



**United States Department of Agriculture  
National Agricultural Statistics Service  
2014 Organic Survey - Iowa**



Upper Midwest Region – Iowa Field Office  
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**Organic Highlights**

In 2014, the United States had 14,093 organic farms producing \$5.5 billion in organic products. The number of organic farms varies across the country. Iowa had 612 organic farms that produced \$102.6 million in total value of organic products sold.

Of the 612 organic farms identified in the 2014 Organic Survey for Iowa, 593 were certified organic farms and 19 were exempt from certification because they gross less than \$5,000 annually from organic sales. There were 265 farms with 100 percent total value of sales from certified organic production, compared to 158 farms with 75 to 99 percent, 95 farms with 50 to 74 percent, 50 farms with 25 to 49 percent, and 25 farms with less than 25 percent.

The 2014 Organic Survey provides acreage, production, and sales data for a variety of organic crops and inventory and sales data for organic livestock commodities. The 2014 survey collected data from U.S. farms and ranches that were certified organic, exempt from organic certification, or transitioning to organic certification. This survey was done in conjunction with the USDA's Risk Management Agency to aid in improving insurance products for organic agriculture.

**Value-Added Certified Organic Products Sales and Marketing Practices by Percent of Sales: 2014**

Geographic area	Total sales (dollars)	Sales outlets		
		Consumer direct sales	Direct-to-retail/institutions	Wholesale market sales
United States .....	729,974,562	(X)	(X)	(X)
Farms .....	(X)	5,144	3,140	8,750
Percent of sales .....	(X)	8	14	78
Iowa .....	667,766	(X)	(X)	(X)
Farms .....	(X)	190	70	459
Percent of sales .....	(X)	12	2	86

(X) Not applicable.

**Certified Organic Crops Harvested and Value of Sales: 2014**

Crop and geographic area	Harvested		Value of sales (dollars)
	Farms	Acres	
Vegetables grown in the open			
United States .....	3,315	163,746	1,247,666,655
Iowa .....	76	1,227	2,348,356
Fruits			
United States .....	1,665	(NA)	(NA)
Iowa .....	4	(NA)	(NA)
Tree nuts			
United States .....	396	(NA)	(NA)
Iowa .....	6	(NA)	(NA)
Berries			
United States .....	1,326	(NA)	(NA)
Iowa .....	39	(NA)	(NA)
All field crops			
United States .....	6,168	1,399,501	717,228,688
Iowa .....	487	67,788	47,210,396

(NA) Not available.

**Certified Organic Vegetables Grown Under Protection Harvested and Value of Sales: 2014**

Crop and geographic area	Harvested		Value of sales (dollars)
	Farms	Square feet under glass or other protection	
Vegetables grown under protection			
United States .....	1,330	19,587,945	75,857,306
Iowa .....	25	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

**Certified Organic Floriculture Crops, Nursery Crops, Propagative Materials, and Mushrooms Produced and Value of Sales: 2014**

Crop and geographic area	Under glass or other protection		In the open		Value of sales	
	Farms	Square feet	Farms	Acres	Farms	Dollars
Floriculture and bedding crops						
United States .....	217	2,076,472	192	432	351	27,225,548
Iowa .....	1	(D)	6	1	7	13,996
Nursery crops, including aquatic plants						
United States .....	118	2,240,817	76	374	165	35,676,234
Iowa .....	-	-	2	(D)	2	(D)
Propagative materials sold						
United States .....	24	583,078	22	48	41	8,757,724
Iowa .....	2	(D)	2	(D)	4	100,500
Mushrooms						
United States .....	98	9,071,409	(X)	(X)	98	108,756,760
Iowa .....	-	-	-	-	-	-

(D) Withheld to avoid disclosing data for individual operations.  
(X) Not applicable.  
- Represents zero.

**Certified Organic Livestock and Poultry Inventory and Sales: 2014**

Commodity and geographic area	Inventory		Value of sales	
	Farms	Peak (number)	Quantity (number)	Dollars
Milk cows				
United States .....	2,296	241,955	(D)	69,480,293
Iowa .....	84	4,079	846	1,056,839
Beef cows				
United States .....	683	42,047	8,352	15,766,668
Iowa .....	34	1,115	190	371,626
Other cattle and calves				
United States .....	2,825	242,592	167,929	130,925,635
Iowa .....	111	4,910	2,688	2,396,410
Hogs and pigs				
United States .....	201	12,798	16,042	4,986,140
Iowa .....	14	4,274	5,380	1,599,273
Sheep and lambs				
United States .....	141	11,370	5,573	1,243,253
Iowa .....	5	419	181	26,350
Goats and kids				
United States .....	100	5,577	1,666	270,749
Iowa .....	8	1,140	416	53,330
Chickens-layers				
United States .....	795	9,591,817	4,687,726	3,283,207
Iowa .....	76	508,944	265,355	256,420
Chickens-broilers				
United States .....	245	8,567,220	43,255,401	371,470,749
Iowa .....	10	(D)	(D)	(D)
Turkeys				
United States .....	127	1,350,589	1,169,178	49,704,457
Iowa .....	3	(D)	(D)	(D)
Other organic poultry				
United States .....	88	(X)	(X)	12,608,247
Iowa .....	10	(X)	(X)	2,338,216

(D) Withheld to avoid disclosing data for individual operations.  
(X) Not applicable.

**Certified Organic Livestock Products and Poultry Products Sales: 2014**

Products	Value of sales		
	Farms	Quantity	Dollars
Milk from cows (pounds)			
United States .....	2,255	3,406,045,725	1,082,227,589
Iowa .....	80	46,832,463	14,282,623
Goat milk (pounds)			
United States .....	35	2,186,189	1,139,076
Iowa .....	8	710,398	(D)
Chicken eggs (dozens)			
United States .....	722	166,313,847	419,604,196
Iowa .....	74	8,628,066	18,200,224
Other organic livestock products			
United States .....	31	(X)	1,239,933
Iowa .....	-	-	-

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- Represents zero.