
Appendix B.

General Explanation and Report Form

DEVELOPMENT OF THE REPORT FORM

The 2014 Census of Horticultural Specialties (CHS) report form was developed with input from the horticultural industry and from each of NASS's field offices. The report form was tested in several states and included various types of producers. Producers were asked to evaluate the report form through response by mail and cognitive interviews.

In order to reduce respondent burden, the report form also collected data for the 2015 Commercial Floriculture Survey, an annual NASS program. Items required for that program were included in the 2014 CHS report form. The scope of the 2014 CHS included all operations with horticultural crop sales of \$10,000 or more. The scope of the annual floriculture survey included operations in 15 program states with floriculture crop sales of \$10,000 or more. Data for producers who normally would have been selected for the annual commercial floriculture survey were extracted from the 2014 CHS and summarized separately to produce the 2015 Commercial Floriculture Summary publication.

A separate report form was developed for Hawaii to capture crops unique to that state. A listing describing the differences for the Hawaii report form is presented below.

DATA CHANGES FROM 2009

Following are descriptions of changes to the report form since the last time the census of horticultural specialties was conducted in 2009.

Deleted items include:

- Location of the growing operations by county

New items include:

- Cacti and succulents

Items listed separately on the 2014 report form that were reported in conjunction with similar crop items on the 2009 report form include:

- Cut flowers:

Anemone (bunches)
Campanula (blooms)
Celosia (bunches)
Cosmos (bunches)
Dahlia (bunches)
Dianthus (other than carnations) (bunches)
Flowering cabbage or kale (*Brassica*) (stems)
Hydrangea (stems)
Ilex (bunches)
Matricaria (bunches)
Peony (stems)
Rose, garden (bunches)
Solidago (bunches)
Trachelium (bunches)
Waxflower (bunches)

- Potted flowering plants for indoor or patio use:

Cape primrose (*Streptocarpus*)
Sunflowers (potted)

- Potted herbaceous perennials:

Achillea
Asclepias
Campanula
Digitalis (Foxglove)
Echinacea (other)
Gaillardia
Hibiscus
Lavender
Leucanthemum (Shasta Daisy)
Lobelia
Lupine
Papaver (Poppy)
Penstemon

Perovskia (Russian Sage)

Physostegia

Platycodon

Scabiosa

Verbascum

- Annual bedding/garden plants:

Angelonia

Calendula

Canna

Cleome

Cosmos

Dianthus

Flowering cabbage or kale (*Brassica*)

Gomphrena

Lisianthus

Millet, ornamental

Nasturtium

Osteospermum

Pentas

Peppers, ornamental

Poppy (annual)

Ranunculus

Rudbeckia

Thunbergia (Black-eyed Susan vine)

- Cut cultivated greens:

Aspidistra (bunches)

Berzelia (bunches)

Curly willow (bunches)

Leucadendron (bunches)

Lily grass (bunches)

Melaleuca (bunches)

Ruscus (Italian and Israeli) (bunches)

- Nursery stock production:

Cacti and succulents

- Nursery stock sales categories:

Cacti and succulents

- Horticultural production expenses:

Packaging expenses

Changes to data item names in 2014 include:

- Potted herbaceous perennials:

Coral bells was renamed Coral bells (*Heuchera*).
Data are comparable between censuses.

Purple coneflower (*Echinacea*) was renamed *Echinacea* (Purple coneflower). Data are comparable between censuses.

- Annual bedding/garden plants:

Alyssum, sweet was renamed Alyssum, sweet (*Lobularia*). Data are comparable between censuses.

Differences between the 2014 U.S. and Hawaii forms:

- Lei flowers were included on the Hawaii form but not on the U.S. form.
- Pink ginger, Red ginger, Other ginger, and Heliconia were collected as separate items in Hawaii. These items were collected as Ginger and Heliconia on the U.S. form.
- Bromeliad was listed separately on the Hawaii form but was included in Other potted flowering plants on the U.S. form.
- Cut flowers/Oncidiinae orchids and Cut flowers/Vandaceous orchids were listed separately on the Hawaii form and were included in Cut flowers/Other orchids on the U.S. form.
- Potted flowering plants/Oncidiinae orchid was listed separately on the Hawaii form and was included in Potted flowering plants/Other orchids on the U.S. form.
- Ti leaves, floral use and Ti leaves, other uses were listed separately on the Hawaii form and were included in Other cut cultivated greens on the U.S. form.
- Under Plug seedlings/Cut flower seedlings – Dendrobium orchids, All other orchids, and All other cut flower seedlings were listed separately on the Hawaii form and were combined into Plug seedlings/Cut flowers on the U.S. form.
- Under Plug seedlings/Potted plant seedlings – Dendrobium orchids, All other orchids, and All other were listed separately on the Hawaii form and were combined into Plug seedlings/Potted flowering plants on the U.S. form.
- Under Area used for horticultural production/Cut flowers – Anthurium, Dendrobium orchids, and

All other cut flowers were listed separately on the Hawaii form but were combined into Area used for horticultural production/Cut flowers on the U.S. form.

- Under Area used for horticultural production/Potted flowering plants – Dendrobium orchids and All other potted flowering plants were listed separately on the Hawaii form and were combined into Area used for horticultural production/Potted flowering plants on the U.S. form.

Items with no data reported for 2014:

- Propagative cuttings/Carnations
- Lei flowers/Vandaceous orchids
- Lei flowers/Protea

TERMS AND DEFINITIONS

The following definitions and explanations provide a detailed description of specific items and terms used in this publication and on the report form. The 2014 Census of Horticultural Specialties report form and information sheet are included at the end of this appendix. The term “census” used in the definitions refers to the 2014 Census of Horticultural Specialties unless otherwise noted.

Plants purchased with the intention of immediate resale and with growth not added to the plant during a short holding period were excluded.

Annual bedding/garden plants. These include flowering and vegetable-type plants intended for outdoor use. Flowering plants are transplanted to beautify the landscape and can be annuals, biennials, or herbaceous perennials. Bedding plants may be used in patio pots, window boxes, and hanging baskets. Vegetable transplants are intended for use by home gardeners. Bedding/garden plants are marketed as flats, individual pots, or hanging baskets. Flats vary in size and number of plants per flat. Flats reported in sizes other than 10” x 20” or 11” x 22” were converted to 11” x 22” equivalents before summarization. Bareroot herbaceous perennial transplants were included under herbaceous perennial liners.

Aquatic plants. This includes plants with leaves at least partially submerged in water, plants with

foliage floating on the water's surface, plants floating freely on water and with well-developed roots, and plants with their bases or roots submerged in water while most of their top growth is visible above the water. Algae and seaweed are excluded.

Area used for horticultural production. This represents the area used in greenhouses, shade structures, natural shade, and in the open to produce different types of horticultural specialty crops. The area used for production also included the area on benches or other stacked arrangements on which crops were grown. For example, if crops were grown in stacked trays three tiers high, the square footage of each tier was multiplied by the number of tiers to arrive at the area used for production.

This differs from total land area for two reasons. First, respondents could report the same total land area as used to grow different types of crops. For example, the respondent could report the greenhouse area used to grow annual bedding/garden plants and potted herbaceous perennials separately even if the plants were grown in the same greenhouse. Second, the land area could have production areas stacked on top of each other, as described in the example in the preceding paragraph. For these reasons, the area used for production for each crop type on a land area type could be different than the total area for that land area type.

Area used for production was summarized individually for cut flowers, potted flowering plants for indoor or patio use, potted herbaceous perennials, annual bedding/garden plants, foliage plants for indoor or patio use, cut cultivated greens, nursery stock, and all other horticultural specialty crops on the form. The area used to produce nursery propagative materials was included with the nursery stock production area. The areas used for the production of all other horticultural specialty crops were added together under “*All other horticultural specialty crops.*”

Bareroot herbaceous perennials. Data were collected for all herbaceous perennials that were grown and sold for landscaping. The data were reported as bareroot to match the industry practices.

Christmas trees on operation, January 1, 2015. Data were collected for Christmas trees growing on

the operation during 2014 that were expected to be cut in 2015 and later years. Respondents were also asked to report the percentages of these trees that would be cut in future years. The number of Christmas trees that were expected to be cut in future years was calculated at the respondent level by multiplying the total number of trees on operations, January 1, 2015, by the percentages reported for each year. The calculated numbers were then summarized at the national and state levels.

Cut Christmas trees. This includes data for acres of Christmas trees in production, number of trees sold, value of sales, number of trees on the operation on January 1, 2015, and the percent of trees on the operation on January 1, 2015 that will be cut and sold after 2014. Live balled and burlapped and container-grown Christmas trees were reported as nursery plants.

Only operations that reported cut Christmas trees sold were summarized in tables containing value of sales for cut Christmas trees. Operations that only reported area in production and trees on operation January 1, 2015 were summarized in tables containing area in production and trees on operation.

Cut cultivated greens. Cut cultivated greens are grown as filler and foliage for cut flower arrangements. Greens harvested from the wild and not cultivated were excluded. Cut cultivated greens are published as bunches, vines, stems, leaves, or pounds based on plant type.

Cut flowers. Primarily grown for their blossoms, several crops of cut flowers can be produced from the same area each year. After the flower is cut, the plant is either discarded or used for the production of more flowers, depending on the variety of the plant. Cut flowers are published as bunches, blooms, stems, spikes, heads, strands, blossoms, or sprays based on plant type.

Cuttings, plug seedlings, liners, tissue cultured plantlets, and prefinished plants. See Propagative horticultural materials, bareroot, and unfinished plants.

Dried bulbs, corms, rhizomes, or tubers. This includes the production of dry corms, tubers,

rhizomes, tuberous roots, and “true” bulbs grown for sale to bulb forcers and gardeners.

Dried flowers. The number of dried flowers sold was not collected because no single commonly accepted unit of measure is available.

Flats. For this publication, a flat is defined as 11" x 22." Report form responses with other dimensions were converted to this standard unit.

Flower seed production. This item includes data for flower seeds produced under protection or in the open.

Foliage plants for indoor or patio use. Foliage plants are produced for their decorative shape, size, color, and stem and leaf characteristics, and are used for interior decoration, interior landscaping, or patio decoration. They are usually sold in pots or hanging baskets. The data are published as pots or baskets.

Food crops grown under protection. Area, production, and sales data were collected only for food crops such as vegetables, melons, strawberries, and sprouts, grown under glass or other protection. Food crops grown hydroponically, i.e., in nutrient solutions without soil, are included. The production from hydroponic systems was calculated at the respondent level by multiplying the total production from each crop by the percentages reported for production from hydroponic systems. The calculated numbers were then summarized at the national and state levels.

Food crops grown outdoors were not included within the scope of the horticultural specialty census. Food crops temporarily covered for early germination, frost protection, or other unusual situations were excluded. Vegetable plants grown under protection for home gardens are included under bedding/garden plants. Strawberry plants grown under protection for home gardens are included under nursery plants.

Ginger and heliconia. Data reported under the cut flowers section. The flowering ginger family, *Zingiberaceae*, is diverse, including some 47 genera and more than 1,000 species. Some of the more common genus names found in the nursery trade include *Alpinia*, *Costus*, *Hedychium*, and *Zingiber* (which includes the edible culinary ginger).

Flowering ginger plants aren't known by any other common names, although some individual species bear names such as "red ginger" or "yellow ginger." Heliconias are tropical plants related to bananas, cannas, and ginger. There are about 100 different individual species, and most species have a large number of hybrids and cultivars, with flower styles that vary significantly from the original. These were asked separately on the Hawaii form and are summarized separately in the census for Hawaii only.

Horticultural production expenses. This includes the production expenses paid by the operators, partners, and landlords. Expenses incurred but not paid in 2014 are included. Expenses not pertaining to horticultural production (e.g., a retail operation, production of non-horticultural commodities) are excluded.

All other production expenses. This category includes all expenses not listed on the report form. Examples include customwork, storage and warehousing, insurance premiums, etc. Health expenses and payroll taxes are excluded.

Chemicals purchased. These 2014 expenses include insecticides, herbicides, fungicides, and other pesticides, including costs of custom application used on the horticultural operation.

Containers purchased. This represents the expense for containers used for horticultural production.

Contract labor expense. This includes the cost of workers furnished on a contract basis by labor contractor, crew leader, or cooperative. Work included planting, maintaining, harvesting crops or similar horticultural activities. Expenses related to building or repair work done by construction contractors are excluded.

Fertilizer, lime, and soil conditioner purchased. These expenses include fertilizer and lime, including rock phosphate and gypsum, and the costs of custom application used on the horticultural operation in 2014.

Gasoline, fuels, and oils purchased. These expenses include the cost of all gasoline, diesel, natural gas, LP gas, motor oil, and grease products for the

horticultural operation in 2014. Expenses exclude fuel and oil not purchased for horticultural production.

Hired labor expense. Data include total amount paid for horticultural labor, including regular workers, parttime workers, and members of the operator's family if they received payments for labor. Expenses include social security taxes, state taxes, unemployment tax, payment for sick leave or vacation pay, workman's compensation, insurance premiums, and pension plans. Expenses for laborers that did not work on the horticultural specialty operation (e.g., retail operations, non-horticultural production, etc.) are excluded.

Interest paid on all debt related to the horticultural operation. These expenses include interest and finance charges paid in 2014 for debts for the horticultural operation. Interest associated with activities not related to production of horticultural crops on this operation was excluded. Interest on owner/operator's dwelling, where the amount is separate from the interest on the land and buildings on the operation, is excluded.

Marketing expenses. These data include costs related to the marketing of horticultural crops for sale from the horticultural production operation. Costs related to retail stores on the operation are excluded.

Packaging expenses. This is a new item for 2014. These data include costs related to the packaging to prepare horticultural crops for sale from the horticultural production operation. Costs related to retail stores on the operation are excluded. Expenses related to packaging were previously included in other production expenses.

Potting soil and growing media purchased. Data include the total expenses paid for potting soils, growing media, inert support materials for hydroponic production, and expenses for soils mixed on the operation. Expenses for ground soil obtained from the operation for horticultural production and water used in hydroponic production are excluded.

Property taxes paid in 2014. These data include property taxes paid by the operators and landlords for the horticultural operation's share of land, machinery, and buildings. Property taxes on land or

buildings rented to someone else, property taxes paid on other property not associated with the horticultural operation, income, social security, and excise taxes are excluded.

