

Value of Horticultural Specialty Crops Sold: 2014

Item	All sales		Wholesale sales		Retail sales	
	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)
All horticultural specialty crops						
United States	23,221	13,789,048	14,885	11,859,976	14,710	1,929,073
Washington	709	365,679	419	326,536	456	39,142
Annual bedding/garden plants						
United States	7,964	2,567,534	3,367	2,044,090	6,197	523,444
Washington	167	64,404	61	53,691	126	10,713
Potted herbaceous perennial plants						
United States	6,291	944,850	2,710	794,915	4,805	149,936
Washington	172	40,842	71	38,561	126	2,281
Potted flowering plants for indoor or patio use						
United States	4,059	1,084,274	2,010	993,437	2,891	90,837
Washington	78	11,052	31	9,885	57	1,166
Foliage plants for indoor or patio use						
United States	2,644	721,889	1,386	702,029	1,591	19,860
Washington	26	1,165	14	885	15	280
Cut flowers and cut lei flowers						
United States	1,998	462,098	974	417,108	1,350	44,990
Washington	131	25,510	48	22,605	97	2,904
Cut cultivated greens						
United States	728	99,040	494	95,640	315	3,400
Washington	28	238	5	133	24	105
Nursery stock sold						
United States	8,226	4,266,631	(NA)	3,834,953	(NA)	431,678
Washington	188	103,241	(NA)	(NA)	(NA)	(NA)
Propagative horticultural materials, bareroot and unfinished plants						
United States	1,067	695,126	832	670,651	303	24,475
Washington	38	54,014	31	(D)	8	(D)
Sod, sprigs, or plugs sold						
United States	1,289	1,138,465	(NA)	858,280	(NA)	280,185
Washington	11	8,146	(NA)	6,519	(NA)	1,627
Dried bulbs, corms, rhizomes, and tubers						
United States	204	74,014	(NA)	64,800	(NA)	9,214
Washington	24	2,986	(NA)	2,408	(NA)	578
Food crops grown under protection						
United States	2,521	796,664	(NA)	606,025	(NA)	190,639
Washington	93	27,219	(NA)	19,210	(NA)	8,009
Transplants for commercial vegetable and strawberry production						
United States	693	371,817	(NA)	339,123	(NA)	32,694
Washington	25	2,106	(NA)	1,519	(NA)	586
Vegetable seeds						
United States	385	135,122	(NA)	117,848	(NA)	17,274
Washington	41	12,152	(NA)	12,152	(NA)	-
Flower seeds						
United States	169	31,607	(NA)	28,665	(NA)	2,942
Washington	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Aquatic plants						
United States	345	20,205	(NA)	17,324	(NA)	2,881
Washington	8	636	(NA)	617	(NA)	19
Cut Christmas trees sold						
United States	3,352	366,632	1,563	269,996	2,550	96,636
Washington	143	11,970	66	7,605	114	4,364
Short rotation woody crops sold						
United States	49	1,845	(NA)	1,289	(NA)	557
Washington	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tobacco transplants						
United States	183	11,236	(NA)	3,806	(NA)	7,429
Washington	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

- Represents zero

Annual Bedding/Garden Plants Sold: 2014

Item	Value (\$1,000)	Flats		All pots		Hanging baskets	
		Number sold	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)
Annual bedding/garden plants sold, total							
United States	2,567,534	86,888,069	887,223	597,844	1,250,728	49,235	429,584
Washington	64,404	1,065,212	13,969	24,193	37,942	628	12,493
Flowering and foliar annuals							
United States	2,160,001	73,832,363	733,604	478,746	1,004,914	48,056	421,484
Washington	58,222	939,082	12,138	21,050	33,680	623	12,405
Begonias							
United States	133,349	6,638,687	63,048	30,331	48,635	2,727	21,666
Washington	1,840	21,577	296	585	1,129	23	415
Combination planter/color bowl							
United States	81,344	229,498	3,749	3,381	42,819	2,745	34,776
Washington	546	1,658	(D)	(D)	(D)	18	339
Geraniums (from vegetative cuttings)							
United States	223,954	839,222	9,445	54,263	165,076	5,245	49,433
Washington	7,893	9,214	271	2,461	5,946	88	1,676
Impatiens, New Guinea							
United States	99,950	962,816	10,802	25,475	60,050	3,437	29,098
Washington	997	15,940	194	221	547	16	257
Impatiens, other (<i>I. wallerana</i>)							
United States	114,829	7,725,731	71,989	15,744	23,419	3,040	19,421
Washington	2,066	70,729	972	638	872	(D)	223
Marigolds							
United States	82,362	6,664,247	60,607	16,026	20,650	175	1,105
Washington	2,005	104,138	1,326	571	(D)	(D)	(D)
Pansies (<i>Violas</i>)							
United States	186,024	12,146,484	114,122	45,264	61,058	1,688	10,845
Washington	3,834	63,209	848	3,053	2,587	23	400
Petunias							
United States	262,959	11,722,441	114,237	38,950	79,781	8,316	68,941
Washington	6,183	183,681	2,502	1,789	2,706	47	975
Other flowering and foliar annuals ¹							
United States	611,592	15,066,720	160,287	153,112	321,402	14,216	129,904
Washington	24,293	332,423	3,670	9,211	15,215	258	5,407
Vegetable-type bedding plants ²							
United States	407,533	13,055,706	153,619	119,098	245,814	1,180	8,100
Washington	6,182	126,130	1,831	3,143	4,263	5	88

