



**United States Department of Agriculture  
National Agricultural Statistics Service  
2014 Organic Survey - Washington**



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Northwest Region – Washington Field Office  
112 Henry St, NE Suite 202, Olympia, WA 98506  
(800) 435-5883 · (855) 270-2721 FAX · [www.nass.usda.gov/wa](http://www.nass.usda.gov/wa)

### **Organic Highlights**

In 2014, the United States had 14,093 organic farms producing \$5.5 billion in organic products. The number of organic farms varies across the country. Washington organic farms were 5 percent of the U.S. total, with 716 certified and exempt farms. Washington's total gross value of sales of organically produced commodities, at \$514.9 million, was 9 percent of the total gross value of U.S. organic sales.

Of the 716 organic farms identified in the 2014 Organic Survey for Washington, 643 were certified organic farms and 73 were exempt from certification because they gross less than \$5,000 annually from organic sales. There were 348 farms with 100 percent total value of sales from certified organic production, compared to 109 farms with 75 to 99 percent, 39 farms with 50 to 74 percent, 48 farms with 25 to 49 percent, and 99 farms with less than 25 percent. Washington's total gross value of sales of value-added organic products of certified organically produced commodities at \$15.0 million, was 2.1 percent of the total gross value-added organics products of the U.S. sales from certified organic farms.

The 2014 Organic Survey provides acreage, production, and sales data for a variety of organic crops and inventory and sales data for organic livestock commodities. The 2014 survey collected data from U.S. farms and ranches that were certified organic, exempt from organic certification, or transitioning to organic certification. This survey was done in conjunction with the USDA's Risk Management Agency to aid in improving insurance products for organic agriculture.

**Top 10 States in Total Organic Product Sales and Marketing Practices by Percent of Sales - Certified and Exempt Organic Farms: 2014**

| Geographic area        | Total sales (\$1,000) | Sales outlets         |                        |                        |
|------------------------|-----------------------|-----------------------|------------------------|------------------------|
|                        |                       | Consumer direct sales | Direct-to-retail sales | Wholesale market sales |
| United States .....    | 5,456,732             | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 6,382                 | 3,502                  | 8,939                  |
| Percent of sales ..... | (X)                   | 8                     | 14                     | 78                     |
| California .....       | 2,231,241             | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 997                   | 955                    | 1,816                  |
| Percent of sales ..... | (X)                   | 5                     | 23                     | 72                     |
| Washington .....       | 514,897               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 353                   | 199                    | 433                    |
| Percent of sales ..... | (X)                   | 13                    | 13                     | 74                     |
| Pennsylvania .....     | 313,456               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 242                   | 85                     | 525                    |
| Percent of sales ..... | (X)                   | 5                     | 3                      | 92                     |
| Oregon .....           | 237,121               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 289                   | 154                    | 288                    |
| Percent of sales ..... | (X)                   | 10                    | 5                      | 85                     |
| Wisconsin .....        | 200,800               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 485                   | 185                    | 869                    |
| Percent of sales ..... | (X)                   | 10                    | 5                      | 85                     |
| Texas .....            | 199,094               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 90                    | 42                     | 159                    |
| Percent of sales ..... | (X)                   | 3                     | 8                      | 89                     |
| New York .....         | 164,203               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 454                   | 182                    | 529                    |
| Percent of sales ..... | (X)                   | 23                    | 5                      | 72                     |
| Colorado .....         | 146,799               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 70                    | 52                     | 113                    |
| Percent of sales ..... | (X)                   | 4                     | 4                      | 92                     |
| Michigan .....         | 124,612               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 142                   | 46                     | 235                    |
| Percent of sales ..... | (X)                   | (D)                   | (D)                    | 75                     |
| Iowa .....             | 102,626               | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 209                   | 70                     | 459                    |
| Percent of sales ..... | (X)                   | 12                    | 2                      | 86                     |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

**Value-Added Certified Organic Products Sales and Marketing Practices by Percent of Sales: 2014**

| Geographic area        | Total sales (dollars) | Sales outlets         |                        |                        |
|------------------------|-----------------------|-----------------------|------------------------|------------------------|
|                        |                       | Consumer direct sales | Direct-to-retail sales | Wholesale market sales |
| United States .....    | 729,974,562           | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 5,144                 | 3,140                  | 8,750                  |
| Percent of sales ..... | (X)                   | 8                     | 14                     | 78                     |
| Washington .....       | 15,026,057            | (X)                   | (X)                    | (X)                    |
| Farms .....            | (X)                   | 292                   | 182                    | 426                    |
| Percent of sales ..... | (X)                   | 13                    | 13                     | 74                     |

(X) Not applicable.