Rent and lease expenses for land, buildings, machinery, etc. Data were collected for the cost of renting or leasing land, buildings, machinery, and vehicles for the horticultural production operation. Rent paid for operator's dwelling or other non-horticultural property is excluded.

Repair, supplies, and maintenance costs. These expenses include all costs for repair and upkeep of machinery, vehicles, buildings, fences, and other equipment used in the horticultural operation. Expenses for repairs to vehicles not used in the horticultural operation (e.g., landscaping, retail sales, etc.), construction of new buildings, or additions to existing buildings are excluded.

Seeds, plants, vines, trees, etc. purchased. These expenses include the cost of all seeds, bulbs, plants, propagation materials, and trees. Excluded were items purchased for immediate resale or the value of seed grown on the operation.

Utilities purchased for this operation. These data are for the farm share cost of electricity, telephone charges, internet fees, and water purchased. Utilities not purchased for horticultural production are excluded.

Horticultural specialty operation. A horticultural specialty operation is defined by the North American Industry Classification System (NAICS) as an operation that primarily grows crops of any kind under cover and/or nursery stock and flowers. These crops include nursery stock, shrubbery, flower seeds and plants, foliage plants, bulbs, cultivated florist greens, mushrooms, short rotation woody crops, Christmas trees, aquatic plants, cuttings, plug seedlings, liners, tissue cultured plantlets, prefinished plants, sod grown under cover and/or in the open, and food crops grown under protection.

Although considered by the NAICS as horticultural operations, mushroom operations are excluded from the census because more detailed information is collected for them on NASS' annual *Mushroom* survey. This is a census of all mushroom producers

in the United States and contains more information on more types of mushrooms than was collected in previous censuses.

Operations that grow vegetables and fruits in the open are not defined by the NAICS as horticultural operations and are excluded from the census of horticultural specialties. Operations that grow grass seeds in the open are not considered horticultural operations by the NAICS and are excluded from the census. While vegetable seed and vegetable transplant operations are not considered horticultural operations by the NAICS, the data for these operations were captured in the census for continuity with previous censuses.

Hybrid poplar. See Short rotation woody crops.

Kind of business. All operators were classified by kind of business. This is composed of 17 categories based on the grower's principal source of income. A rule of more than 50 percent was used as a determining factor. When a specified commodity group comprised more than 50 percent of an operation's total sales, the operation was then identified under that category. An operation was classified as "other" when the sales in any one commodity group did not equal more than 50 percent of the total sales. The 17 categories used to identify an operational kind of business are:

- Annual bedding/garden plants
- Aquatic plants
- Cut Christmas trees
- Cut cultivated greens
- Cut flowers and cut lei flowers
- Dried bulbs, corms, rhizomes, or tubers
- Flower seeds produced for sale
- Foliage plants for indoor or patio use
- Food crops grown under protection
- Potted herbaceous perennial plants
- Nursery stock
- Potted flowering plants for indoor or patio use
- Transplants for commercial vegetable and strawberry production
- Sod, sprigs, or plugs
- Propagative horticultural materials, bareroot, and unfinished plants
- Vegetable seeds produced
- Other kind of business

Labor. Data are reported for the number of hired workers, including paid family members, by the number of days worked. Employees not directly involved in the growing operation, e.g., garden center clerks, are excluded.

Land, structures, and equipment. Operators were asked to report the current market value of land and buildings owned, rented, or leased from others and all machinery and equipment kept on the place and used specifically for the horticultural operation. Market value refers to the respondent's estimate of what the land, buildings, machinery, and equipment would sell for under current market conditions.

Inquiries concerning land area used for specific commodity groups and land area covered by greenhouses were included on the report form. Multiple cropping, such as the multiple use of the same area for flowering and bedding plants, will duplicate greenhouse space or land area in some instances.

Legal status for tax purposes. All farms were classified by legal status in the 2014 census. In 2009 this category was referred to as Type of ownership. This is a wording change only, data are comparable. The following classifications were used to identify legal status:

- Family or individual (sole proprietor), excluding partnership and corporation.
- Partnership, including family partnership.
- Corporation, including family corporation.
- Other – cooperative, estate or trust, institutional, etc.

Lily, other. Data related to any lily not having a specific item code on the report form.

Marketing channels. Respondents were instructed to report the percent of the total value of horticultural specialty crop sales through each of the listed marketing channels. Some respondents reported selling directly to consumers at wholesale prices. This inconsistency was permitted because the respondents were offering wholesale prices to purchasers who would normally be considered retail customers. Sales through marketing channels other than those listed on the report form were summarized in Other.

Number of trees and nursery plants on operation January 1, 2015. Data were collected for nursery stock growing on the operation during 2014 that were expected to be sold in 2015 and later years. The data, when used with the number of trees and nursery plants grown and sold in 2014, show a more complete picture of nursery stock production.

Nursery stock. This item includes the major categories of plants, such as deciduous shade and flowering trees, coniferous and broadleaf evergreens, shrubs, bushes, ground covers, fruit and nut trees, grapevines, small fruit plants, and vines. Finished plants of sale size were only reported in Nursery stock. Unfinished plants, such as liners, plug seedlings, rooted cuttings, and tissue cultured plantlets were collected and summarized in Propagative horticultural materials, bareroot, and unfinished plants. Nursery stock seedlings grown from plug seedlings, cutting, liners, or tissue cultured plantlets and sold as a finished product were included with nursery stock.

Plants purchased from others for immediate resale or without growth or change to the plant were excluded. Evergreens grown and cut for use as Christmas trees were excluded. Only operations that reported nursery stock sold were summarized in tables containing value of sales for nursery stock. Operations that only reported area under production and trees or plants on operation January 1, 2015 were summarized in tables containing area under production and trees or plants on hand.

Other. For most items in the publication tables listed as “Other [*insert plant name*],” the data relate to any of that plant type not having a specific item code on the report form.

Other kind of business. An operation was classified as “other” when the sales in any one commodity group did not equal more than 50 percent of the total sales.

Other marketing channels. Data related to any marketing channels not having a specific item code on the report form, for example horticultural crops sold to brokers.

Other orchids. Data related to any orchids not having a specific item code on the report form. Other

orchids sold as cut flowers on the U.S. form included Oncidiinae orchids and Vandaceous orchids. These orchids were asked separately on the Hawaii form and were summarized separately in the census for Hawaii only.

Other orchids sold as potted flowering plants on the U.S. form include Oncidiinae orchids. Oncidiinae orchids were asked separately on the Hawaii form and are summarized separately in the census for Hawaii only.

Other potted flowering plants, excluding potted spring flowering bulbs. Data related to any potted flowering plants not having a specific item code on the report form. Potted spring flowering bulbs are excluded.

Percent of Christmas trees on operation January 1, 2015 expected to sell in future years. Respondents were asked to report the percentages of these trees that would be cut in future years. The percentages were then multiplied by the total number of Christmas trees on the operation, January 1, 2015, to produce an estimate of the number of trees that would be sold in future years.

Percent of total nursery stock sales that were sold as bareroot, balled and burlapped, containers (all types), or other. Data represent the total value of sales of each nursery stock type that was sold in each category.

Plant rental services (Hawaii form only). Data were collected for plant rental services in Hawaii. The data were summarized only for the 2015 Hawaii Flowers and Nursery Products Annual Summary and not summarized in the census.

Plug seedlings, cut flowers, all other. Data for this item were only requested from Hawaii producers. Data for this item for the rest of the United States are included in Plug seedlings, cut flowers.

Plug seedlings, cut flowers, dendrobium orchids. Data for this item were only requested from Hawaii producers. Data for this item for the rest of the United States are included in Plug seedlings, cut flowers.

Plug seedlings, potted flowering plants, all other. Data for this item were only requested from Hawaii producers. Data for this item for the rest of the United States are included in Plug seedlings, potted flowering plants.

Plug seedlings, potted flowering plants, dendrobium orchids. Data for this item were only requested from Hawaii producers. Data for this item for the rest of the United States are included in Plug seedlings, potted flowering plants.

Plug seedlings, potted flowering plants, all other orchids. Data for this item were only requested from Hawaii producers. Data for this item for the rest of the United States are included in Plug seedlings, potted flowering plants.

Potted flowering plants for indoor or patio use. Grown for their flowering qualities and sold for indoor or patio use, most potted flowering plants are produced for a specific season of the year or holiday. Includes forced bulbs sold in pots. Data are published as number of pots or hanging baskets sold.

Potted herbaceous perennial plants. Potted plants whose top growth dies down annually but whose crowns, roots, bulbs, or rhizomes survive the winter.

Propagative horticultural materials, bareroot, and unfinished plants. Unfinished plants (plants for further growing on) or propagation materials are grown or produced by specialty growers who sell them to other growers. This item was named Cuttings, plug seedlings, liners, tissue cultured plantlets, and prefinished plants in the 2009 publication. In 2014, seedlings for reforestation were summarized in this section instead of nursery stock. Data including seedlings may not be comparable with 2009.

Retail sales. This represents the value received from selling horticultural specialty plants to individual consumers and not to other businesses for further selling.

Returns and allowances. Returns and allowances were collected as a single item on the report form to coincide with the business loss expense on the tax form. Returns represents either the amount of money paid back to a customer or the value of a

replacement item(s) given to a customer in exchange for any plants that died or did not perform up to expectations. Allowances represent the amount of loss incurred by the grower for plants that were damaged, became non-sellable, or were sold at a reduced price due to the condition of the plant. Items that would be included in this classification include plants that died or were damaged while waiting to be sold, plants that had become too leggy and were no longer desirable by consumers, and plants that had passed their prime and were no longer desirable due to the seasonal nature of the item (potted bulbs, poinsettias, cut Christmas trees, etc.).

Sales. This represents the sum of all horticultural specialty crops grown and sold from the operation. It does not include income from landscape contracting, plant rental, and garden center items sold, such as tools, fertilizer, etc. Value of sales from non-horticultural commodities were also excluded.

Short rotation woody crops. This includes fast-growing trees, such as hybrid poplar or cottonwood, that are grown for 10 years or less for pulpwood, saw logs, etc. The production of these trees involves more than simply planting tree seedlings. Operations that provide inputs and resources, such as fertilizing, thinning, watering, and spraying, are included. Operations planting seedlings for pulpwood with limited or no intervention by external resources are considered forestry operations and not horticultural specialty operations. This item was included in the other kind of business category.

Only operations that reported short rotation woody crops sold were summarized in tables containing value of sales for short rotation woody crops. Operations that only reported area under production were summarized in tables containing area under production.

Sod, sprigs, or plugs. This category includes all varieties of specialized grasses cultivated for sale as sod. Acres harvested and the value of gross sales are included. Grass acreage includes acres harvested in 2014 and acres planted to grass intended for sale as sod in subsequent years and not harvested in 2014.

Sprigs and plugs were not collected with sod harvested in the agriculture census; therefore, these data are not comparable to the 2012 Census of

Agriculture. Sod plugs are small cylindrical or block-shaped sections extracted from field turf or cut from strips of sod. Sprigs are individual plants or sections of plants containing several nodes from which new plants may develop.

Only operations that reported sod, sprigs, and plugs harvested and sold were summarized in tables containing value of sales for sod, sprigs, and plugs. Operations that only reported area under production were summarized in tables containing area under production.

Ti leaves. Data for ti leaves were separated into those sold for floral uses and those sold for other uses on the Hawaii report form. Operations that could not separate their ti leaves sales reported them in combination with cordyline on the Hawaii report form. Data for ti leaves were only collected in combination with cordyline on the U.S. report form.

Tobacco transplants grown for sale. This includes tobacco transplants grown for sale in greenhouses, seed beds, or cold frames, and excludes tobacco transplants for the farmer's (grower's) own use.

Total land area. The total land area represents the land utilized on the operation as the area for horticultural production. This differs from the area used for horticultural production. Reported values for area used for horticultural production include the volume of stacked benches and stacked pots and the area used to produce multiple crop types. Data for Area in the open do not include acres in production for Christmas trees or sod, sprigs, or plugs. See Area used for horticultural production for a full definition.

Total value of horticultural sales by sales size category. This item was included in the report form to assist the respondent in reporting the total value of horticultural specialty sales from the operation. Sales were reported in one of the 14 sales size categories listed on the report form. Final data were combined into 10 size categories.

Total value of sales of propagative (unfinished) materials. This question collected the value of sales for all propagative materials for each of the following categories: cut flowers and cut lei flowers, potted flowering plants, annual bedding/garden plants, herbaceous perennials, foliage plants, and cut

cultivated greens. These data were collected for and summarized only in the 2015 Commercial Floriculture publication and not in the census.

Transplants for commercial vegetable and strawberry production. This item was named Transplants for commercial truck crop production on the 1998 census; data are comparable between the censuses. Data were collected for vegetable and strawberry plants sold for large-quantity commercial production outside of residential use. Vegetable plants that were sold for home gardens were summarized with annual bedding/garden plants. Strawberry plants for home use were summarized with nursery stock.

Turfgrass sod, sprigs, and plugs. See Sod, sprigs, and plugs.

Type of ownership. See Legal status for tax purposes.

Unfinished plants or propagation materials. Unfinished plants (plants for further growing on) or propagation materials are grown or produced by specialty growers who sell them to other growers. These plants or materials include cuttings, liners, plug seedlings, tissue-cultured plantlets, and prefinished plants.

Vegetable seed production. This item includes data for vegetable seeds produced outdoors or under glass. Potato and sweet corn seed production are not included.

Wholesale sales. This represents the value received from selling horticultural specialty plants to other businesses and not directly to individual consumers.

2014 CENSUS OF HORTICULTURAL SPECIALTIES

Form Number: 14-A0624
(09/26/2014)



National Agricultural
Statistics Service

Return your
completed report to:

Census of Agriculture
1201 East 10th Street
Jeffersonville, IN 47132

14-A0624

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| 0010 | 0011 | 9916 | 0014 |
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Make corrections to name, address, and ZIP Code if necessary.

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- **February 5, 2015** – Everyone who receives a form must return one by this date.
- Use a **blue or black ballpoint pen** to complete this form.
- **www.agcounts.usda.gov** – Use this website to report via the Internet.
- **Duplicate form(s)** – If you received extra report forms for the SAME farming operation, return all report forms in the same envelope as the completed form.
- **Questions** – Call us toll-free at 1-888-424-7828. Thank you for your cooperation.

1. For 2014, mark (X) all crops listed below that this operation grew, finished, or sold.
EXCLUDE: – Plants purchased from others but not finished (grown on) before resale.

