50,000 or more .....	6	710	4	(NA)
Hired farm labor .....	farms.. 907	(X)	885	923
	\$1,000.. (X)	30 438	21 601	18 040
	percent of total.. (X)	24.1	22.6	19.6
Farms with expenses of—				
\$1 to \$999 .....	295	99	288	351
\$1,000 to \$4,999 .....	247	541	253	221
\$5,000 to \$9,999 .....	72	506	85	87
\$10,000 to \$24,999 .....	119	1 815	120	136
\$25,000 to \$49,999 .....	75	2 626	68	63
\$50,000 to \$99,999 .....	49	3 396	30	36
\$100,000 or more .....	50	21 455	41	29
\$100,000 to \$249,999 .....	34	4 845	30	(NA)
\$250,000 to \$499,999 .....	7	2 302	6	(NA)
\$500,000 or more .....	9	14 309	5	(NA)
Contract labor .....	farms.. 279	(X)	281	290
	\$1,000.. (X)	1 350	1 140	1 360
	percent of total.. (X)	1.1	1.2	1.5
Farms with expenses of—				
\$1 to \$999 .....	146	65	117	132
\$1,000 to \$4,999 .....	87	191	133	104
\$5,000 to \$9,999 .....	23	149	9	21
\$10,000 to \$24,999 .....	14	224	12	28
\$25,000 to \$49,999 .....	5	177	6	2
\$50,000 or more .....	4	544	4	3
\$50,000 to \$99,999 .....	2	(D)	3	(NA)
\$100,000 or more .....	2	(D)	1	(NA)

**Table 3. Farm Production Expenses: 1997, 1992, and 1987—Con.**

[Data are based on a sample of farms. For meaning of abbreviations and symbols, see introductory text]

Item	1997		1992	1987
	Farms	Expenses (\$1,000)		
Total farm production expenses—Con.				
Repair and maintenance..... farms..	2 392	(X)	2 068	2 057
\$1,000..	(X)	9 340	6 969	6 856
percent of total..	(X)	7.4	7.3	7.5
Farms with expenses of—				
\$1 to \$999 .....	1 040	410	941	937
\$1,000 to \$4,999 .....	935	2 011	794	807
\$5,000 to \$9,999 .....	234	1 534	172	166
\$10,000 to \$24,999 .....	113	1 603	122	109
\$25,000 to \$49,999 .....	49	1 638	28	27
\$50,000 or more .....	21	2 144	11	11
\$50,000 to \$99,999 .....	14	850	8	(NA)
\$100,000 or more .....	7	1 294	3	(NA)
Customwork, machine hire, and rental of machinery and equipment..... farms..	456	(X)	428	485
\$1,000..	(X)	1 202	698	648
percent of total..	(X)	1.0	.7	.7
Farms with expenses of—				
\$1 to \$999 .....	289	102	263	321
\$1,000 to \$4,999 .....	116	272	132	130
\$5,000 to \$9,999 .....	30	197	20	28
\$10,000 to \$24,999 .....	12	172	10	5
\$25,000 to \$49,999 .....	7	(D)	3	1
\$50,000 or more .....	2	(D)	—	—
Interest..... farms..	855	(X)	813	952
\$1,000..	(X)	6 115	5 177	5 612
percent of total..	(X)	4.8	5.4	6.1
Farms with expenses of—				
\$1 to \$999 .....	178	74	165	188
\$1,000 to \$4,999 .....	348	891	356	450
\$5,000 to \$9,999 .....	149	1 011	138	166
\$10,000 to \$24,999 .....	141	2 062	122	117
\$25,000 to \$49,999 .....	23	720	20	20
\$50,000 to \$99,999 .....	11	778	10	9
\$100,000 or more .....	5	578	2	2
Interest paid on debt:				
Secured by real estate..... farms..	627	(X)	571	736
\$1,000..	(X)	4 576	3 986	4 340
percent of total..	(X)	3.6	4.2	4.7
Farms with expenses of—				
\$1 to \$999 .....	72	(D)	58	(NA)
\$1,000 to \$4,999 .....	303	792	271	(NA)
\$5,000 to \$9,999 .....	116	794	127	(NA)
\$10,000 to \$24,999 .....	109	1 603	92	(NA)
\$25,000 to \$49,999 .....	17	534	16	(NA)
\$50,000 to \$99,999 .....	8	589	5	(NA)
\$100,000 or more .....	2	(D)	2	(NA)
Not secured by real estate..... farms..	409	(X)	424	464
\$1,000..	(X)	1 539	1 191	1 272
percent of total..	(X)	1.2	1.2	1.4
Farms with expenses of—				
\$1 to \$999 .....	173	72	177	(NA)
\$1,000 to \$4,999 .....	163	387	179	(NA)
\$5,000 to \$9,999 .....	44	303	43	(NA)
\$10,000 to \$24,999 .....	20	277	21	(NA)
\$25,000 to \$49,999 .....	4	131	2	(NA)
\$50,000 to \$99,999 .....	5	369	2	(NA)
\$100,000 or more .....	—	—	—	(NA)
Cash rent..... farms..	388	(X)	308	475
\$1,000..	(X)	1 400	1 077	1 377
percent of total..	(X)	1.1	1.1	1.5
Farms with expenses of—				
\$1 to \$499 .....	147	30	66	121
\$500 to \$999 .....	42	30	61	106
\$1,000 to \$4,999 .....	138	263	127	171
\$5,000 to \$9,999 .....	27	181	33	47
\$10,000 to \$24,999 .....	25	368	16	26
\$25,000 to \$49,999 .....	5	145	3	2
\$50,000 or more .....	4	383	2	2
Property taxes paid..... farms..	2 748	(X)	2 330	2 381
\$1,000..	(X)	11 942	8 521	6 779
percent of total..	(X)	9.5	8.9	7.4
Farms with expenses of—				
\$1 to \$499 .....	238	48	298	335
\$500 to \$999 .....	209	151	174	270
\$1,000 to \$4,999 .....	1 462	4 093	1 329	1 443
\$5,000 to \$9,999 .....	635	4 130	413	246
\$10,000 to \$24,999 .....	172	2 341	105	78
\$25,000 or more .....	32	1 179	11	9
All other farm production expenses..... farms..	2 575	(X)	2 124	2 259
\$1,000..	(X)	19 166	13 871	14 139
percent of total..	(X)	15.2	14.5	15.4
Farms with expenses of—				
\$1 to \$999 .....	1 273	499	1 119	1 200
\$1,000 to \$4,999 .....	799	1 609	619	609
\$5,000 to \$9,999 .....	196	1 252	111	178
\$10,000 to \$24,999 .....	147	2 429	144	148
\$25,000 to \$49,999 .....	84	3 027	77	76
\$50,000 to \$99,999 .....	41	2 595	32	29
\$100,000 or more .....	35	7 754	22	19
\$100,000 to \$249,999 .....	29	4 499	17	(NA)
\$250,000 or more .....	6	3 255	5	(NA)