

Table 2. Market Value of Agricultural Products Sold and Direct Sales: 1997, 1992, and 1987

[For meaning of abbreviations and symbols, see introductory text]

Item	1997	Percent of total in 1997	1992	1987
Total sales (see text)	735	100.0	649	701
\$1,000..	48 200	100.0	39 512	37 786
Average per farm	65 578	(X)	60 882	53 903
Value of sales:				
Less than \$1,000 (see text)	117	15.9	107	152
\$1,000..	23	(Z)	28	35
\$1,000 to \$2,499	93	12.7	68	138
\$1,000..	149	.3	111	233
\$2,500 to \$4,999	91	12.4	115	79
\$1,000..	324	.7	420	277
\$5,000 to \$9,999	91	12.4	85	82
\$1,000..	620	1.3	590	612
\$10,000 to \$19,999	78	10.6	76	64
\$1,000..	1 071	2.2	1 045	887
\$20,000 to \$24,999	31	4.2	23	15
\$1,000..	661	1.4	512	332
\$25,000 to \$39,999	53	7.2	36	29
\$1,000..	1 645	3.4	1 075	909
\$40,000 to \$49,999	20	2.7	13	12
\$1,000..	888	1.8	564	535
\$50,000 to \$99,999	64	8.7	49	55
\$1,000..	4 704	9.8	3 360	3 881
\$100,000 to \$249,999	55	7.5	45	43
\$1,000..	8 356	17.3	7 143	6 234
\$250,000 to \$499,999	23	3.1	12	15
\$1,000..	7 797	16.2	4 296	4 671
\$500,000 to \$999,999	9	1.2	13	9
\$1,000..	5 494	11.4	9 177	5 780
\$1,000,000 or more	10	1.4	7	8
\$1,000..	16 470	34.2	11 192	13 400
\$1,000,000 to \$2,499,999	9	1.2	7	(NA)
\$1,000..	(D)	(D)	11 192	(NA)
\$2,500,000 to \$4,999,999	1	.1	—	(NA)
\$1,000..	(D)	(D)	—	(NA)
\$5,000,000 or more	—	—	—	(NA)
\$1,000..	—	—	—	(NA)
Sales by commodity or commodity group:				
Crops, including nursery and greenhouse crops	507	69.0	424	369
\$1,000..	39 423	81.8	27 431	26 685
Grains	10	1.4	12	7
\$1,000..	19	(Z)	(D)	15
Corn for grain	5	.7	8	6
