



**United States Department of Agriculture  
National Agricultural Statistics Service  
2014 Organic Survey - Pennsylvania**



Northeastern Region – Pennsylvania Field Office  
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**Organic Highlights**

In 2014, the United States had 14,093 organic farms producing \$5.5 billion in organic products. The number of organic farms varies across the country. Pennsylvania had 679 organic farms that produced \$313.5 million in total value of organic products sold.

Of the 679 organic farms identified in the 2014 Organic Survey for Pennsylvania, 653 were certified organic farms and 26 were exempt from certification because they gross less than \$5,000 annually from organic sales. There were 396 farms with 100 percent total value of sales from certified organic production, compared to 160 farms with 75 to 99 percent, 45 farms with 50 to 74 percent, 28 farms with 25 to 49 percent, and 24 farms with less than 25 percent.

The 2014 Organic Survey provides acreage, production, and sales data for a variety of organic crops and inventory and sales data for organic livestock commodities. The 2014 survey collected data from U.S. farms and ranches that were certified organic, exempt from organic certification, or transitioning to organic certification. This survey was done in conjunction with the USDA's Risk Management Agency to aid in improving insurance products for organic agriculture.

**Value-Added Certified Organic Products Sales and Marketing Practices by Percent of Sales: 2014**

Geographic area	Total sales (dollars)	Sales outlets		
		Consumer direct sales	Direct-to-retail/institutions	Wholesale market sales
United States .....	729,974,562	(X)	(X)	(X)
Farms .....	(X)	5,144	3,140	8,750
Percent of sales .....	(X)	8	14	78
Pennsylvania .....	(D)	(X)	(X)	(X)
Farms .....	(X)	217	85	524
Percent of sales .....	(X)	(D)	3	(D)

(D) Withheld to avoid disclosing data for individual operations.  
(X) Not applicable.

**Certified Organic Crops Harvested and Value of Sales: 2014**

Crop and geographic area	Harvested		Value of sales (dollars)
	Farms	Acres	
Vegetables grown in the open			
United States .....	3,315	163,746	1,247,666,655
Pennsylvania .....	176	1,252	17,244,285
Fruits			
United States .....	1,665	(NA)	(NA)
Pennsylvania .....	16	(NA)	(NA)
Tree nuts			
United States .....	396	(NA)	(NA)
Pennsylvania .....	1	(NA)	(NA)
Berries			
United States .....	1,326	(NA)	(NA)
Pennsylvania .....	36	(NA)	(NA)
All field crops			
United States .....	6,168	1,399,501	717,228,688
Pennsylvania .....	443	58,382	16,184,608

(NA) Not available.

**Certified Organic Vegetables Grown Under Protection Harvested and Value of Sales: 2014**

Crop and geographic area	Harvested		Value of sales (dollars)
	Farms	Square feet under glass or other protection	
Vegetables grown under protection			
United States .....	1,330	19,587,945	75,857,306
Pennsylvania .....	88	1,197,066	12,163,858

**Certified Organic Floriculture Crops, Nursery Crops, Propagative Materials, and Mushrooms Produced and Value of Sales: 2014**

Crop and geographic area	Under glass or other protection		In the open		Value of sales	
	Farms	Square feet	Farms	Acres	Farms	Dollars
<b>Floriculture and bedding crops</b>						
United States .....	217	2,076,472	192	432	351	27,225,548
Pennsylvania .....	5	(D)	5	(D)	7	(D)
<b>Nursery crops, including aquatic plants</b>						
United States .....	118	2,240,817	76	374	165	35,676,234
Pennsylvania .....	2	(D)	1	(D)	3	5,870
<b>Propagative materials sold</b>						
United States .....	24	583,078	22	48	41	8,757,724
Pennsylvania .....	1	(D)	-	-	1	(D)
<b>Mushrooms</b>						
United States .....	98	9,071,409	(X)	(X)	98	108,756,760
Pennsylvania .....	6	4,330,766	(X)	(X)	6	42,205,310

(D) Withheld to avoid disclosing data for individual operations.  
(X) Not applicable.  
- Represents zero.

**Certified Organic Livestock and Poultry Inventory and Sales: 2014**

Commodity and geographic area	Inventory		Value of sales	
	Farms	Peak (number)	Quantity (number)	Dollars
<b>Milk cows</b>				
United States .....	2,296	241,955	(D)	69,480,293
Pennsylvania .....	282	15,429	2,908	3,430,354
<b>Beef cows</b>				
United States .....	683	42,047	8,352	15,766,668
Pennsylvania .....	31	(D)	79	133,798
<b>Other cattle and calves</b>				
United States .....	2,825	242,592	167,929	130,925,635
Pennsylvania .....	308	(D)	(D)	(D)
<b>Hogs and pigs</b>				
United States .....	201	12,798	16,042	4,986,140
Pennsylvania .....	12	(D)	(D)	(D)
<b>Sheep and lambs</b>				
United States .....	141	11,370	5,573	1,243,253
Pennsylvania .....	8	250	(D)	(D)
<b>Goats and kids</b>				
United States .....	100	5,577	1,666	270,749
Pennsylvania .....	2	(D)	(D)	(D)
<b>Chickens-layers</b>				
United States .....	795	9,591,817	4,687,726	3,283,207
Pennsylvania .....	57	(D)	539,687	468,501
<b>Chickens-broilers</b>				
United States .....	245	8,567,220	43,255,401	371,470,749
Pennsylvania .....	30	(D)	(D)	(D)
<b>Turkeys</b>				
United States .....	127	1,350,589	1,169,178	49,704,457
Pennsylvania .....	9	(D)	(D)	(D)
<b>Other organic poultry</b>				
United States .....	88	(X)	(X)	12,608,247
Pennsylvania .....	4	(X)	(X)	(D)

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(X) Not applicable.

**Certified Organic Livestock Products and Poultry Products Sales: 2014**

Products	Value of sales		
	Farms	Quantity	Dollars
<b>Milk from cows (pounds)</b>			
United States .....	2,255	3,406,045,725	1,082,227,589
Pennsylvania .....	282	188,699,340	61,137,642
<b>Goat milk (pounds)</b>			
United States .....	35	2,186,189	1,139,076
Pennsylvania .....	-	-	-
<b>Chicken eggs (dozens)</b>			
United States .....	722	166,313,847	419,604,196
Pennsylvania .....	54	21,623,599	(D)
<b>Other organic livestock products</b>			
United States .....	31	(X)	1,239,933
Pennsylvania .....	-	-	-

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