**Certified Organic Vegetables, Potatoes, and Melons Grown in the Open Harvested and Value of Sales: 2014**

| Crops                                  | Harvested |         |            | Value of sales |               |
|--|-----------|---------|------------|----------------|---------------|
|  | Farms     | Acres   | Production | Quantity       | Dollars       |
| United States .....                    | 3,315     | 163,746 | (X)        | (X)            | 1,247,666,655 |
| Washington .....                       | 200       | 13,690  | (X)        | (X)            | 59,696,629    |
| Artichokes (cwt) .....                 | 2         | (D)     | (D)        | (D)            | (D)           |
| Beans, snap, fresh (cwt) .....         | 46        | 21      | 863        | 775            | 169,802       |
| Beans, snap, processing (tons) .....   | 7         | (D)     | (D)        | (D)            | (D)           |
| Broccoli (cwt) .....                   | 31        | 71      | 1,037      | 1,035          | 149,022       |
| Cabbage, green (cwt) .....             | 43        | (D)     | (D)        | (D)            | (D)           |
| Cabbage, red (cwt) .....               | 18        | 9       | 605        | 584            | 60,834        |
| Cabbage, other (cwt) .....             | 13        | 3       | 355        | 296            | 33,330        |
| Cantaloupes and muskmelons (cwt) ..... | 6         | (D)     | (D)        | (D)            | (D)           |
| Carrots (cwt) .....                    | 63        | 210     | 59,899     | 59,537         | 6,258,922     |
| Cauliflower (cwt) .....                | 21        | (D)     | (D)        | (D)            | (D)           |
| Celery (cwt) .....                     | 11        | 2       | 274        | 226            | 13,380        |
| Garlic (cwt) .....                     | 56        | 25      | 1,621      | 951            | 572,589       |
| Herbs, fresh cut (lbs) .....           | 35        | 244     | (D)        | (D)            | (D)           |
| Honeydew melons (cwt) .....            | 4         | 1       | 143        | 143            | 3,180         |
| Lettuce, all (cwt) .....               | 41        | 35      | 5,917      | 5,041          | 483,608       |
| Onions, dry (cwt) .....                | 29        | (D)     | (D)        | (D)            | (D)           |
| Onions, red, fresh (cwt) .....         | 8         | 2       | 456        | 456            | 17,589        |
| Onions, white, fresh (cwt) .....       | 14        | 1       | 32         | 28             | 3,664         |
| Onions, yellow, fresh (cwt) .....      | 17        | (D)     | (D)        | (D)            | (D)           |
| Onions, yellow, processing (cwt) ..... | 1         | (D)     | (D)        | (D)            | (D)           |
| Peas, green (tons) .....               | 35        | (D)     | (D)        | (D)            | (D)           |
| Peppers, bell (cwt) .....              | 31        | 58      | 1,813      | 1,806          | 595,840       |
| Potatoes (cwt) .....                   | 55        | 1,301   | 705,444    | 705,444        | 8,732,305     |
| Spinach (cwt) .....                    | 25        | 6       | 224        | 224            | 98,715        |
| Squash, all (cwt) .....                | 55        | (D)     | (D)        | (D)            | (D)           |
| Sweet corn (cwt) .....                 | 30        | 5,353   | 886,832    | 886,801        | 14,871,995    |
| Sweet potatoes (cwt) .....             | 3         | 3       | 60         | 60             | 12,000        |
| Tomatoes, fresh (cwt) .....            | 66        | 28      | 2,893      | 2,735          | 479,026       |
| Tomatoes, processing (tons) .....      | 4         | (Z)     | 8          | 8              | 1,406         |
| Watermelons (cwt) .....                | 4         | (D)     | (D)        | (D)            | (D)           |
| Other vegetables (cwt) .....           | 104       | 632     | 56,805     | 54,195         | 4,609,033     |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

(Z) Less than half of the unit shown.

