

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share and Direct Sales: 2012 and 2007**

[For meaning of abbreviations and symbols, see introductory text.]

| Item   | 2012      | Percent of total in 2012 | 2007      | Item   | 2012      | Percent of total in 2012 | 2007      |
|--|-----------|--------------------------|-----------|--|-----------|--------------------------|-----------|
| Total sales (see text) ..... farms                           | 18,027    | 100.0                    | 16,700    | Total sales (see text) - Con.  |           |                          |           |
| ..... \$1,000  | 1,816,147 | 100.0                    | 1,415,678 | Value of sales by commodity or commodity group - Con.  |           |                          |           |
| Average per farm .....dollars                                | 100,746   | (X)                      | 84,771    | Crops, including nursery and greenhouse crops - Con.   |           |                          |           |
| By value of sales:   |           |                          |           | Nursery, greenhouse, floriculture, and sod (see text) ..... farms  | 298       | 1.7                      | 254       |
| Less than \$1,000 (see text) ..... farms                     | 5,263     | 29.2                     | 4,806     | ..... \$1,000  | 108,742   | 6.0                      | 128,626   |
| ..... \$1,000  | 749       | (Z)                      | 685       | Cut Christmas trees and short rotation woody crops ..... farms   | 21        | 0.1                      | 33        |
| \$1,000 to \$2,499 ..... farms                               | 1,937     | 10.7                     | 2,253     | ..... \$1,000  | 36        | (Z)                      | 342       |
| ..... \$1,000  | 3,238     | 0.2                      | 3,710     | Cut Christmas trees ..... farms  | 21        | 0.1                      | (NA)      |
| \$2,500 to \$4,999 ..... farms                               | 2,055     | 11.4                     | 1,857     | ..... \$1,000  | 36        | (Z)                      | (NA)      |
| ..... \$1,000  | 7,323     | 0.4                      | 6,595     | Short rotation woody crops ..... farms   | -         | -                        | (NA)      |
| \$5,000 to \$9,999 ..... farms                               | 2,068     | 11.5                     | 1,951     | ..... \$1,000  | -         | -                        | (NA)      |
| ..... \$1,000  | 14,537    | 0.8                      | 13,855    | Other crops and hay (see text) .... farms  | 6,811     | 37.8                     | 5,505     |
| \$10,000 to \$19,999 ..... farms                             | 1,709     | 9.5                      | 1,528     | ..... \$1,000  | 297,151   | 16.4                     | 151,418   |
| ..... \$1,000  | 24,168    | 1.3                      | 21,289    | Maple syrup (see text) ..... farms   | -         | -                        | (NA)      |
| \$20,000 to \$24,999 ..... farms                             | 471       | 2.6                      | 466       | ..... \$1,000  | -         | -                        | (NA)      |
| ..... \$1,000  | 10,341    | 0.6                      | 10,255    | Livestock, poultry, and their products ..... farms   | 9,681     | 53.7                     | 9,271     |
| \$25,000 to \$39,999 ..... farms                             | 1,017     | 5.6                      | 948       | ..... \$1,000  | 1,242,049 | 68.4                     | 1,043,281 |
| ..... \$1,000  | 31,708    | 1.7                      | 29,897    | Poultry and eggs ..... farms   | 991       | 5.5                      | 1,133     |
| \$40,000 to \$49,999 ..... farms                             | 407       | 2.3                      | 415       | ..... \$1,000  | 140,131   | 7.7                      | 140,359   |
| ..... \$1,000  | 18,017    | 1.0                      | 18,463    | Cattle and calves ..... farms  | 6,458     | 35.8                     | 6,257     |
| \$50,000 to \$99,999 ..... farms                             | 1,117     | 6.2                      | 860       | ..... \$1,000  | 364,214   | 20.1                     | 347,299   |
| ..... \$1,000  | 78,767    | 4.3                      | 60,967    | Milk from cows (see text) ..... farms  | 254       | 1.4                      | (NA)      |
| \$100,000 to \$249,999 ..... farms                           | 897       | 5.0                      | 785       | ..... \$1,000  | 326,364   | 18.0                     | (NA)      |
| ..... \$1,000  | 141,583   | 7.8                      | 125,943   | Hogs and pigs ..... farms  | 581       | 3.2                      | 630       |
| \$250,000 to \$499,999 ..... farms                           | 530       | 2.9                      | 400       | ..... \$1,000  | 290,632   | 16.0                     | 196,595   |
| ..... \$1,000  | 188,628   | 10.4                     | 141,815   | Sheep, goats, wool, mohair, and milk (see text) ..... farms  | 1,622     | 9.0                      | (NA)      |
| \$500,000 to \$999,999 ..... farms                           | 301       | 1.7                      | 215       | ..... \$1,000  | 36,122    | 2.0                      | (NA)      |
| ..... \$1,000  | 208,716   | 11.5                     | 147,432   | Horses, ponies, mules, burros, and donkeys ..... farms   | 2,113     | 11.7                     | 1,610     |
| \$1,000,000 or more ..... farms                              | 255       | 1.4                      | 216       | ..... \$1,000  | 20,629    | 1.1                      | 10,020    |
| ..... \$1,000  | 1,088,373 | 59.9                     | 834,770   | Aquaculture ..... farms  | 27        | 0.1                      | 27        |