\$1,000..	10	(Z)	25	13
Wheat	—	—	—	—
\$1,000..	—	—	—	—
Soybeans	—	—	—	—
\$1,000..	—	—	—	—
Sorghum for grain	1	.1	—	—
\$1,000..	(D)	(Z)	—	—
Barley	—	—	—	—
\$1,000..	—	—	—	—
Oats	2	.3	1	1
\$1,000..	(D)	(Z)	(D)	(D)
Other grains	4	.5	4	2
\$1,000..	7	(Z)	(D)	(D)
Cotton and cottonseed	—	—	—	—
\$1,000..	—	—	—	—
Tobacco	—	—	—	—
\$1,000..	—	—	—	—
Hay, silage, and field seeds	149	20.3	159	139
\$1,000..	1 175	2.4	1 010	526
Vegetables, sweet corn, and melons	126	17.1	126	99
\$1,000..	3 873	8.0	2 461	1 929
Fruits, nuts, and berries	75	10.2	91	83
\$1,000..	1 889	3.9	2 322	1 666
Nursery and greenhouse crops	276	37.6	158	121
\$1,000..	30 962	64.2	19 501	20 786
Other crops	23	3.1	23	23
\$1,000..	1 504	3.1	(D)	1 764
Livestock, poultry, and their products	292	39.7	279	359
\$1,000..	8 777	18.2	12 082	11 100
Poultry and poultry products	67	9.1	52	69
\$1,000..	2 002	4.2	4 758	4 190
Dairy products	32	4.4	41	51
\$1,000..	4 704	9.8	5 024	4 775
Cattle and calves	158	21.5	162	206
\$1,000..	675	1.4	880	1 004
Hogs and pigs	45	6.1	41	49
\$1,000..	493	1.0	744	568
Sheep, lambs, and wool	54	7.3	53	73
\$1,000..	58	.1	49	103
Other livestock and livestock products (see text)	69	9.4	63	93
\$1,000..	846	1.8	626	462
Value of agricultural products sold directly to individuals for human consumption (see text) ¹	135	18.4	127	(NA)
\$1,000..	2 323	4.8	1 578	(NA)
Average per farm	17 210	(X)	12 426	(NA)
Value of sales:				
\$1 to \$499	17	2.3	22	(NA)
\$1,000..	4	(Z)	4	(NA)
\$500 to \$999	11	1.5	12	(NA)
\$1,000..	8	(Z)	7	(NA)
\$1,000 to \$4,999	46	6.3	45	(NA)
\$1,000..	118	.2	103	(NA)