¹ Excludes vegetable-type bedding plants, Ageratum, Alyssum-sweet (*Lobularia*), Angelonia, Caladium, Calendula, Calibrachoa, Cannula, Celosia, Cleome, Coleus, Cosmos, Dahlia, Dianthus, Dusty Miller, flowering cabbage or kale (*Brassica*), Fuchsia, Gazania, Geraniums (from seeds and plug seedlings), Gerbera Daisy, Gomphrena, Lisianthus, Lobelia, Millet (ornamental), Nasturtium, Nicotiana, Osteospermum, Pentas, peppers - ornamental, Poppy (annual), Portulaca, Ranunculus, Rudbeckia, Salvia (annual), Scaevola, Snapdragon, *Thunbergia* (Black-eyed Susan vine), Verbena, Vinca (*Catharanthus roseus*) and Zinnia.

² Excludes flowering and foliar plants.

(D) Withheld to avoid disclosing data for individual operations.

Nursery Stock Sold: 2014

Item	Operations	Number sold	Value (\$1,000)
Nursery stock sold, total			
United States	8,226	(NA)	4,266,631
Washington	188	(NA)	103,241
Deciduous shade trees			
United States	3,652	21,126,281	561,870
Washington	93	182,251	6,534
Deciduous flowering trees			
United States	3,450	21,565,156	373,701
Washington	62	136,776	2,219
Broadleaf evergreens			
United States	3,891	89,534,915	807,216
Washington	87	690,124	4,344
Coniferous evergreens			
United States	4,145	60,280,052	568,413
Washington	95	235,231	5,777
Deciduous shrubs			
United States	3,636	98,752,780	676,674
Washington	69	752,963	4,565
Fruit and nut plants			
United States	1,853	138,974,392	754,708
Washington	63	11,541,443	65,408
Ornamental grasses			
United States	2,175	49,313,614	158,061
Washington	61	812,669	3,381
Bareroot herbaceous perennials			
United States	255	7,850,190	17,847
Washington	17	(D)	(D)
Cacti and succulents			
United States	396	10,464,190	40,909
Washington	3	380	9
Other woody ornamentals and vines			
United States	1,492	44,992,818	154,874
Washington	34	(D)	(D)
Landscaping palms			
United States	1,051	6,093,570	152,358
Washington	3	6,027	278

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Top Potted Herbaceous Perennial Plants Sold: 2014

Item	Operations	Number sold (1,000)	Value (\$1,000)
Potted herbaceous perennial plants sold, total			
United States	6,291	276,674	944,850
Washington	172	12,714	40,842
Chrysanthemums			
United States	2,921	73,854	202,575
Washington	46	1,444	2,851
Coral Bells (<i>Heuchera</i>)			
United States	1,600	3,128	15,149
Washington	41	240	1,120
Coreopsis			
United States	1,559	3,958	14,038
Washington	31	(D)	743
Daylilies			
United States	2,085	7,103	28,517
Washington	44	26	137
Dianthus			
United States	1,195	4,434	15,170
Washington	32	(D)	(D)
Ferns (hardy/garden)			
United States	1,108	5,298	20,389
Washington	36	132	533
Hostas			
United States	3,391	14,127	58,375
Washington	107	613	2,335
Salvia (perennial)			
United States	1,315	4,216	16,695
Washington	27	(D)	(D)
Sedum			
United States	1,356	4,659	15,031
Washington	42	246	432
Other herbaceous perennial plants ¹			
United States	2,672	122,420	421,069
Washington	85	7,429	24,358

¹ Excludes Achillea, Asclepias, Astilbe, Bleeding Heart, Campanula, Clematis (non-climbing), Columbine, *Delphinium* (Larkspur), *Digitalis* (Foxglove), *Echinacea* (Purple Coneflower), *Echinacea* (other), Gaillardia, Hibiscus, Iris, Lavender, *Leucanthemum* (Shasta Daisy), Lobelia, Lupine, *Papaver* (Poppy), Penstemon, Peonies, *Perovskia* (Russian Sage), Phlox, Physostegia, Platycodon, Rudbeckia, Scabiosa, Verbascum, and Veronica.
(D) Withheld to avoid disclosing data for individual operations.