**Certified Organic Vegetables, Potatoes, and Melons Grown Under Protection Harvested and Value of Sales: 2014**

| Crops                             | Harvested |   |            | Value of sales |            |
|-----------------------------------|-----------|---|------------|----------------|------------|
|                                   | Farms     | Square feet under glass or other protection | Production | Quantity       | Dollars    |
| United States .....               | 1,330     | 19,587,945                                  | (X)        | (X)            | 75,857,306 |
| Washington .....                  | 98        | 299,133                                     | (X)        | (X)            | 1,218,027  |
| Beans, snap, fresh (cwt) .....    | 7         | 4,150                                       | 17         | 17             | 7,394      |
| Broccoli (cwt) .....              | 3         | 1,604                                       | 21         | 21             | 2,371      |
| Cabbage, green (cwt) .....        | -         | -   | -          | -              | -          |
| Cabbage, red (cwt) .....          | -         | -   | -          | -              | -          |
| Cabbage, other (cwt) .....        | 1         | (D)   | (D)        | (D)            | (D)        |
| Carrots (cwt) .....               | 3         | 950   | 6          | 6              | 962        |
| Cauliflower (cwt) .....           | -         | -   | -          | -              | -          |
| Celery (cwt) .....                | 1         | (D)   | (D)        | (D)            | (D)        |
| Garlic (cwt) .....                | 2         | (D)   | (D)        | (D)            | (D)        |
| Herbs, fresh cut (lbs) .....      | 15        | 12,430                                      | 2,141      | 2,141          | 23,970     |
| Lettuce, all (cwt) .....          | 16        | 18,184                                      | 293        | 289            | 14,029     |
| Onions, red, fresh (cwt) .....    | 2         | (D)   | (D)        | (D)            | (D)        |
| Onions, white, fresh (cwt) .....  | -         | -   | -          | -              | -          |
| Onions, yellow, fresh (cwt) ..... | 2         | (D)   | (D)        | (D)            | (D)        |
| Peas, green (tons) .....          | 3         | 380   | (Z)        | (Z)            | 603        |
| Peppers, bell (cwt) .....         | 24        | 31,790                                      | 149        | 144            | 43,723     |
| Potatoes (cwt) .....              | 2         | (D)   | (D)        | (D)            | (D)        |
| Spinach (cwt) .....               | 8         | 2,165                                       | 8          | 8              | 2,449      |
| Squash, all (cwt) .....           | 5         | 3,054                                       | 33         | 25             | 4,793      |
| Tomatoes, fresh (cwt) .....       | 77        | 130,884                                     | 3,967      | 3,447          | 457,580    |
| Other vegetables (cwt) .....      | 46        | 87,226                                      | 90,228     | 72,689         | 652,812    |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

(Z) Less than half of the unit shown.

- Represents zero.