See footnotes at end of table.

Table 2. Market Value of Agricultural Products Sold and Direct Sales: 1997, 1992, and 1987—Con.

[For meaning of abbreviations and symbols, see introductory text]

Item	1997	Percent of total in 1997	1992	1987
Total sales (see text)—Con.				
Value of agricultural products sold directly to individuals for human consumption (see text) ¹ —Con.				
Value of sales—Con.				
\$5,000 to \$9,999 farms..	17	2.3	18	(NA)
..... \$1,000..	115	.2	122	(NA)
\$10,000 to \$24,999 farms..	25	3.4	18	(NA)
..... \$1,000..	414	.9	293	(NA)
\$25,000 to \$49,999 farms..	10	1.4	5	(NA)
..... \$1,000..	310	.6	201	(NA)
\$50,000 or more farms..	9	1.2	7	(NA)
..... \$1,000..	1 355	2.8	848	(NA)

¹Data for 1987 were not collected.

Table 3. Farm Production Expenses: 1997, 1992, and 1987

[Data are based on a sample of farms. For meaning of abbreviations and symbols, see introductory text]

Item	1997		1992	1987
	Farms	Expenses (\$1,000)		
Total farm production expenses farms..	735	(X)	649	702
..... \$1,000..	(X)	35 350	32 436	29 736
Average per farm dollars..	(X)	48 096	49 978	42 359
Farms with expenses of—				
\$1 to \$4,999 farms..	177	509	187	218
..... \$1,000..	182	1 350	153	187
\$5,000 to \$9,999 farms..	190	3 023	141	143
..... \$1,000..	58	2 050	63	61
\$10,000 to \$24,999 farms..	62	4 347	43	37
..... \$1,000..	39	5 893	32	35
\$25,000 to \$49,999 farms..	16	5 904	16	9
..... \$1,000..	11	12 275	14	12
\$50,000 to \$99,999 farms..	6	(D)	10	(NA)
..... \$1,000..	5	(D)	4	(NA)
\$100,000 to \$249,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$250,000 to \$499,999 farms..	161	(X)	147	248
..... \$1,000..	(X)	848	1 130	1 146
Average per farm percent of total..	(X)	2.4	3.5	3.9
Farms with expenses of—				
\$1 to \$999 farms..	77	28	72	139
..... \$1,000..	45	105	38	74
\$5,000 to \$9,999 farms..	22	140	16	13
..... \$1,000..	7	103	12	12
\$10,000 to \$24,999 farms..	7	220	4	6
..... \$1,000..	2	(D)	3	3
\$25,000 to \$49,999 farms..	1	(D)	1	1
..... \$1,000..	—	—	—	—
\$50,000 to \$99,999 farms..	—	—	1	(NA)
..... \$1,000..	—	—	—	(NA)
\$100,000 to \$249,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$250,000 to \$499,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$500,000 to \$999,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$1,000,000 or more farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
Feed for livestock and poultry farms..	271	(X)	288	393
..... \$1,000..	(X)	2 924	4 320	3 684
Average per farm percent of total..	(X)	8.3	13.3	12.4
Farms with expenses of—				
\$1 to \$999 farms..	114	51	119	140
..... \$1,000..	97	214	88	156
\$5,000 to \$9,999 farms..	14	94	19	31
..... \$1,000..	16	265	24	29
\$10,000 to \$24,999 farms..	14	507	19	21
..... \$1,000..	8	549	11	13
\$25,000 to \$49,999 farms..	8	1 245	8	3
..... \$1,000..	7	(D)	4	(NA)
\$50,000 to \$99,999 farms..	1	(D)	3	(NA)
..... \$1,000..	—	—	1	(NA)
\$100,000 to \$249,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$250,000 to \$499,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$500,000 to \$999,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$1,000,000 or more farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
Commercially mixed formula feeds farms..	179	(X)	153	219
..... \$1,000..	(X)	2 219	3 323	2 843
Average per farm percent of total..	(X)	6.3	10.2	9.6
Farms with expenses of—				
\$1 to \$999 farms..	83	35	57	88
..... \$1,000..	54	116	44	57
\$5,000 to \$9,999 farms..	6	39	12	19
..... \$1,000..	12	201	13	25
\$10,000 to \$24,999 farms..	12	420	15	17
..... \$1,000..	5	300	3	6
\$25,000 to \$49,999 farms..	7	1 108	9	7
..... \$1,000..	—	—	—	—
\$50,000 to \$79,999 farms..	—	—	3	(NA)
..... \$1,000..	—	—	—	(NA)
\$80,000 to \$99,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$100,000 to \$249,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$250,000 to \$499,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$500,000 to \$999,999 farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)
\$1,000,000 or more farms..	—	—	—	(NA)
..... \$1,000..	—	—	—	(NA)

Table 3. Farm Production Expenses: 1997, 1992, and 1987—Con.

[Data are based on a sample of farms. For meaning of abbreviations and symbols, see introductory text]