Top Potted Flowering Plants for Indoor or Patio Use Sold: 2014

Item	Operations	All pots sold	Value (\$1,000)
Flowering plants for indoor or patio use sold, total			
United States	4,059	221,336,583	1,084,274
Washington	78	2,834,319	11,052
Chrysanthemums, florist			
United States	570	13,688,060	50,914
Washington	3	800	4
Hibiscus, potted			
United States	336	6,593,165	34,335
Washington	(NA)	(NA)	(NA)
Hydrangea			
United States	427	4,531,797	30,103
Washington	5	893	9
Lilies, Easter			
United States	714	7,700,593	36,994
Washington	3	(D)	(D)
Orchids, other			
United States	324	11,675,154	98,365
Washington	5	(D)	(D)
Orchid, Phalaenopsis			
United States	312	21,619,655	186,394
Washington	5	(D)	(D)
Poinsettias			
United States	1,527	50,445,385	240,937
Washington	30	1,019,494	5,252
Roses, florist potted			
United States	426	9,469,995	36,352
Washington	7	(D)	(D)
Other potted flowering plants ¹			
United States	671	30,238,988	135,789
Washington	12	161,430	1,417
Other potted spring flowering bulbs ²			
United States	258	10,729,540	36,697
Washington	9	551,762	1,533

¹ Excludes potted spring flowering bulbs, African Violets, Alstroemeria, Anthurium, Azaleas - finished florist, Begonias, Bromeliad, Cape Primrose (*Streptocarpus*), Cineraria, combination planters, Cyclamens, Exacum, Gardenias, Gerbera, Daisies, Gloxinias, Kalanchoes, Lilies - other, Orchids - Dendrobium, Orchids - Oncidiinae, Primula, Regal Pelargonium, Sunflowers, and Zygocactus (*Schlumbergera*).

² Excludes potted flowering plants, Crocus, Daffodils (*Narcissus*), Hyacinth, and Tulips.

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Sod, Sprigs, and Plugs Sold: 2014

Geographic area	Area used for production		Area harvested		Value (\$1,000)
	Operations	Acres	Operations	Acres	
United States	1,292	320,566	1,289	195,497	1,138,465
Washington	11	1,919	11	1,395	8,146

Food Crops Grown Under Protection and Sold: 2014

Item	Operations	Area under protection (1,000 sq ft)	Total production (cwt)	Value (\$1,000)
Food crops grown under protection and sold, total				
United States	2,521	93,303	5,219,313	796,664
Washington	93	588	34,818	27,219
Cucumbers				
United States	733	10,997	726,205	77,650
Washington	41	148	1,321	425
Herbs, cut fresh				
United States	524	13,854	355,210	70,929
Washington	33	35	4,591	607
Lettuce, all				
United States	763	4,330	219,303	55,547
Washington	22	103	2,053	314
Peppers, all (excluding ornamentals)				
United States	534	3,522	77,019	5,996
Washington	23	24	589	85
Strawberries				
United States	130	623	7,055	918
Washington	8	20	(D)	45
Tomatoes				
United States	1,889	42,597	1,925,297	401,133
Washington	50	164	9,756	(D)
Other food crops grown under protection and sold				
United States	851	17,380	1,909,224	184,491
Washington	25	94	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