- | | | |
|---|---|--|
| 0201 <input type="checkbox"/> Cut flowers | 0209 <input type="checkbox"/> Nursery stock & ornamentals, shrubs, shade trees, live Christmas trees, fruit and nut trees, vines, palms, ornamental grasses, etc. | 0216 <input type="checkbox"/> Dried bulbs, corms, rhizomes, or tubers |
| 0202 <input type="checkbox"/> Potted flowering plants for indoor or patio use | 0211 <input type="checkbox"/> Sod, sprigs, and plugs | 0217 <input type="checkbox"/> Propagative materials, bareroot and unfinished plants |
| 0203 <input type="checkbox"/> Potted herbaceous perennials | 0212 <input type="checkbox"/> Short rotation woody crops (trees for pulpwood, sawlogs, etc. with growth cycles of 10 years or less) | 0218 <input type="checkbox"/> Transplants for commercial vegetable and strawberry production |
| 0204 <input type="checkbox"/> Annual bedding/garden plants | 0213 <input type="checkbox"/> Aquatic plants | 0219 <input type="checkbox"/> Tobacco transplants |
| 0205 <input type="checkbox"/> Foliage plants for indoor or patio use | 0214 <input type="checkbox"/> Vegetable seeds | 0220 <input type="checkbox"/> None of the above – Go to SECTION 28 |
| 0206 <input type="checkbox"/> Cut cultivated greens | 0215 <input type="checkbox"/> Flower seeds | |
| 0207 <input type="checkbox"/> Food crops grown under protection | | |
| 0208 <input type="checkbox"/> Cut Christmas trees | | |

2. In 2014, did this operation sell \$10,000 or more of these horticultural crops?

- 0200 1 ☐ **YES** - Go to SECTION 1 3 ☐ **No** - Go to SECTION 23

21244017

SECTION 1 CUT FLOWERS

1. In 2014, did this operation grow and sell any cut flowers?

INCLUDE: – Finished greenhouse and field grown cut flowers.

EXCLUDE: – Potted flowering plants for indoor or patio use. Report in SECTION 2.

– Dried bulbs, corms, rhizomes, or tubers to be used for forcing or outdoor use. Report in SECTION 16.

– Unfinished plants (plug seedlings, liners, tissue cultured plantlets, etc.). Report in SECTION 17.

0401

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 2

2. For each type of cut flower grown and sold, report production and sales. For plants not printed in the table on the next page, enter the plant name and code from the list below. Report number sold in the units specified for each variety (stems, bunches, blooms, or spikes).

| Cut Flowers | Code | Cut Flowers | Code | Cut Flowers | Code |
|---|------|--|------|--|------|
| Alstroemeria (stems) | 0452 | Freesia (stems) | 2050 | Orchids, Dendrobium (blooms) | 2145 |
| Anemone (bunches) | 2000 | Gerbera daisies (stems) | 0460 | Orchids, Phalaenopsis (blooms) | 2150 |
| Anthurium (stems) | 2005 | Ginger and Heliconia (stems) | 2070 | Orchids, other (blooms) | 2155 |
| Aster (stems) | 2010 | Gladioli (spikes) | 0046 | Peony (stems) | 2255 |
| Bird of Paradise/ <i>(Strelitzia)</i> (stems) | 2015 | Godetia (stems) | 2075 | Protea (stems) | 2160 |
| Calla Lilies (stems) | 2020 | Gypsophila (bunches) | 2080 | Rose, garden (bunches) | 2260 |
| Campanula (blooms) | 2025 | Heather (bunches) | 2085 | Rose, hybrid tea (stems) | 2165 |
| Carnations, standard (stems) | 0006 | Hydrangea (stems) | 2180 | Rose, spray type (stems) | 2170 |
| Carnations, miniature (stems) | 2030 | Ilex (bunches) | 2205 | Rose, sweetheart (stems) | 2175 |
| Celosia (bunches) | 2035 | Iris (stems) | 0464 | Snapdragons (spikes) | 0484 |
| Chrysanthemums, pompon (bunches) | 0036 | Leptospermum (stems) | 2095 | Solidago (bunches) | 2265 |
| Chrysanthemums, other (bunches) | 2040 | Liatris (bunches) | 2100 | Statice (bunches) | 2185 |
| Cosmos (bunches) | 2055 | Lily, Asiatic (stems) | 2105 | Stephanotis (blooms) | 2190 |
| Daffodil/ <i>(Narcissus)</i> (stems) | 2045 | Lily, Oriental (stems) | 2110 | Stock (stems) | 2195 |
| Dahlia (bunches) | 2060 | Lily, other (stems) | 2115 | Sunflower (stems) | 2200 |
| <i>Delphinium</i> / <i>(Larkspur)</i> (stems) | 0456 | Limonium (bunches) | 2120 | Trachelium (bunches) | 2270 |
| Dianthus (other than carnations) (bunches) | 2065 | Lisianthus (stems) | 0472 | Tulips (cut only) (stems) | 0488 |
| Dried flowers, (report value of sales only) | 2400 | Marguerite daisies (stems) | 2130 | Waxflower (bunches) | 2275 |
| Flowering cabbage or kale/ <i>(Brassica)</i> (stems) | 2090 | Matricaria (bunches) | 2250 | Zinnia (stems) | 2210 |
| | | Orchids, Cattleya (blooms) | 2135 | Other cut flowers, (report value of sales only) | 2480 |
| | | Orchids, Cymbidium (blooms) | 2140 | | |

21244025

SECTION 1 **CUT FLOWERS – Continued**

| Cut Flowers | Code | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|----------------------------------|------|-----------------------|----------------------|-------------------------|----------------------|
| | | Number Grown and Sold | Total Value of Sales | Number Grown and Sold | Total Value of Sales |
| Alstroemeria (stems) | 0452 | | 0453 \$.00 | 0454 | 0455 \$.00 |
| Carnations, standard (stems) | 0006 | | 0710 \$.00 | 0007 | 0008 \$.00 |
| Carnations, miniature (stems) | 2030 | | 2031 \$.00 | 2032 | 2033 \$.00 |
| Chrysanthemums, pompon (bunches) | 0036 | | 0715 \$.00 | 0037 | 0038 \$.00 |
| Chrysanthemums, other (bunches) | 2040 | | 2041 \$.00 | 2042 | 2043 \$.00 |
| Delphinium/(Larkspur) (stems) | 0456 | | 0457 \$.00 | 0458 | 0459 \$.00 |
| Gerbera daisies (stems) | 0460 | | 0461 \$.00 | 0462 | 0463 \$.00 |
| Gladioli (spikes) | 0046 | | 0716 \$.00 | 0047 | 0048 \$.00 |
| Iris (stems) | 0464 | | 0465 \$.00 | 0466 | 0467 \$.00 |
| Lily, Asiatic (stems) | 2105 | | 2106 \$.00 | 2107 | 2108 \$.00 |
| Lily, Oriental (stems) | 2110 | | 2111 \$.00 | 2112 | 2113 \$.00 |
| Lily, other (stems) | 2115 | | 2116 \$.00 | 2117 | 2118 \$.00 |
| Lisianthus (stems) | 0472 | | 0473 \$.00 | 0474 | 0475 \$.00 |
| Orchids, Cymbidium (blooms) | 2140 | | 2141 \$.00 | 2142 | 2143 \$.00 |
| Orchids, Dendrobium (blooms) | 2145 | | 2146 \$.00 | 2147 | 2148 \$.00 |
| Rose, hybrid tea (stems) | 2165 | | 2166 \$.00 | 2167 | 2168 \$.00 |
| Rose, spray type (stems) | 2170 | | 2171 \$.00 | 2172 | 2173 \$.00 |
| Rose, sweetheart (stems) | 2175 | | 2176 \$.00 | 2177 | 2178 \$.00 |

CUT FLOWERS CONTINUED ON NEXT PAGE

21244033

(If more space is needed, use a separate sheet of paper.)

2012 Census of Agriculture
USDA, National Agricultural Statistics Service

SECTION 2 POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE

1. In 2014, did this operation finish and sell any potted flowering plants or potted flowering bulbs for indoor or patio use?

EXCLUDE: – Finished plants purchased from others and resold.

- Hardy/garden chrysanthemums. Report in SECTION 3.
- Potted herbaceous perennial plants. Report in SECTION 3.
- Annual bedding/garden plants. Report in SECTION 4.
- Caladium. Report in SECTION 4.
- Foliage plants for indoor or patio use. Report in SECTION 5.
- Plants intended for landscape use purchased from others. Report in SECTION 9.
- Dried bulbs, corms, rhizomes, or tubers to be used for forcing or outdoor use. Report in SECTION 16.
- Unfinished plants (plug seedlings, liners, tissue cultured plantlets, etc.) Report in SECTION 17.

0402

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 3

2. For each type of potted flowering plant finished and sold, report production and sales. For plants not printed in the table on the next page, enter the plant name and code from the list below.

| Potted Flowering Plants | Code | Potted Flowering Plants | Code | Potted Spring Flowering Bulbs | Code |
|--|------|---|------|---|------|
| African Violets | 0056 | Hydrangea | 3130 | Crocus | 3300 |
| Alstroemeria | 3010 | Kalanchoes | 3140 | Daffodils/(<i>Narcissus</i>) | 3310 |
| Anthurium | 3020 | Lilies, Easter | 0077 | Hyacinth | 3320 |
| Azaleas, finished florist | 0070 | Lilies, other | 3160 | Tulips | 3330 |
| Begonias | 3040 | Orchids, Dendrobium | 3170 | Other potted spring flowering bulbs | 3380 |
| Cape Primrose/(<i>Streptocarpus</i>) | 3200 | Orchids, Phalaenopsis | 3180 | | |
| Chrysanthemums, florist | 0063 | Orchids, other | 3190 | | |
| Cineraria | 3060 | Poinsettias | 0091 | | |
| Combination planters | 3400 | Primula | 3210 | | |
| Cyclamens | 3070 | Regal Pelargonium | 3220 | | |
| Exacum | 3080 | Roses, florist potted | 0561 | | |
| Gardenias | 3090 | Sunflowers (potted) | 3230 | | |
| Gerbera daisies | 3100 | Zygocactus/(<i>Schlumbergera</i>) | 3240 | | |
| Gloxinias | 3110 | Other potted flowering plants | 3480 | | |
| Hibiscus, potted | 3120 | | | | |

21244058

| SECTION 2 | | POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE – <i>Continued</i> | | | | |
|--|------|--|----------------------|----------------------|-------------------------|----------------------|
| Potted Flowering Plants | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| African Violets | 0056 | Pots less than 5" | | 0720 | 0058 | 0060 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0057 | 0721 | 0059 | 0235 |
| | | | | \$.00 | | \$.00 |
| Azaleas, finished florist (Showing color) | 0070 | Pots less than 5" | | 0726 | 0072 | 0074 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0071 | 0727 | 0073 | 0237 |
| | | | | \$.00 | | \$.00 |
| Chrysanthemums, florist (Exclude hardy/ garden mums) | 0063 | Pots less than 5" | | 0722 | 0065 | 0067 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0064 | 0723 | 0066 | 0236 |
| | | | | \$.00 | | \$.00 |
| Lilies, Easter | 0077 | Pots less than 5" | | 0730 | 0079 | 0081 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0078 | 0731 | 0080 | 0238 |
| | | | | \$.00 | | \$.00 |
| Orchids, Dendrobium | 3170 | Pots less than 5" | | 3171 | 3172 | 3173 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 3175 | 3176 | 3177 | 3178 |
| | | | | \$.00 | | \$.00 |
| Orchids, Phalaenopsis | 3180 | Pots less than 5" | | 3181 | 3182 | 3183 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 3185 | 3186 | 3187 | 3188 |
| | | | | \$.00 | | \$.00 |
| Orchids, other | 3190 | Pots less than 5" | | 3191 | 3192 | 3193 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 3195 | 3196 | 3197 | 3198 |
| | | | | \$.00 | | \$.00 |
| Poinsettias | 0091 | Pots less than 5" | | 0734 | 0093 | 0095 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0092 | 0735 | 0094 | 0240 |
| | | | | \$.00 | | \$.00 |
| Roses, florist potted | 0561 | Pots less than 5" | | 0562 | 0563 | 0564 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0565 | 0566 | 0567 | 0568 |
| | | | | \$.00 | | \$.00 |
| POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE CONTINUED ON NEXT PAGE | | | | | | |

21244066

SECTION 2 **POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE – Continued**
Specify from list on page 5:

| Potted Flowering Plants | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|-------------------------|------|-------------------|----------------------|----------------------|-------------------------|----------------------|
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |

(If more space is needed, use a separate sheet of paper.)

21244074

SECTION 3 POTTED HERBACEOUS PERENNIALS

1. In 2014, did this operation finish and sell any potted herbaceous perennials?

INCLUDE: – Field grown and greenhouse herbaceous perennials.

EXCLUDE: – Bareroot herbaceous perennials. Report in SECTION 9.

– Climbing clematis. Report in SECTION 9.

– Ground covers. Report in SECTION 9.

– Dried bulbs, corms, rhizomes, or tubers to be used for forcing or outdoor use. Report in SECTION 16.

– Unfinished plants (plug seedlings, liners, tissue cultured plantlets, etc.). Report in SECTION 17.