Item	1997		1992	1987
	Farms	Expenses (\$1,000)		
Total farm production expenses—Con.				
Seeds, bulbs, plants, and trees	farms..	(X)	286	237
.....	\$1,000..	2 027	1 348	1 396
.....	percent of total..	(X) 5.7	4.2	4.7
Farms with expenses of—				
\$1 to \$499	170	30	125	96
\$500 to \$999	43	27	47	59
\$1,000 to \$4,999	107	244	76	47
\$5,000 to \$9,999	24	154	14	11
\$10,000 to \$24,999	26	379	8	9
\$25,000 or more	13	1 192	16	15
\$25,000 to \$49,999	7	239	9	(NA)
\$50,000 or more	6	953	7	(NA)
Commercial fertilizer	farms..	(X)	408	399
.....	\$1,000..	1 528	1 332	1 335
.....	percent of total..	(X) 4.3	4.1	4.5
Farms with expenses of—				
\$1 to \$499	204	(D)	166	178
\$500 to \$999	102	69	66	64
\$1,000 to \$4,999	133	293	118	111
\$5,000 to \$9,999	23	150	30	24
\$10,000 to \$24,999	17	255	20	13
\$25,000 to \$49,999	10	347	4	3
\$50,000 to \$99,999	3	220	3	5
\$100,000 or more	1	(D)	1	1
Agricultural chemicals	farms..	(X)	307	355
.....	\$1,000..	(X) 824	904	778
.....	percent of total..	(X) 2.3	2.8	2.6
Farms with expenses of—				
\$1 to \$499	195	(D)	148	206
\$500 to \$999	35	25	42	53
\$1,000 to \$4,999	79	181	82	63
\$5,000 to \$9,999	18	118	18	18
\$10,000 to \$24,999	14	213	9	9
\$25,000 to \$49,999	5	196	5	4
\$50,000 or more	1	(D)	3	2
\$50,000 to \$99,999	1	(D)	3	(NA)
\$100,000 or more	—	—	—	(NA)
Petroleum products	farms..	(X)	607	659
.....	\$1,000..	(X) 1 642	1 487	1 390
.....	percent of total..	(X) 4.6	4.6	4.7
Farms with expenses of—				
\$1 to \$999	414	(D)	348	454
\$1,000 to \$4,999	214	471	198	153
\$5,000 to \$9,999	29	195	30	26
\$10,000 to \$24,999	25	386	19	16
\$25,000 to \$49,999	10	315	11	9
\$50,000 or more	2	(D)	1	1
Electricity	farms..	(X)	441	452
.....	\$1,000..	(X) 743	733	549
.....	percent of total..	(X) 2.1	2.3	1.8
Farms with expenses of—				
\$1 to \$499	250	48	230	245
\$500 to \$999	97	66	58	82
\$1,000 to \$4,999	121	291	122	108
\$5,000 to \$9,999	25	159	21	11
\$10,000 to \$24,999	12	179	8	5
\$25,000 or more	—	—	2	1
\$25,000 to \$49,999	—	—	1	(NA)
\$50,000 or more	—	—	1	(NA)
Hired farm labor	farms..	(X)	237	214
.....	\$1,000..	(X) 10 755	9 076	9 536
.....	percent of total..	(X) 30.4	28.0	32.1
Farms with expenses of—				
\$1 to \$999	67	19	49	73
\$1,000 to \$4,999	61	152	74	40
\$5,000 to \$9,999	35	242	24	26
\$10,000 to \$24,999	40	675	38	26
\$25,000 to \$49,999	33	1 178	17	19
\$50,000 to \$99,999	18	1 214	13	9
\$100,000 or more	23	7 274	22	21
\$100,000 to \$249,999	13	1 782	12	(NA)
\$250,000 to \$499,999	5	1 735	7	(NA)
\$500,000 or more	5	3 758	3	(NA)
Contract labor	farms..	(X)	55	66
.....	\$1,000..	(X) 725	508	531
.....	percent of total..	(X) 2.1	1.6	1.8
Farms with expenses of—				
\$1 to \$999	32	15	18	18
\$1,000 to \$4,999	38	85	18	33
\$5,000 to \$9,999	3	20	8	9
\$10,000 to \$24,999	5	(D)	6	3
\$25,000 to \$49,999	1	(D)	1	1
\$50,000 or more	4	(D)	4	2
\$50,000 to \$99,999	—	—	3	(NA)
\$100,000 or more	4	(D)	1	(NA)

Table 3. Farm Production Expenses: 1997, 1992, and 1987—Con.

[Data are based on a sample of farms. For meaning of abbreviations and symbols, see introductory text]