| \$1,000,000 to \$2,499,999 ..... farms                       | 158       | 0.9                      | 122       | ..... \$1,000  | 6,709     | 0.4                      | 4,074     |
| ..... \$1,000  | 241,111   | 13.3                     | 178,877   | Other animals and other animal products (see text) ..... farms   | 624       | 3.5                      | 543       |
| \$2,500,000 to \$4,999,999 ..... farms                       | 50        | 0.3                      | 55        | ..... \$1,000  | 57,246    | 3.2                      | 29,415    |
| ..... \$1,000  | 174,892   | 9.6                      | 189,287   | Value of landlord's share of total sales (see text) ..... farms  | 320       | 1.8                      | 392       |
| \$5,000,000 or more ..... farms                              | 47        | 0.3                      | 39        | ..... \$1,000  | 4,528     | 0.2                      | 6,005     |
| ..... \$1,000  | 672,370   | 37.0                     | 466,606   | Value of agricultural products sold directly to individuals for human consumption (see text) ..... farms | 1,875     | 10.4                     | 1,584     |
| Value of sales by commodity or commodity group:              |           |                          |           | ..... \$1,000  | 15,930    | 0.9                      | 10,098    |
| Crops, including nursery and greenhouse crops ..... farms    | 8,320     | 46.2                     | 6,974     | Average per farm .....dollars  | 8,496     | (X)                      | 6,375     |
| ..... \$1,000  | 574,099   | 31.6                     | 372,396   | By value of sales:   |           |                          |           |
| Grains, oilseeds, dry beans, and dry peas ..... farms        | 1,679     | 9.3                      | 1,496     | \$1 to \$499 ..... farms   | 392       | 2.2                      | 317       |
| ..... \$1,000  | 117,489   | 6.5                      | 58,897    | ..... \$1,000  | 79        | (Z)                      | 65        |
| Corn ..... farms   | 722       | 4.0                      | 640       | \$500 to \$999 ..... farms   | 288       | 1.6                      | 224       |
| ..... \$1,000  | 62,574    | 3.4                      | 21,199    | ..... \$1,000  | 201       | (Z)                      | 152       |
| Wheat ..... farms  | 722       | 4.0                      | 599       | \$1,000 to \$4,999 ..... farms   | 804       | 4.5                      | 727       |
| ..... \$1,000  | 43,470    | 2.4                      | 30,173    | ..... \$1,000  | 1,828     | 0.1                      | 1,633     |
| Soybeans ..... farms   | -         | -                        | -         | \$5,000 to \$9,999 ..... farms   | 179       | 1.0                      | 143       |
| ..... \$1,000  | -         | -                        | -         | ..... \$1,000  | 1,162     | 0.1                      | 966       |
| Sorghum ..... farms  | 7         | (Z)                      | 7         | \$10,000 to \$24,999 ..... farms   | 107       | 0.6                      | 109       |
| ..... \$1,000  | 35        | (Z)                      | 89        | ..... \$1,000  | 1,614     | 0.1                      | 1,496     |
| Barley ..... farms   | 557       | 3.1                      | 456       | \$25,000 to \$49,999 ..... farms   | 54        | 0.3                      | 33        |
| ..... \$1,000  | 7,718     | 0.4                      | 4,433     | ..... \$1,000  | 1,771     | 0.1                      | 1,043     |
| Rice ..... farms   | -         | -                        | -         | \$50,000 or more ..... farms   | 51        | 0.3                      | 31        |
| ..... \$1,000  | -         | -                        | -         | ..... \$1,000  | 9,275     | 0.5                      | 4,744     |
| Other grains, oilseeds, dry beans, and dry peas ..... farms  | 256       | 1.4                      | 353       |  |           |                          |           |
| ..... \$1,000  | 3,691     | 0.2                      | 3,003     |  |           |                          |           |
| Tobacco ..... farms  | -         | -                        | -         |  |           |                          |           |
| ..... \$1,000  | -         | -                        | -         |  |           |                          |           |
| Cotton and cottonseed ..... farms                            | -         | -                        | -         |  |           |                          |           |
| ..... \$1,000  | -         | -                        | -         |  |           |                          |           |
| Vegetables, melons, potatoes, and sweet potatoes ..... farms | 790       | 4.4                      | 532       |  |           |                          |           |
| ..... \$1,000  | 19,382    | 1.1                      | 16,092    |  |           |                          |           |
| Fruits, tree nuts, and berries ..... farms                   | 639       | 3.5                      | 615       |  |           |                          |           |
| ..... \$1,000  | 31,299    | 1.7                      | 17,022    |  |           |                          |           |
| Fruits and tree nuts ..... farms                             | 577       | 3.2                      | (NA)      |  |           |                          |           |
| ..... \$1,000  | 30,771    | 1.7                      | (NA)      |  |           |                          |           |
| Berries ..... farms  | 108       | 0.6                      | (NA)      |  |           |                          |           |
| ..... \$1,000  | 528       | (Z)                      | (NA)      |  |           |                          |           |