Top Foliage Plants for Indoor or Patio Use Sold: 2014

Item	Total		All pots		Hanging baskets	
	Operations	Value (\$1,000)	Number sold (1,000)	Value (\$1,000)	Number sold	Value (\$1,000)
Foliage plants for indoor or patio use sold, total						
United States	2,644	721,889	191,502	647,483	11,515,012	74,406
Washington	26	1,165	181	1,062	6,910	102
Aglaonema						
United States	96	19,421	3,435	(D)	(D)	(D)
Washington	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cacti and succulents						
United States	580	105,409	34,396	101,485	336,312	3,923
Washington	3	(D)	(D)	(D)	(NA)	(NA)
Combination planters (dish gardens, terrariums, etc.)						
United States	183	28,189	5,957	24,513	453,674	3,676
Washington	2	(D)	(NA)	(NA)	(D)	(D)
Dracaena						
United States	716	43,337	13,453	43,298	2,824	39
Washington	9	51	18	51	(NA)	(NA)
Ferns (tropical ferns potted)						
United States	1,004	57,363	10,814	36,402	3,176,003	20,961
Washington	4	(D)	(D)	(D)	(NA)	(NA)
Ficus						
United States	218	20,912	3,430	(D)	17,292	(D)
Washington	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hedera (Ivy)						
United States	391	16,481	8,496	14,547	439,517	1,934
Washington	3	3	1	3	(NA)	(NA)
Palms						
United States	276	74,242	15,028	(D)	(D)	(D)
Washington	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Spathiphyllum						
United States	184	46,628	12,298	(D)	(D)	(D)
Washington	1	(D)	(D)	(D)	(NA)	(NA)
Other foliage plants for indoor or patio use ¹						
United States	1,047	159,496	36,478	122,732	5,660,784	36,764
Washington	12	915	50	(D)	(D)	(D)

¹ Excludes Anthurium, Bromeliad, Croton, Dieffenbachia, *Epipremnum* (Pothos), *Maranta* (Calathea), Philodendron, Schefflera, and *Syngonium* (Nepthytis).

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

Propagative Horticultural Materials, Bareroot and Unfinished Plants Sold: 2014

Item	Operations	Number sold	Value (\$1,000)
Propagative horticultural materials, bareroot and unfinished plants sold, total			
United States	1,067	1,878,473,634	695,126
Washington	38	171,162,406	54,014
Liners sold, total			
United States	565	590,042,690	283,661
Washington	15	21,074,667	19,344
Cuttings sold, total			
United States	235	286,886,844	76,139
Washington	4	(D)	(D)
Plug seedlings sold, total			
United States	344	881,518,812	257,890
Washington	18	144,204,457	32,204
Tissue cultured plantlets sold, total			
United States	77	98,751,853	54,157
Washington	3	(D)	(D)
Unfinished plants sold, total			
United States	79	21,273,435	23,278
Washington	2	(D)	(D)

(D) Withheld to avoid disclosing data for individual operations.

Top Cut Flowers and Cut Lei Flowers Sold: 2014

Item	Operations	Number sold (1,000)	Value (\$1,000)
Cut flowers and cut lei flowers sold, total			
United States	1,998	(X)	462,098
Washington	131	(X)	25,510
Chrysanthemums, pompon (bunches)			
United States	80	7,998	13,471
Washington	(NA)	(NA)	(NA)
Gerbera Daisies (stems)			
United States	118	110,095	35,231
Washington	17	(D)	(D)
Gladioli (spikes)			
United States	331	87,459	25,140
Washington	22	(D)	(D)
Iris (stems)			
United States	189	49,442	13,863
Washington	26	(D)	(D)
Lilies, Asiatic (stems)			
United States	303	38,317	25,062
Washington	39	(D)	(D)
Lilies, Oriental (stems)			
United States	266	39,695	38,287
Washington	40	333	452
Roses, hybrid tea (stems)			
United States	66	29,802	14,497
Washington	1	(D)	(D)
Sunflowers (stems)			
United States	663	28,298	13,747
Washington	33	100	65
Tulips (stems)			
United States	262	174,689	65,330
Washington	48	42,137	13,897
Other cut flowers ¹			
United States	778	(X)	79,076
Washington	60	(X)	1,830

¹ Excludes cut lei flowers, Alstroemeria, Anemone, Anthurium, Aster, Bird of Paradise (*Strelitzia*), Calla Lilies, Campanula, Carnations - miniature, Carnations - standard, Celosia, Chrysanthemums - other, Cosmos, Daffodils (*Narcissus*), Dahlia, *Delphinium* (Larkspur), Dianthus (other than carnations), dried flowers, flowering cabbage or kale (*Brassica*), Freesia, Ginger and Heliconia, Ginger - pink, Ginger - red, Ginger - other, Godetia, Gypsophila, Heather, Heliconia, Hydrangea, Ilex, Leptospermum, Liatris, Lilies - other, Limonium, Lisianthus, Marguerite Daisies, Matricaria, Orchids - Cattleya, Orchids - Cymbidium, Orchids - Dendrobium, Orchids - Oncidiinae, Orchids - Phalaenopsis, Orchids - Vandaceous, Orchids - other, Peony, Protea, Roses - garden, Roses - spray type, Roses - Sweetheart, Snapdragons, Solidago, Statice, Stephanotis, Stock, Trachelium, Waxflower, and Zinnia.