**Certified Organic Apples, Grapes, Other Fruits, Tree Nuts, and Berries Harvested and Value of Sales: 2014**

| Commodities                             | Harvested |        |             | Value of sales |             |
|---|-----------|--------|-------------|----------------|-------------|
|   | Farms     | Acres  | Quantity    | Quantity       | Dollars     |
| <b>All fruits</b>                       |           |        |             |                |             |
| United States .....                     | 1,665     | (NA)   | (X)         | (X)            | (NA)        |
| Washington .....                        | 203       | (NA)   | (X)         | (X)            | (NA)        |
| Apples, all (lbs) .....                 | 207       | 11,168 | 428,682,454 | 427,182,550    | 210,179,836 |
| Avocados (tons) .....                   | -         | -      | -           | -              | -           |
| Cherries, sweet (tons) .....            | 80        | 1,409  | 8,168       | 7,960          | 27,072,777  |
| Cherries, tart (lbs) .....              | 10        | (D)    | (D)         | (D)            | (D)         |
| Coffee (lbs) .....                      | -         | -      | -           | -              | -           |
| Dates (tons) .....                      | -         | -      | -           | -              | -           |
| Figs (tons) .....                       | 1         | (D)    | (D)         | (D)            | (D)         |
| Grapefruit (tons) .....                 | -         | -      | -           | -              | -           |
| Grapes, all (tons) .....                | 62        | 2,334  | 13,559      | 13,559         | (D)         |
| Lemons (tons) .....                     | -         | -      | -           | -              | -           |
| Oranges, navel (tons) .....             | -         | -      | -           | -              | -           |
| Oranges, valencia (tons) .....          | -         | -      | -           | -              | -           |
| Oranges, all other (tons) .....         | -         | -      | -           | -              | -           |
| Peaches, all (tons) .....               | 36        | 269    | 2,763       | 2,657          | 3,499,774   |
| Pears, all (tons) .....                 | 110       | 1,742  | 27,170      | 24,652         | 21,793,155  |
| Plums/prunes (tons) .....               | 30        | (D)    | 184         | 179            | 453,551     |
| Tangerines (tons) .....                 | -         | -      | -           | -              | -           |
| Other fruits (tons) .....               | 49        | 502    | 3,922       | 3,800          | 5,128,558   |
| <b>All tree nuts</b>                    |           |        |             |                |             |
| United States .....                     | 396       | (NA)   | (X)         | (X)            | (NA)        |
| Washington .....                        | 8         | (NA)   | (X)         | (X)            | (NA)        |
| Almonds (lbs) .....                     | -         | -      | -           | -              | -           |
| Hazelnuts/filberts (tons) .....         | 2         | (D)    | (D)         | (D)            | (D)         |
| Pecans, all (lbs) .....                 | -         | -      | -           | -              | -           |
| Pistachios (lbs) .....                  | -         | -      | -           | -              | -           |
| Walnuts, english (tons) .....           | 3         | (D)    | 2           | 2              | 3,976       |
| Other nuts (lbs) .....                  | 5         | (D)    | (D)         | (D)            | (D)         |
| <b>All berries</b>                      |           |        |             |                |             |
| United States .....                     | 1,326     | (NA)   | (X)         | (X)            | (NA)        |
| Washington .....                        | 99        | (NA)   | (X)         | (X)            | (NA)        |
| Blackberries and dewberries (lbs) ..... | 9         | (D)    | 106,198     | 106,098        | (D)         |
| Blueberries, fresh (lbs) .....          | 50        | 1,252  | 5,231,651   | 5,119,334      | 15,548,067  |
| Blueberries, processing (lbs) .....     | 5         | 252    | 1,321,709   | 1,321,529      | 2,195,987   |
| Blueberries, wild (lbs) .....           | -         | -      | -           | -              | -           |
| Raspberries (lbs) .....                 | 47        | 62     | 197,160     | 196,876        | (D)         |
| Strawberries (cwt) .....                | 45        | 62     | 2,817       | 2,796          | (D)         |
| Other Berries (lbs) .....               | 5         | 3      | 4,257       | 4,224          | 9,286       |

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

(X) Not applicable.

- Represents zero.

### Certified Organic Apples Value of Sales by Utilization: 2014

| Crops/utilization       | Total |                   |             |
|-------------------------|-------|-------------------|-------------|
|                         | Farms | Quantity (pounds) | Dollars     |
| Apples, all             |       |                   |             |
| United States .....     | 693   | 486,595,278       | 251,083,921 |
| Washington .....        | 207   | 427,182,550       | 210,179,836 |
| Apples, fresh, all      |       |                   |             |
| United States .....     | 617   | 440,627,618       | (D)         |
| Washington .....        | 194   | 408,326,590       | 204,583,316 |
| Apples, processing, all |       |                   |             |
| United States .....     | 176   | 45,967,660        | (D)         |
| Washington .....        | 56    | 18,855,960        | 5,596,520   |

(D) Withheld to avoid disclosing data for individual operations.

### Certified Organic Grapes Value of Sales by Utilization: 2014

| Crops/utilization     | Total |                 |             |
|-----------------------|-------|-----------------|-------------|
|                       | Farms | Quantity (tons) | Dollars     |
| Grapes, all           |       |                 |             |
| United States .....   | 756   | 103,560         | 195,288,593 |
| Washington .....      | 62    | 13,559          | (D)         |
| Fresh, table use      |       |                 |             |
| United States .....   | 217   | 23,504          | 59,474,547  |
| Washington .....      | 16    | (D)             | (D)         |
| Wine production       |       |                 |             |
| United States .....   | 442   | 52,899          | 106,203,250 |
| Washington .....      | 28    | 4,357           | 5,273,620   |
| Juice production      |       |                 |             |
| United States .....   | 55    | 14,496          | 3,832,613   |
| Washington .....      | 24    | (D)             | 1,890,698   |
| Raisins               |       |                 |             |
| United States .....   | 94    | 12,656          | 25,755,700  |
| Washington .....      | 1     | (D)             | (D)         |
| Other processing uses |       |                 |             |
| United States .....   | 18    | 3               | 22,483      |
| Washington .....      | 3     | 2               | 15,615      |

(D) Withheld to avoid disclosing data for individual operations.