0403

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 4

2. For each type of potted herbaceous perennial finished and sold, report production and sales. For plants not printed in the table on the next page, enter the plant name and code from the list below.

| Potted Herbaceous Perennials | Code | Potted Herbaceous Perennials | Code | Potted Herbaceous Perennials | Code |
|---|------|--|------|--|------|
| Achillea | 4420 | <i>Echinacea</i> /(Purple coneflower). | 4300 | Penstemon. | 4680 |
| Asclepias | 4440 | <i>Echinacea</i> (other). | 4500 | Peonies | 4260 |
| Astilbe | 4000 | Ferns (hardy/garden). | 4200 | <i>Perovskia</i> /(Russian Sage) | 4700 |
| Bleeding Heart | 4020 | Gaillardia | 4520 | Phlox | 4280 |
| Campanula. | 4460 | Hibiscus. | 4560 | Physostegia | 4720 |
| Chrysanthemums (hardy/garden). | 0800 | Hostas. | 0808 | Platycodon | 4740 |
| Clematis (non-climbing). | 4060 | Iris. | 4240 | Rudbeckia | 4320 |
| Columbine | 4080 | Lavender | 4580 | Salvia (perennial) | 4340 |
| Coral Bells/(<i>Heuchera</i>) | 4100 | <i>Leucanthemum</i> /(Shasta Daisy). | 4600 | Scabiosa | 4760 |
| Coreopsis. | 4120 | Lobelia. | 4620 | Sedum. | 4360 |
| Daylilies | 4140 | Lupine | 4640 | Verbascum. | 4780 |
| <i>Delphinium</i> /(Larkspur) | 4160 | <i>Papaver</i> /(Poppy). | 4660 | Veronica | 4380 |
| Dianthus | 4180 | | | Other herbaceous perennials. | 4400 |
| <i>Digitalis</i> /(Foxglove) | 4480 | | | | |

21244082

SECTION 3 **POTTED HERBACEOUS PERENNIALS – Continued**

| Potted Herbaceous Perennials | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|-------------------------------|------|---------------------|----------------------|----------------------|-------------------------|----------------------|
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| Chrysanthemums (hardy/garden) | 0800 | Pots less than 5" | | 0801 | 0802 | 0803 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0804 | 0805 | 0806 | 0807 |
| | | | | \$.00 | | \$.00 |
| Hostas | 0808 | Less than 1 gal. | | 0809 | 0810 | 0811 |
| | | | | \$.00 | | \$.00 |
| | | 1 gal. up to 2 gal. | 0812 | 0813 | 0814 | 0815 |
| | | | | \$.00 | | \$.00 |
| | | 2 gal. or larger | 0816 | 0817 | 0818 | 0819 |
| | | | | \$.00 | | \$.00 |

Specify from list on page 8:

| | | | | | | |
|--|--|---------------------|----|--------|----|--------|
| | | Less than 1 gal. | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | 1 gal. up to 2 gal. | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | 2 gal. or larger | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |
| | | Less than 1 gal. | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | 1 gal. up to 2 gal. | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | 2 gal. or larger | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |
| | | Less than 1 gal. | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | 1 gal. up to 2 gal. | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | 2 gal. or larger | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |

(If more space is needed, use a separate sheet of paper.)

21244090

SECTION 4 ANNUAL BEDDING/GARDEN PLANTS

1. In 2014, did this operation finish and sell any annual bedding/garden plants?

INCLUDE: – Flowering and foliar bedding/garden plants.

EXCLUDE: – Finished bedding/garden plants purchased from others and resold.

– Foliage plants for indoor or patio use. Report in SECTION 5.

– Ground covers. Report in SECTION 9.

– Strawberry plants sold for home garden use. Report in SECTION 9.

– Vinca (*Vinca minor*) used for ground cover. Report in SECTION 9.

– Unfinished plants (plug seedlings, liners, tissue cultured plantlets, etc.). Report in SECTION 17.

– Transplants used for commercial vegetable and strawberry production. Report in SECTION 18.

0404

1 ☐

Yes - Complete this SECTION

3 ☐

No - Go to SECTION 5

2. Report flat size used if NOT 10" x 20" to 11" x 22"

Report flat size to the nearest hundredth of an inch,

for example, 11.00" x 23.37" 0880

Flat Size (inches)

| | |
|--|--|
| | |
|--|--|

X

Flat Size (inches)

| | |
|--|--|
| | |
|--|--|

3. For each type of annual bedding/garden plant finished and sold, report production and sales. For plants not printed in the table on the next page, enter the plant name and code from the list below.

REPORT AS: – FLATS when using a common insert (for example: 606, 1204, 1206, 1801, 1803, etc.)

– POTS if produced as separate units, including pots produced in shuttle trays, carrier flats, or flats of individual pots.

– POTS if produced as containers of annuals and mixed annuals such as color bowls, strawberry jars, or combination planters.

| Annual Bedding/Garden Plants | Code | Annual Bedding/Garden Plants | Code | Vegetable Type Bedding Plants | Code |
|---|------|--|------|--|------|
| Ageratum | 5000 | Impatiens, other/(<i>I. wallerana</i>) | 0632 | Broccoli, cabbage, cauliflower and other crucifers | 6000 |
| Alyssum, sweet/(<i>Lobularia</i>) | 5020 | Lisianthus | 5560 | Herbs (culinary) | 6020 |
| Angelonia | 5040 | Lobelia | 5300 | Peppers, all (excluding ornamentals) | 6040 |
| Begonias | 0577 | Marigolds | 0852 | Tomatoes, all | 6060 |
| Caladium | 5060 | Millet, ornamental | 5580 | Other vegetable type bedding plants | 6380 |
| Calendula | 5180 | Nasturtium | 5600 | | |
| Calibrachoa | 5540 | Nicotiana | 5340 | | |
| Canna | 5200 | Osteospermum | 5620 | | |
| Celosia | 5080 | Pansies/(<i>Violas</i>) | 0868 | | |
| Cleome | 5260 | Pentas | 5640 | | |
| Coleus | 5100 | Peppers, ornamental | 5660 | | |
| Combination planter/color bowl | 5800 | Petunias | 0642 | | |
| Cosmos | 5280 | Poppy (annual) | 5680 | | |
| Dahlia | 5140 | Portulaca | 5400 | | |
| Dianthus | 5320 | Ranunculus | 5700 | | |
| Dusty Miller | 5120 | Rudbeckia | 5720 | | |
| Flowering cabbage or kale/(<i>Brassica</i>) | 5360 | Salvia, annual | 5440 | | |
| Fuchsia | 5160 | Scaevola | 5420 | | |
| Gazania | 5220 | Snapdragon | 5460 | | |
| Geraniums (from vegetative cuttings) | 0910 | <i>Thunbergia</i> /(Black-eyed Susan vine) | 5740 | | |
| Geraniums (from seeds and plug seedlings) | 0844 | Verbena | 5480 | | |
| Gerbera daisy | 5240 | Vinca/(<i>Catharanthus roseus</i>) | 5500 | | |
| Gomphrena | 5380 | Zinnia | 5520 | | |
| Impatiens, New Guinea | 0637 | Other flowering and foliar annuals | 5880 | | |

21244108

SECTION 4 **ANNUAL BEDDING/GARDEN PLANTS – Continued**

| Annual Bedding/ Garden Plants | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|---|------|----------------------|----------------------|----------------------|-------------------------|----------------------|
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| Begonias | 0577 | Flats | | 0578 | 0579 | 0580 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0581 | 0582 | 0583 | 0584 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0585 | 0586 | 0587 | 0588 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0589 | 0590 | 0591 | 0592 |
| | | | | \$.00 | | \$.00 |
| | | Flats | | 0911 | 0912 | 0913 |
| | | | | \$.00 | | \$.00 |
| Geraniums (from vegetative cuttings) | 0910 | Pots less than 5" | 0140 | 0762 | 0142 | 0144 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0141 | 0763 | 0143 | 0243 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0914 | 0915 | 0916 | 0917 |
| | | | | \$.00 | | \$.00 |
| | | Flats | | 0845 | 0846 | 0847 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0147 | 0764 | 0149 | 0151 |
| | | | | \$.00 | | \$.00 |
| Geraniums (from seeds and plug seedlings) | 0844 | Pots 5" or more | 0148 | 0765 | 0150 | 0244 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0848 | 0849 | 0850 | 0851 |
| | | | | \$.00 | | \$.00 |
| | | Flats | | 0741 | 0638 | 0639 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0680 | 0766 | 0682 | 0684 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0681 | 0767 | 0683 | 0685 |
| | | | | \$.00 | | \$.00 |
| Impatiens, New Guinea | 0637 | Hanging baskets | 0659 | 0747 | 0660 | 0661 |
| | | | | \$.00 | | \$.00 |

ANNUAL BEDDING/GARDEN PLANTS CONTINUED ON NEXT PAGE

21254115

SECTION 4**ANNUAL BEDDING/GARDEN PLANTS – Continued**

| Annual Bedding/ Garden Plants | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|---|------|----------------------|----------------------|----------------------|-------------------------|----------------------|
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| Impatiens, other (<i>I. wallerana</i>) | 0632 | Flats | | 0742 | 0633 | 0634 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0672 | 0768 | 0674 | 0676 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0673 | 0769 | 0675 | 0677 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0655 | 0748 | 0656 | 0657 |
| | | | | \$.00 | | \$.00 |
| Marigolds | 0852 | Flats | | 0853 | 0854 | 0855 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0856 | 0857 | 0858 | 0859 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0860 | 0861 | 0862 | 0863 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0864 | 0865 | 0866 | 0867 |
| | | | | \$.00 | | \$.00 |
| Pansies/(<i>Violas</i>) | 0868 | Flats | | 0869 | 0870 | 0871 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0872 | 0873 | 0874 | 0875 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0876 | 0877 | 0878 | 0879 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0884 | 0885 | 0886 | 0887 |
| | | | | \$.00 | | \$.00 |
| Petunias | 0642 | Flats | | 0743 | 0643 | 0644 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 0688 | 0770 | 0690 | 0692 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 0689 | 0771 | 0691 | 0693 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 0663 | 0749 | 0664 | 0665 |
| | | | | \$.00 | | \$.00 |

ANNUAL BEDDING/GARDEN PLANTS CONTINUED ON NEXT PAGE

21254123

SECTION 4 **ANNUAL BEDDING/GARDEN PLANTS – Continued**
Specify from list on page 10:

| Annual Bedding/ Garden Plants | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|----------------------------------|------|----------------------|----------------------|----------------------|-------------------------|----------------------|
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| | | Flats | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 15 | 16 | 17 | 18 |
| | | | | \$.00 | | \$.00 |
| | | Flats | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 15 | 16 | 17 | 18 |
| | | | | \$.00 | | \$.00 |
| | | Flats | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 15 | 16 | 17 | 18 |
| | | | | \$.00 | | \$.00 |
| | | Flats | | 1 | 2 | 3 |
| | | | | \$.00 | | \$.00 |
| | | Pots less than 5" | 5 | 6 | 7 | 8 |
| | | | | \$.00 | | \$.00 |
| | | Pots 5" or more | 10 | 11 | 12 | 13 |
| | | | | \$.00 | | \$.00 |
| | | Hanging baskets | 15 | 16 | 17 | 18 |
| | | | | \$.00 | | \$.00 |

(If more space is needed, use a separate sheet of paper.)

21244132

SECTION 5 FOLIAGE PLANTS FOR INDOOR OR PATIO USE

1. In 2014, did this operation finish and sell any potted foliage plants or foliage hanging baskets for indoor or patio use?

INCLUDE: – Indoor/patio shrubs, trees, and vines finished by you.

– Plants that have flowers which are secondary compared with foliage features.

EXCLUDE: – Hardy/garden ferns. Report in SECTION 3.

– Foliage plants intended for landscape use. Report in SECTION 9.

– Unfinished plants (plug seedlings, liners, tissue cultured plantlets etc.). Report in SECTION 17.

0405

1 ☐

Yes - Complete this SECTION

3 ☐

No - Go to SECTION 6

2. For each foliage plant finished and sold, report production and sales by type of container. Enter the plant name and code from the list below.

| Foliage Plants | Code | Foliage Plants | Code | Foliage Plants | Code |
|--|------|---|------|---------------------------------|------|
| Aglaonema | 7000 | Dracaena | 7120 | Philodendron | 7260 |
| Anthurium | 7020 | Epipremnum | 7140 | Schefflera | 7280 |
| Bromeliad | 7040 | Ferns (tropical ferns potted) | 7160 | Spathiphyllum | 7300 |
| Cacti and succulents | 7060 | Ficus | 7180 | Syngonium/(Nepthytis) | 7320 |
| Combination planters (dish gardens, terrariums, etc) | 7800 | Hedera/(Ivy) | 7200 | Other foliage plants | 7700 |
| Croton | 7080 | Maranta/(Calathea) | 7220 | | |
| Dieffenbachia | 7100 | Palms | 7240 | | |

Specify from list above:

| Foliage Plants | Code | Type of Container | Retail Sales in 2014 | | Wholesale Sales in 2014 | | | |
|------------------|------|-------------------|----------------------|----------------------|-------------------------|----------------------|-----|-----|
| | | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales | | |
| | | Pots less than 6" | | 1 | 2 | 3 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | Pots 6" to 13" | 5 | 6 | 7 | 8 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | Pots 14" or more | 10 | 11 | 12 | 13 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | Hanging baskets | 15 | 16 | 17 | 18 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | | | Pots less than 6" | | 1 | 2 | 3 |
| | | | | | | \$ | .00 | |
| Pots 6" to 13" | 5 | | | 6 | 7 | 8 | | |
| | | | | \$ | .00 | | \$ | .00 |
| Pots 14" or more | 10 | | | 11 | 12 | 13 | | |
| | | | | \$ | .00 | | \$ | .00 |
| Hanging baskets | 15 | | | 16 | 17 | 18 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | | | Pots less than 6" | | 1 | 2 | 3 |
| | | | | | | \$ | .00 | |
| | | Pots 6" to 13" | 5 | 6 | 7 | 8 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | Pots 14" or more | 10 | 11 | 12 | 13 | | |
| | | | | \$ | .00 | | \$ | .00 |
| | | Hanging baskets | 15 | 16 | 17 | 18 | | |
| | | | | \$ | .00 | | \$ | .00 |

(If more space is needed, use a separate sheet of paper.)

21244140

SECTION 6 CUT CULTIVATED GREENS

1. In 2014, did this operation grow and sell any cut cultivated greens?

INCLUDE: – Cut cultivated greens grown and sold for export.

EXCLUDE: – Ferns in hanging baskets. Report in SECTION 5.

– Unfinished plants (plug seedlings, liners, tissue cultured plantlets, etc.). Report in SECTION 17.