(D) Withheld to avoid disclosing data for individual operations.

(NA) Not available.

(X) Not applicable.

Transplants for Commercial Vegetable and Strawberry Production Sold: 2014

Item	Total operations	Area used for production				Value (\$1,000)
		Under protection		In the open		
		Operations	1,000 sq ft	Operations	Acres	
Total transplants for commercial vegetable and strawberry production sold						
United States	693	543	31,582	242	6,982	371,817
Washington	25	8	147	20	116	2,106
Broccoli, cabbage, cauliflower, and other crucifers						
United States	383	310	5,897	108	281	47,338
Washington	6	2	(D)	5	(D)	1,173
Greens (collard, turnip, kale, etc.)						
United States	190	144	956	87	147	10,617
Washington	4	-	-	4	46	202
Peppers, all (excluding ornamentals)						
United States	401	347	7,465	93	112	24,539
Washington	4	2	(D)	2	(D)	8
Strawberries for commercial production						
United States	131	93	506	63	5,285	166,192
Washington	4	4	34	-	-	7
Tomatoes						
United States	489	429	10,649	107	144	57,840
Washington	6	6	(D)	-	-	14
Other transplants for commercial production						
United States	258	215	6,110	71	1,014	65,292
Washington	19	4	46	15	39	701

(D) Withheld to avoid disclosing data for individual operations.
- Represents zero.

Top Horticultural Production Expenses and Number of Hired Workers: 2014

Item	United States	Washington
HORTICULTURAL PRODUCTION EXPENSES		
All horticultural production expenses	23,221	709
operations		
\$1,000	10,997,042	301,534
Seeds, plants, vines, trees, etc. purchased	20,114	616
operations		
\$1,000	1,789,013	47,674
Containers purchased	14,692	328
operations		
\$1,000	573,656	8,059
Hired labor expenses, all	17,086	468
operations		
\$1,000	4,086,606	129,068
Gasoline, fuels, and oils purchased	22,207	674
operations		
\$1,000	562,895	10,652
All other production expenses ¹	11,517	374
operations		
\$1,000	542,804	21,962
GREENHOUSE, NURSERY, AND OTHER HORTICULTURAL LABOR		
Hired workers	17,086	468
operations		
workers	274,759	10,377

¹ Includes customwork, storage and warehousing, insurance premiums, etc. Excludes potting soils and growing media, fertilizer, lime, and soil conditioner, chemicals, contract labor, utilities, repairs, supplies, and maintenance costs, rent and lease expenses, interest paid on all debt, property taxes paid in 2014, marketing expenses, and packaging expenses.

Value of Horticultural Specialty Crops Sold by Marketing Channels: 2014

Item	United States	Washington
Consumers (direct sales) operations value (\$1,000)	15,406 2,119,414	476 72,695
Retail florists operations value (\$1,000)	2,907 200,932	78 4,907
Retail garden centers/nurseries, excluding mass marketers operations value (\$1,000)	7,605 2,360,602	190 66,716
Supermarkets/grocers operations value (\$1,000)	3,025 1,047,659	104 35,369
Other mass marketers operations value (\$1,000)	2,668 2,884,785	75 38,006
Interiorscapers operations value (\$1,000)	1,523 65,702	39 2,508
Landscape contractors operations value (\$1,000)	8,096 1,948,110	187 34,066
Wholesale florists operations value (\$1,000)	2,631 538,711	76 9,028
Landscape redistribution yards operations value (\$1,000)	3,029 673,231	96 10,815
Non-profit groups (fund raisers) operations value (\$1,000)	3,255 92,316	101 3,444
Other marketing channels operations value (\$1,000)	4,518 1,857,424	173 88,125

Land Area Used for Horticultural Production: 2014

Geographic area	Greenhouses		Shade structure area		Natural shade area		Area in the open	
	Operations	Area (1,000 sq ft)	Operations	Area (1,000 sq ft)	Operations	Acres	Operations	Acres
United States	14,593	894,907	4,058	429,708	1,804	5,404	12,927	497,339
Washington	374	15,841	75	536	50	270	469	17,530

Horticultural Specialty Operations and Sales by Legal Status for Tax Purposes: 2014

Geographic area	Total		Family or individual		Partnership		Corporation		Other - cooperative, estate or trust, institutional, etc.	
	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)	Operations	Value (\$1,000)
United States	23,221	13,789,048	12,193	1,968,588	1,873	1,140,653	8,736	10,541,841	419	137,966
Washington	709	365,679	437	88,377	46	31,013	211	241,186	15	5,103