## Certified Organic Field Crops Harvested and Value of Sales: 2014

| Field crops                                       | Harvested |           |            | Value of sales |             |
|---|-----------|-----------|------------|----------------|-------------|
|   | Farms     | Acres     | Production | Quantity       | Dollars     |
| United States .....                               | 6,168     | 1,399,501 | (X)        | (X)            | 717,228,688 |
| Washington .....                                  | 140       | (D)       | (X)        | (X)            | (D)         |
| Barley for grain or seed (bu) .....               | 13        | 522       | 35,610     | 30,947         | 299,729     |
| Corn for grain or seed (bu) .....                 | 9         | 1,913     | 167,339    | 159,470        | 1,859,559   |
| Corn for silage or greenchop (tons) .....         | 10        | 562       | 11,503     | (D)            | (D)         |
| Chickpeas, all (garbanzo) (cwt) .....             | -         | -         | -          | -              | -           |
| Dry edible beans, all including limas (cwt) ..... | 7         | (D)       | (D)        | (D)            | (D)         |
| Dry edible beans, black (cwt) .....               | 4         | (D)       | (D)        | (D)            | (D)         |
| Dry edible beans, pinto (cwt) .....               | 4         | (D)       | (D)        | (D)            | (D)         |
| Dry edible beans, other (cwt) .....               | 3         | (D)       | (D)        | (D)            | (D)         |
| Hay, all dry (tons) .....                         | 82        | (D)       | (D)        | (D)            | (D)         |
| Hay, alfalfa and alfalfa mixtures (tons) .....    | 30        | (D)       | (D)        | (D)            | (D)         |
| Hay, all other dry (tons) .....                   | 58        | 3,712     | 7,586      | 2,619          | 515,407     |
| Haylage, for silage or greenchop (tons) .....     | 45        | 5,559     | 41,483     | 2,556          | 433,652     |
| Herbs, dried (lbs) .....                          | 1         | (D)       | (D)        | (D)            | (D)         |
| Hops (lbs) .....                                  | 5         | 230       | 265,282    | 265,282        | (D)         |
| Oats for grain or seed (bu) .....                 | 12        | 96        | 3,417      | 3,242          | 27,594      |
| Peas, all dry edible (cwt) .....                  | 3         | (D)       | (D)        | (D)            | (D)         |
| Peas, austrian winter (cwt) .....                 | -         | -         | -          | -              | -           |
| Popcorn (lbs) .....                               | 2         | (D)       | (D)        | (D)            | (D)         |
| Proso millet (bu) .....                           | -         | -         | -          | -              | -           |
| Rice, all (cwt) .....                             | -         | -         | -          | -              | -           |
| Rice, wild, all (cwt) .....                       | -         | -         | -          | -              | -           |
| Rye for grain or seed (bu) .....                  | 3         | 9         | 182        | (D)            | (D)         |
| Safflower (lbs) .....                             | -         | -         | -          | -              | -           |
| Sorghum for silage or greenchop (tons) .....      | -         | -         | -          | -              | -           |
| Sunflower seed, all (lbs) .....                   | -         | -         | -          | -              | -           |
| Wheat, all (bu) .....                             | 21        | 2,374     | 155,234    | 154,451        | 2,250,302   |
| Wheat, durum for grain or seed (bu) .....         | -         | -         | -          | -              | -           |
| Wheat, other spring for grain or seed (bu) .....  | 10        | 495       | 9,989      | 9,766          | 188,146     |
| Wheat, winter for grain or seed (bu) .....        | 14        | 1,879     | 145,245    | 144,685        | 2,062,156   |
| Other field crops .....                           | 9         | (D)       | (X)        | (X)            | 251,962     |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

- Represents zero.