0406

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 7

2. For each type of cut cultivated greens grown and sold, report production and sales. For plants not listed, enter the plant name and code from the list below. Report number produced and sold in the unit specified.

| Cut Cultivated Greens | Code | Cut Cultivated Greens | Code | Cut Cultivated Greens | Code |
|--|------|---------------------------------------|------|---|------|
| Asparagus, plumosus (bunches) | 2600 | Curly Willow (bunches) | 2690 | Melaleuca (bunches). | 2705 |
| Asparagus, tree fern (bunches) | 2605 | Eucalyptus (bunches) | 2630 | Myrtle (bunches). | 2655 |
| Asparagus, other (bunches). | 2610 | Hedera/(Ivy) (vines). | 2635 | Pittosporum (bunches). | 2660 |
| Aspidistra (bunches) | 2680 | Holly (pounds) | 2640 | Podocarpus (bunches). | 2665 |
| Berzelia (bunches) | 2685 | Leatherleaf ferns (bunches). | 0175 | Ruscus, (Italian and Israeli) (bunches) 2710 | |
| Boxwood (pounds) | 2615 | Leucadendron (bunches). | 2695 | Other cut cultivated greens, (Report value of sales only). | 2980 |
| Coniferous evergreens (pounds) | 2620 | Lily Grass (bunches). | 2700 | | |
| Cordyline/(Ti) (stems) | 2625 | Liriope/(Lilyturf) (bunches). | 2650 | | |

| Cut Cultivated Greens | Code | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|---------------------------------|------|-----------------------|----------------------|-------------------------|----------------------|
| | | Number Grown and Sold | Total Value of Sales | Number Grown and Sold | Total Value of Sales |
| | | | 0781 | 0176 | 0177 |
| Leatherleaf ferns (bunches) | 0175 | | \$.00 | | \$.00 |
| <i>Specify from list above:</i> | | | | | |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |
| | | | 1 | 2 | 3 |
| | | | \$.00 | | \$.00 |

(If more space is needed, use a separate sheet of paper.)

21244157

SECTION 7 FOOD CROPS GROWN UNDER PROTECTION

1. In 2014, did this operation grow and sell any food crops under protection?

INCLUDE: – Herbs and hydroponic food crops.

– Permanent greenhouse structures (heated and unheated) such as glass, rigid plastic, and plastic film.

EXCLUDE: – Food crops grown in the open.

– Food crops grown under temporary structures.

– Vegetable bedding plants for home use, including potted herbs. Report in SECTION 4.

– Strawberry plants sold for home garden use. Report in SECTION 9.

– Transplants for commercial food crop production. Report in SECTION 18.

0407

1 ☐

Yes - Complete this SECTION

3 ☐

No - Go to SECTION 8

| | Area Under Protection (Square feet) | Total Production Hundredweight (cwt) | Percent Production from Hydroponic Systems (Percent) | Total Value of Sales in 2014 | |
|---|--|---|---|------------------------------|-----------------|
| | | | | Retail Sales | Wholesale Sales |
| None | 1260 | 1261 | 1262 | 1263 | 1264 |
| a. Tomatoes..... <input type="checkbox"/> | | | | \$.00 | \$.00 |
| | 1210 | 1211 | 1212 | 1213 | 1214 |
| b. Cucumbers..... <input type="checkbox"/> | | | | \$.00 | \$.00 |
| | 1220 | 1221 | 1222 | 1223 | 1224 |
| c. Herbs, fresh..... <input type="checkbox"/> | | | | \$.00 | \$.00 |
| | 1230 | 1231 | 1232 | 1233 | 1234 |
| d. Lettuce, all..... <input type="checkbox"/> | | | | \$.00 | \$.00 |
| | 1240 | 1241 | 1242 | 1243 | 1244 |
| e. Peppers, all (excluding ornamentals)..... <input type="checkbox"/> | | | | \$.00 | \$.00 |
| | 1280 | 1281 | 1282 | 1283 | 1284 |
| f. Strawberries..... <input type="checkbox"/> | | | | \$.00 | \$.00 |
| | 1290 | 1291 | 1292 | 1293 | 1294 |
| g. Other food crops grown under protection.. <input type="checkbox"/> | | | | \$.00 | \$.00 |

21244165

SECTION 8 CHRISTMAS TREES CUT AND TO BE CUT

1. In 2014, did this operation cut and sell any Christmas trees or grow any Christmas trees to be cut in future years?

EXCLUDE: – Cut coniferous evergreens for greens. Report in SECTION 6.

– Live Christmas trees (such as balled and burlapped) sold or to be sold. Report in SECTION 9.

– Short rotation woody crops. Report in SECTION 12.

– Immature Christmas trees sold for further growing on. Report in SECTION 17.

0408

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 9

| | Area in Production | | Retail Sales in 2014 | | Wholesale Sales in 2014 | | Number of Trees on Operation January 1, 2015 |
|-----------------------------------|--------------------------|--------|----------------------|----------------------|-------------------------|----------------------|--|
| | Acres | Tenths | Trees Sold | Total Value of Sales | Trees Sold | Total Value of Sales | |
| None | 0250 | | 0251 | 0252 | 0253 | 0254 | 0255 |
| a. Balsam fir | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| b. Colorado blue spruce | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| c. Douglas fir | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| d. Fraser fir | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| e. Grand fir | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| f. Leyland cypress | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| g. Noble fir | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| h. Scotch pine | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| i. White pine | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| j. White spruce | <input type="checkbox"/> | | | \$.00 | | \$.00 | |
| k. Other – Specify: | | | | | | | |
| 0359 | 0350 | | 0351 | 0352 | 0353 | 0354 | 0355 |
| <input type="checkbox"/> | | | | \$.00 | | \$.00 | |

TOTAL

2. Add the total number of trees on this operation January 1, 2015. 0363

3. What **percent** of the total number of trees on the operation on January 1, 2015 do you expect to sell in:

| 1 YEAR | 2 YEARS | 3 YEARS | 4 YEARS | 5 YEARS | 6 YEARS | 7 YEARS | 8 YEARS OR MORE | TOTAL |
|--------|---------|---------|---------|---------|---------|---------|-----------------|-------|
| 0365 | 0366 | 0367 | 0368 | 0369 | 0370 | 0371 | 0372 | |
| | | | | | | | | 100% |

21244173

SECTION 9 NURSERY STOCK PRODUCTION

1. In 2014, did this operation grow and sell any ornamentals, shrubs, shade trees, live Christmas trees, fruit and nut trees, vines, palms, ornamental grasses, or grow any to be sold in future years?

EXCLUDE: – Dried bulbs, corms, rhizomes, or tubers. Report in SECTION 16.

– Unfinished plants (plug seedlings, liners, tissue cultured plantlets, etc.) Report in SECTION 17.

– Strawberry transplants for commercial production. Report in SECTION 18.

0409

1

☐

Yes - Complete SECTIONS 9 and 10

3

☐

No - Go to SECTION 11

2. For each type of plant grown and sold, report production and sales. Enter the plant name and code from the list below on the next page.

| Broadleaf Evergreens Code | Deciduous Flowering Trees Code | Deciduous Shrubs Code | Ornamental Grasses Code |
|--|---|---|--|
| Azalea 8060 | Amelanchier 8300 | Barberry, all 8400 | All ornamental grasses . . 8610 |
| Boxwood. 8065 | Callery pear 8305 | Buddleias 8405 | |
| Cotoneaster 8070 | Crabapple. 8310 | Hibiscus 8410 | |
| Euonymus. 8015 | Crapemyrtle 8315 | Hydrangeas 8415 | |
| Holly. 8020 | Dogwood 8320 | Lilacs 8420 | |
| Magnolia. 8025 | Flowering cherry 8325 | Roses (shrubs) 8425 | |
| Pieris 8030 | Flowering plum 8330 | Spireas. 8430 | |
| Pittosporum. 8035 | Golden rain. 8335 | Viburnum 8435 | |
| Privet. 8040 | Hawthorn 8340 | Weigelas. 8440 | |
| Rhododendron 8045 | Magnolia. 8345 | Other deciduous shrubs. . 8495 | |
| Viburnum 8050 | Redbud 8350 | | |
| Other broadleaf evergreens 8095 | Other deciduous flowering trees. 8395 | | |
| | | | Landscaping Palms Code |
| | | | All landscaping palms . . . 8600 |
| Coniferous Evergreens Code | Deciduous Shade Trees Code | Fruit and Nut Plants Code | Other Woody Ornamentals and Vines Code |
| Arborvitae. 8100 | Ash 8200 | Citrus and subtropical fruit trees 8500 | Clematis, climbing 8620 |
| Cedar. 8105 | Birch. 8205 | Deciduous fruit and nut trees. 8505 | Vinca ground cover 8625 |
| Cypress 8110 | Honey locust. 8210 | Grapevines. 8550 | Other vines. 8635 |
| Fir 8115 | Linden 8215 | Strawberry plants (home use). 8555 | Other ground covers 8630 |
| Hemlock. 8120 | Maple, Japanese. 8220 | Other small fruit plants. 8595 | |
| Juniper. 8125 | Maple, Norway 8225 | Other fruit and nut trees 8545 | |
| Live Christmas trees . . . 8190 | Maple, red 8230 | | Cacti and Succulents Code |
| Pine 8130 | Maple, sugar. 8235 | | All cacti and succulents . . 8645 |
| Spruce 8135 | Maple, other 8240 | | |
| Yew 8140 | Oak 8245 | | Bareroot Herbaceous Perennials Code |
| Other coniferous evergreens 8195 | Poplar 8250 | | All bareroot herbaceous perennials. 8650 |
| | Sweet gum. 8255 | | |
| | Willow. 8260 | | |
| | Other deciduous shade trees. 8295 | | |

21244181

SECTION 9 **NURSERY STOCK PRODUCTION – Continued**

| Nursery Stock | Code | Retail Sales in 2014 | | Wholesale Sales in 2014 | | Number of trees and nursery plants on hand January 1, 2015 |
|-------------------------------|------|-----------------------|----------------------|-------------------------|----------------------|--|
| | | Number Grown and Sold | Total Value of Sales | Number Grown and Sold | Total Value of Sales | |
| Azalea | 8060 | | 8061 | 8062 | 8063 | 8064 |
| | | \$ | .00 | \$ | .00 | |
| Roses (shrubs) | 8425 | | 8426 | 8427 | 8428 | 8429 |
| | | \$ | .00 | \$ | .00 | |
| Specify from list on page 18: | | | | | | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |
| | | 1 | 2 | 3 | 4 | |
| | | \$ | .00 | \$ | .00 | |

(If more space is needed, use a separate sheet of paper.)

21244199

SECTION 10 NURSERY STOCK – SALES CATEGORIES

1. For 2014, report the percent of total sales (wholesale and retail) of all nursery stock reported in SECTION 9 that were sold in the following categories. (Row must sum to 100% for each crop.)

| | None | | Bareroot (Percent) | Balled and Burlapped (Percent) | Containers (all types) (Percent) | Other (Percent) | Total (Percent) |
|---|------|--------------------------|-----------------------|--------------------------------------|--|--------------------|--------------------|
| a. Deciduous shade trees | 8915 | <input type="checkbox"/> | | | | | 100% |
| b. Deciduous flowering trees | 8910 | <input type="checkbox"/> | | | | | 100% |
| c. Broadleaf evergreens | 8900 | <input type="checkbox"/> | | | | | 100% |
| d. Coniferous evergreens | 8905 | <input type="checkbox"/> | | | | | 100% |
| e. Deciduous shrubs | 8920 | <input type="checkbox"/> | | | | | 100% |
| f. Landscaping palms | 8935 | <input type="checkbox"/> | | | | | 100% |
| g. Ornamental grasses | 8930 | <input type="checkbox"/> | | | | | 100% |
| h. Fruit and nut plants | 8925 | <input type="checkbox"/> | | | | | 100% |
| i. Other woody ornamentals and vines | 8940 | <input type="checkbox"/> | | | | | 100% |
| j. Cacti and succulents | 8945 | <input type="checkbox"/> | | | | | 100% |

SECTION 11 SOD, SPRIGS, OR PLUGS

1. In 2014, did this operation grow and sell sod, sprigs, or plugs?

INCLUDE: – Turfgrass.

EXCLUDE: – Ornamental grasses. Report in SECTION 9.

0411 1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 12

| | None | | Area in Production | | Area Harvested | | Total Value of Sales in 2014 | |
|------------------------------------|--------------------------|--|--------------------|--------|----------------|--------|------------------------------|-----------------|
| | | | Acres | Tenths | Acres | Tenths | Retail Sales | Wholesale Sales |
| | | | 1300 | | 1301 | | 1302 | 1303 |
| a. Sod, sprigs, or plugs | <input type="checkbox"/> | | | | | | \$.00 | \$.00 |

SECTION 12 SHORT ROTATION WOODY CROPS

1. In 2014, did this operation grow and sell short rotation woody crops?

INCLUDE: – Trees for pulpwood, sawlogs, etc. with growth cycles of 10 years or less.

EXCLUDE: – Trees for timber or landscaping.

0412 1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 13

| | None | | Area in Production | | Area Harvested | | Quantity Harvested | Total Value of Sales in 2014 | |
|--|--------------------------|--|--------------------|--------|----------------|--------|-----------------------|------------------------------|-----------------|
| | | | Acres | Tenths | Acres | Tenths | Green Tons | Retail Sales | Wholesale Sales |
| | | | 1310 | | 1311 | | 1312 | 1313 | 1314 |
| a. Hybrid poplars | <input type="checkbox"/> | | | | | | | \$.00 | \$.00 |
| | | | 1315 | | 1316 | | 1317 | 1318 | 1319 |
| b. Other short rotation woody crops | <input type="checkbox"/> | | | | | | | \$.00 | \$.00 |

21244207

SECTION 13 AQUATIC PLANTS

1. In 2014, did this operation grow and sell any aquatic plants?

INCLUDE: – Underwater plants, floating-leaved plants, and riparian plants.

0413

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 14

| Area Used for Production | | | Number of Aquatic Plants Sold | Total Value of Sales in 2014 | |
|--------------------------|-------------|--------|-------------------------------|------------------------------|-----------------|
| Under Protection | In the Open | | | Retail Sales | Wholesale Sales |
| Square Feet | Acres | Tenths | | | |
| 1330 | 1331 | | 1332 | 1333 | 1334 |
| | | | | \$.00 | \$.00 |

a. Aquatic plants.

SECTION 14 VEGETABLE SEEDS

1. In 2014, did this operation grow and sell any vegetable seeds?

EXCLUDE: – Potatoes for seed.
– Sweet corn for seed.

0414

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 15

| Area Used for Production | | | Quantity Harvested and Sold (Pounds of Clean Seed) | Total Value of Sales in 2014 | |
|--------------------------|-------------|--------|---|------------------------------|-----------------|
| Under Protection | In the Open | | | Retail Sales | Wholesale Sales |
| Square Feet | Acres | Tenths | | | |
| 1340 | 1341 | | 1342 | 1343 | 1344 |
| | | | | \$.00 | \$.00 |

a. Vegetable seeds.