Item	1997		1992	1987
	Farms	Expenses (\$1,000)		
Total farm production expenses—Con.				
Repair and maintenance..... farms..	605	(X)	560	588
\$1,000..	(X)	2 655	2 406	1 744
percent of total..	(X)	7.5	7.4	5.9
Farms with expenses of—				
\$1 to \$999	235	89	242	327
\$1,000 to \$4,999	254	577	207	187
\$5,000 to \$9,999	56	358	65	35
\$10,000 to \$24,999	42	557	28	29
\$25,000 to \$49,999	11	408	10	5
\$50,000 or more	7	667	8	5
\$50,000 to \$99,999	4	(D)	7	(NA)
\$100,000 or more	3	(D)	1	(NA)
Customwork, machine hire, and rental of machinery and equipment..... farms..	122	(X)	112	97
\$1,000..	(X)	289	260	183
percent of total..	(X)	.8	.8	.6
Farms with expenses of—				
\$1 to \$999	65	(D)	61	67
\$1,000 to \$4,999	41	84	42	21
\$5,000 to \$9,999	9	(D)	5	4
\$10,000 to \$24,999	7	(D)	3	3
\$25,000 to \$49,999	—	—	—	2
\$50,000 or more	—	—	1	—
Interest..... farms..	218	(X)	196	239
\$1,000..	(X)	1 744	1 473	1 298
percent of total..	(X)	4.9	4.5	4.4
Farms with expenses of—				
\$1 to \$999	60	(D)	44	44
\$1,000 to \$4,999	83	188	84	129
\$5,000 to \$9,999	33	228	28	35
\$10,000 to \$24,999	28	441	29	22
\$25,000 to \$49,999	11	356	8	5
\$50,000 to \$99,999	1	(D)	2	4
\$100,000 or more	2	(D)	1	—
Interest paid on debt:				
Secured by real estate..... farms..	152	(X)	145	177
\$1,000..	(X)	1 092	1 193	875
percent of total..	(X)	3.1	3.7	2.9
Farms with expenses of—				
\$1 to \$999	29	(D)	26	(NA)
\$1,000 to \$4,999	66	154	61	(NA)
\$5,000 to \$9,999	25	175	25	(NA)
\$10,000 to \$24,999	24	369	24	(NA)
\$25,000 to \$49,999	5	171	6	(NA)
\$50,000 to \$99,999	3	(D)	2	(NA)
\$100,000 or more	—	—	1	(NA)
Not secured by real estate..... farms..	105	(X)	82	105
\$1,000..	(X)	652	280	423
percent of total..	(X)	1.8	.9	1.4
Farms with expenses of—				
\$1 to \$999	41	16	31	(NA)
\$1,000 to \$4,999	41	88	33	(NA)
\$5,000 to \$9,999	13	80	11	(NA)
\$10,000 to \$24,999	5	79	6	(NA)
\$25,000 to \$49,999	3	(D)	1	(NA)
\$50,000 to \$99,999	—	—	—	(NA)
\$100,000 or more	2	(D)	—	(NA)
Cash rent..... farms..	135	(X)	141	122
\$1,000..	(X)	1 021	909	786
percent of total..	(X)	2.9	2.8	2.6
Farms with expenses of—				
\$1 to \$499	36	(D)	37	44
\$500 to \$999	18	12	25	11
\$1,000 to \$4,999	50	112	48	40
\$5,000 to \$9,999	14	97	9	15
\$10,000 to \$24,999	10	165	15	4
\$25,000 to \$49,999	3	(D)	2	5
\$50,000 or more	4	513	5	3
Property taxes paid..... farms..	681	(X)	595	635
\$1,000..	(X)	2 640	2 119	1 795
percent of total..	(X)	7.5	6.5	6.0
Farms with expenses of—				
\$1 to \$499	85	(D)	88	58
\$500 to \$999	48	33	44	88
\$1,000 to \$4,999	396	1 115	333	402
\$5,000 to \$9,999	108	702	96	70
\$10,000 to \$24,999	37	(D)	28	15
\$25,000 or more	7	211	6	2
All other farm production expenses..... farms..	663	(X)	587	624
\$1,000..	(X)	4 985	4 431	3 583
percent of total..	(X)	14.1	13.7	12.0
Farms with expenses of—				
\$1 to \$999	264	(D)	257	357
\$1,000 to \$4,999	250	501	197	173
\$5,000 to \$9,999	57	369	58	33
\$10,000 to \$24,999	55	799	41	30
\$25,000 to \$49,999	20	656	13	17
\$50,000 to \$99,999	8	511	10	7
\$100,000 or more	9	(D)	11	7
\$100,000 to \$249,999	6	(D)	9	(NA)
\$250,000 or more	3	(D)	2	(NA)