## Certified Organic Floriculture Crops, Nursery Crops, Propagative Material, and Mushrooms Produced and Value of Sales: 2014

| Crop and geographic area                | Under glass or other protection |             | In the open |       | Value of sales |             |
|---|---------------------------------|-------------|-------------|-------|----------------|-------------|
|   | Farms                           | Square feet | Farms       | Acres | Farms          | Dollars     |
| Floriculture and bedding crop           |                                 |             |             |       |                |             |
| United States .....                     | 217                             | 2,076,472   | 192         | 432   | 351            | 27,225,548  |
| Washington .....                        | 10                              | 133,978     | 17          | 95    | 24             | (D)         |
| Nursery crops, including aquatic plants |                                 |             |             |       |                |             |
| United States .....                     | 118                             | 2,240,817   | 76          | 374   | 165            | 35,676,234  |
| Washington .....                        | 6                               | (D)         | 6           | (D)   | 10             | 1,471,716   |
| Propagative materials sold              |                                 |             |             |       |                |             |
| United States .....                     | 24                              | 583,078     | 22          | 48    | 41             | 8,757,724   |
| Washington .....                        | 3                               | (D)         | -           | -     | 3              | (D)         |
| Mushrooms                               |                                 |             |             |       |                |             |
| United States .....                     | 98                              | 9,071,409   | (X)         | (X)   | 98             | 108,756,760 |
| Washington .....                        | 7                               | 43,820      | (X)         | (X)   | 7              | 305,957     |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

- Represents zero.

## Certified Organic Livestock and Poultry Inventory and Sales: 2014

| Commodity               | Inventory |               | Value of sales    |             |
|-------------------------|-----------|---------------|-------------------|-------------|
|                         | Farms     | Peak (number) | Quantity (number) | Dollars     |
| Milk cows               |           |               |                   |             |
| United States .....     | 2,296     | 241,955       | (D)               | 69,480,293  |
| Washington .....        | 36        | 6,984         | 1,429             | 1,955,665   |
| Beef cows               |           |               |                   |             |
| United States .....     | 683       | 42,047        | 8,352             | 15,766,668  |
| Washington .....        | 19        | 1,078         | 391               | 697,097     |
| Other cattle and calves |           |               |                   |             |
| United States .....     | 2,825     | 242,592       | 167,929           | 130,925,635 |
| Washington .....        | 51        | 6,165         | 3,981             | 2,221,699   |
| Hogs and pigs           |           |               |                   |             |
| United States .....     | 201       | 12,798        | 16,042            | 4,986,140   |
| Washington .....        | 3         | 300           | 318               | 101,176     |
| Sheep and lambs         |           |               |                   |             |
| United States .....     | 141       | 11,370        | 5,573             | 1,243,253   |
| Washington .....        | 4         | 46            | (D)               | (D)         |
| Goats and kids          |           |               |                   |             |
| United States .....     | 100       | 5,577         | 1,666             | 270,749     |
| Washington .....        | 2         | (D)           | -                 | -           |
| Chickens - layers       |           |               |                   |             |
| United States .....     | 795       | 9,591,817     | 4,687,726         | 3,283,207   |
| Washington .....        | 38        | 948,670       | (D)               | (D)         |
| Chickens - broilers     |           |               |                   |             |
| United States .....     | 245       | 8,567,220     | 43,255,401        | 371,470,749 |
| Washington .....        | 13        | (D)           | (D)               | (D)         |
| Turkeys                 |           |               |                   |             |
| United States .....     | 127       | 1,350,589     | 1,169,178         | 49,704,457  |
| Washington .....        | 8         | 832           | 728               | 53,548      |
| Other organic poultry   |           |               |                   |             |
| United States .....     | 88        | (X)           | (X)               | 12,608,247  |
| Washington .....        | 7         | (X)           | (X)               | 17,390      |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

- Represents zero.

## Certified Organic Livestock Products and Poultry Products Sales: 2014

| Products                         | Total |               |               |
|----------------------------------|-------|---------------|---------------|
|                                  | Farms | Quantity      | Dollars       |
| Milk from cows (pounds)          |       |               |               |
| United States .....              | 2,255 | 3,406,045,725 | 1,082,227,589 |
| Washington .....                 | 36    | 97,395,440    | (D)           |
| Goat milk (pounds)               |       |               |               |
| United States .....              | 35    | 2,186,189     | 1,139,076     |
| Washington .....                 | -     | -             | -             |
| Chicken eggs (dozens)            |       |               |               |
| United States .....              | 722   | 166,313,847   | 419,604,196   |
| Washington .....                 | 29    | 19,523,048    | 53,050,973    |
| Other organic livestock products |       |               |               |
| United States .....              | 31    | (X)           | 1,239,933     |
| Washington .....                 | 1     | (X)           | (D)           |

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

- Represents zero.