SECTION 15 FLOWER SEEDS

1. In 2014, did this operation grow and sell any flower seeds?

0415

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 16

| Area Used for Production | | | Quantity Harvested and Sold (Pounds of Clean Seed) | Total Value of Sales in 2014 | | | |
|--------------------------|-------------|--------|---|------------------------------|--|-----------------|--|
| Under Protection | In the Open | | | Retail Sales | | Wholesale Sales | |
| Square Feet | Acres | Tenths | | | | | |
| 1350 | 1351 | | 1352 | 1353 | | 1354 | |
| | | | | \$ | | \$ | |
| 1355 | 1356 | | 1357 | 1358 | | 1359 | |
| | | | | \$ | | \$ | |
| 1360 | 1361 | | 1362 | 1363 | | 1364 | |
| | | | | \$ | | \$ | |
| 1365 | 1366 | | 1367 | 1368 | | 1369 | |
| | | | | \$ | | \$ | |
| 1370 | 1371 | | 1372 | 1373 | | 1374 | |
| | | | | \$ | | \$ | |

None

a. Alyssum, sweet . . . ☐b. Marigold ☐c. Sweet pea. ☐d. Wildflowers ☐e. Other flower seeds ☐Specify: ☐

1379

21244215

SECTION 16 DRIED BULBS, CORMS, RHIZOMES, OR TUBERS

1. In 2014, did this operation grow and sell any dried bulbs, corms, rhizomes, or tubers to be used for forcing or outdoor use?
EXCLUDE: – Finished forced flowers.

0416

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 17

| a. Dried bulbs, corms, rhizomes, or tubers. | Area Used for Production | | | Quantity Harvested and Sold | Total Value of Sales in 2014 | | |
|--|--------------------------|-------------|--------|-----------------------------------|------------------------------|-----------------|-----|
| | Under Protection | In the Open | | | Retail Sales | Wholesale Sales | |
| | Square Feet | Acres | Tenths | (Pounds) | | | |
| | 1380 | 1381 | | 1382 | 1383 | 1384 | |
| | | | | \$ | .00 | \$ | .00 |

SECTION 17 PROPAGATIVE HORTICULTURAL MATERIAL, BAREROOT AND UNFINISHED PLANTS

1. In 2014, did this operation grow and sell any propagative horticulture material, bareroot or unfinished plants?
INCLUDE: – Unfinished bareroot perennials, cuttings, liners, plug seedlings, prefinished plants, or tissue cultured plantlets.
 – Plants sold to other growers for FURTHER GROWING ON.
EXCLUDE: – FINISHED plants sold to others.
 – Vegetable seeds. Report in SECTION 14.
 – Flower seeds. Report in SECTION 15.
 – Dried bulbs, corms, rhizomes, or tubers. Report in SECTION 16.

0417

1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 18

2. Report the total value of sales of propagative (unfinished) materials by category:

| | | | |
|--|--------|-------------------------------------|--------|
| a. Cut flowers. 0901 | \$.00 | d. Herbaceous perennials. . . 0904 | \$.00 |
| b. Potted flowering plants . . 0902 | \$.00 | e. Foliage plants 0905 | \$.00 |
| c. Annual bedding/garden plants 0903 | \$.00 | f. Cut cultivated greens . . . 0906 | \$.00 |

3. Using the following table, please report on the next page all floriculture or nursery plants for further growing on (unfinished plants) or propagation materials, such as cuttings, liners, plug seedlings, prefinished plants, or tissue cultured plantlets, produced and sold in 2014.

| Cuttings | Code | Plug Seedlings | Code | Tissue Cultured Plantlets | Code | Prefinished Plants | Code |
|--|------|---------------------------------------|------|---|------|---|------|
| African Violets. | 9000 | Annual bedding/garden plants. | 9165 | Annual bedding/garden plants. | 9265 | Azalea (florist). | 9300 |
| Carnations | 9005 | Cut flowers. | 9150 | Cut flowers. | 9250 | Lilies, Easter. | 9305 |
| Chrysanthemums. | 9010 | Foliage plants. | 9170 | Foliage plants. | 9270 | Foliage plants. | 9370 |
| Foliage plants. | 9070 | Herbaceous perennials . . | 9160 | Herbaceous perennials. . . | 9260 | Hibiscus (potted). | 9310 |
| Geraniums | 9015 | Nursery stock | 9180 | Nursery stock. | 9280 | Orchid | 9315 |
| Herbaceous perennials. . . | 9060 | Potted flowering plants. . | 9155 | Potted flowering plants. . . | 9255 | Poinsettia | 9320 |
| Impatiens, New Guinea . . | 9020 | Other plug seedlings . . . | 9195 | Other tissue cultured plantlets. | 9295 | Roses (potted) | 9325 |
| Kalanchoes. | 9025 | | | | | Other prefinished flowering plants. | 9375 |
| Nursery stock | 9080 | | | | | | |
| Poinsettias. | 9030 | | | | | | |
| Other cuttings. | 9095 | | | | | | |
| Liners | | | | | | | |
| Bedding and Flowering Plants | Code | Foliage Plants | Code | Nursery Stock | Code | | |
| African violets. | 9400 | Aglaonema. | 9500 | Broadleaf evergreens | 9600 | | |
| Carnations | 9405 | Dieffenbachia | 9505 | Citrus and subtropical fruit trees. | 9630 | | |
| Chrysanthemums. | 9410 | Dracaena. | 9510 | Coniferous evergreens | 9605 | | |
| Geraniums | 9415 | Epipremnum/(Pothos) | 9515 | Deciduous flowering trees | 9610 | | |
| Herbaceous perennials | 9460 | Ferns, potted. | 9520 | Deciduous fruit and nut trees. | 9635 | | |
| Impatiens, New Guinea. | 9420 | Philodendron. | 9525 | Deciduous shade trees. | 9615 | | |
| Kalanchoes. | 9425 | Spathiphyllum. | 9530 | Deciduous shrubs (Exclude roses) | 9625 | | |
| Poinsettias. | 9430 | Other foliage plant liners | 9595 | Roses, landscape | 9620 | | |
| Other bedding plant liners | 9485 | | | Other nursery plant liners | 9695 | | |
| Other flowering plant liners | 9490 | | | | | | |

21244223

SECTION 17 PROPAGATIVE HORTICULTURAL MATERIAL, BAREROOT AND UNFINISHED PLANTS – Continued

Specify from list on page 22:

| Plant name | Code | Retail Sales in 2014 | | Wholesale Sales in 2014 | |
|------------|------|----------------------|----------------------|-------------------------|----------------------|
| | | Number Sold | Total Value of Sales | Number Sold | Total Value of Sales |
| | | 1 | 2 | 3 | |
| | | \$ | .00 | \$ | .00 |
| | | 1 | 2 | 3 | |
| | | \$ | .00 | \$ | .00 |
| | | 1 | 2 | 3 | |
| | | \$ | .00 | \$ | .00 |
| | | 1 | 2 | 3 | |
| | | \$ | .00 | \$ | .00 |
| | | 1 | 2 | 3 | |
| | | \$ | .00 | \$ | .00 |
| | | 1 | 2 | 3 | |
| | | \$ | .00 | \$ | .00 |

(If more space is needed, use a separate sheet of paper.)

SECTION 18 TRANSPLANTS FOR COMMERCIAL VEGETABLE AND STRAWBERRY PRODUCTION

1. In 2014, did this operation grow and sell any transplants for commercial vegetable and strawberry production?

EXCLUDE: – Vegetable bedding plants grown for home use. Report in SECTION 4.
 – Strawberry bedding plants grown for home use. Report in SECTION 9.
 – Tobacco transplants. Report in SECTION 19.

0418 1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 19

| | None | Area in Production | | | Total Value of Sales in 2014 | |
|--|--------------------------|--------------------|-------------|--------|------------------------------|-----------------|
| | | Under Protection | In the Open | | Retail Sales | Wholesale Sales |
| | | Square Feet | Acres | Tenths | | |
| a. Broccoli, cabbage, cauliflower, and other crucifers | <input type="checkbox"/> | 8880 | 8881 | | 8882 | 8883 |
| | | | | | \$ | .00 |
| b. Greens (collard, turnip, kale, etc.) | <input type="checkbox"/> | 8830 | 8831 | | 8832 | 8833 |
| | | | | | \$ | .00 |
| c. Peppers, all (Exclude ornamentals) | <input type="checkbox"/> | 8840 | 8841 | | 8842 | 8843 |
| | | | | | \$ | .00 |
| d. Strawberries (commercial production) | <input type="checkbox"/> | 8800 | 8801 | | 8802 | 8803 |
| | | | | | \$ | .00 |
| | | 8860 | 8861 | | 8862 | 8863 |
| e. Tomatoes | <input type="checkbox"/> | | | | \$ | .00 |
| f. Other transplants for commercial production | <input type="checkbox"/> | 8890 | 8891 | | 8892 | 8893 |
| | | | | | \$ | .00 |

8899

21244231

SECTION 19 TOBACCO TRANSPLANTS

1. In 2014, did this operation grow and sell any tobacco transplants?

0419

☐

Yes - Complete this SECTION

☐

No - Go to SECTION 20

a. Tobacco transplants for sale.

| Under protection | Total Value of Sales in 2014 | |
|------------------|------------------------------|-----------------|
| Square feet | Retail Sales | Wholesale Sales |
| 1390 | 1391 | 1392 |
| | \$.00 | \$.00 |

SECTION 20 MARKETING CHANNELS

1. For 2014, report the percent of the total value of sales (wholesale and retail) of horticultural crops sold from this operation to:

| | None | Percent |
|--|--------------------------|---------|
| a. Consumers (direct sales) 1400 | <input type="checkbox"/> | % |
| b. Retail florists 1401 | <input type="checkbox"/> | % |
| c. Retail garden centers/nurseries, excluding mass marketers 1402 | <input type="checkbox"/> | % |
| d. Supermarkets/groceries 1403 | <input type="checkbox"/> | % |
| e. Other mass marketers (discount chain stores, hardware/home improvement stores, etc.) 1404 | <input type="checkbox"/> | % |
| f. Interiorscapers 1405 | <input type="checkbox"/> | % |
| g. Landscape contractors 1406 | <input type="checkbox"/> | % |
| h. Wholesale florists 1407 | <input type="checkbox"/> | % |
| i. Landscape redistribution yards 1408 | <input type="checkbox"/> | % |
| j. Non-profit groups (fundraisers) 1409 | <input type="checkbox"/> | % |
| k. Other – Specify 1410 | <input type="checkbox"/> | % |

TOTAL (Sum a-k) 100%**SECTION 21 ESTIMATED VALUE OF LAND, BUILDINGS, MACHINERY, AND EQUIPMENT**

| | Dollars |
|--|---------|
| 1. Current market value of land and buildings owned and/or rented by this operation on December 31, 2014 and used for horticultural production. 0999 | \$.00 |
| 2. Current market value of machinery and equipment usually kept on this operation regardless of ownership on December 31, 2014 and used for horticultural production. 0943 | \$.00 |

21244249

SECTION 22 HORTICULTURAL PRODUCTION EXPENSES

1. For 2014, report total expenses paid for the horticultural production on this operation.

INCLUDE: – Expenses paid by your landlord.

EXCLUDE: – Expenses related to retail store on the operation, landscaping, consulting, production of other crops, etc.
– Items purchased for resale.

| | | None | Dollars |
|---|------|--------------------------|---------|
| a. Seeds, plants, vines, trees, etc. purchased. | 1603 | <input type="checkbox"/> | \$.00 |
| b. Potting soils and growing media – Include inert support materials for hydroponic systems. Exclude ground soil obtained from this operation and hydroponic water. | 1641 | <input type="checkbox"/> | \$.00 |
| c. Fertilizer, lime, and soil conditioner purchased – Include cost of custom application and organic materials. | 1601 | <input type="checkbox"/> | \$.00 |
| d. Chemicals purchased, such as herbicides, insecticides, fungicides, fumigants, other pesticides, etc. | 1602 | <input type="checkbox"/> | \$.00 |
| e. Containers (pots, flats, etc.) | | | |
| (i) Plastic. | 1661 | <input type="checkbox"/> | \$.00 |
| (ii) Styrofoam or other foam containers | 1662 | <input type="checkbox"/> | \$.00 |
| (iii) Naturally based containers (wood, peat, straw, rice hulls, corn, wheat, etc.) | 1663 | <input type="checkbox"/> | \$.00 |
| (iv) Clay pots. | 1664 | <input type="checkbox"/> | \$.00 |
| (v) Glazed pottery. | 1665 | <input type="checkbox"/> | \$.00 |
| (vi) Other. | 1666 | <input type="checkbox"/> | \$.00 |
| f. Hired labor expenses – Include employer's cost for social security, workman's compensation, insurance premiums, pension plans, etc. for workers who — | | | |
| (i) Worked less than 150 days in 2014 | 1650 | <input type="checkbox"/> | \$.00 |
| (ii) Worked 150 days or more in 2014 | 1651 | <input type="checkbox"/> | \$.00 |
| g. Contract labor – Include expenses for contract labor, such as harvesting, performed on a contract basis by a contractor, crew leader, etc. | 1611 | <input type="checkbox"/> | \$.00 |
| h. Gasoline, fuels, and oils purchased for the horticultural operation – Include diesel, natural gas, LP gas, motor oil and grease, etc. | 1607 | <input type="checkbox"/> | \$.00 |
| i. Utilities purchased for the horticultural operation – Include electricity, operations' share of telephone, water purchased, etc. | 1608 | <input type="checkbox"/> | \$.00 |
| j. Repairs, supplies, and maintenance costs for the horticultural operation . . . | 1609 | <input type="checkbox"/> | \$.00 |
| k. Rent and lease expenses for land, buildings, machinery, etc. | 1653 | <input type="checkbox"/> | \$.00 |
| l. Interest paid on all debt related to the horticultural operation | 1655 | <input type="checkbox"/> | \$.00 |
| m. Property taxes paid in 2014 – Include operation real estate, machinery, etc. for the horticultural operation. Include taxes paid by this operation's landlord(s) | 1617 | <input type="checkbox"/> | \$.00 |
| n. Marketing expenses – Include expenses for trade shows, web sites, catalogs, media advertising, trade journals, newsletters, etc. | 1660 | <input type="checkbox"/> | \$.00 |
| o. Packaging expenses – Include packaging for preparation of plants for sale. Exclude packaging used only in retail operations. | 1658 | <input type="checkbox"/> | \$.00 |
| p. Other production expenses – Include custom work, storage and warehousing, insurance premiums, etc. Exclude health insurance premiums and payroll taxes. | 1618 | <input type="checkbox"/> | \$.00 |
| TOTAL expenses paid by this operation and its landlord(s) (sum a-p) | 1699 | | \$.00 |
| 2. Returns and allowances (discounts and value of returned merchandise). | 1669 | <input type="checkbox"/> | \$.00 |

21244256

SECTION 23 TOTAL AREA

1. For 2014, report greenhouse, other covered space, and outdoor land area used for the production of horticultural crops grown on this operation.

