



**United States Department of Agriculture  
National Agricultural Statistics Service  
2015 Certified Organic Survey – Montana**



Mountain Region – Montana Field Office  
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**Certified Organic Highlights**

The 2015 Certified Organic Survey is a survey of all operations identified as having certified organic production. Certified organic farms must meet the standards set out by USDA’s Agricultural Marketing Service’s (AMS) National Organic Program (NOP) and be certified compliant by an approved agent of NOP. Results from the survey provide acreage, production, and sales data for a variety of certified organic crops and certified organic livestock.

In 2015, the United States had 12,818 certified organic farms that produced \$6.2 billion in certified organic products. Montana had 138 certified organic farms with 250,531 acres of certified land that produced \$48.9 million in certified organic products. Of those farms in Montana, 44 percent were certified organic for 10 years or more.

In Montana, 123 certified organic farms sold to wholesale markets, 40 farms sold directly to consumers, and 27 farms sold directly to retail markets and institutions. The first point of sales for 56 percent of certified organic farms in Montana was within 100 miles of the farm and 57 percent was within 100-499 miles of the farm. Over the next five years, 43 percent of certified organic operations in Montana plan to increase certified organic agricultural production.

For more information on the 2015 Certified Organic Survey and related reports, please visit the NASS Organic Agriculture page at: [www.nass.usda.gov/organics](http://www.nass.usda.gov/organics).

**Farms, Land, and Value of Sales on Certified Organic Farms: 2015 and 2014**

Geographic area	2015			2014		
	Total certified farms	Total certified acres	Total certified sales (\$1,000)	Total certified farms	Total certified acres	Total certified sales (\$1,000)
United States .....	12,818	4,361,849	6,163,472	12,634	3,642,933	5,451,377
Montana .....	138	250,531	48,918	138	317,878	43,603

**Certified Organic Crops Value of Sales: 2015**

Crop	Farms	Value of sales (dollars)
All vegetables, potatoes, and melons grown in the open		
United States .....	2,999	1,361,747,498
Montana .....	28	2,386,271
All vegetables, potatoes, and melons grown under protection		
United States .....	1,059	73,201,940
Montana .....	15	138,287
All other fruits (excludes apples, grapes, all tree nuts, and all berries)		
United States .....	1,456	262,792,206
Montana .....	3	195,200
All tree nuts		
United States .....	379	83,982,965
Montana .....	(NDP)	(NDP)
All berries		
United States .....	1,436	344,634,693
Montana .....	6	22,128
All field crops		
United States .....	4,545	660,044,049
Montana .....	92	32,362,037

(NDP) No data present.

**Certified Organic Floriculture Crops, Nursery Crops, Propagative Materials, and Mushrooms Value of Sales: 2015**

Crop	Farms	Value of sales (dollars)
Floriculture and bedding crops		
United States .....	336	22,231,062
Montana .....	1	(D)
Nursery crops, including aquatic plants		
United States .....	108	26,516,551
Montana .....	(NDP)	(NDP)
Propagative materials sold		
United States .....	120	19,912,081
Montana .....	4	21,912
Mushrooms		
United States .....	130	95,543,620
Montana .....	(NDP)	(NDP)

(D) Withheld to avoid disclosing data for individual operations.  
(NDP) No data present.

**Top Certified Organic Livestock and Poultry Inventory and Sales: 2015**

Commodity	Peak inventory		Value of sales	
	Farms	Number	Number	Dollars
Milk cows				
United States .....	2,282	241,112	47,033	65,361,338
Montana .....	1	(D)	(D)	(D)
Beef cows				
United States .....	455	40,600	5,901	8,982,291
Montana .....	18	1,727	246	346,438
Other cattle				
United States .....	2,753	228,630	169,884	158,251,289
Montana .....	18	2,347	1,749	3,341,521
Hogs and pigs				
United States .....	135	12,358	13,353	5,112,388
Montana .....	5	440	462	193,040
Chickens - layers				
United States .....	730	14,214,364	3,241,756	1,461,403
Montana .....	12	209,500	91,026	49,633
Chickens - broilers				
United States .....	187	9,077,227	47,423,922	420,312,003
Montana .....	2	(D)	(NDP)	(NDP)

(D) Withheld to avoid disclosing data for individual operations.  
(NDP) No data present.

**Top Certified Organic Livestock Products and Poultry Products Sales: 2015**

Commodity	Farms	Quantity	Dollars
Milk from cows (pounds)			
United States .....	2,258	3,406,420,618	1,173,503,904
Montana .....	1	(D)	(D)
Chicken eggs (dozens)			
United States .....	684	292,481,855	732,037,052
Montana .....	12	3,708,467	8,998,645

(D) Withheld to avoid disclosing data for individual operations.

**Operators on Certified Organic Farms by Years Operating Any Farm: 2015**

Geographic area	Operators	Percent of operators by years operating any farm					
		Less than 10 years	10 to 19 years	20 to 29 years	30 to 39 years	40 to 49 years	50 or more years
United States .....	12,818	32	23	17	16	8	4
Montana .....	138	30	22	17	17	10	4