INCLUDE: – Area for production of all horticultural crops.
– Aisles, walkways, and other production areas.

EXCLUDE: – Areas growing non-horticultural crops.
– Non-agricultural production areas, such as roads, parking areas, and retail sales areas.

| Greenhouse area (Include heated and unheated structures) | | None | Square Feet |
|---|------|--------------------------|-------------|
| a. Glass | 0247 | <input type="checkbox"/> | |
| b. Rigid plastic (acrylics, polycarbonates, fiberglass, etc.) | 0184 | <input type="checkbox"/> | |
| c. Plastic film (single or multi-layer poly). | 0185 | <input type="checkbox"/> | |
| d. TOTAL land area covered by greenhouses | 0190 | <input type="checkbox"/> | |
| (i) How much of the total greenhouse area was new greenhouse space erected during 2014? 0191 <input type="checkbox"/> | | | |
| 2. Shade structure area (slat, saran, and other covers) 0186 <input type="checkbox"/> | | | |

| | | None | Acres | Tenths | OR | Square Feet |
|--|------|--------------------------|-------|--------|------|-------------|
| 3. Natural shade area used to grow horticultural crops. | 0188 | <input type="checkbox"/> | | | 0198 | |
| 4. Area in the open used to grow horticultural crops. (Exclude area used for sod and Christmas tree production.) | 0189 | <input type="checkbox"/> | | | 0199 | |

SECTION 24 AREA USED FOR HORTICULTURAL PRODUCTION

1. For 2014, report the area used for the production of the following horticultural crops by plant type. If the same area was used to grow different crop types, report the area for each crop type. (Exclude crop turns within each crop category.)

| | None | Greenhouse Area | Shade Structure Area | Natural Shade Area | | Area in the Open | |
|--|--------------------------|-----------------|----------------------|--------------------|--------|------------------|--------|
| | | Square Feet | Square Feet | Acres | Tenths | Acres | Tenths |
| a. Cut flowers | <input type="checkbox"/> | 0500 | 0501 | 0502 | | 0503 | |
| b. Potted flowering plants. | <input type="checkbox"/> | 0520 | 0521 | 0522 | | 0523 | |
| c. Potted herbaceous perennials. | <input type="checkbox"/> | 0525 | 0526 | 0527 | | 0528 | |
| d. Annual bedding/garden plants. | <input type="checkbox"/> | 0530 | 0531 | 0532 | | 0533 | |
| e. Foliage plants, pots | <input type="checkbox"/> | 0540 | 0541 | 0542 | | 0543 | |
| f. Foliage plants, hanging baskets | <input type="checkbox"/> | 0545 | 0546 | 0547 | | 0548 | |
| g. Cut cultivated greens | <input type="checkbox"/> | 0550 | 0551 | 0552 | | 0553 | |
| h. Nursery stock (Include propagation area) | <input type="checkbox"/> | 0555 | 0556 | 0557 | | 0558 | |
| i. All other horticultural crops | <input type="checkbox"/> | | | | | | |

21244264

SECTION 25 GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR

1. For 2014, report greenhouse, nursery, and other horticultural labor used on this operation.

INCLUDE: – Full-time and part-time workers, hired managers, and PAID family members.

EXCLUDE: – Workers employed for the retail operation, those working as landscapers, contract labor, and unpaid family members.

Of the hired workers in 2014, how many:

None

**Number
of Employees**

a. Worked less than 150 days? 0941 ☐

b. Worked 150 days or more? 0942 ☐

2. On any one day in 2014, what was the largest number of workers on the payroll? 0898 ☐

SECTION 26 TYPE OF HORTICULTURAL OPERATION

1. In 2014, what was the operation's legal status for tax purposes? Mark (X) only one.

0600

1 ☐ Family or Individual operation – Exclude partnerships and corporations.

2 ☐ Partnership – Include family partnerships.

3 ☐ Incorporated under state law.

4 ☐ Other, such as estate or trust, prison farm, grazing association, American Indian Reservation, etc.
Specify type ☒

0601

SECTION 27 TOTAL VALUE OF HORTICULTURAL SALES

1. In 2014, what was the total gross value of sales for the reported horticultural crops? Mark (X) only one.

\$0 to \$999 ☐ 99

\$1,000 to \$9,999 ☐ 1

\$10,000 to \$19,999 ☐ 2

\$20,000 to \$24,999 ☐ 3

\$25,000 to \$39,999 ☐ 4

\$40,000 to \$49,999 ☐ 5

\$50,000 to \$99,999 ☐ 6

\$100,000 to \$249,999 ☐ 7

\$250,000 to \$499,999 ☐ 8

\$500,000 to \$999,999 ☐ 9

\$1,000,000 to \$2,499,999 ☐ 10

\$2,500,000 to \$4,999,999 ☐ 11

\$5,000,000 to \$9,999,999 ☐ 12

\$10,000,000 or more ☐ 13

OFFICE USE

0899

2. Does this operation expect to sell \$10,000 or more of any horticultural crops in the future?

0450

1 ☐ Yes

2 ☐ Don't know

3 ☐ No

21244272

SECTION 28 CHANGE IN OPERATOR

1. Has this operation been sold, rented, or turned over to someone else?
0950 1 ☐ **Yes** - Complete this SECTION 3 ☐ **No** - Go to SECTION 29
2. Please complete the following information for the operation that has taken over, then go to SECTION 29.

| Operation Name | Start Date | End Date | Duration (Days) | Status |
|----------------|------------|------------|-----------------|-------------|
| Project A | 2023-01-01 | 2023-06-30 | 182 | In Progress |
| Project B | 2023-07-01 | 2023-12-31 | 184 | Pending |
| Project C | 2023-09-01 | 2024-03-31 | 183 | Completed |
| Project D | 2023-11-01 | 2024-06-30 | 183 | In Progress |
| Project E | 2024-01-01 | 2024-06-30 | 182 | Pending |

Operator Name

Address

City

| |
|--|
| |
|--|

State

| | |
|--|--|
| | |
|--|--|

Zip

Page 10 of 10

SECTION 29 ADDITIONAL OPERATIONS

1. In this State, are you involved in any additional greenhouse, outdoor floriculture, nursery, or other horticultural operations?

0951 1 ☐ **Yes** - Please list name and address of operation(s) in this State 3 ☐ **No** - Continue

| |
|--|
| |
|--|

2. In any other State(s), are you involved in any additional greenhouse, outdoor floriculture, nursery, or other horticultural operations?

0952 1 ☐ **Yes** - Please list name and address of operation(s) in other State(s) 3 ☐ **No** - Go to SECTION 30

| |
|--|
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|--|

SECTION 30 CONCLUSION

1. **SURVEY RESULTS:** To receive the complete results of this survey on the release date, go to <http://www.nass.usda.gov/results>

Would you rather have a brief summary mailed to you at a later date?..... 9990 1 ☐ **Yes** 3 ☐ **No**

Respondent Name

Area Code and Phone Number

Date (MM DD YY)

| | | | | | | | | | | | |
|------|--|------|--|---|--|---|--|------|--|--|--|
| 9912 | | 9911 | | - | | - | | 9910 | | | |
|------|--|------|--|---|--|---|--|------|--|--|--|

Thank you for your response.

| OFFICE USE | | | | | | | | | | | | | |
|---|------|---|------|---|------|-------|-------|--------|---------------------------|--|--|--|--|
| Response | | Respondent | | Mode | | Enum. | Eval. | Change | Office Use for State POID | | | | |
| 1-Comp 2-R 3-Inac 4-Office Hold 5-R-Est 6-Inac-Est 7-Off Hold-Est | 9901 | 1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Other | 9902 | 1-Mail 2-Tel 3-Face-to-Face 4-CATI 5-Web 6-e-mail 7-Fax 8-CAPI 19-Other | 9903 | 9998 | 9900 | 9985 | 9989 | | | | |
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S / E Name

INSTRUCTION SHEET

UNITED STATES 2014 CENSUS OF HORTICULTURAL SPECIALITIES

Who Should Report - A reply is required from everyone who received a questionnaire, including both persons who operated a horticultural operation in 2014 as well as those who were not involved in horticulture. Your report is due by February 5, 2015. More census information is on the Internet at www.nass.usda.gov/Census_of_Agriculture/

If you were in business in 2014, complete the enclosed questionnaire and return it in the preaddressed envelope.

If you had no land and no horticultural operations, return the report form with a note indicating your status on the front of the form below the address label.

General - A horticultural establishment is an operation growing and selling horticultural crops (greenhouse crops, outdoor grown floricultural crops, nursery plants, sod, sprigs and plugs, greenhouse produced food crops, vegetable and flower seeds, Christmas trees, unfinished plants or propagation materials, and other horticultural crops) during 2014. Operations producing food crops, grown in the open are not considered horticultural establishments.

Refer to the instructions below for completing your questionnaire. The enclosed census questionnaire was mailed to producers and growers throughout the United States. Because the questionnaire is meant for use in all parts of the country, it may contain items and inquiries which do not apply to you. In this case, mark the "No" or "None" box and go on to the next item or section.

If you did not operate a horticultural operation, go to Section 28 and complete the questionnaire. If you had less than \$10,000 in sales, or your facilities were idle in 2014, go to Section 23 and complete the remainder of the questionnaire.

If you owned a horticultural facility in 2014 that was idle and NOT rented out, you should complete and return the report form.

Partial Year Operations - If you stopped operating during 2014, complete the questionnaire for the portion of the year that you did operate. Write "Stopped operating during 2014" and the date you stopped operating below the address area. Mail the completed report form in the return envelope.

Involved In More Than One Operation - If you made decisions for more than one horticultural operation, you should have received a report form for each operation. Provide information for each operation on a separate form. To obtain additional report forms, please call the toll-free help line at 1-888-424-7828.

Received More Than One Questionnaire For the Same Operation - If you received more than one report form for the same operation, complete only ONE form per operation. Write "Duplicate" below the address area of each extra form. Return all forms in the same return envelope with your completed form so that we can correct our records.

Have a Partnership Operation - Complete only ONE questionnaire for a partnership operation, including all partners' shares on the same questionnaire. If two or more questionnaires were received for the partnership, see instruction on "If You Received More than One Questionnaire" above.

How to Enter Your Responses on the Questionnaire - Use BLUE or BLACK INK only. Please enter your answers in the proper spaces and in the units requested, i.e. dollars, pot size, pounds, etc. Write any explanations outside the answer spaces or on a separate sheet of paper. Enter whole numbers unless tenths acres are requested, such as reporting acres of flower seeds in Section 15. If you have $\frac{1}{2}$ of an acre, convert to the nearest tenths. For example, convert $\frac{1}{2}$ to 5/10 and enter .5 in the space provided.

If you do not have exact figures, please give your best estimates. You may indicate "EST." (for estimated) beside the answer. For all dollar items, we need only whole dollars; cents are not required.

COMPLETING THE QUESTIONNAIRE

The units of measure on the questionnaire are those most commonly used throughout the country. If you used a different unit of measure, convert your figure to the unit requested.

When reporting value of sales, do not include crops bought for resale without additional growing. Do not report sales of non-crop garden center items, i.e. chemicals, fertilizers, etc. Report retail sales and wholesale sales for those crops grown on this operation and sold directly from this operation. Report only the wholesale value of any crops sold to a retail outlet that was not on this operation or if the retail outlet was considered a separate business establishment. Estimates are acceptable if exact figures are not available.

To Report Plants in Sections 1-6; 9 & 17 - In each of these sections, report any of the plants which you grew that are listed in that section. For plants which are not prelisted:

1. Find the plant name and the corresponding code number from the list in that section.
2. Enter the plant name and code in the space provided for that item.
3. Enter the information requested in each column. In Sections 2, 3, 4, and 5 enter the information on the proper line for each type of container.
4. If additional space is needed, use a separate sheet of paper.

FACE PAGE - HORTICULTURE CROPS PRODUCED IN 2014 AND VALUE OF SALES

Check the boxes next to each of the horticultural crops your operation produced in 2014. If no horticultural crops were produced in 2014, check "None of the above" and go to Section 28. The scope of the census of horticulture is places which sold \$10,000 or more of horticultural crops in 2014. If you sold \$10,000 of horticultural crops, check yes and continue with Section 1, otherwise go to Section 23.

SECTION 1 - CUT FLOWERS

For each type of cut flower grown and sold on the operation in 2014, record the number grown and sold and the total value of sales for retail and wholesale sales. If the units your operation produces for cut flowers (stems, bunches, spikes, etc.) are different than the units listed for a particular cut flower, convert to the listed unit or estimate for the listed unit in the section. For cut flowers not listed in the section, code as "other cut flowers." If more space is needed, list additional plants on a separate sheet of paper.

SECTION 2 - POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE

For each type of potted flowering plants grown and sold on the operation in 2014, record the number grown and sold and the total value of sales for retail and wholesale sales. There are two types of potted flowering plants provided in this section; potted flowering plants and potted spring flowering bulbs. The two sizes of containers are: pot sizes less than five inches and pot sizes greater than five inches. If more space is needed, list additional plants on a separate sheet of paper.

SECTION 3 - POTTED HERBACEOUS PERENNIALS

For each type of potted herbaceous perennial grown and sold on the operation in 2014, record the number grown and sold and the total value of sales for retail and wholesale sales. For Chrysanthemums, the containers are pot sizes less than five inches and pot sizes five inches or greater. For all other potted herbaceous perennials the type of containers are less than one gallon, one gallon up to two gallons, and two gallons or larger. For potted herbaceous perennials not listed in the section, code as "other herbaceous perennials." Report bareroot herbaceous perennials you grew and sold in Section 9. If more space is needed, list additional plants on a separate sheet of paper.

SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS

For each type of annual bedding/garden plant grown and sold on the operation in 2014, record the number grown and sold and the total value of sales for retail and wholesale sales. There are two types of annual bedding/garden plants provided in this section; annual bedding/garden plants and vegetable type bedding plants. There are four container types to report plants sold and value of sales: flats; pots less than five inches; pots five inches or greater; and hanging baskets. For flats, report a standard size of 10" X 20" to 11" X 22". If reporting a non-standard flat size, enter the dimensions of the majority of flats in the area provided. For annual bedding/garden plants not listed in the section, code as "other flowering and foliar annuals" or "other vegetable type bedding plants." If more space is needed, list additional plants on a separate sheet of paper.

SECTION 5 - FOLIAGE PLANTS FOR INDOOR OR PATIO USE

For each type of foliage plant grown and sold on the operation in 2014, record the number grown and sold and the total value of sales for retail and wholesale sales. There are four container types to report plants sold and value of sales: pots less than six inches; pots six inches to thirteen inches; pots fourteen inches or more; and hanging baskets. For foliage plants not listed in the section, code as "other foliage plants." If more space is needed, list additional plants on a separate sheet of paper.

SECTION 6 - CUT CULTIVATED GREENS

For each type of cut cultivated greens grown and sold on the operation in 2014, record the number grown and sold and the total value of sales for retail and wholesale sales. If the units your operation produces for cut cultivated greens (stems, bunches, vines) are different than the units listed for a particular cut cultivated greens, convert to the listed unit or estimate for the listed unit in the section. For cut cultivated greens not listed in the section, code as "other cut cultivated greens." If more space is needed, list additional plants on a separate sheet of paper.

SECTION 7 - FOOD CROPS GROWN UNDER PROTECTION

For each type of vegetable grown and sold on the operation in 2014, report the total square feet under protection used to produce that crop, the total production (in hundredweight), the percent of the vegetable crop produced from hydroponic systems (the cultivation of plants in water containing inorganic nutrients) and the total value of sales for retail and wholesale sales. If the same area was refilled to different vegetable crops during the year, report the square feet for each crop. If refilled with the same crop, report the total crop produced under protection. For food crops not listed in the section, record as "other food crops grown under protection." Exclude food crops grown in the open.

SECTION 8 - CHRISTMAS TREES CUT AND TO BE CUT

For each type of Christmas tree grown on the operation in 2014, report the acres in production (to the nearest 1/10 acre), the number of trees sold, and the total value of sales. Include the value of trees sold, even though payment was not received in 2014. For each type of Christmas tree, report the number of trees (of un-cut growing trees) on the operation on January 1, 2015. Also report an estimate for the percentage of the total number of trees on the operation that you expect to sell over the course of the next several years. Report balled and burlapped live Christmas trees grown and sold in Section 9. Report cut evergreens or coniferous greens in Section 6.

SECTION 9 - NURSERY STOCK PRODUCTION

For each type of tree, shrub, fruit and nut plants grown on the operation in 2014, report the number of plants sold and the total value of sales for retail and wholesale sales. For each type of nursery stock, report the number of un-cut growing trees or plants on the operation on January 1, 2015. Nursery stock in this section is divided into 11 separate categories: broadleaf evergreens, coniferous evergreens, deciduous flowering trees, deciduous shade trees, deciduous shrubs, fruit and nut plants, ornamental grasses, landscaping palms, other woody ornamentals and vines, cacti and succulents, and bareroot herbaceous perennials. If more space is needed, list additional plants on a separate sheet of paper.

SECTION 10 - NURSERY STOCK - SALES CATEGORIES

For the nursery stock items reported in Section 9, report the percentage of sales (retail and wholesale) in 2014, for the following categories: bareroot, balled and burlapped, containers, and other. The summation across these categories for a nursery stock item should equal 100%.

SECTION 11 - SOD, SPRIGS, OR PLUGS

Report the acres (to the nearest 1/10 acre) in production and acres harvested for sod, sprigs, or plugs in 2014. Also report the total value of sales for retail and wholesale sales in 2014. Acres planted to grass intended for sale as sod in subsequent years, but not harvested in 2014 should be included in the area in production in 2014.

SECTION 12 - SHORT ROTATION WOODY CROPS

For the short rotation woody crops listed, report the acres (to the nearest 1/10 acre) in production and acres harvested in 2014. Also report the quantity harvested and the total value of sales for retail and wholesale sales in 2014. Short rotation woody crops are quick growing trees, such as hybrid poplars or cottonwood trees, that are grown for harvest in less than 10 years. The production of these trees involves more than simply planting tree seedlings. Operations that provide inputs and resources, such as fertilization, thinning, watering, and spraying should be included. Operations planting seedlings for pulpwood with limited or no intervention by external resources are considered forestry operations and not horticulture operations.

SECTION 13 - AQUATIC PLANTS

Report the area used for the production of aquatic plants in 2014 which was under protection (square feet) and the area in the open (to the nearest 1/10 acre). Also report the number of aquatic plants sold and total value of sales for retail sales and wholesale sales in 2014. Include underwater plants that live completely submerged in water, floating leaved plants that grow with their roots anchored in the soil and with their leaves and flowers floating on the surface of the water, plants with roots that float freely on the water, and marginal plants that live at the edge of the water with most of their growth above the water, but their roots under water. Do not include algae or seaweed.

SECTION 14 - VEGETABLE SEEDS

Report the area used for the production of vegetable seeds in 2014 which was under protection (square feet) and the area in the open (to the nearest 1/10 acre). Also report the quantity of vegetable seed harvested and sold (pounds of clean seed) and the total value of sales for retail and wholesale sales in 2014. Onion Seeds are classified as vegetable seeds which would be reported in Section 14.

SECTION 15 - FLOWER SEEDS

Report the area used for the production of the listed flowering plants for flower seeds in 2014 which was under protection (square feet) and the area in the open (to the nearest 1/10 acre). Also report the quantity of flower seeds harvested and sold (pounds of clean seed) and the total value of sales for retail and wholesale sales in 2014.

SECTION 16 - DRIED BULBS, CORMS, RHIZOMES, OR TUBERS

Report the area used for the production of dried bulbs, corms, rhizomes, or tubers in 2014 which was under protection (square feet) and the area in the open (to the nearest 1/10 acre). Also report the quantity harvested and sold (pounds) and the total value of sales for retail and wholesale sales in 2014. Include bulbs harvested even though they may have been previously harvested for cut flowers.

SECTION 17 - PROPAGATIVE HORTICULTURAL MATERIAL, BAREROOT AND UNFINISHED PLANTS

Report the total value of sales (retail and wholesale) in 2014 for the following plant categories: cut flowers, potted flowering plants, annual bedding/garden plants, herbaceous perennials, foliage plants, and cut cultivated greens. Individual unfinished plants in this section are classified as cuttings, plug seedlings, tissue cultured plantlets, prefinished plants, and liners. Liners are further categorized as bedding and flowering plants, foliage plants, and nursery stock. For each type of plant grown on the operation in 2014, report the number of plants sold, and the total value of sales for retail and wholesale sales. For crops not listed in the section, record as "other" for a particular category.

SECTION 18 - TRANSPLANTS FOR COMMERCIAL VEGETABLE AND STRAWBERRY PROTECTION

Report the area used for the production of the listed vegetable crops in 2014 which were under protection (square feet) and the area in the open (to the nearest 1/10 acre). Also report the total value of sales for retail and wholesale sales in 2014. For commercial vegetable transplants not listed in the section, record as "other transplants for commercial production." Exclude vegetable bedding plants for home use.

SECTION 19 - TOBACCO TRANSPLANTS

Report the area used for the production of tobacco transplants in 2014 which was under protection (square feet). Also report the total value of sales for retail and wholesale sales in 2014.

SECTION 20 - MARKETING CHANNELS

Report whole percents of horticultural crops sold (retail and wholesale sales) to the listed marketing channels. The percentages should sum to one-hundred percent.

SECTION 21 - ESTIMATED VALUE OF LAND, BUILDINGS, MACHINERY AND EQUIPMENT

Item 1 - Estimate the value of the land, greenhouses, shade structures, and other buildings both owned and rented if they were sold in the current market. The real estate tax assessment value should not be used unless that value represents a full market value assessment and the land, greenhouses, and buildings could reasonably be assumed to be sold at that price. Do not deduct real estate marketing charges from your estimate. Report the total value, not the value on a per-acre basis.

Item 2 - The estimated market value refers to all machinery and equipment kept primarily on this operation and used for the horticulture production business. Report the value in its present condition, not the replacement or depreciated value. Include mobile implements, hand tools, and office supplies. Permanently installed equipment or equipment which is an integral part of a building should be included as a part of the value of land and buildings and reported in Item 1.

SECTION 22 - HORTICULTURAL PRODUCTION EXPENSES

Include horticultural production expenses paid by you and anyone else for the production of greenhouse crops, outdoor-grown floricultural crops, nursery plants, sod, sprigs and plugs, Christmas trees, and other horticultural crops on this operation. Include expenses incurred in 2014 even if they were not paid in 2014. Estimate if exact figures are not known.

Item 1d - Include surfactants and oils and other products used to increase a chemical effectiveness.

Item 1f - Report labor expenses for workers who worked less than 150 days in 2014 and labor expenses for workers who worked 150 or more days during 2014. Include labor expense for the farm business for gross salaries and wages, commissions, dismissal pay, vacation pay, and bonuses paid to hired workers, family members, hired managers, administrative and clerical employees, and salaried corporate officers. Include cost for benefits such as employer's social security contributions, unemployment compensation, workman's compensation insurance, employer paid life and medical insurance expense, pension plans, etc.

Item 1g - Include the labor costs of workers furnished on a contract basis by labor contractor, crew leader, or cooperative for planting, maintaining, harvesting crops and similar horticultural activities. Exclude costs for building or repair work done by a construction contractor.

Item 1j - Include the cost of repairs and upkeep of horticultural machinery, vehicles, buildings, fences, and other equipment used in the horticultural operation. Exclude repairs to vehicles not used in the horticultural operation. Exclude expenditures for the construction of new buildings or the cost of additions to existing buildings.

Item 1k - Exclude rent paid for operator's dwelling or other nonfarm property.

Item 1l - Report all interest expenses paid in 2014 for the farm horticultural operation. Exclude interest associated with activities not related to production of horticultural crops on this operation. Exclude interest on owner/operator's dwelling where amount is separated from the interest on the land and buildings on this operation.

Item 1m - Include real estate property taxes you paid on the acres and buildings you owned and used in the horticultural operation and property taxes on equipment. Exclude property taxes on land or buildings rented to someone else, property taxes paid on other property not associated with the horticultural operation, income, social security, and excise taxes.

Item 2 - Sales returns may occur when customers return defective, damaged, or otherwise undesirable products to the seller. Sales allowances may occur when customers agree to keep such merchandise in return for a reduction in the selling price. Include trade discounts (reductions in prices from what normally is listed in a catalog or other place) and cash discounts.

SECTION 23 - TOTAL AREA

Item 1 - Report the area (square feet) covered by glass, rigid plastic and plastic film greenhouses. Report area only once regardless of the number of crop turns which took place within a structure in 2014. The roof covering (glazing) determines the greenhouse classification. For example, a structure with a glass roof, but insulated fiberglass sides is considered a glass greenhouse. Or, a structure that has an acrylic plastic roof with film plastic sides that can be rolled up in warmer weather should be considered a rigid plastic greenhouse.

Item 2 - Additional Shade Structures include cloth and screen.

Item 3 - Natural Shade areas would include palm, citrus, etc.

SECTION 24 - TOTAL AREA USED FOR HORTICULTURAL PRODUCTION

Item 1 - Report the area for each horticultural category listed. For example, if two crops of annual bedding/garden plants were harvested from 1,000 square feet, report 1,000 square feet in the "annual bedding/garden plants" category. If 500 square feet of potted flowering plants were also grown in the same area, report 500 square feet in the "potted flowering plants" category and 1,000 square feet in the "annual bedding/garden plants" category. Include hydroponic area under the category "All other horticultural crops."

SECTION 25 - GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR

Report the number of paid workers who performed horticultural labor on this operation in 2014. Include paid family members. Include workers such as hired bookkeepers, office workers, maintenance workers, etc. only, if their work was primarily associated with horticultural production on this operation.

Item 1a - Include any short term or temporary workers who may have worked only a few days and exclude contract labor.

Item 1b - Exclude contract labor.

SECTION 26 - TYPE OF HORTICULTURAL OPERATION

Item 1 - Use the following definitions to determine the type of organization for this operation. **An operation organized as a Limited Liability Company (LLC) may fall into any of the categories.**

Family or Individual Operation - Defined as a farm or business organization controlled and operated by an individual (sole proprietor). Include family operations that are not incorporated and not operated under a partnership agreement. Report family corporations under "Incorporated under state law."

Partnership - Defined as two or more persons who conduct an operation together and share work and profits. Co-ownership of land by husband and wife or joint filing of income tax forms by husband and wife does not constitute a partnership, unless a specific agreement to share contributions, decision making, profits, and liabilities exists. Production under contract or under a share rental agreement does not constitute a partnership.

Incorporated under state law - Defined as a legal entity or artificial person created under the laws of a State to carry on a business, including family corporations. Exclude cooperatives, even if they are incorporated.

Other, such as estate or trust, prison farm, grazing association, American Indian Reservation, etc. - If your operation did not fall into the provided categories, mark item code 0600 = 4 and describe the type of ownership that existed in the specify type item code box during 2014. Other organizations include institutions run by a government or religious entity, and cooperatives (an incorporated or unincorporated enterprise or an association created and formed jointly by the members).

SECTION 27 - TOTAL VALUE OF HORTICULTURAL SALES

Item 1 - Select the sales range which most accurately represents the operation's total gross value of horticultural sales in 2014. Exclude sales of fertilizer, statues, gardening books, chemicals, etc.

Item 2 - Indicate whether the operation expects to sell \$10K or more of any horticultural crops in the future, regardless of the year.

SECTION 28 - CHANGE IN OPERATOR

Complete this section only if there was no horticultural production for the operation on the label in 2014. If an operation was in business part of 2014, and then sold to someone else, complete the questionnaire for that part of the year that you operated the business.

SECTION 29 - ADDITIONAL OPERATORS

Item 1 - Additional Operations In This State - If you are involved with any other horticultural operations in this State (other than the one listed on the label of the questionnaire) list them here.

Item 2 - Additional Operations In Any Other State(s) - If you are involved with any other horticultural operations in any other State(s) list them here.

SECTION 30 - CONCLUSION

Print your name, telephone number and the date (month, day, and year) the questionnaire was completed in the space provided.